

Existing Site: Major Utility Corridors



Site Plan Concept



1 SITE PLAN - OVERAL



Courtyard Landing: Pacific Highway Mixed Use Complex



Site Plan Concept

The Customer Journey...The Loop:

Stage 1 – Inspiration and need realization. Shoppers are inspired by something they see in a window display or on a co-worker or in a magazine – you name it. They can't buy the item right when they see it because the store might be closed or they don't have time to research it further.

Stage 2 – Information Gathering. They do an online search for the item either with a QR code that takes them directly to the product page of the retailer or the conduct a general search on Google.

Nearly 72% of young shoppers research online before purchasing in a store.

Stage 3 – Decision making and ordering. They decide to order it online using the Click-and-Collect option or what we in the States call the Buy-Online, Pickup-In-Store option.

Stage 4 - Home to store. They travel from their home to the store at a reserved time

Stage 5 – Entering the store. They go to a dedicated pickup area or a personal assistant in the store.

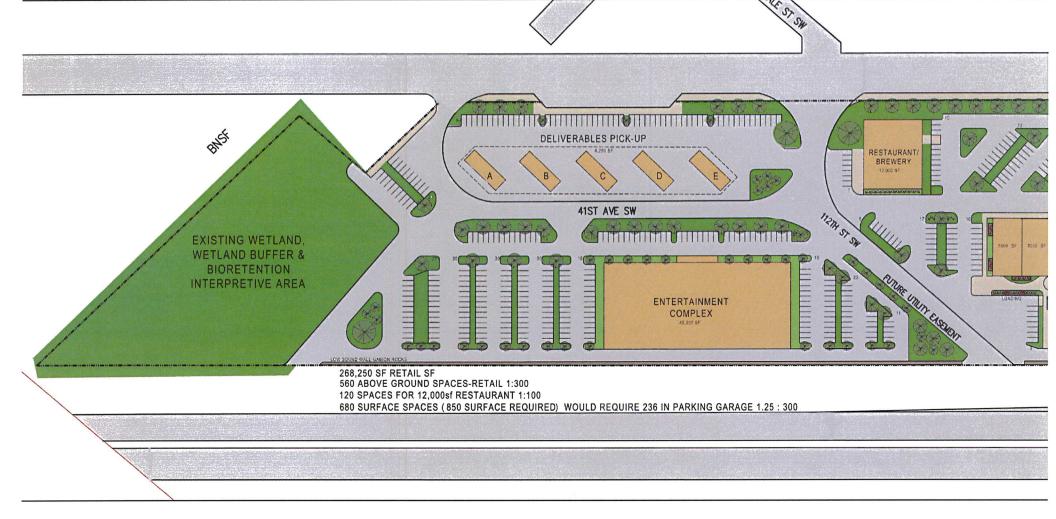
Stage 6 – Staff & Product Encounter. The employee builds trust and rapport and engaged.

Stage 7 - Outfitting. While the shopper is examining the item they ordered, the employee offers additional items which may be either online or in-store.

Stage 8 - Checkout and point of sale. Customer pays for both in-store and online items which will be delivered.

Stage 9 – Delivery of online items at home or at a drop off site.

Stage 10 - Re-trigger. Shopper seeks new inspirations and the Loop begins again.

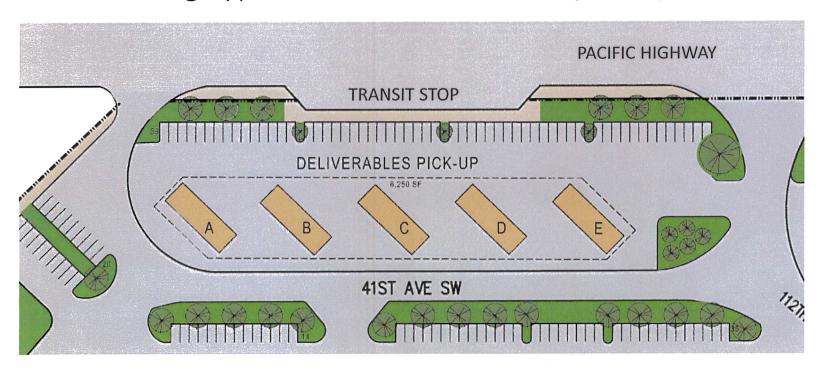


SITE PLAN - OVERALL 1" = 1500'



