

LAKEWOOD CITY COUNCIL STUDY SESSION AGENDA

Monday, December 14, 2020 City of Lakewood 7:00 P.M.

Residents can virtually attend City Council meetings by watching them live on the city's YouTube channel: https://www.youtube.com/user/cityoflakewoodwa

Those who do not have access to YouTube can call in to listen by telephone via Zoom: Dial +1(253) 215-8782 and enter participant ID: 868 7263 2373

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CALL TO ORDER

ITEMS FOR DISCUSSION:

- (3) 1. Behavioral Health Process Update. (Memorandum)
- (26) 2. Review 3rd Quarter (2020) Financial Report. (Memorandum)
- (150) 3. Special Events and Public Art Update. (Memorandum)
- (211) 4. South Sound Housing Affordability Partnership (SSHAP) Update. (Memorandum)

ITEMS TENTATIVELY SCHEDULED FOR THE JANUARY 4, 2021 REGULAR CITY COUNCIL MEETING:

- 1. Proclamation declaring January 18, 2021 as Dr. Martin Luther King, Jr. Day of Service. *Ms. Kimi Ginn, Member, Martin Luther King, Jr. Committee*
- 2. Youth Council Report.
- Clover Park School District Report.
- Authorizing the execution of an interlocal agreement with the Port of Tacoma regarding the 146th Street reconstruction project. – (Motion – Consent Agenda)
- 5. Authorizing the execution of an addendum to the agreement with BERK and Associates for the completion of the Lakewood Station District Subarea Plan project. (Motion Consent Agenda)
- Review of interlocal agreement with Pierce College.(Reports by the City Manager)

Persons requesting special accommodations or language interpreters should contact the City Clerk, 253-983-7705, as soon as possible in advance of the Council meeting so that an attempt to provide the special accommodations can be made.

Page No.

REPORTS BY THE CITY MANAGER
CITY COUNCIL COMMENTS
ADJOURNMENT

Persons requesting special accommodations or language interpreters should contact the City Clerk, 253-983-7705, as soon as possible in advance of the Council meeting so that an attempt to provide the special accommodations can be made.



TO: Mayor and City Councilmembers

FROM: Shannon Kelley-Fong, Senior Policy Analyst

THROUGH: John J. Caulfield, City Manager

DATE: December 14, 2020

SUBJECT: Behavioral Health Process Update

PURPOSE: The propose of this memorandum is to: 1) provide a high level overview of the existing behavioral health service system in Pierce County, and 2) provide an overview of the current options available to City of Lakewood ("City") frontline workers, predominately Lakewood Police Officers (LPD), that come in to contact with individuals displaying acute behavioral health issues in the Lakewood community. In this memorandum behavioral health refers to both mental health and substance use issues.

BACKGROUND: Like many places around the country, Lakewood and Pierce County are experiencing increased demands for behavioral health services.

Pierce County has an online behavioral health services locator, found <u>here</u>. This also includes a list of all behavioral health care providers in the county.

In 2016, the Human Services Research Institute (HSRI) produced the "Behavioral Health System Study: Final Report" for the Pierce County Council. HSRI is an independent, nonprofit research institute that works with public agencies on health and human service systems. The HSRI report, and addendum (2018), provides a more detailed and comprehensive look at the behavioral health service system in Pierce County and contemplates gaps within this system. To access these materials in their entirety, click here.

The HSRI report found that:

"[T]there is no single "behavioral health system" in Pierce County. In reality, there are multiple sub-systems that deliver specific kinds of services to specific populations, such as the BHO for Medicaid enrollees who meet Access to Care standards, private health systems, federally qualified health centers, non-profit organizations, the criminal justice system, and school districts – all providing some kind of service for individuals with behavioral health needs...The absence of a such a coordinated and cohesive systems with one entity providing oversight and direction results in disconnected and bifurcated care, and ultimately, poor behavioral health outcomes – including

people in crisis – and an overreliance on public responders, the criminal justice system, and crisis and emergency services."¹

In addition to the above, the initial HSRI Study also identified the following challenges within the existing behavioral health system in Pierce County:

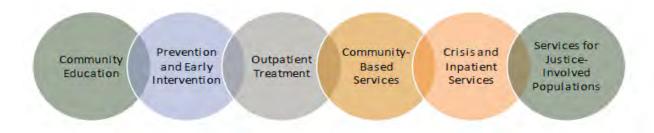
- Fragmented data systems.
- Disparate access of services by payer type.
- Staff and workforce shortages.
- Population-specific disparities.
- Ensuring a trauma-informed system.
- Balancing the need for inpatient vs. community based services, including the over-reliance on crisis services.

In a 2018 follow-up to the initial study, HRSI determined that Pierce County made "significant positive changes" since the 2016 study, but that "demand for behavioral health services far exceeds current supply." Based on progress in Pierce County since 2016 and additional input from stakeholders, the HRSI addendum made the following recommendations for behavioral health services in Pierce County:

- 1. Establish a central coordinating body.
- 2. Invest in prevention.
- 3. Ensure all Pierce County residents have timely access to appropriate behavioral health services.
- 4. Increase outpatient and community-based service capacity.
- 5. Target resources strategically to reduce inpatient utilization.
- 6. Enhance service user engagement, activation, and self-management.
- 7. Develop and implement a criminal justice system strategy building on existing resources and best practice.
- 8. Foster coalitions to meet the needs of veterans and service members.

While this memorandum provides a brief overview of the greater Pierce County behavioral health system, this overview is by no means comprehensive; not all providers or programs in Pierce County are detailed or discussed. The primary focus of this memorandum is to provide an overview of crisis and inpatient services available to Lakewood residents and Lakewood first responders, particularly LPD officers. Per the HSRI study on Pierce County, crisis and inpatient services constitute one of several necessary elements of a comprehensive behavioral health service system, see **Figure 6** of the HRSI study.

Figure 6. Example of a Behavioral Health System Service Array



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¹ Pg 51

Community Education: The following identifies programs referenced in the BHSS report, as well as other programs identified in Pierce County.

- 1. <u>Prevention-Avert-Respond Initiative (PAR):</u> PAR was a mental health prevention initiative led by CHI Franciscan Health and funded through a Catholic Health Initiatives Mission and Ministry Fund Grant. PAR was funded until June 2019 and is no longer in operation.
- 2. <u>Tacoma-Pierce County Health Department (TPCHD)</u>: TPCHD provides behavioral health information and resources on its website.
- 3. Other community education programs exist from private and non-profit entities, including Catholic Community Services, United Way, Comprehensive Life Resources, The Sound Mind Project, etc.

Prevention and Early Intervention: The following programs were identified in the BHSS report.

- 1. <u>Prevention with Schools:</u> Various school based mental health initiatives including Tacoma's Whole Child Initiative, the Jordan Binion Project, programs of the National Alliance on Mental health (NAMI), and various substance use disorder prevention programs in schools that were established by Pierce County.
- 2. <u>Screening and assessment for mental health and substance use issues:</u> Tacoma-Pierce County Health Department (TPCHD), Korean Women's Association, and CHI Franciscan all have screening and assessment features. Per the report, the TPCHD provides mental health screenings through its nurse home visiting, early childhood, and parenting support programs.
- 3. <u>Peer Support Services:</u> Peer support services are delivered by individuals with personal experience as service users of behavioral health services. BHO has peer services.
- 4. <u>Self-Help and Mutual Support Groups:</u> This includes groups like Narcotics Anonymous, Alcohol anonymous, etc.

Access to Behavioral Health Services in Pierce County: Access to Behavioral Health services includes outpatient treatment, community based services, and crisis and inpatient services.

Hotlines:

- 1. <u>South Sound 2-1-1 (2-1-1):</u> United Way of Pierce County operates 2-1-1. The system is intended to connect people to various human services, including behavioral health services. For more information on the 2-1-1 system, see here.
- 2. <u>Pierce County Crisis Line:</u> The Pierce County Crisis Line is a free service available 24 hours a day, seven days a week that provides immediate help to any and all Pierce County residents, regardless of their insurance coverage or lack of coverage. The Pierce County Crisis Line is 800-576-7764.

First responders, such as LPD, firefighters and EMS staff, may call the crisis line if they encounter an individual in crisis.

The Pierce County Crisis Line is managed by Beacon Health Options. Pierce County contracts with Beacon Health Options for behavioral health crisis services. Each of the 9 regions in WA

state is responsible, through a mix of federal, state and local funds, for funding behavioral health crisis services and services for the uninsured. Most regions directly fund and provide these services themselves, but Pierce is 1 of 3 regions who contracts with a behavioral health administrative service organization (BH-ASO). In Pierce County the BH-ASO is Beacon Health Options. Notably, Pierce County still retains the right of first refusal at the yearly contract renewal and remains responsible to make sure the community receives the required services.

Pierce County sits on the Behavioral Health Advisory Board, a group convened by Beacon Health Options to advise on the yearly spending plan for the federal SABG and MHBG. The county also works closely with Beacon Health Options by participating on the Crisis Collaborative. This meeting is focused mainly on the crisis system in Pierce County and is concerned with identifying and addressing gaps as well as setting policies and best practices for the providers.

Figure 7 from the HRSI report depicts coverage parameters. Note: Optum Health was replaced by Beacon Health Options. Also, the city of Tacoma has expanded access to behavioral health programs for residents funded by the Tacoma's 1/10th of 1% Mental Health Tax.

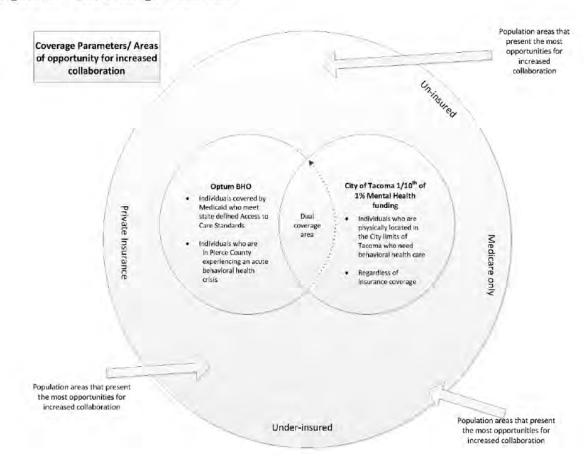


Figure 7. BHO Coverage Parameters

<u>Catholic Community Services</u> provides crisis outreach services for children and youth age 17 and under.

3. <u>WA Warm Line:</u> WA Warm Line is a peer support help line for people living with emotional and mental health challenges. Calls are answered by specially-trained volunteers who have lived experience with mental health challenges. For more information, click <u>here.</u>

Mobile Behavioral Health Crisis Teams:

1. Mobile Outreach Crisis Team (MOCT): MOCT is a partnership between MultiCare and Pierce County. MultiCare manages the program and Pierce County partly funds the program. MOCT provides crisis outreach services, including face-to-face evaluations. MOCT provides initial assessments to determine if the individual in crisis will accept a less restrictive alternative to hospitalization.

If an individual appears to meet involuntary detainment criteria as determined by the state's Involuntary Treatment Act (ITA, RCW 71.05), e.g., danger to self, danger to others, gravely disabled, the MOCT will refer to the Designated Crisis Responder (DCR) or refer to a Hospital Emergency Department. The MOCT cannot transport individuals.

In Washington state, DCRs (also known as Designated Mental Health Professionals or DMHPs) are mental health professionals appointed by the county or other local authority authorized to evaluate and determine if a person presents a harm to self/others/property or is gravely disabled or is at imminent risk of being so due to a mental health or substance use disorder. If individuals are found to meet these criteria, the individual can be involuntarily detained on the authority of a DCR through the ITA.

In Pierce County, the BH-ASO is tasked with funding <u>DCRs</u>. Though Pierce County is the entity with the authority to designate DCRs, it has authorized MultiCare Behavioral Health to be the provider responsible for training and hiring DCRs, while still retaining ultimate authority over that process.

2. <u>Mobile Community Intervention Response Team (MCIRT)</u>: In 2017, Pierce County launched the MCIRT. The program's end goal is to serve law enforcement and first responders by engaging high-utilizers of the crisis system in therapeutic interventions to avoid involving emergency services if possible.

MCIRT teams are made up of a mental health professional, a psych ARNP with the ability to prescribe medications, a case manager, and an outreach peer specialist, meet clients where they are to design client specific interventions to address individual needs. MCIRT works with these clients until stabilized and follows them for an additional 90-days post-intervention to monitor for any further contact with emergency personnel. MCIRT is currently only available in a handful of Pierce County localities.

3. <u>First Responders:</u> Police, fire, and medical are frequently the front line of response for behavioral health crises in Pierce County.

<u>Crisis Intervention Team training (CIT):</u> CIT is police-based model designed to improve police officers' interactions with individuals in mental health-related crisis. In 2015, the Washington State Legislature passed SSB 5311, establishing CIT training (8 hours of CIT training and 2 hours of refresher training each year) as a requirement for all police officers.

<u>Mental Health Co-Responder Programs:</u> These are programs where mental health professionals are embedded within the police department and help police identify individuals that may have a mental health-related need.

City of Lakewood's Behavioral Health Contact Team: LPD officers are often the front line of response to individuals having behavioral health crisis in Lakewood.

In 2015, the City in partnership with Greater Lakes Mental Health created the Behavior Health Contract Team (BHCT) to more effectively assess and respond to individuals that appear to be having acute physical and behavioral health needs. The BHCT consists of a mental health professional and a dedicated Lakewood Police Officer. The team is embedded with regular patrol services and serve as a resource for those who are homeless and/or suffering from mental or behavioral health issues. The BHCT attempts to connect individuals to appropriate resources in Pierce County while also attempting to divert these individuals from (re)entering the criminal justice system. Since its inception, the BHCT has helped an average of 546 people per year find the services they need.

Attachment A provides an overview of protocols for BCHT, as well as other LPD officers, when they come in contact with an individual displaying acute physical and behavioral health issue.

Other Mental Health Co-Responder Programs in Pierce County: The city of Tacoma also has a Mental Health Co-Responder Program which includes a Crisis Intervention Team.

Involuntary Treatment:

The ITA (RCW 71.05) allows anyone age 13 and older who presents an imminent likelihood of serious harm, or is in imminent danger because of being gravely disabled *and* does not agree, or cannot agree, to voluntary mental health treatment to be detained up to 72 hours at an inpatient psychiatric facility.

First Responders can bring individuals that meet the above criteria to emergency rooms or Evaluation & Treatment centers (E&Ts) for evaluation by DCRs for involuntarily commitment. A DCR reviews the individuals condition and determines if the individual meets the criteria listed above. If the DCR determines that the individual does meet this criteria, the DCR initiates the 72-hour (3-buisiness days) emergency detention process to involuntarily commit the individual at an E&T or a secure withdrawal management and stabilization facility or an approved substance use disorder treatment program.

During these 72-hours, health care providers can petition the court to involuntarily detain the individual for an additional 14-day period if they determine the individual is not stable and will not agree to voluntary treatment. Health providers can then petition the court to detain the individual for a 90-day and then 180-day period of time if, once again, the individual is not stable and will not agree to voluntary treatment. Individuals that require treatment of this length are often transferred to a community hospital or to Western State Hospital.