Area A- Entertainment Complex and Deliverables

New Building Type: Deliverables- Online pick-up or drop off











Conceptual Site Ideas

Entertainment Complex

AMF Changes the Face of Bowling – Hip, Nightclub Atmosphere





Theater Complex with Upscale Imax

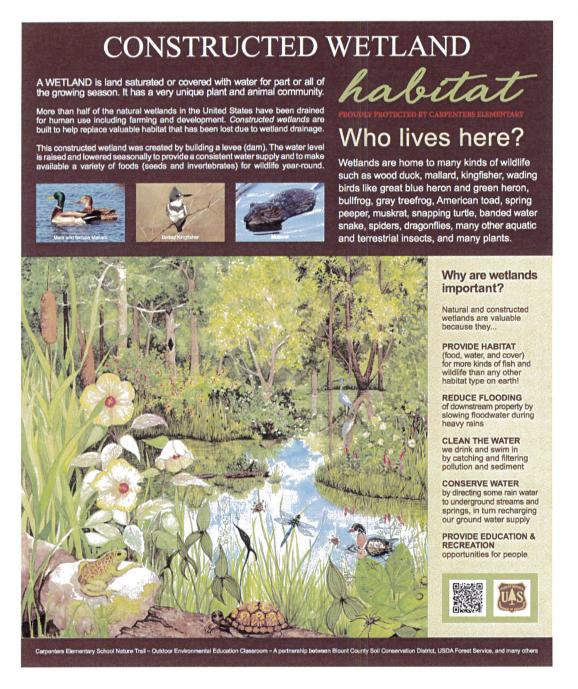
Conceptual Site Plan

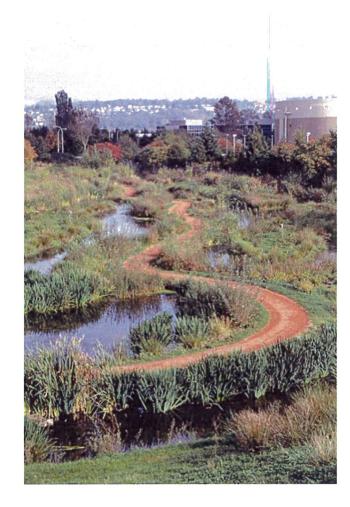
Brewery/Restaurant : Potential for Aviation Theme with Upper Story View of Runway