Notably E&Ts are accessible to individuals from all over the state, not just to residents of the county of their location, e.g., Lewis County residents are able to access E&Ts in Pierce County.

Emergency Rooms in Pierce County: Psychiatric assessment teams are available in most emergency rooms to determine whether individuals should be held involuntarily.

- Tacoma General, MultiCare (Tacoma)
- Allenmore Hospital, MultiCare (Tacoma)

- Good Samaritan Hospital, MultiCare (Parkland)
- St. Joseph Medical Center, CHI Franciscan (Tacoma)
- St. Clare Medical Center, CHI Franciscan (Lakewood)
- St. Antony Hospital, CHI Franciscan (Gig Harbor)
- Mary Bridge Children's Hospital (Tacoma)

E&Ts in Pierce County: E&Ts are places were individuals can receive evaluation and treatment. These facilities take referrals for individuals made through DCRs, health care providers and local hospital emergency departments. Again, E&Ts are accessible to individuals from all over the state, not just to residents of the county of their location, e.g., Lewis County residents are able to access E&Ts in Pierce County.

- Metropolitan Development Council: 16 beds (Tacoma)
- Telecare Reopened in 2019, 16 beds (Milton)
- Greater Lakes Recovery Center: 16-beds (Parkland)
- RI International: 16-beds (Fife)

Other:

• Wellfound Behavioral Health Hospital (Wellfound): Jointly built and operated by CHI Franciscan and MultiCare, Wellfound provides voluntary and involuntary admission. Individuals may be admitted involuntarily to Wellfound by court order. Like E&Ts, individuals from across the state have access to the hospital.

Police Chief Mike Zaro reached out to Wellfound regarding police drop-offs. Wellfound CEO Matt Crockett stated that they were beginning to allow police drop-offs for both voluntary and involuntary treatments. Mr. Crockett provided Chief Zaro with drop of criteria for patient admittance at Wellfound. The exclusion criteria, those that will not be considered for admittance at Wellfound, includes the following:

- o Patients with suspected drug overdose or ingestion of unknown substance
- o Patient who appears alcohol or drug intoxicated/under the influence as their primary complaint.
- o Patient in moderate/acute alcohol or drug withdrawal (abnormal vitals, tachycardia, dehydration, hallucinations, nausea & vomiting).
- o Patient in delirium.
- o Patient who is/was violent and required sedation.
- o Patient with antisocial behavior or criminal behavior with a history of assault/menacing.
- O Patient who is unwilling to consent to voluntary treatment who is not court-ordered, or does not have a court appointed guardian, Durable Power of Attorney, Healthcare Power of Attorney or another statutory surrogate decision-maker

These exclusions significantly impede the individuals that LPD can bring to this resource. When at full capacity Wellfound will have 120 inpatient beds. They are currently at 72 beds and hope to be up to 84 beds by the end of November 2020.

Joel's Law: Added to RCW 71.05 in 2015, Joel's Law allows a person's immediate family member, legal guardian, or conservator to petition the superior court for initial detention under the following conditions:

• They are an immediate family member, legal guardian, or conservator of the person that they are seeking to have detained. The law defines "immediate family member" as a spouse, domestic partner, child, stepchild, parent, stepparent, grandparent, or sibling;

- A DCR conducted an investigation and decided not to detain that person for evaluation and treatment; or
- It has been 48 hours since the DCR received a request for investigation, and the DCR has not taken action to have the person detained.

Voluntary Treatment / Outpatient Treatment:

Individuals that agree to voluntary treatment cannot be detained under the ITA. Voluntary treatment can be accessed through a number of inpatient and outpatient treatment centers.

In the HSRI report, outpatient treatment is defined as "outpatient services as those delivered in community-based settings, including services delivered in outpatient clinics such as medication management and monitoring and psychotherapy as well as services delivered in other community settings, such as employment and housing supports."

In Pierce County, MultiCare is the largest provider of outpatient commercial mental health services.

Outpatient walk-ins:

- Greater Lakes Mental Healthcare / Recovery Center (Medicaid required)
- Sea Mar
- Comprehensive Life Resources
- Rainier Behavioral Health
- Recovery & Intervention
- Etc.

Other Pierce County Behavioral Health Programs:

Crisis Recovery Center: Pierce County's first Crisis Recovery Center in Fife was built several years ago to provide law enforcement, EMTs, and families a place, other than an ED or jail, to bring those suffering from mental health crises to receive immediate and appropriate care. The decision to build another Crisis Recovery Center in East Pierce County was based on feedback from first responders and behavioral health providers voicing a need not only for more bed availability in the county but in a location much closer to the locus of a majority of 911 calls. In response to this need the county is building a new facility in Parkland-Spanaway to be operated by a private company. This facility is expected to improve crisis care services to those suffering severe mental illness and substance use disorder as well as save thousands of hours of EMS and law enforcement time which can be devoted to far more appropriate public safety and medical emergencies. This facility is planned to open by the end of 2020.

Assisted Outpatient Treatment (AOT): Pierce County AOT's program began in 2018. The program involves court intervention for mentally ill patients in an involuntary, outpatient program who are at high risk of devolving to the point of needing inpatient services. Frequently, these patients are well known to the treatment community and are in and out of inpatient care. The patients appear regularly before a judge to review patient compliance with the treatment plan. Judge Blinn serves as the current AOT judge.

Elevate Health: Elevate Health is a non-profit entity charged with transforming healthcare in Pierce County, both physical and behavioral, through the Medicaid Transformation Waiver. As a partnering provider with Elevate Health, Pierce County received funds to support and further behavioral health integration in Pierce County.

In conjunction with its parent entity, Elevate Health, <u>One Pierce</u> was formed to provide regional funding to sustain the work of Elevate Health, care coordination, a regional data lake, etc., and to fund projects that further its whole person health care objective.

Veteran Administration Hospital (VA): Active duty members and their dependent can access behavioral health services through the VA and Madigan.

ATTACHMENTS:

Attachment A – LPD flowchart for contact with individuals displaying acute behavioral health issues

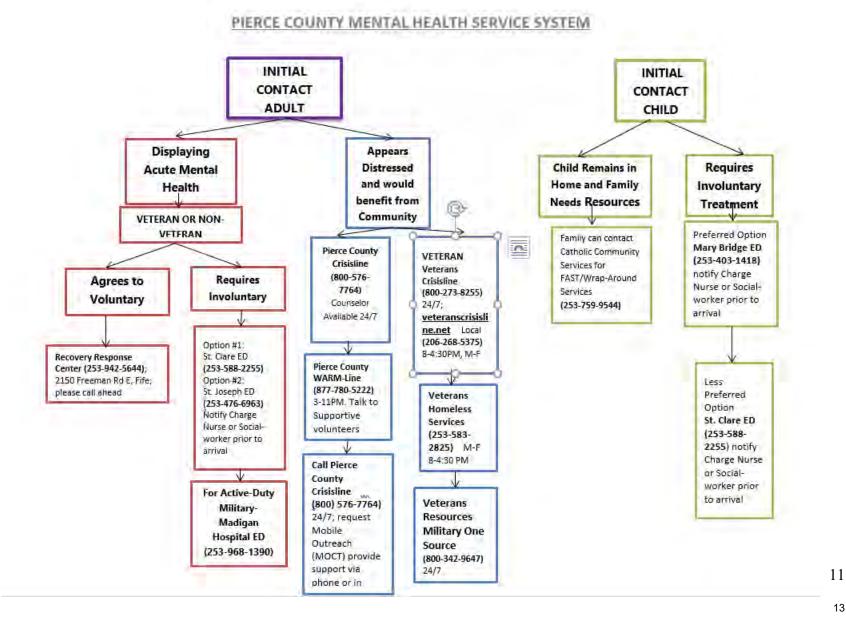
Attachment B – Pierce County Mental Health Service System Flowchart

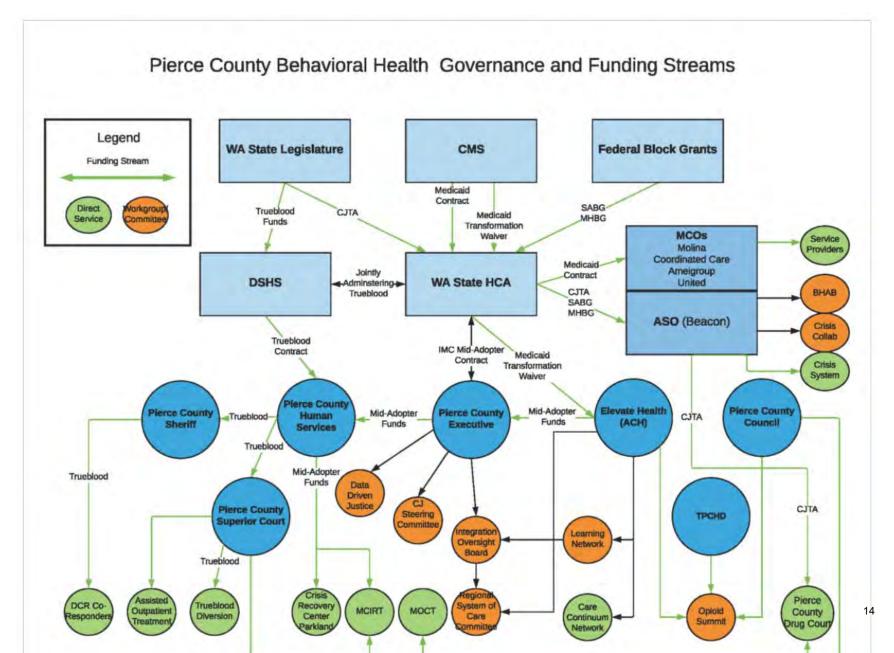
Attachment C – Pierce County Behavioral Health Governance and Funding Streams

Attachment D – Behavioral health Process Update PowerPoint Presentation

ATTACHMENT A Behavioral Health Response with person displacing acute behavioral health issue Initial contact by LPD Is the person presenting an imminent likelihood of serious harm to themselves, to others, or imminent danger of b/c of being gravely disabled? Yes, and they agree to voluntary treatment Yes, but they do not agree to voluntary treatment **VOLUNTARY TREATMENT: INVOLUNTARY TREATMENT:** Person agrees to voluntarily treatment. No RCW 71.05 allows for the involuntary further action necessary by LPD. LPD may detainment (up to 72 hrs). Persons must provide courtesy ride to treatment be brought to EM or E & T Facility for locations. evaluation by DCR. TREATMENT LOCATIONS EM / E&T Facilities: St. Clare St. Clare RCC Fife St. Joseph St. Joseph Madigan (if active duty or dependent) VA (if active duty or dependent) Wellfound (maybe) Allenmore / Wellfound Mary Bridge (preferred if minor) Walk-ins: Greater Lakes (Medicaid req'd) Recovery & Intervention DCR reviews condition: DCR designated by Pierce County or entity appointed by PC. **Individual completes Individual request to** Is the person present an imminent voluntary treatment be released from likelihood of serious harm is or in & is released with no voluntary treatment imminent danger of b/c of being obligation to continue gravely disabled? treatment Staff determines if the person is person is Yes, DCR initiates No imminent danger or process for 72-hour gravely disabled detainment @ E&T or approved facility No **Individual** is released Treatment facility petitions court to – no obligation to extend involuntary detainment: 1) continue treatment 14-days, 2) 90-days, 3)180-days

ATTACHMENT B





BEHAVIORAL HEALTH PROCESS UPDATE

Chief Mike Zaro
Shannon Kelley-Fong

HRSI STUDIES ON PIERCE COUNTY

- Human Services Research Institute (HRSI) study (2016) & addendum (2018)
 - Background
 - Service & Prevention Needs
 - Available Resources, Capacity, Gaps
 - Challenges
 - Service & Support and Infrastructure Recommendations



HRSI STUDIES ON PIERCE COUNTY

- Human Services Research Institute (HRSI) study (2016) & addendum (2018)
 - Background
 - Service & Prevention Needs
 - Available Resources, Capacity, Gaps
 - Challenges
 - Service & Support and Infrastructure Recommendations



HOTLINES

- South Sound 2-I-I: United Way of Pierce County system
- Pierce County Crisis Line: 24/7/365, coverage to all Pierce County residents regardless of insurance
- WA Warm Line: Peer support line (specially-trained volunteers who have lived experience with mental health challenges)
- Veterans Crisis Line: Veterans in crisis and family/friends

MOBILE BEHAVIORAL HEALTH CRISIS TEAMS

Mobile Outreach Crisis Team (MOCT):

- MOCT is a partnership between MultiCare and Pierce County.
- MOCT provides crisis outreach services, including face-to-face evaluations.
- MOCT will refer to the Designated Crisis Responder (DCR) or refer to a Hospital Emergency Department. The MOCT cannot transport individuals.

Mobile Community Intervention Response Team (MCIRT):

- Includes mental health professional, a psych ARNP with the ability to prescribe medications, a case manager, and an outreach peer specialist, meet clients where they are to design client specific interventions to address individual needs.
- MCIRT works with clients until stabilized and follows them for an additional 90-days post-intervention to monitor for any further contact with emergency personnel.
- MCIRT is currently only available in a handful of Pierce County localities.

FIRST RESPONDERS - POLICE

Police, fire, and medical are frequently the front line of response for behavioral health crises in Pierce County.

Crisis Intervention Team training (CIT):

- CIT is police-based model designed to improve police officers' interactions with individuals in mental health-related crisis.
- All police officers in WA receive 8 hours of CIT & 2 hours of refresher training each year.

Mental Health Co-Responder Programs:

- These are programs where mental health professionals are embedded within the police department and help police identify individuals that may have a mental health-related need.
 - City of Lakewood's Behavioral Health Contact Team
 - Tacoma

INVOLUNTARY TREATMENT

- Involuntary Treatment Act (RCW 71.05) allows anyone age 13 and older who presents an imminent likelihood of serious harm, or is in imminent danger because of being gravely disabled and does not agree, or cannot agree, to voluntary mental health treatment to be detained up to 72 hours at an inpatient psychiatric facility.
- Designated Crisis Responder (DCRs / DMHPs): Evaluates an individual's condition and determines if the individual meets the criteria listed above. DCR initiates the 72-hour emergency detention at an Emergency Room or Evaluation & Treatment Center (E&T) or a secure withdrawal management and stabilization facility or an approved substance use disorder treatment program.
- During these 72-hours, health care providers can petition the court to involuntarily detain the individual for an **additional 14-day period** if they determine the individual is not stable and will not agree to voluntary treatment.
 - Subsequent petitions to the court: 90-day & 180-day
- Joel's Law: Allows a person's immediate family member, legal guardian, or conservator to petition the superior court for initial detention under specific conditions.

EM & EVALUATION & TREATMENT CENTERS

- Emergency Rooms in Pierce County:
 - Psychiatric assessment teams are available in most emergency rooms to determine whether individuals should be held involuntarily.
 - Tacoma General, MultiCare (Tacoma)
 - Allenmore Hospital, MultiCare (Tacoma)
 - Good Samaritan Hospital, MultiCare (Parkland)
 - St. Joseph Medical Center, CHI Franciscan (Tacoma)
 - St. Clare Medical Center, CHI Franciscan (Lakewood)
 - St. Antony Hospital, CHI Franciscan (Gig Harbor)
 - Mary Bridge Children's Hospital (Tacoma)

- E&Ts: Facilities that take referrals for individuals made through DCRs, health care providers and local hospital emergency departments. E&Ts are accessible to individuals from all over the state
 - Metropolitan Development Council: 16 beds (Tacoma)
 - Telecare Reopened in 2019, 16 beds (Milton)
 - Greater Lakes Recovery Center: 16-beds (Parkland)
 - RI International: 16-beds (Fife)
- Wellfound (Tacoma): Jointly built and operated by CHI Franciscan and MultiCare, Wellfound provides voluntary and involuntary admission.
- Extensive exclusion criteria:
 - Patients with suspected drug overdose or ingestion of unknown substance
 - Patient who appears alcohol or drug intoxicated/under the influence as their primary complaint.

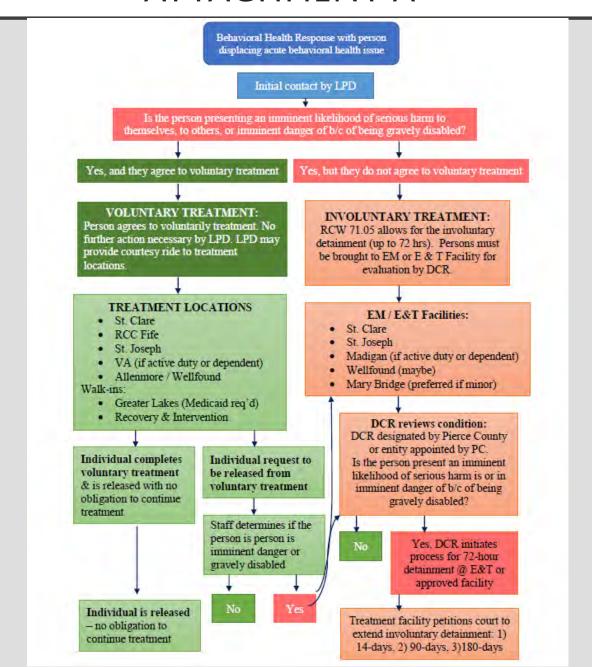
VOLUNTARY / OUTPATIENT

- Voluntary: Individuals that agree to voluntary treatment cannot be detained under the ITA. Voluntary treatment can be accessed through a number of inpatient and outpatient treatment centers.
- Outpatient walk-ins: MultiCare is the largest provider of outpatient commercial mental health services.
 - Greater Lakes Mental Healthcare / Recovery Center (Medicaid required)
 - Sea Mar
 - Comprehensive Life Resources
 - Rainier Behavioral Health
 - Recovery & Intervention
 - Etc.

OTHER PIERCE COUNTY BEHAVIORAL HEALTH PROGRAMS

- Crisis Recovery Center: Provide law enforcement, EMTs, and families a place, other than an ED or jail, to bring those suffering from mental health crises to receive immediate and appropriate care. Fife & Parkland-Spanaway (forthcoming)
- Assisted Outpatient Treatment (AOT):. Court intervention for mentally ill
 patients in an involuntary, outpatient program who are at high risk of devolving to
 the point of needing inpatient services.
- Elevate Health: Non-profit entity charged with transforming healthcare in Pierce County, both physical and behavioral, through the Medicaid Transformation Waiver. Pierce County received funds to support and further behavioral health integration in Pierce County.
- Veteran Administration Hospital services: Active duty members and their dependent can access behavioral health services through the VA and Madigan.

ATTACHMENT A





To: Mayor and City Councilmembers

From: Tho Kraus, Assistant City Manager/Administrative Services

Through: John J. Caulfield, City Manager

Date: December 14, 2020

Subject: 3rd Quarter 2020 Financial Report

Introduction

The intaent of the financial report is to provide an overview of activity in all funds through September 30, 2020. Additionally, performance measures and other data reporting are included at the end of this report.

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| 40 | Development Services Permits & Fees | 124 | Building Permit Activity Report |
| 44 | Cost Recovery - Development Services Permits & Fees (New) | | |
| | (Combines CED & PWE Permits & Fees) | | |

COVID-19 Financial Impact and Action Strategies

On March 3, 2020, the City Manager issued a directive to pause all general government expenditures to address the projected decrease in General Fund revenues. The directive will remain in place along with the following other action strategies to mitigate the downturn in revenue collections for 2020 and into 2021 caused by the impact of COVID-19.

These other action strategies include:

- All current and future vacant positions (regular full-time, regular part-time, limited term, temporary, interns, seasonal) will not be filled for the foreseeable future. There may be exceptions given funding sources, legal mandates and/or reporting requirements.
- All discretionary spending (i.e. supplies, travel, training, overtime, equipment, temporary help, etc.) are on hold indefinitely. Only those expenditures related to basic services (e.g., employee compensation; mandated training & certifications; basic services such as street maintenance, park maintenance, public safety, code enforcement, code compliance, ROW maintenance, street sweeping; and community outreach and information).
- Anything not covered above shall be approved in advance after review by the ACM/Administrative Services and City Manager.
- Fleet & equipment, information technology, and property management projects and replacement shall only include
 essential items as well as those that will be completed by December 31, 2020. All other projects and purchases will
 be will be considered as part of the development of the 2021-2022 Proposed Biennial Budget dependent upon the
 state of the economy.
- Transportation, parks and sewer improvement projects will continue as planned for 2020 given these projects are funded with very limited general government funds.
- Excess real estate excise taxes (REET) will be set aside to offset any decrease in 2020 REET collections and to ensure payment of debt service in 2020 and 2021.

The General/Street O&M expenditures savings is consistent with the City Manager's directive and action strategies.

On the revenue side, the City is experiencing decreases in gambling tax, admissions tax, parks & recreation fees, motor vehicle fuel tax and hotel/motel lodging tax. Property tax is lower than anticipated, however, the City will eventually receive the tax revenue.

Sales tax revenue was not hit as hard as originally anticipated. An analysis of sales tax revenue for April through September compared to the same period in 2019 is included in this report.

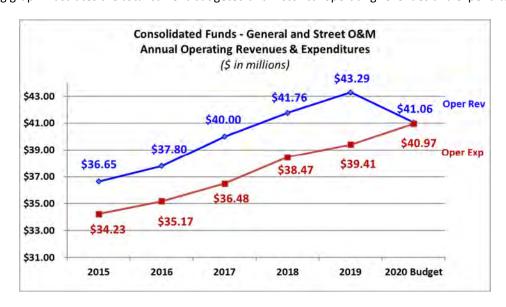
Consolidated Funds - General/Street O&M

The funds are combined in this presentation, as these two funds are the City's primary general governmental operating funds. In 2020, the General Fund is anticipated to provide and an annual subsidy of \$1.64M, which equates to 63% of the Street O&M Fund sources.

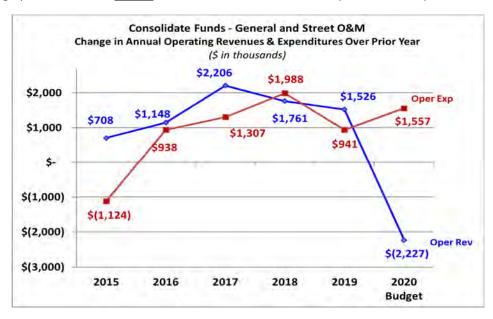
| Consolidated | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|---------------------------|------------------|------------------|--------------|--------------|--------------|--------------|
| General & Street O&M | Annual | Annual | Annual | Annual | Annual | Annual |
| Funds | Actual | Actual | Actual | Actual | Actual | Budget |
| Operating Revenue | \$ 36,648,190 | \$ 37,796,664 | \$40,002,901 | \$41,764,092 | \$43,289,960 | \$41,062,823 |
| Operating Expenditures | \$ 34,234,619 | \$ 35,172,853 | \$36,480,054 | \$38,468,132 | \$39,409,137 | \$40,966,357 |
| Operating Income / (Loss) | \$2,413,571 | \$2,623,811 | \$ 3,522,847 | \$ 3,295,960 | \$ 3,880,823 | \$ 96,466 |

The following table and charts provide a comparison of operating revenues, operating expenditures and the resulting operating income/loss for the current and historical years.

The following graph illustrates the total current budgeted and historical operating revenues and expenditures.



The following graph illustrates the change in total revenues collected and expenditures compared to the prior year.



3

Consolidated Funds – General and Street O&M Ending Fund Balance and Cash

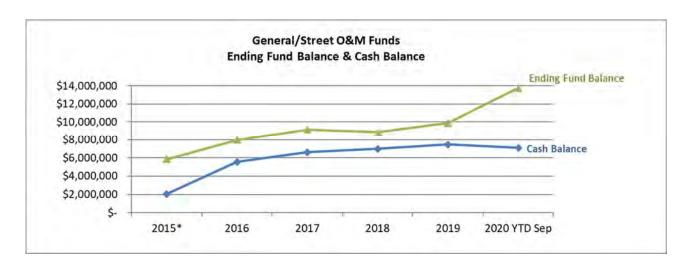
In support of the City's financial integrity, the City Council adopted on September 15, 2014, a set of financial policies including fund balance reserves totaling 12% of General/Street O&M Funds operating revenues. In 2020, this 12% equates to \$4.93M as follows:

- **2% General Fund Contingency Reserves:** The purpose of this reserve is to accommodate unexpected operational changes, legislative impacts, or other economic events affecting the City's operations which could not have been reasonably anticipated at the time the original budget was prepared. A 2% reserve fund based on the General/Street O&M Funds operating revenues equates to \$821K.
- 5% General Fund Ending Fund Balance Reserves: The purpose of this reserve is to provide financial stability, cash flow for operations and the assurance that the City will be able to respond to revenue shortfalls with fiscal strength. A 5% reserve fund based on the General/Street O&M Funds operating revenues equates to \$2.05M.
- 5% Strategic Reserves: The purpose of this reserve is to provide some fiscal means for the City to
 respond to potential adversities such as public emergencies, natural disasters or similarly major
 unanticipated events. A 5% reserve fund based on the General/Street O&M Funds operating revenues
 equates to \$2.05M.

The following table and graph below provides the current and historical General/Street O&M Funds ending balance and cash & investment.

| Year | To | tal Ending Fund Balance | Cash |
|--------------|----|----------------------------|-----------------|
| 2015* | \$ | 5,848,860 | \$ 2,043,548 |
| 2016 | \$ | 7,975,155 | \$ 5,545,118 |
| 2017 | \$ | 9,163,535 | \$ 6,634,879 |
| 2018 | \$ | 8,847,536 | \$ 6,986,782 |
| 2019 | \$ | 9,878,841 | \$ 7,483,611 |
| 2020 YTD Sep | \$ | 13,747,305 | \$ 7,109,867 |

^{*} Lower cash balance due to providing \$1.8M in short-term/temporary interfund loans.