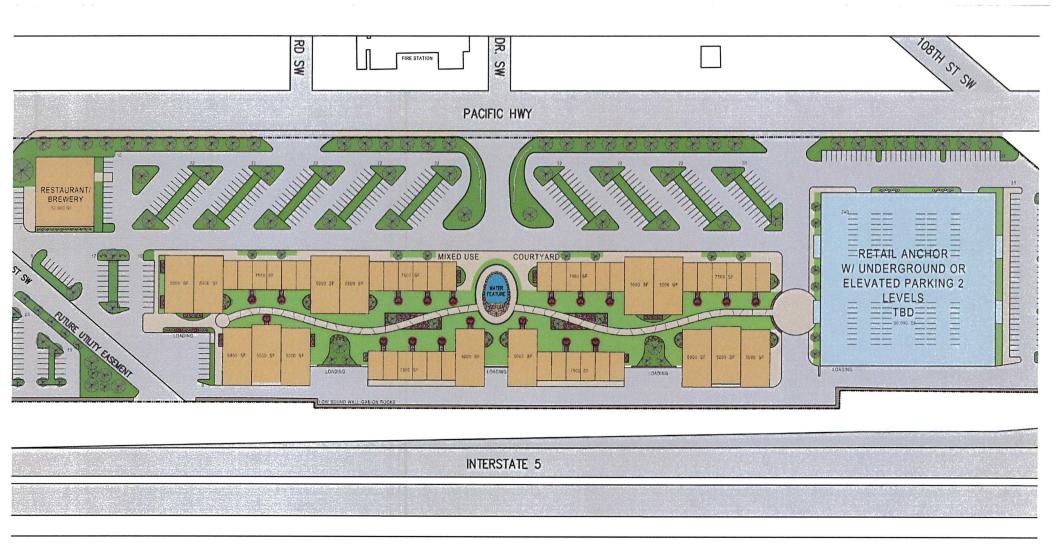


Bio-Retention Area as Interpretive Education Path

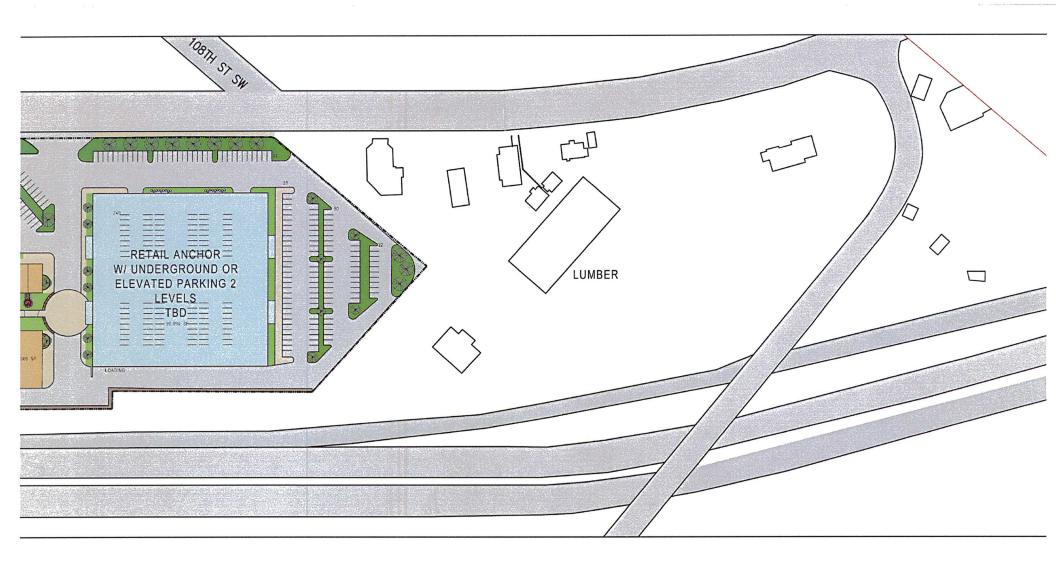




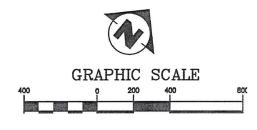












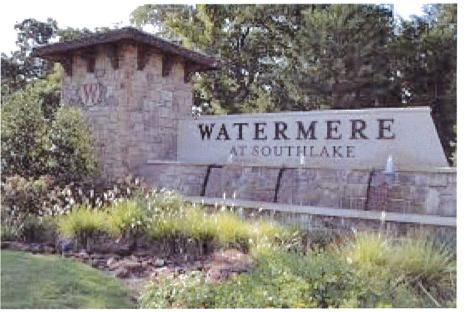
I-5 Noise Reduction: Gabion Walls for Sound and "Back of House" Screening







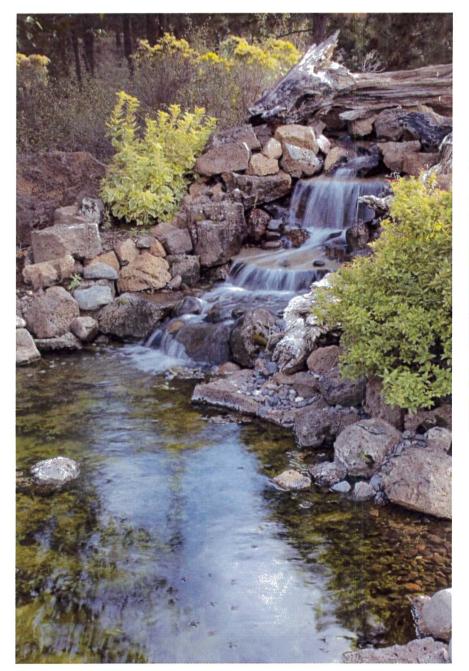
Main Entrance : Pacific Highway Set the Stage for Courtyard Experience







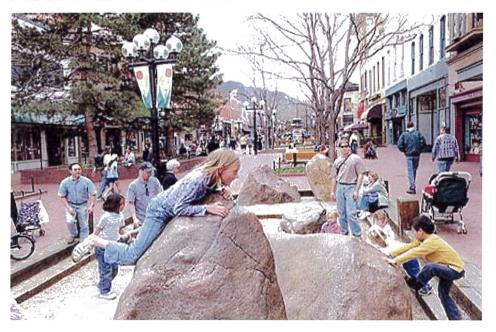
Courtyard Noise Reduction: Pacific Highway & I-5 Buildings Act as Canyon Walls—Main Focus on Central Water Feature

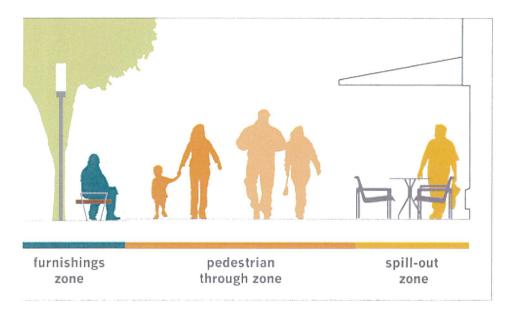






Courtyard Mixed Use: Retail and Office



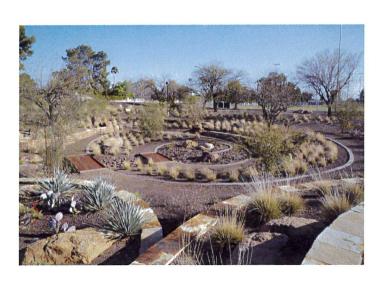






Sustainability: Water Reclamation, Solar Options, Native Species, Xeriscape & Waterwise Plants











Retail Anchor ????

Striving for a Sustainable Focus "Green Biz" is Good Business

Sustainability isn't just a buzzword. It's here to stay and, for many companies, it is clear that recent interest in environmental stewardship is beginning to change business as usual for good.





Conceptual Site Plan

Courtyard Covered Areas: "Steel Tree" Canopy As Concept









Focus on Resources: Wood=Northwest Potential Design Concept









Conceptual Design Ideas

Focus on Retail: Northwest Design Concept









Conceptual Design Ideas