| General & Street O&M Funds | 20 | 19 | | | 2020 | | 2020 YTD / vs 2019 YTD Over / (Ui | Actual | 2020 YTD / vs 2020 YTD Over / (U | Budget |
|--|--------------------------|--------------------------|--|-------------|--------------------------------|-------------------|---|-----------------------|--|------------------------|
| Combined Summary | Annual Actual | | Rev | ised Budget | YTD Budget | YTD Actual | \$ Chg | % Chg | \$ Chg | % Chg |
| REVENUES: | | | | ioca zaaget | 112 Dauget | 112110000 | ¥ 5.1.8 | 70 G.I.B | ¥ 58 | , |
| Property Tax | \$ 7,159,443 | \$ 6,566,879 | Ś | 7,400,000 | \$ 6,733,377 | \$ 6,610,045 | 43,167 | 0.7% | (123,332) | -1.8% |
| Local Sales & Use Tax | 11,955,004 | 8,956,460 | Г | 10.630.000 | 7,881,902 | 8,750,175 | (206,285) | -2.3% | 868,274 | 11.0% |
| Sales/Parks | 663,655 | 497,191 | | 650,900 | 486,464 | 490,511 | (6,680) | -1.3% | 4,047 | 0.8% |
| Brokered Natural Gas Use Tax | 50,477 | 40,676 | | 40,000 | 28,924 | 24,491 | (16,184) | -39.8% | (4,433) | -15.3% |
| Criminal Justice Sales Tax | 1,179,058 | 878,199 | | 1,166,200 | 861,508 | 877,634 | (565) | -0.1% | 16,126 | 1.9% |
| Admissions Tax | 504,879 | 377,069 | | 496,000 | 369,204 | 86,621 | (290,448) | -77.0% | (282,584) | -76.5% |
| Utility Tax | 5,575,351 | 4,001,774 | | 5,415,800 | 4,003,414 | 3,989,676 | (12,097) | -0.3% | (13,737) | -0.3% |
| Leasehold Tax | 9,779 | 3,553 | | 5,000 | 2,313 | 3,809 | 256 | 7.2% | 1,496 | 64.7% |
| Gambling Tax | 3,099,813 | 2,415,758 | | 2,801,000 | 2,112,275 | 1,291,926 | (1,123,832) | -46.5% | (820,349) | -38.8% |
| Franchise Fees | 4,145,138 | 3,102,532 | | 4,335,700 | 3,223,778 | 3,191,261 | 88,728 | 2.9% | (32,517) | -1.0% |
| Development Service Fees (CED) | 1,749,026 | 1,112,667 | | 1,744,000 | 1,223,317 | 1,497,589 | 384,922 | 34.6% | 274,271 | 22.4% |
| Permits & Fees (PW) | 154,287 | 112,965 | | 112,500 | 85,528 | 119,101 | 6,136 | 5.4% | 33,573 | 39.3% |
| License & Permits (BL, Alarm, Animal) | 415,674 | 316,327 | | 421,525 | 331,960 | 266,368 | (49,959) | -15.8% | (65,592) | -19.8% |
| State Shared Revenues | 1,985,974 | 1,494,878 | | 2,041,300 | 1,548,486 | 1,619,313 | 124,436 | 8.3% | 70,827 | 4.6% |
| Intergovernmental | 528,086 | 405,418 | | 424,134 | 327,105 | 361,640 | (43,778) | -10.8% | 34,536 | 10.6% |
| Parks & Recreation Fees | 279,541 | 223,029 | | 313,700 | 260,747 | 106,446 | (116,584) | -52.3% | (154,301) | -59.2% |
| Police Contracts, including Extra Duty | 1,363,913 | 861,522 | | 1,149,500 | 891,237 | 891,237 | 29,715 | 3.4% | (134,301) | 0.0% |
| Other Charges for Services | 5,384 | 3,325 | | 4,500 | 2,960 | 18 | (3,307) | -99.5% | (2,942) | -99.4% |
| | | | | 783,400 | 7 | | , , , | | , , , | |
| Fines & Forfeitures - Municipal Court Fines & Forfeitures - Camera Enforcement | 812,773 | 634,075 | | | 641,510 | 550,016 | (84,059) | -13.3% | (91,494) | -14.3% |
| | 950,064 | 664,701 | | 700,000 | 500,475 | 555,021 | (109,680) | -16.5% | 54,545 | 10.9% |
| Miscellaneous/Interest/Other | 417,942 | 250,077 | | 142,964 | 97,226 | 130,658 | (119,419) | -47.8% | 33,432 | 34.4% |
| Interfund Transfers | 284,700 | \$13,525 \$33,132,599 | Ś | 284,700 | 213,525 \$31,827,236 | \$ 31,627,083 | ¢ /1 FOF F17\ | 0.0% - 4.5% | \$ (200,154) | 0.0% - 0.6 % |
| Subtotal Operating Revenues | \$ 43,289,960 | \$33,132,599 | Ş | 41,062,823 | \$ 31,827,230 | \$ 31,627,083 | \$ (1,505,517) | -4.5% | \$ (200,154) | -0.6% |
| EXPENDITURES: | 125 005 | 07.002 | | 155.073 | 115 262 | 101 350 | 2 200 | 2.20/ | (14.105) | 12.20 |
| City Council | 135,995 | 97,992 | | 155,073 | 115,363 | 101,258 | 3,266 | 3.3% | (14,105) | -12.2% |
| City Manager | 722,760 | 537,163 | | 735,971 | 551,203 | 481,337 | (55,827) | -10.4% | (69,867) | -12.7% |
| Municipal Court | 1,958,515 | 1,486,295 | ┢ | 2,165,074 | 1,592,048 | 1,401,296 | (84,999) | -5.7% | (190,752) | -12.0% |
| Administrative Services | 1,775,396 | 1,371,812 | | 1,877,297 | 1,440,104 | 1,384,129 | 12,318 | 0.9% | (55,974) | -3.9% |
| Legal | 1,706,817 | 1,161,622 | | 1,688,196 | 1,184,989 | 1,041,216 | (120,406) | -10.4% | (143,773) | -12.1% |
| Community & Economic Development | 2,266,964 | 1,503,957 | | 2,353,919 | 1,569,241 | 1,413,975 | (89,982) | -6.0% | (155,267) | -9.9% |
| Parks, Recreation & Community Services | 2,903,440 | 2,137,140 | | 2,986,335 | 2,205,762 | 1,711,126 | (426,014) | -19.9% | (494,636) | -22.4% |
| Police | 24,953,309 | 18,574,249 | | 25,950,745 | 19,182,075 | 17,070,209 | (1,504,039) | -8.1% | (2,111,866) | -11.0% |
| Street Operations & Engineering | 2,392,808 | \$1,725,388 | - | 2,443,302 | 1,776,867 | \$1,412,786 | (312,602) | -18.1% | (364,081) | -20.5% |
| Non-Departmental | 121,530 | 107,534 | | 133,960 | 116,773 | 95,185 | (12,349) | -11.5% | (21,588) | -18.5% |
| Interfund Transfers | 471,603 | 261,799 | | 476,487 | 268,564 | 268,564 | 6,766 | 2.6% | - (2.524.000) | 0.0% |
| Subtotal Operating Expenditures | \$ 39,409,137 | | _ | | | \$ 26,381,081 | (2,583,869) | -8.9% | | -12.1% |
| OPERATING INCOME (LOSS) | \$ 3,880,823 | \$ 4,167,649 | \$ | 96,464 | \$ 1,824,246 | \$ 5,246,001 | \$ 1,078,352 | 25.9% | \$ 3,421,755 | 187.6% |
| OTHER FINANCING SOURCES: | F44 C24 | 276 404 | ⊢ | 2 705 210 | 1 224 012 | 1 224 012 | 049 410 | 251.00/ | | 0.00 |
| Grants, Contrib, 1-Time Source Transfers In | 544,624 | 376,494 | | 3,705,318 | 1,324,913 | 1,324,913 | 948,419 | 251.9% | - | 0.0% |
| Subtotal Other Financing Sources | \$ 544,624 | \$ 376,494 | \$ | 2 705 219 | \$ 1,324,913 | \$ 1,324,913 | \$ 948,419 | n/a 251.9 % | ¢ - | n/a 0.0 % |
| OTHER FINANCING USES: | 3 344,024 | 3 370,434 | ' | 3,703,310 | 7 1,324,313 | \$ 1,324,313 | 7 540,415 | 231.370 | <u>, </u> | 0.07 |
| Capital & Other 1-Time | 1,731,045 | 1,289,637 | 1 | 4,574,369 | 1,899,775 | 1,899,775 | 610,138 | 47.3% | - | 0.0% |
| Interfund Transfers | 1,663,097 | 1,094,865 | | 1,014,676 | 802,676 | 802,676 | (292,189) | -26.7% | | 0.0% |
| Subtotal Other Financing Uses | \$ 3,394,142 | \$ 2,384,502 | Ś | 5,589,045 | \$ 2,702,451 | | \$ 317,949 | 13.3% | \$ - | 0.0% |
| | + 0,00 1,1 11 | + 1,00 ,001 | Ť | 5,555,615 | + 1,761,181 | + -,,, | ψ 0 22/010 | 20.070 | * | 0.07 |
| Total Revenues and Other Sources | \$ 43,834,584 | \$33,509,094 | \$ | 44,768,141 | \$ 33,152,150 | \$ 32,951,996 | \$ (557,098) | -1.7% | \$ (200,154) | -0.6% |
| Total Expenditures and other Uses | \$ 42,803,280 | \$31,349,452 | \$ | 46,555,404 | \$ 32,705,441 | \$ 29,083,532 | \$ (2,265,920) | | \$ (3,621,909) | -11.1% |
| | | | | | | | | | | |
| Beginning Fund Balance: | \$ 8,847,537 | \$ 8,847,537 | \$ | 9,878,841 | \$ 9,878,841 | \$ 9,878,841 | \$ 1,031,304 | 11.7% | \$ - | 0.0% |
| Ending Fund Balance: | \$ 9,878,841 | \$11,007,179 | \$ | | \$ 10,325,549 | | \$ 2,740,126 | 24.9% | \$ 3,421,755 | 33.1% |
| Ending Fund Balance as a % of Oper Rev | 22.8% | 33.2% | | 19.7% | 32.4% | 43.5% | | | | |
| Reserve - Total Target 12% of Oper Rev: | \$ 5,194,795 | \$ 5,194,795 | \$ | 4,927,539 | \$ 4,927,539 | \$ 4,927,539 | | | | |
| 2% Contingency Reserves | \$ 865,799 | \$ 865,799 | \$ | 821,256 | \$ 821,256 | \$ 821,256 | | | | |
| 5% General Fund Reserves | \$ 2,164,498 | \$ 2,164,498 | \$ | 2,053,141 | \$ 2,053,141 | \$ 2,053,141 | | | | |
| 5% Strategic Reserves | \$ 2,164,498 | \$ 2,164,498 | \$ | 2,053,141 | \$ 2,053,141 | \$ 2,053,141 | | | | |
| Undesignated/Reserved for 2020-2022 Budgets | \$ 4,684,046 | \$ 5,812,383 | \$ | 3,164,039 | \$ 5,398,011 | \$ 8,819,766 | | | | |

Note: Undesignated/Reserved Balances are are one-time funds and per the city's financial policies may not be used for ongoing operations.

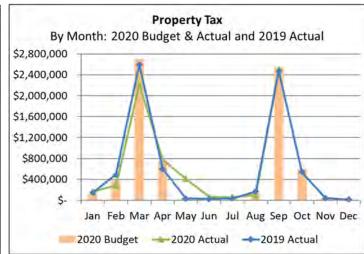
Property Tax

A property tax rate is placed on each piece of property within the City and is used for general governmental purpose. The rate is expressed in "dollars per \$1,000 assessed value (AV), and is a function of the property tax levy permitted by law and adopted by the City Council. In the City of Lakewood, as in other Washington cities, the maximum regular levy cannot exceed \$3.60, which includes the maximum regular levy of \$3.375 plus an additional \$0.225 per \$1,000 AV to provide for the Firemen's Pension Fund. Property tax is assessed on land, buildings, and residential homes, and on inventory and improvements to commercial property.

| Levy Rate Per \$1,00 | 0 Assesse | d Value | | |
|----------------------------|-----------|----------|----------|--|
| Taxing District | 2018 | 2019 | 2020 | |
| City of Lakewood | \$ 1.15 | \$ 1.03 | \$ 0.98 | |
| Emergency Medical Services | 0.48 | 0.44 | 0.50 | |
| Flood Control | 0.08 | 0.08 | 0.10 | |
| Pierce County | 1.23 | 1.13 | 1.05 | |
| Port of Tacoma | 0.18 | 0.18 | 0.18 | |
| Rural Library | 0.43 | 0.50 | 0.47 | |
| School District | 4.96 | 2.88 | 3.78 | |
| Sound Transit | 0.23 | 0.21 | 0.20 | |
| Washington State | 2.91 | 2.62 | 3.01 | |
| West Pierce Fire District | 2.78 | 2.48 | 2.81 | |
| Total Levy Rate | \$ 14.43 | \$ 11.54 | \$ 13.08 | |

| | Property Tax Year-to-date through September | | | | | | | | | | | | |
|------------------|--|--------------|--------------|-------------|---------------|---------------|---------------|---------------|--|--|--|--|--|
| | | | | | | | (Under) | | | | | | |
| | | | 20 | 20 | 2020 Actual v | s 2019 Actual | 2020 Actual v | s 2020 Budget | | | | | |
| Month | 2018 Actual | 2019 Actual | Budget | Actual | \$ | % | \$ | % | | | | | |
| Jan | \$ 123,438 | \$ 144,853 | \$ 114,968 | \$ 167,149 | \$ 22,296 | 15.4% | \$ 52,181 | 45.4% | | | | | |
| Feb | 306,699 | 492,293 | 381,550 | 288,602 | (203,691) | -41.4% | (92,948) | -24.4% | | | | | |
| Mar | 2,512,460 | 2,595,070 | 2,698,591 | 2,212,886 | (382,184) | -14.7% | (485,705) | -18.0% | | | | | |
| Apr | 728,230 | 601,934 | 742,945 | 786,517 | 184,583 | 30.7% | 43,572 | 5.9% | | | | | |
| May | 38,834 | 32,454 | 44,283 | 412,020 | 379,566 | 1169.6% | 367,737 | 830.4% | | | | | |
| Jun | 19,413 | 25,420 | 25,609 | 66,088 | 40,668 | 160.0% | 40,479 | 158.1% | | | | | |
| Jul | 49,435 | 37,309 | 42,976 | 59,647 | 22,338 | 59.9% | 16,671 | 38.8% | | | | | |
| Aug | 115,497 | 168,603 | 142,979 | 99,526 | (69,077) | -41.0% | (43,453) | -30.4% | | | | | |
| Sep | 2,499,961 | 2,468,943 | 2,539,475 | 2,517,610 | 48,667 | 2.0% | (21,865) | -0.9% | | | | | |
| Oct | 467,672 | 535,490 | 601,319 | - | - | - | - | - | | | | | |
| Nov | 29,935 | 41,237 | 42,281 | - | - | - | - | - | | | | | |
| Dec | 19,369 | 15,837 | 23,023 | - | - | - | - | - | | | | | |
| Total YTD | \$ 6,393,967 | \$ 6,566,879 | \$ 6,733,377 | \$6,610,045 | \$ 43,166 | 0.7% | \$ (123,331) | -1.8% | | | | | |
| Total Annual | \$ 6,910,943 | \$ 7,159,443 | \$ 7,400,000 | n/a | n/a | n/a | n/a | n/a | | | | | |
| AV (in billions) | \$6.00 | \$6.93 | \$7.46 | _ | | | | | | | | | |
| 5-Year Ave Chang | ge (2015 - 2019): | 1.8% | | | | | | | | | | | |





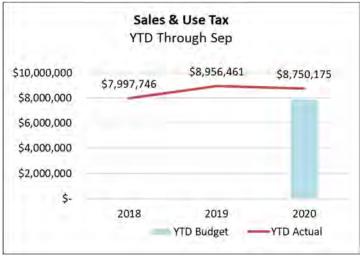
Sales & Use Tax

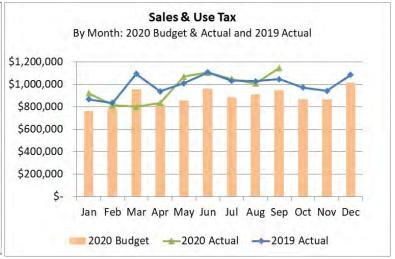
The City imposes a sales and use tax of 1% to fund general government programs. Of this total, 15% is provided to Pierce County per state law. The City imposes both the basic 0.5% and the optional 0.5% sales and use tax. This tax is imposed on personal and business purchases of tangible property. The retail sales tax is also assessed on some services such as repairs and construction. The City receives 1% of the sales tax rate. Of the 1%, the City receives 0.84% (Pierce County receives 15% of the 1% and the State receives 1% of the 1% leaving 0.84% to the City).

| Agency | Rate |
|-----------------------------------|-------|
| State of Washington | 6.50% |
| City of Lakewood | 1.00% |
| Criminal Justice Sales Tax | 0.10% |
| Pierce Transit | 0.60% |
| Sound Transit | 1.40% |
| Pierce County Juvenile Facilities | 0.10% |
| Zoo-Park Fee | 0.10% |
| South Sound 911 | 0.10% |
| Total Tax on Sales & Use | 9.90% |

| | Sales Tax Year-to-date through September | | | | | | | | | | | | | |
|-------------------|---|---------------|---------------|----------------|---------------|--------|----------------|-------------|--|--|--|--|--|--|
| | | | year-to-aate | tnrougn Septen | nber | Over / | (Under) | | | | | | | |
| | | | 20 | 20 | 2020 Actual v | | 2020 Actual vs | 2020 Budget | | | | | | |
| Month | 2018 Actual | 2019 Actual | Budget | Actual | \$ | % | \$ | % | | | | | | |
| Jan | \$ 777,046 | \$ 866,122 | \$ 759,656 | 921,305 | \$ 55,183 | 6.4% | \$ 161,649 | 21.3% | | | | | | |
| Feb | 756,096 | 834,944 | 783,774 | 815,257 | (19,687) | -2.4% | 31,483 | 4.0% | | | | | | |
| Mar | 957,541 | 1,094,051 | 958,602 | 801,220 | (292,831) | -26.8% | (157,382) | -16.4% | | | | | | |
| Apr | 824,513 | 936,605 | 818,231 | 835,856 | (100,749) | -10.8% | 17,625 | 2.2% | | | | | | |
| May | 882,494 | 1,009,891 | 856,431 | 1,069,435 | 59,544 | 5.9% | 213,004 | 24.9% | | | | | | |
| Jun | 988,945 | 1,106,875 | 961,410 | 1,105,668 | (1,207) | -0.1% | 144,258 | 15.0% | | | | | | |
| Jul | 876,871 | 1,033,260 | 885,126 | 1,047,578 | 14,318 | 1.4% | 162,452 | 18.4% | | | | | | |
| Aug | 930,324 | 1,027,630 | 911,899 | 1,008,016 | (19,614) | -1.9% | 96,117 | 10.5% | | | | | | |
| Sep | 1,003,916 | 1,047,083 | 946,773 | 1,145,841 | 98,758 | 9.4% | 199,068 | 21.0% | | | | | | |
| Oct | 908,774 | 972,142 | 864,928 | - | - | - | - | - | | | | | | |
| Nov | 983,643 | 942,492 | 865,624 | - | - | - | - | - | | | | | | |
| Dec | 1,087,851 | 1,083,910 | 1,017,546 | - | - | - | - | - | | | | | | |
| Total YTD | \$ 7,997,746 | \$ 8,956,461 | \$ 7,881,902 | \$ 8,750,175 | \$ (206,285) | -2.3% | \$ 868,274 | 11.0% | | | | | | |
| Annual Total | \$ 10,978,014 | \$ 11,955,004 | \$ 10,630,000 | n/a | n/a | n/a | n/a | n/a | | | | | | |
| Annual Sales | \$1,307 | \$1,423 | \$1,265 | | | | _ | | | | | | | |
| (in millions) | | | | | | | | | | | | | | |
| 5-Year Ave Change | (2015 - 2019): | 7.5% | | | • | | | | | | | | | |

7



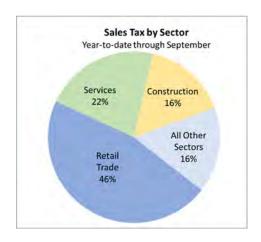


| | | | Sale | s & Use | Tax b | y Sect | or |
|-------------------|--------------|--------------|--------------|-----------|---------|---------|---|
| | | | Year-t | to-date t | hrough | Septemb | per |
| | | | Over / (Ur | nder) | | | Explanation of Variance |
| | - | tual | Change from | | | | Increase / (Decrease) |
| Sector | 2019 | 2020 | \$ | % | | | \$ in Thousands |
| Retail Trade | \$ 3,989,817 | \$ 4,055,200 | \$ 65,383 | 1.6% | . , , | | Motor Vehicle and Parts Dealers |
| | | | | | \$ (70) | | Clothing and Clothing Accessories Stores |
| | | | | | \$ (39) | | Furniture and Home Furnishings Stores |
| | | | | | \$ 19 | 13% | Health and Personal Care Stores |
| | | | | | \$ 20 | 5% | General Merchandise Stores |
| | | | | | \$ 36 | 7% | Nonstore Retailers |
| | | | | | \$ 47 | 17% | Food and Beverage Stores |
| | | | | | \$ 74 | 20% | Building Material and Garden Equipment and Supplies |
| | | | | | \$ 99 | 26% | Miscellaneous Store Retailers |
| Services | 2,071,119 | 1,894,526 | (176,594) | -8.5% | \$(136) | | Food Services and Drinking Places |
| | | | | | \$ (37) | | Repair and Maintenance |
| | | | | | \$ (28) | | |
| | | | | | \$ (27) | | , ,, |
| | | | | | \$ (9) | | Personal and Laundry Services |
| | | | | | \$ 75 | 35% | Administrative and Support Services |
| Construction | 1,488,829 | 1,383,893 | (104,936) | -7.0% | \$ (70) | -30% | Heavy and Civil Engineering Construction |
| | | | | | \$ (50) | -6% | Construction of Buildings |
| | | | | | \$ 15 | 5% | Specialty Trade Contractors |
| Wholesale Trade | 429,919 | 396,197 | (33,722) | -7.8% | \$ (24) | -8% | Merchant Wholesalers, Durable Goods |
| | | | | | \$ (5) | -88% | Miscellaneous Manufacturing |
| | | | | | \$ (4) | -4% | Merchant Wholesalers, Nondurable Goods |
| Information | 343,075 | 361,352 | 18,277 | 5.3% | \$ (27) | -76% | Motion Picture and Sound Recording Industries |
| | , | , | , | | \$ (9) | | Telecommunications |
| | | | | | \$ (2) | | Data Processing, Hosting, and Related Services |
| | | | | | \$ 15 | 62% | Publishing Industries (except Internet) |
| | | | | | \$ 41 | 944% | Other Information Services |
| Finance, Insuranc | 352,132 | 350,360 | (1,772) | -0.5% | \$ (5) | -9% | Credit Intermediation and Related Activities |
| Real Estate | 002,202 | 330,330 | (2,772) | 0.070 | \$ 3 | 37% | Securities, Commodity Contracts, and Other Financi |
| Manufacturing | 142,829 | 131,215 | (11,614) | -8.1% | | -48% | Printing and Related Support Activities |
| | , | | (==, == ., | | \$ (7) | | Miscellaneous Manufacturing |
| | | | | | \$ (4) | | Machinery Manufacturing |
| | | | | | \$ 4 | 78% | Beverage and Tobacco Product Manufacturing |
| | | | | | \$ 4 | 81% | Plastics and Rubber Products Manufacturing |
| | | | | | \$ 5 | 51% | Nonmetallic Mineral Product Manufacturing |
| Government | 15,530 | 23,467 | 7,937 | 51.1% | \$ 1 | 370% | Administration of Economic Programs |
| Soveriment | 15,530 | 23,407 | 7,557 | J1.1/0 | \$ 1 | 64% | Justice, Public Order, and Safety Activities |
| | | | | | \$ 6 | 67% | Govt/Unclassifiable |
| Other | 123,210 | 153,966 | 30,755 | 25.0% | \$ (3) | | Support Activities for Transportation |
| | 123,210 | 133,300 | 30,733 | 25.070 | \$ (3) | | Transit and Ground Passenger Transportation |
| | | | | | \$ 33 | 45% | Other |
| Total | \$ 8 956 460 | \$ 8,750,176 | \$ (206.285) | -2.3% | 7 33 | .5,3 | |
| | 7 0,550, 700 | 7 0,,00,2,0 | + (=00,=00) | | | | |

Note on Wholesale Sales Tax Classification: Sales tax applies if the buyer does not have a reseller permit or exemption certificate. Additionally, purchases made for personal or household use is not exempt from sales tax. This includes items used in a business that are not resold, such as office supplies, tools, equipment and equipment rentals.

Retail trade, the largest economic sector, accounts for 46% of collections, followed by services and construction, which account for 22% and 16%, respectively.

| Top 10 Taxpayers (Grouped by Sector) Year-to-date through September | | | | | | | | | | | | |
|--|-----|----------|------|-----------|------------|--------|--|--|--|--|--|--|
| | | | | | Over / (U | nder) | | | | | | |
| | | | | | Change fro | m 2019 | | | | | | |
| Sector | | 2019 | | 2020 | \$ | % | | | | | | |
| General Merchandise Stores | \$ | 584,614 | \$ | 621,777 | \$ 37,164 | 6.4% | | | | | | |
| Motor Vehicle and Parts Dealers | | 332,547 | | 315,163 | (17,384) | -5.2% | | | | | | |
| Miscellaneous Store Retailers | | 87,699 | | 313,500 | 225,801 | 257.5% | | | | | | |
| Building Material & Garden Equip/Supplies | | 191,806 | | 245,941 | 54,134 | 28.2% | | | | | | |
| Construction of Buildings | | 207,684 | | 199,276 | (8,407) | -4.0% | | | | | | |
| Rental and Leasing Services | | 132,010 | | 146,231 | 14,221 | 10.8% | | | | | | |
| Heavy and Civil Engineering Construction | | 154,183 | | 126,313 | (27,870) | -18.1% | | | | | | |
| Administration of Economic Programs | | 68,084 | | 103,040 | 34,957 | 51.3% | | | | | | |
| Total | \$1 | ,758,626 | \$ 2 | 2,071,242 | \$312,616 | 17.8% | | | | | | |



The Marketplace Fairness Act, effective January 1, 2018, resulted in an increase in sales tax distributions for all cities and counties, but also eliminated the SST mitigation payments that many cities and counties have received since 2008. SST mitigation helped compensate jurisdictions for sales tax revenues that were lost when the state switched from an origin-based to destination-based sales tax for delivery of goods. As jurisdictions receive increased sales tax revenues from internet and remote sales, their SST mitigation payments are reduced by a corresponding amount, and all mitigation payments will cease of as October 1, 2019. The City's SST mitigation ceased mid-2018 since sales tax from the Marketplace Fairness Act exceeded SST mitigation.

| | Marketplace Fairness Act Quarterly Distributions | | | | | | | | | | |
|---------------------|--|---------|----|---------|----|---------|----|------------|-------|--|--|
| | | | | | | | | Over/Under | | | |
| | | 2018 | | 2019 | | 2020 | | \$ | % | | |
| Q1 | \$ | 27,107 | \$ | 32,686 | \$ | 44,164 | \$ | 11,478 | 35.1% | | |
| Q2 | | 28,007 | | 36,003 | | 69,638 | | 33,634 | 93.4% | | |
| Q3 | | 29,402 | | 39,758 | | 68,020 | | 28,262 | 71.1% | | |
| Q4 | | 37,416 | | 49,416 | | | | | | | |
| Total YTD | \$ | 84,516 | \$ | 108,447 | \$ | 181,822 | \$ | 73,374 | 67.7% | | |
| Total Annual | \$ | 121,932 | \$ | 157,863 | | n/a | | n/a | n/a | | |

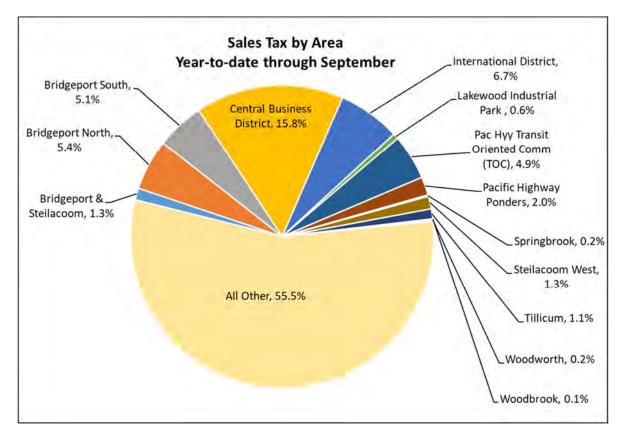
| | Marketplace Fairness Act | | | | | | | | | | | |
|-------|--------------------------|-----------------|-----------|---------------------|--------|--|--|--|--|--|--|--|
| | AWC Annual | | | Over/Under Estimate | | | | | | | | |
| Year | Ar | Annual Est Actu | | \$ | % | | | | | | | |
| 2018 | \$ | 83,017 | \$121,932 | \$ 38,915 | 46.9% | | | | | | | |
| 2019 | \$ | 254,620 | \$157,863 | \$ (96,757) | -38.0% | | | | | | | |
| 2020 | \$ | 325,104 | n/a | n/a | n/a | | | | | | | |
| 2021 | \$ | 364,509 | | | | | | | | | | |
| 2022 | \$ | 397,231 | | | | | | | | | | |
| 2023 | \$ | 433,026 | | | | | | | | | | |
| Total | \$1 | ,857,507 | | | | | | | | | | |

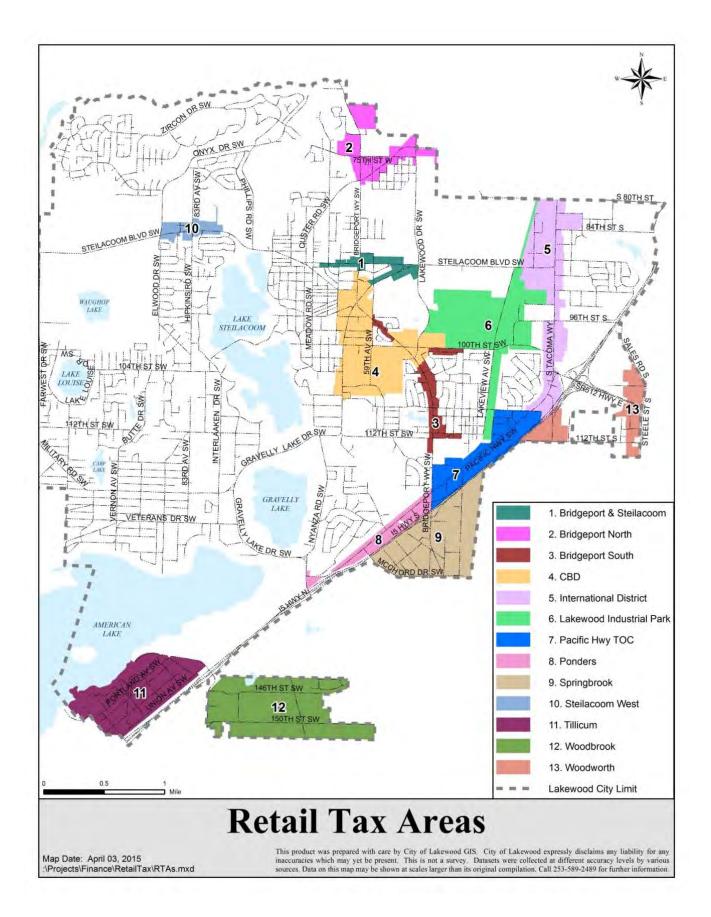
The following section provides a sales tax comparison by retail area and is based on UBI numbers and physical location addresses received from the Washington State Business License database, matched against UBI numbers in the City's sales tax database.

The area category title "All Other" which includes food services & drinking places, construction, and telecommunications attempts to capture: businesses that have multiple locations reporting under a single UBI number is excluded from the retail area reporting (such as Walgreens, O'Reilly's, Starbucks, Dollar Tree, McDonald's, etc.); businesses that do not fall under the retail area as currently defined (such food services & drinking places); or businesses that do not have a physical location in the City but are providing services within the City limits (telecommunications and construction). Businesses are added to the sales and use tax area periodically throughout the year; therefore, amounts reported in previous periods may differ.

9

| Area | Map II | D Location |
|---------------------------|--------|--|
| Bridgeport & Steilacoom | 1 | Steilacoom Boulevard from John Dower Road to Lakewood Drive |
| Bridgeport North | 2 | Bridgeport Wy from Custer Rd to University Place city limit & Custer Road from Bridgeport Way to Tacoma city limit |
| Bridgeport South | 3 | Bridgeport Way from 108th Street to 59th Avenue |
| Central Business District | 4 | Lakewood Towne Center, the Colonial Center, and Lowes/Hobby Lobby Complex |
| International District | 5 | South Tacoma Way and Durango Avenue from 87th Street to the B&I |
| Lakewood Industrial Park | 6 | Lakeview Avenue from 108th Street to Steilacoom Boulevard and Lakewood Industrial Park |
| Pacific Highway TOC | 7 | Pacific Highway from 108th St SW to Bridgeport Way |
| Pacific Highway Ponders | 8 | Pacific Highway from Gravelly Lake Drive to Bridgeport Way |
| Springbrook | 9 | Springbrook Neighborhood |
| Steilacoom West | 10 | Steilacoom Drive from 87th Avenue to Phillips Road |
| Tillicum | 11 | Tillicum Neighborhood |
| Woodbrook | 12 | Woodbrook Neighborhood |
| Woodworth | 13 | 112th Street & South Tacoma Way/Steel Street/Sales Road (East Lakewood) |





| | | | Sales & U | | - | | |
|---|---|--------------|-----------------|---------------|--------------------|--------------|---|
| | | | Year-to-date | | Septem | ber | |
| | | | Over / (Ur | | | | Explanation of Variance |
| Map ID/Area | 2019 | 2020 | Change from | n 2019 % | | | Increase / (Decrease) S in Thousands |
| 1 Bridgeport & Steilacoom | \$ 121,358 | \$ 109,983 | \$ (11,375) | -9.4% | \$(11) | -27% | Repair and Maintenance |
| | , | ,, | , , , , , , , , | | \$ (1) | -21% | Miscellaneous Store Retailers |
| | | | | | \$ 0 | 2% | Personal and Laundry Services |
| 2 Bridgeport North | 478,541 | 475,803 | (2,739) | -0.6% | \$ 2 \$ (4) | 3% -1% | Building Material and Garden Equipment and Supplies General Merchandise Stores |
| 2 Bridgeport Hortin | 170,311 | 173,003 | (2,733) | 0.070 | \$ (3) | -100% | Gasoline Stations |
| | | | | | \$ (1) | -12% | Repair and Maintenance |
| | | | | | \$ 1 \$ 4 | 8% 28% | Food Services and Drinking Places Food and Beverage Stores |
| 3 Bridgeport South | 544,800 | 449,088 | (95,712) | -17.6% | \$ (14) | -13% | Food Services and Drinking Places |
| | | | , , , | | \$ (13) | -39% | Accommodation |
| | | | | | \$ (12) | -83% -80% | Furniture and Home Furnishings Stores Motion Picture and Sound Recording Industries |
| | | | | | \$ (9) \$ (9) | -8% | Motor Vehicle and Parts Dealers |
| | | | | | \$ (6) | -38% | Heavy and Civil Engineering Construction |
| A Control Business Bistrict | 4 505 240 | 4 202 507 | (422.724) | 0.20/ | \$ (6) | -18% | Merchant Wholesalers, Nondurable Goods |
| 4 Central Business District | 1,505,318 | 1,382,587 | (122,731) | -8.2% | \$ (78) \$ (50) | -19% -43% | Food Services and Drinking Places Clothing and Clothing Accessories Stores |
| | | | | | \$ (18) | -75% | Motion Picture and Sound Recording Industries |
| | | | | | \$ (15) | -63% | Electronics and Appliance Stores |
| | | | | | \$ (13) \$ 54 | -16% 28% | Sporting Goods, Hobby, Musical Instrument & Books Building Material and Garden Equipment and Supplies |
| 5 International District | 637,962 | 583,114 | (54,848) | -8.6% | \$ (40) | -26% | Food Services and Drinking Places |
| 3 International District | 037,302 | 363,114 | (34,040) | -0.070 | \$ (18) | -57% | Clothing and Clothing Accessories Stores |
| | | | | | \$ (10) | -61% | Amusement, Gambling, and Recreation Industries |
| | | | | | \$ (10) \$ 10 | -10% 29% | Motor Vehicle and Parts Dealers Food and Beverage Stores |
| | | | | | \$ 10 | 9% | Rental and Leasing Services |
| 6 Lakewood Industrial Park | 59,469 | 51,647 | (7,822) | -13.2% | \$ (7) | -19% | Repair and Maintenance |
| | | | | | \$ (3) \$ 2 | -86% | Support Activities for Transportation |
| 7 Pacific Highway (TOC) | 453,206 | 424,956 | (28,250) | -6.2% | \$ 2 \$(18) | 25% -5% | Building Material and Garden Equipment and Supplies Motor Vehicle and Parts Dealers |
| Transit Oriented Commercial | • | | | | \$ (10) | -39% | Accommodation |
| 8 Pacific Highway Ponders | 174,150 | 170,923 | (3,227) | -1.9% | \$ (5) \$ (5) | -24% -20% | Food Services and Drinking Places Accommodation |
| | | | | | \$ (5) \$ (2) | -107% | Apparel Manufacturing |
| | | | | | \$ (1) | -4% | Repair and Maintenance |
| | | | | | \$ 5 \$ 6 | 30% | Specialty Trade Contractors |
| 9 Springbrook | 11,446 | 13,614 | 2,168 | 18.9% | \$ (0) | 9% -15% | Motor Vehicle and Parts Dealers Food and Beverage Stores |
| | , | | _, | | \$ (0) | -16% | Personal and Laundry Services |
| 10 Steilacoom West | 114 252 | 117,747 | 2 205 | 2.00/ | \$ 3 \$(10) | 36% -56% | Securities, Commodity Contracts, and Other Financi Food Services and Drinking Places |
| 10 Stellacoom West | 114,352 | 117,747 | 3,395 | 3.0% | \$ (3) | -30% -41% | Gasoline Stations |
| | | | | | \$ (1) \$ 19 | -92% | Printing and Related Support Activities |
| 11 Tillioum | 89,767 | 02.669 | 2.001 | 2 20/ | | 25% | Food and Beverage Stores |
| 11 Tillicum | 89,767 | 92,668 | 2,901 | 3.2% | \$ (2) \$ (1) | -18% -17% | Repair and Maintenance Clothing and Clothing Accessories Stores |
| | | | | | \$ 2 | 55% | Specialty Trade Contractors |
| 12 Woodbrook | 4.630 | 4 005 | 276 | 6.00/ | \$ 4 | 9% | Food Services and Drinking Places |
| 12 Woodbrook | 4,629 | 4,905 | 276 | 6.0% | \$ (0) \$ 0 | -20% 100% | Administrative and Support Services Specialty Trade Contractors |
| 13 Woodworth | 20,871 | 16,162 | (4,708) | -22.6% | \$ (4) | -31% | Repair and Maintenance |
| Other: | | | | | \$ (1) | -38% | Waste Management and Remediation Services |
| Food Services, Drinking Plac | 354,287 | 364,801 | 10,514 | 3.0% | | | |
| Construction | 1,428,945 | 1,327,401 | (101,544) | -7.1% | | | |
| Telecommunications All Other Categories | 241,082 | 232,107 | (8,975) | -3.7% 8.0% | ¢ (02) | -21% | Motor Vehicle and Parts Dealers |
| An Other Categories | 2,716,278 | 2,932,670 | 216,392 | ō.U% | \$ (93) \$ (30) | -21% -10% | Merchant Wholesalers, Durable Goods |
| | | | | | \$ (17) | -16% | Furniture and Home Furnishings Stores |
| | | | | | \$ 14 | 13% | Building Material and Garden Equipment and Supplies |
| | | | | | \$ 14 \$ 19 | 59% -169% | Publishing Industries (except Internet) Fabricated Metal Product Manufacturing |
| | | | | | \$ 26 | 57% | Health and Personal Care Stores |
| | | | | | \$ 29 | 27% | Nonstore Retailers |
| | | | | | \$ 35 \$ 41 | 52% 930% | Administration of Economic Programs Other Information Services |
| | | | | | \$ 76 | 38% | Administrative and Support Services |
| | | | | | \$105 | 40% | Miscellaneous Store Retailers |
| Total | \$ 8,956,460 | \$ 8,750,175 | \$ (206,285) | -2.3% | | | |

COVID-19 Sales & Use Tax Comparison: April 2020 vs April 2019

Retail:

- Clothing, furniture, and sporting goods stores decreased due to store closures.
- Motor Vehicles, building materials/garden, and food & beverage stores increased.
- Miscellaneous Store Retailers for online purchases increased.

Services:

- Food Services & Drinking Places general sit down restaurants/buffets decreased while general to go/fast food type increased.
- Administrative & Support increase from major online service provider

Information:

• Telecommunications – decrease is due to timing of tax payment (April 2019 included 1 month back tax).

FIRE:

Vehicle rental down.

| | | | Sal | es & Use | Tax by | Sector | |
|----------------------------------|------------|------------|--------------|----------|---------|--------------|---|
| | | | | 020 Comp | ared to | April 20 | |
| | _ | | Over / (U | | | | Explanation of Variance |
| | | of April | Change fro | | | | Increase / (Decrease) |
| Sector | 2019 | 2020 | \$ | % | 4(00) | =0 0/ | \$ in Thousands |
| Retail Trade | \$ 379,038 | \$ 397,392 | \$ 18,354 | 4.8% | | -78% | Clothing and Clothing Accessories Stores |
| | | | | | \$(14) | -74% | Furniture and Home Furnishings Stores |
| | | | | | \$(11) | -59% | Sporting Goods, Hobby, Musical Instr, & Books |
| | | | | | \$ (1) | -9% | Health and Personal Care Stores |
| | | | | | \$ (1) | -12% | Gasoline Stations |
| | | | | | \$ 2 | 48% | Miscellaneous Manufacturing |
| | | | | | \$ 3 | 9% | General Merchandise Stores |
| | | | | | \$ 4 | 7% | Nonstore Retailers |
| | | | | | \$ 8 | 19% | Miscellaneous Store Retailers |
| | | | | | \$ 12 | 40% | Food and Beverage Stores |
| | | | | | \$ 13 | 32% | Building Material and Garden Equipment and Supplies |
| | | | | | \$ 27 | 47% | Motor Vehicle and Parts Dealers |
| Services | 228,534 | 202,275 | (26,259) | -11.5% | \$(10) | -8% | Food Services and Drinking Places |
| | | | | | \$ (7) | -77% | Amusement, Gambling, and Recreation Industries |
| | | | | | \$ (7) | -18% | Repair and Maintenance |
| | | | | | \$ (4) | -39% | Accommodation |
| | | | | | \$ (3) | -42% | Personal and Laundry Services |
| | | | | | \$ (3) | -29% | Professional, Scientific, and Technical Services |
| | | | | | \$ 1 | 137% | Ambulatory Health Care Services |
| | | | | | \$ 8 | 38% | Administrative and Support Services |
| Construction | 165,455 | 111,233 | (54,222) | -32.8% | \$(38) | -35% | Construction of Buildings |
| | | | | | \$(15) | -65% | Heavy and Civil Engineering Construction |
| | | | | | \$ (2) | -5% | Specialty Trade Contractors |
| Wholesale Trade | 52,218 | 34,440 | (17,778) | -34.0% | \$(14) | -36% | Merchant Wholesalers, Durable Goods |
| | | | | | \$ (2) | -493% | S S |
| | | | | | \$ (2) | -14% | Merchant Wholesalers, Nondurable Goods |
| | | | | | \$ (0) | -25% | Wholesale Electronic Markets and Agents and Broker |
| Information | 44,993 | 45,153 | 160 | 0.4% | \$ (7) | -20% | Telecommunications |
| | | | | | \$ (4) | -81% | Motion Picture and Sound Recording Industries |
| | | | | | \$ 5 | 1546% | Other Information Services |
| | | | | | \$ 6 | 289% | Publishing Industries (except Internet) |
| Finance, Insuranc Real Estate | 36,052 | 19,124 | (16,929) | -47.0% | \$(16) | -56% | Rental and Leasing Services |
| Manufacturing | 15,787 | 12,203 | (3,584) | -22.7% | \$ (2) | -65% | Printing and Related Support Activities |
| | | | | | \$ (2) | -68% | Machinery Manufacturing |
| | | | | | \$ 1 | -221% | Food Manufacturing |
| | | | | | \$ 1 | 6401% | Primary Metal Manufacturing |
| Government | | | | | \$ 1 | 972% | Justice, Public Order, and Safety Activities |
| | | | | | \$ 1 | 69% | Govt/Unclassifiable |
| Other | 12,650 | 10,787 | (1,863) | -14.7% | \$ (1) | -49% | Support Activities for Transportation |
| | | | | | \$ (1) | -100% | Miscellaneous Manufacturing |
| | | | | | \$ 1 | 64% | Transit and Ground Passenger Transportation |
| Total | \$ 936,607 | \$ 835,856 | \$ (100,749) | -10.8% | | | |

COVID-19 Sales & Use Tax Comparison: May 2020 vs May 2019

May 2020 sales tax increased by \$60K compared to May 2019.

- The increase is primarily in retail sales, which accounts for \$48K of the increase.
 - Online purchases non-store retailers and miscellaneous store retailers make up \$32K
 - o Home improvements increased by \$15K
 - o Motor vehicle and parts dealers increased by \$14K
 - o Clothing stores and home furnishings make up \$32K of the decrease due to store closures

| | | | | Si | ales & Us | e Tax b | y Sector | |
|-------------------|-------------|-------------|----|------------|-----------|---------|----------|---|
| | | | | | | | to May 2 | |
| | | | | Over / (Ur | | | | Explanation of Variance |
| | Month | of May | CI | hange from | n 2019 | | | Increase / (Decrease) |
| Sector | 2019 | 2020 | | \$ | % | | | \$ in Thousands |
| Retail Trade | \$ 446,078 | \$ 493,859 | \$ | 47,781 | 10.7% | \$(14) | -50% | Clothing and Clothing Accessories Stores |
| | | | | | | \$ (8) | -45% | Furniture and Home Furnishings Stores |
| | | | | | | \$ 4 | 11% | General Merchandise Stores |
| | | | | | | \$ 5 | 15% | Food and Beverage Stores |
| | | | | | | \$ 13 | 21% | Nonstore Retailers |
| | | | | | | \$ 14 | 12% | Motor Vehicle and Parts Dealers |
| | | | | | | \$ 15 | 34% | Building Material and Garden Equipment and Supplies |
| | | | | | | \$ 19 | 43% | Miscellaneous Store Retailers |
| Services | 232,142 | 231,083 | \$ | (1,059) | -0.5% | \$ (5) | -53% | Amusement, Gambling, and Recreation Industries |
| | | | | | | \$ (4) | -3% | Food Services and Drinking Places |
| | | | | | | \$ (4) | -33% | Accommodation |
| | | | | | | \$ (3) | -7% | Repair and Maintenance |
| | | | | | | \$ 2 | 240% | Waste Management and Remediation Services |
| | | | | | | \$ 15 | 67% | Administrative and Support Services |
| Construction | 169,715 | 164,852 | \$ | (4,863) | -2.9% | ' ' ' | -10% | Construction of Buildings |
| | | | | | | \$ 2 | 6% | Specialty Trade Contractors |
| | | | | | | \$ 4 | 22% | Heavy and Civil Engineering Construction |
| Wholesale Trade | 44,751 | 40,545 | \$ | (4,206) | -9.4% | \$ (6) | -17% | Merchant Wholesalers, Durable Goods |
| | | | | | | \$ 1 | 12% | Merchant Wholesalers, Nondurable Goods |
| Information | 38,414 | 45,698 | \$ | 7,284 | 19.0% | \$ (4) | -93% | Motion Picture and Sound Recording Industries |
| | | | | | | \$ (3) | -10% | Telecommunications |
| | | | | | | \$ 3 | 193% | Data Processing, Hosting, and Related Services |
| | | | | | | \$ 5 | 183% | Publishing Industries (except Internet) |
| | | | | | | \$ 6 | 1619% | Other Information Services |
| Finance, Insuranc | 53,029 | 59,083 | \$ | 6,054 | 11.4% | | -61% | Credit Intermediation and Related Activities |
| Real Estate | | | | | | \$ 14 | 38% | Rental and Leasing Services |
| Manufacturing | 14,880 | 12,971 | \$ | (1,909) | -12.8% | , | -48% | Printing and Related Support Activities |
| | | | | | | \$ (1) | -66% | Wood Product Manufacturing |
| | | | | | | \$ 1 | 150% | Computer and Electronic Product Manufacturing |
| | | | | | | \$ 1 | 39% | Apparel Manufacturing |
| Government | 589 | 2,463 | \$ | 1,874 | 318.3% | | | |
| Other | 10,291 | 18,882 | \$ | 8,591 | 83.5% | | 27% | Unknown |
| | | | | | | \$ 3 | | Transit and Ground Passenger Transportation |
| | | | | | | \$ 3 | 402% | Miscellaneous Manufacturing |
| Total | \$1,009,891 | \$1,069,435 | \$ | 59,544 | 5.9% | | | |

COVID-19 Sales & Use Tax Comparison: June 2020 vs June 2019

June 2020 sales is on target with June 2019. Major shifts include:

- Retail sales increased by increased by \$52K.
- Services decreased by \$18K.
- Construction decreased by \$18K.
- Wholesale Trade decreased by \$18K.

| | | | | Sale | s & Use | Tax by | Sector | | | | | | | |
|-------------------|-------------|--------------|----|------------|---------|--|--------|---|--|--|--|--|--|--|
| | | | | June 202 | | • | | 19 | | | | | | |
| | | | | Over / (Un | | | | Explanation of Variance | | | | | | |
| | Mont | h of May | C | hange fron | n 2019 | | | Increase / (Decrease) | | | | | | |
| Sector | 2019 | 2020 | | \$ | % | | | \$ in Thousands | | | | | | |
| Retail Trade | \$ 489,204 | \$ 540,939 | \$ | 51,734 | 10.6% | \$ (1) | -5% | Clothing and Clothing Accessories Stores | | | | | | |
| | | | | | | \$ 3 | 11% | Furniture and Home Furnishings Stores | | | | | | |
| | | | | | | \$ 3 | 10% | Food and Beverage Stores | | | | | | |
| | | | | | | \$ 6 | 13% | General Merchandise Stores | | | | | | |
| | | | | | | \$ 7 | 5% | Motor Vehicle and Parts Dealers | | | | | | |
| | | | | | | \$ 9 | 15% | Nonstore Retailers | | | | | | |
| | | | | | | \$ 10 | 19% | Building Material and Garden Equipment and Supplies | | | | | | |
| | | | | | | \$ 11 22% Miscellaneous Store Retailers | | | | | | | | |
| Services | 253,906 | 235,670 | \$ | (18,236) | -7.2% | 1 11 7 | | | | | | | | |
| | | | | | | \$ (6) -52% Amusement, Gambling, and Recreation Industries | | | | | | | | |
| | | | | | | \$ (5) | -36% | Accommodation | | | | | | |
| | | | | | | \$ (2) | -4% | Repair and Maintenance | | | | | | |
| | | | | | | \$ (1) | -41% | Hospitals | | | | | | |
| | | | | | | \$ 8 | 27% | Administrative and Support Services | | | | | | |
| Construction | 184,471 | 166,449 | \$ | (18,022) | -9.8% | \$(15) | -14% | Construction of Buildings | | | | | | |
| | | | | | | \$(13) | -52% | Heavy and Civil Engineering Construction | | | | | | |
| | | | | | | \$ 11 | 24% | Specialty Trade Contractors | | | | | | |
| Wholesale Trade | 65,836 | 48,221 | \$ | (17,616) | -26.8% | \$(14) | -29% | Merchant Wholesalers, Durable Goods | | | | | | |
| | | | | | | \$ (4) | -23% | Merchant Wholesalers, Nondurable Goods | | | | | | |
| Information | 38,509 | 36,598 | \$ | (1,911) | -5.0% | \$ (4) | -99% | Motion Picture and Sound Recording Industries | | | | | | |
| | | | | | | \$ (3) | -11% | Telecommunications | | | | | | |
| | | | | | | \$ 2 | 72% | Publishing Industries (except Internet) | | | | | | |
| | | | | | | \$ 3 | 231% | Other Information Services | | | | | | |
| Finance, Insuranc | 41,485 | 44,218 | \$ | 2,733 | 6.6% | \$ 1 | 2% | Rental and Leasing Services | | | | | | |
| Real Estate | | | | | | \$ 1 | 35% | Credit Intermediation and Related Activities | | | | | | |
| Manufacturing | 19,767 | 15,005 | \$ | (4,762) | -24.1% | \$ (3) | -68% | Printing and Related Support Activities | | | | | | |
| | | | | | | \$ (2) | -66% | Miscellaneous Manufacturing | | | | | | |
| | | | | | | \$ (1) | -66% | Apparel Manufacturing | | | | | | |
| | | | | | | \$ 2 | 205% | Nonmetallic Mineral Product Manufacturing | | | | | | |
| Government | 1,284 | 2,738 | | 1,454 | 113.2% | | | | | | | | | |
| Other | 12,413 | 15,832 | \$ | 3,419 | 27.5% | \$ (1) | -69% | Transit and Ground Passenger Transportation | | | | | | |
| | | | | | | \$ (0) | -66% | Miscellaneous Manufacturing | | | | | | |
| | | | | | | \$ 5 | 61% | Other | | | | | | |
| Total | \$1,106,876 | \$ 1,105,668 | \$ | (1,207) | -0.1% | | | | | | | | | |

15

COVID-19 Sales & Use Tax Comparison: July 2020 vs July 2019

July 2020 sales tax increased by \$14K compared to July 2019.

- The increase is primarily in retail sales, which accounts for \$62K of the increase.
 - Online purchases non-store retailers and miscellaneous store retailers make up \$19K
 - Motor vehicle and parts dealers increased by \$11K
 - o Home improvements increased by \$10K
 - Healthcare & personal stores increased \$6K
 - o General merchandise stores increased by \$6K
 - o Food & beverage stores increased by \$5K
- Other increases are in:
 - o Rental and leasing services (finance, insurance & real estate category) increased by \$6K
 - Other miscellaneous increased by \$5K
- The increases are offset by decreases in:
 - Services decreased by \$11K
 - o Construction decreased by \$31K
 - o Wholesale trade decreased by \$19K

| | | | | Sale | es & Use | Tax by | Sector | | | | | | | | |
|-------------------|-------------|--------------|----|------------|----------|--|----------|---|--|--|--|--|--|--|--|
| | | | | July 20 | 20 Comp | ared to | July 201 | 9 | | | | | | | |
| | | | (| Over / (Ur | nder) | | | Explanation of Variance | | | | | | | |
| | Mont | th of July | Cł | hange fror | n 2019 | | | Increase / (Decrease) | | | | | | | |
| Sector | 2019 | 2020 | | \$ | % | | | \$ in Thousands | | | | | | | |
| Retail Trade | \$ 442,958 | \$ 504,955 | \$ | 61,998 | 14.0% | \$ (2) | -7% | Clothing and Clothing Accessories Stores | | | | | | | |
| | | | | | | \$ 5 | 15% | Food and Beverage Stores | | | | | | | |
| | | | | | | \$ 6 | 36% | Health and Personal Care Stores | | | | | | | |
| | | | | | | \$ 6 | 14% | General Merchandise Stores | | | | | | | |
| | | | | | | \$ 6 | 10% | Nonstore Retailers | | | | | | | |
| | | | | | | \$ 10 | 26% | Building Material and Garden Equipment & Supplies | | | | | | | |
| | | | | | | \$ 11 | 9% | % Motor Vehicle and Parts Dealers | | | | | | | |
| | | | | | | \$ 13 27% Miscellaneous Store Retailers | | | | | | | | | |
| Services | 236,729 | 225,767 | \$ | (10,962) | -4.6% | 4.6% \$ (9) -21% Repair and Maintenance | | | | | | | | | |
| | | | | | | \$ (9) -7% Food Services and Drinking Places | | | | | | | | | |
| | | | | | | \$ (5) | -34% | Accommodation | | | | | | | |
| | | | | | | \$ (1) | -16% | Amusement, Gambling, and Recreation Industries | | | | | | | |
| | | | | | | \$ 15 | -40% | Administrative and Support Services | | | | | | | |
| Construction | 189,660 | 158,668 | \$ | (30,992) | -16.3% | \$(23) | 24% | Construction of Buildings | | | | | | | |
| | | | | | | \$(19) | 120% | Heavy and Civil Engineering Construction | | | | | | | |
| | | | | | | \$ 10 | -21% | Specialty Trade Contractors | | | | | | | |
| Wholesale Trade | 59,912 | 40,954 | \$ | (18,957) | -31.6% | \$(15) | 52% | Merchant Wholesalers, Durable Goods | | | | | | | |
| | | | | | | \$ (4) | 34% | Merchant Wholesalers, Nondurable Goods | | | | | | | |
| Information | 36,845 | 36,337 | \$ | (508) | -1.4% | \$ (5) | 9562% | Motion Picture and Sound Recording Industries | | | | | | | |
| | | | | | | \$ (2) | 6% | Telecommunications | | | | | | | |
| | | | | | | \$ 1 | -26% | Publishing Industries (except Internet) | | | | | | | |
| | | | | | | \$ 5 | -93% | Other Information Services | | | | | | | |
| Finance, Insuranc | 35,442 | 41,578 | \$ | 6,136 | 17.3% | \$ (1) | -17% | Credit Intermediation and Related Activities | | | | | | | |
| Real Estate | | | | | | \$ 6 | 22% | Rental and Leasing Services | | | | | | | |
| Manufacturing | 15,992 | 17,345 | \$ | 1,353 | 8.5% | \$ (2) | -57% | Printing and Related Support Activities | | | | | | | |
| | | | | | | \$ (1) | -43% | Miscellaneous Manufacturing | | | | | | | |
| | | | | | | \$ 1 | 665% | Primary Metal Manufacturing | | | | | | | |
| | | | | | | \$ 1 | 2046% | Plastics and Rubber Products Manufacturing | | | | | | | |
| Government | 817 | 1,862 | \$ | 1,045 | 127.8% | | | | | | | | | | |
| Other | 14,907 | 20,113 | \$ | 5,206 | 34.9% | \$ (1) | -58% | Transit and Ground Passenger Transportation | | | | | | | |
| | | | | | | \$ (0) | -65% | Truck Transportation | | | | | | | |
| | | | | | | \$ 5 | 48% | Other | | | | | | | |
| Total | \$1,033,262 | \$ 1,047,578 | \$ | 14,317 | 1.4% | | | | | | | | | | |

COVID-19 Sales & Use Tax Comparison: August 2020 vs August 2019

August 2020 sales tax decreased by \$20K compared to August 2019.

- The decreases are in retail trade, services, construction and wholesale trade, offset by increases in rental and leasing services, government and other.
- Retail trade decreased by \$12K:
 - Motor vehicle and parts dealers, clothing and clothing store accessories, and electronics and appliance stores decreased.
 - o Health and personal care stores, home improvement stores and miscellaneous store retailers for online purchases increased.
- Services decreased by \$12K, primarily due to decrease in food services and drinking places.
- Construction decreased by \$12K.
- Wholesale decreased by \$4K.
- Rental and leasing services increased by \$5K

| | | | | Sal | es & Use | Tax by | Sector | | | | | | |
|-------------------|-------------|--------------|----|-----------|----------------|---|--------------------|---|--|--|--|--|--|
| | | | | August 20 | 20 Comp | ared to | August | 2019 | | | | | |
| | | | | Over / (U | nder) | | | Explanation of Variance | | | | | |
| | Month | of August | С | hange fro | m 201 9 | | | Increase / (Decrease) | | | | | |
| Sector | 2019 | 2020 | | \$ | % | | | \$ in Thousands | | | | | |
| Retail Trade | \$ 484,197 | \$ 472,192 | \$ | (12,005) | -2.5% | \$(29) | -21% | Motor Vehicle and Parts Dealers | | | | | |
| | | | | | | \$ (6) | -21% | Clothing and Clothing Accessories Stores | | | | | |
| | | | | | | \$ (5) | -23% | Electronics and Appliance Stores | | | | | |
| | | | | | | \$ 6 | 40% | Health and Personal Care Stores | | | | | |
| | | | | | | \$ 10 | 26% | Building Material and Garden Equipment and Supplies | | | | | |
| | | | | | | \$ 11 | 26% | Miscellaneous Store Retailers | | | | | |
| Services | 233,189 | 221,212 | \$ | (11,977) | -5.1% | 1., , | | | | | | | |
| | | | | | | \$ (4) | -27% Accommodation | | | | | | |
| | | | | | | \$ (2) -56% Hospitals | | | | | | | |
| | | | | | | \$ (2) -77% Miscellaneous Manufacturing | | | | | | | |
| | | | | | | \$ (1) | -14% | Professional, Scientific, and Technical Services | | | | | |
| | | | | | | \$ 3 | 9% | Repair and Maintenance | | | | | |
| | | | | | | \$ 7 | 29% | Administrative and Support Services | | | | | |
| Construction | 151,716 | 139,930 | \$ | (11,786) | -7.8% | \$(20) | -70% | Heavy and Civil Engineering Construction | | | | | |
| | | | | | | \$ 3 | 8% | Specialty Trade Contractors | | | | | |
| | | | | | | \$ 5 | 6% | Construction of Buildings | | | | | |
| Wholesale Trade | 46,728 | 42,524 | \$ | (4,204) | -9.0% | \$ (5) | -14% | Merchant Wholesalers, Durable Goods | | | | | |
| Information | 39,278 | 39,065 | \$ | (213) | -0.5% | \$ (4) | -99% | Motion Picture and Sound Recording Industries | | | | | |
| | | | | | | \$ (2) | -8% | Telecommunications | | | | | |
| | | | | | | \$ 1 | 23% | Publishing Industries (except Internet) | | | | | |
| | | | | | | \$ 5 | 1275% | | | | | | |
| Finance, Insuranc | 40,699 | 45,791 | \$ | 5,092 | 12.5% | \$ 1 | 118% | Securities, Commodity Contracts, and Other Financi | | | | | |
| Real Estate | | | | | | \$ 5 | 15% | Rental and Leasing Services | | | | | |
| Manufacturing | 16,273 | 17,202 | \$ | 929 | 5.7% | \$ (2) | -42% | Printing and Related Support Activities | | | | | |
| | | | | | | \$ (1) | -99% | Electrical Equipment, Appliance, and Component Man | | | | | |
| | | | | | | \$ 1 | 1726% | Plastics and Rubber Products Manufacturing | | | | | |
| | | | | | | \$ 1 | 118% | Nonmetallic Mineral Product Manufacturing | | | | | |
| Government | 699 | 3,350 | \$ | 2,651 | 379.6% | | | | | | | | |
| Other | 14,849 | 26,751 | \$ | 11,901 | 80.1% | \$ 1 | 4472% | Miscellaneous Manufacturing | | | | | |
| | | | | | | \$ 1 | 48% | Support Activities for Transportation | | | | | |
| | | | | | | \$ 11 | 94% | Other | | | | | |
| Total | \$1,027,630 | \$ 1,008,016 | \$ | (19,613) | -1.9% | | | | | | | | |

COVID-19 Sales & Use Tax Comparison: September 2020 vs September 2019

September 2020 sales tax increased by \$99KK compared to September 2019.

- Retail trade increased by \$81K due to increases in motor vehicle and parts dealers, miscellaneous store
 retailers for online purchases, home improvement stores, and food and beverage stores, offset by
 decreases in clothing stores and home furniture/furnishings decreased.
- Services increased by \$6K due to increases in administrative and support services, professional services, and repairs and maintenance, offset by decreases in food services and drinking places and accommodation.
- Construction decreased by \$11K.
- Wholesale increased by \$10K.
- Rental and leasing services increased by \$4K.
- Manufacturing increased by \$6K.

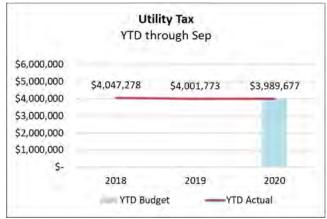
| | | | | | | Sale | es & Use | Tay by | Sactor | | | | | | | |
|-------------------|-----|----------|-------|-----------|------|------------|----------|--|----------------|--|--|--|--|--|--|--|
| | | | | | Seni | tember 20. | | • | | her 2019 | | | | | | |
| | | | | | | Over / (Ur | | area to | <i>эертенн</i> | Explanation of Variance | | | | | | |
| | | Month of | f Sep | tember | | nange fror | | | | Increase / (Decrease) | | | | | | |
| Sector | | 2019 | | 2020 | | \$ | % | | | \$ in Thousands | | | | | | |
| Retail Trade | \$ | 446,464 | \$ | 527,038 | \$ | 80,573 | 18.0% | \$ (6) | -20% | Clothing and Clothing Accessories Stores | | | | | | |
| | | | | | | | | \$ (3) | -13% | Furniture and Home Furnishings Stores | | | | | | |
| | | | | | | | | \$ 8 27% Food and Beverage Stores | | | | | | | | |
| | | | | | | | | \$ 14 | · S | | | | | | | |
| | | | | | | | | \$ 18 | | | | | | | | |
| | | | | | | | | \$ 28 28% Motor Vehicle and Parts Dealers | | | | | | | | |
| Services | | 232,864 | | 238,733 | \$ | 5,870 | 2.5% | , | | | | | | | | |
| | | | | | | | | \$ (4) -3% Food Services and Drinking Places | | | | | | | | |
| | | | | | | | | \$ 2 | 6% | Repair and Maintenance | | | | | | |
| | | | | | | | | \$ 4 | 34% | Professional, Scientific, and Technical Services | | | | | | |
| | | | | | | | | \$ 7 | 26% | Administrative and Support Services | | | | | | |
| Construction | | 217,659 | | 206,496 | \$ | (11,163) | -5.1% | \$(10) | -17% | Heavy and Civil Engineering Construction | | | | | | |
| | | | | | | | | \$ (4) | -4% | Construction of Buildings | | | | | | |
| | | | | | | | | \$ 3 | 7% | Specialty Trade Contractors | | | | | | |
| Wholesale Trade | | 42,761 | | 52,589 | \$ | 9,828 | 23.0% | \$ 10 | 23% | Merchant Wholesalers, Durable Goods | | | | | | |
| Information | | 40,750 | | 37,511 | \$ | (3,239) | -7.9% | \$ (6) | -18% | Telecommunications | | | | | | |
| | | | | | | | | \$ (3) | -94% | Motion Picture and Sound Recording Industries | | | | | | |
| | | | | | | | | \$ 5 | 1204% | Other Information Services | | | | | | |
| Finance, Insuranc | | 35,791 | | 40,411 | \$ | 4,620 | 12.9% | \$ 1 | 363% | Insurance Carriers and Related Activities | | | | | | |
| Real Estate | | | | | | | | \$ 3 | 11% | Rental and Leasing Services | | | | | | |
| Manufacturing | | 16,195 | | 22,436 | \$ | 6,241 | 38.5% | \$ (2) | -46% | Printing and Related Support Activities | | | | | | |
| | | | | | | | | \$ (1) | -77% | Machinery Manufacturing | | | | | | |
| | | | | | | | | \$ 2 | 372% | Beverage and Tobacco Product Manufacturing | | | | | | |
| | | | | | | | | \$ 3 | 424% | Apparel Manufacturing | | | | | | |
| | | | | | | | | \$ 3 | 1641% | Wood Product Manufacturing | | | | | | |
| Government | | 749 | | 870 | \$ | 121 | 16.1% | | | | | | | | | |
| Other | | 13,847 | | 19,756 | \$ | 5,909 | 42.7% | \$ (0) | -37% | Transit and Ground Passenger Transportation | | | | | | |
| | | | | | | | | \$ 0 | 79% | Truck Transportation | | | | | | |
| | | | | | | | | \$ 5 | 94% | Other | | | | | | |
| Total | \$1 | ,047,083 | \$ | 1,145,841 | \$ | 98,759 | 9.4% | | | | | | | | | |

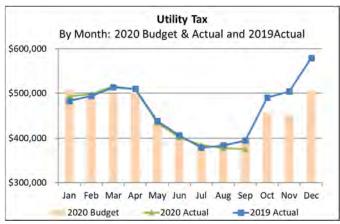
Utility Tax

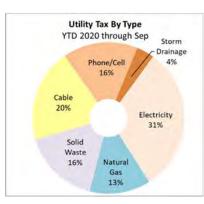
The City levies a tax on utilities provided within the city. The tax is currently 5% of gross income for electric and gas services and 6% of gross income for solid waste, cable, cellular phone, landlines and storm drainage.

The increase in December 2019 is primarily due to an audit of a major phone provider for the tax period of January 1, 2012 through May 31, 2018.

| | Utility Tax Year-to-date through September | | | | | | | | | | | | | |
|---------------------|---|--------------|--------------|--------------|------|----------|---------------------------|------------------------------|-------|--|--|--|--|--|
| | | | 20 | 20 | 2020 | Dd | Over / (| Under) 2020 Actual vs Budget | | | | | | |
| Month | 2018 Actual | 2019 Actual | Budget | Actual | 2020 | \$ | <u>s 2019 Actual</u> % | \$ | % | | | | | |
| Jan | \$ 526,486 | \$ 482,703 | \$ 508,695 | \$ 492,960 | \$ | 10,257 | 2.1% | \$ (15,735) | -3.1% | | | | | |
| Feb | 486,862 | 494,221 | 491,095 | 497,700 | | 3,479 | 0.7% | 6,605 | 1.3% | | | | | |
| Mar | 517,285 | 513,387 | 498,615 | 515,720 | | 2,333 | 0.5% | 17,105 | 3.4% | | | | | |
| Apr | 519,012 | 509,876 | 501,255 | 509,190 | | (686) | -0.1% | 7,935 | 1.6% | | | | | |
| May | 437,930 | 438,676 | 433,347 | 434,542 | | (4,134) | -0.9% | 1,195 | 0.3% | | | | | |
| Jun | 393,222 | 406,169 | 398,628 | 402,144 | | (4,025) | -1.0% | 3,516 | 0.9% | | | | | |
| Jul | 391,975 | 378,731 | 387,312 | 384,505 | | 5,774 | 1.5% | (2,807) | -0.7% | | | | | |
| Aug | 392,788 | 383,662 | 389,062 | 377,613 | | (6,049) | -1.6% | (11,449) | -2.9% | | | | | |
| Sep | 381,718 | 394,350 | 395,406 | 375,303 | | (19,047) | -4.8% | (20,103) | -5.1% | | | | | |
| Oct | 449,383 | 490,378 | 455,884 | | | - | - | - | - | | | | | |
| Nov | 439,715 | 504,221 | 450,972 | | | - | - | - | - | | | | | |
| Dec | 472,352 | 578,978 | 505,530 | | | - | - | - | - | | | | | |
| Total YTD | \$ 4,047,278 | \$ 4,001,773 | \$ 4,003,414 | \$ 3,989,677 | \$ | (12,096) | -0.3% | \$ (13,736) | -0.3% | | | | | |
| Total Annual | \$ 5,408,728 | \$ 5,575,350 | \$ 5,415,800 | n/a | | n/a | n/a | n/a | n/a | | | | | |
| 5-Year Ave Change (| 2015 - 2019): | -0.4% | | | | | | | | | | | | |







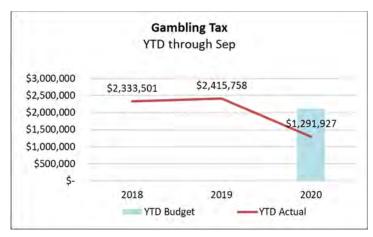
| | | | | ility Tax by Ty ate through S | • | | | | | | | | |
|--------------|---------------|-------------|---------------|----------------------------------|--------------|-------------|---------|-------------|----------|--|--|--|--|
| | | | | | | Over/ | (Under) | | | | | | |
| | | | | | | 2020 YTD A | Actual | 2020 A | ctual | | | | |
| | 20: | 19 | | 2020 | | vs 2019 YTD | Actual | vs 2020 YTI |) Budget | | | | |
| Туре | Annual Actual | YTD Actual | Annual Budget | YTD Budget | YTD Actual | \$ | % | \$ | % | | | | |
| Electricity | \$ 1,714,042 | \$1,265,909 | \$ 1,692,500 | \$1,266,428 | \$ 1,235,911 | \$ (29,998) | -2.4% | \$ (30,517) | -2.4% | | | | |
| Natural Gas | 667,519 | 468,855 | 704,000 | 469,047 | 518,755 | 49,900 | 10.6% | 49,708 | 10.6% | | | | |
| Solid Waste | 868,805 | 650,389 | 790,500 | 650,656 | 655,722 | 5,333 | 0.8% | 5,066 | 0.8% | | | | |
| Cable | 1,040,070 | 770,619 | 1,046,300 | 770,935 | 792,185 | 21,566 | 2.8% | 21,250 | 2.8% | | | | |
| Phone/Cell | 1,031,230 | 703,206 | 936,900 | 703,494 | 636,716 | (66,490) | -9.5% | (66,778) | -9.5% | | | | |
| Storm Draina | 253,685 | 142,796 | 245,600 | 142,855 | 150,385 | 7,589 | 5.3% | 7,530 | 5.3% | | | | |
| Total | \$ 5,575,350 | | | | | | | | | | | | |

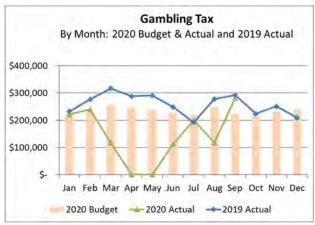
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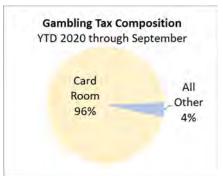
Gambling Tax

The City levies a gambling tax on gross receipts derived by operators of gambling activities, including punchboards; pull tabs, bingo, raffles, amusement games, and social card rooms. Fund raising activities and charitable and non-profit organizations that involve game of chance are subject to the tax. The gambling tax rates by activity are as follows: card rooms (11% of gross receipts), punch boards (3% of gross receipts), pull tabs (5% of gross receipts), bingo (5% off gross receipts less amounts paid as prizes), raffles (5% of gross receipts less amount paid as prizes); amusement games (2% of gross receipts less amount paid as prizes). Gambling tax from card rooms account for the majority of the revenues.

| | Gambling Tax Year-to-date through September | | | | | | | | | | | | | | |
|------------------|--|---------------|----|------------|----|------------|-----|-------------|-----|----------------|------------|----|--------------|---------|--|
| | | | | | | | | | | | Over/ | | ler) | | |
| | | | | | | | 20 | | 20 | 20 Actual vs 2 | | 2 | 020 Actual v | | |
| Month | 20 | 018 Actual | 20 | 019 Actual | | Budget | | Actual | | \$ | % | | \$ | % | |
| Jan | \$ | 263,390 | \$ | 232,365 | \$ | 225,026 | \$ | 221,353 | \$ | (11,012) | -4.7% | \$ | (3,673) | -1.6% | |
| Feb | | 249,131 | | 276,487 | | 228,779 | | 239,499 | | (36,988) | -13.4% | | 10,720 | 4.7% | |
| Mar | | 274,498 | | 316,973 | | 255,361 | | 116,855 | | (200,118) | -63.1% | | (138,506) | -54.2% | |
| Apr | | 261,555 | | 287,987 | | 246,230 | | 764 | | (287,223) | -99.7% | | (245,466) | -99.7% | |
| May | | 252,447 | | 290,634 | | 239,023 | | - | | (290,634) | -100.0% | | (239,023) | -100.0% | |
| Jun | | 227,021 | | 248,101 | | 227,617 | | 113,131 | | (134,970) | -54.4% | | (114,486) | -50.3% | |
| Jul | | 248,032 | | 192,822 | | 220,001 | | 200,210 | | 7,388 | 3.8% | | (19,791) | -9.0% | |
| Aug | | 319,934 | | 277,725 | | 246,996 | | 118,950 | | (158,775) | -57.2% | | (128,046) | -51.8% | |
| Sep | | 237,493 | | 292,664 | | 223,241 | | 281,165 | | (11,499) | -3.9% | | 57,924 | 25.9% | |
| Oct | | 206,634 | | 224,158 | | 216,489 | | - | | - | - | | - | - | |
| Nov | | 325,337 | | 250,787 | | 231,717 | | - | | - | - | | - | - | |
| Dec | | 316,183 | | 209,109 | | 240,518 | | - | | - | - | | - | - | |
| Total YTD | \$ | 2,333,501 | \$ | 2,415,758 | \$ | 2,112,275 | \$ | 1,291,927 | \$ | (1,123,831) | -46.5% | \$ | (820,348) | -38.8% | |
| Total Annual | \$ | 3,181,653 | \$ | 3,099,811 | \$ | 2,801,000 | | n/a | | n/a | n/a | | n/a | n/a | |
| 5-Year Ave Chang | ge (2 | 2015 - 2019): | | 2.4% | со | VID-19 cau | sed | closure aft | ect | ed March thro | ough June. | | | | |







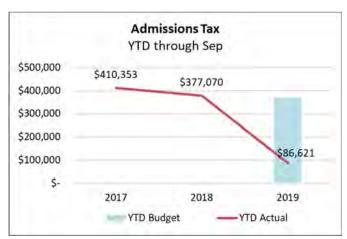
| | Card Room Gambling Tax - Major Establishments Only Year-to-date through September | | | | | | | | | | | | | | |
|-----------------------|--|-------------|-------------|-------------|----------------|--------|--|--|--|--|--|--|--|--|--|
| Over / (Under) | | | | | | | | | | | | | | | |
| | 2018 2019 2020 YTD 2020 Actual vs YTD 2019 Actual | | | | | | | | | | | | | | |
| Major Establishment | Actual | Actual | YTD | YTD Actual | \$ | % | | | | | | | | | |
| Chips Casino | \$ 938,450 | \$ 902,660 | \$ 735,127 | \$ 346,101 | \$ (389,026) | -52.9% | | | | | | | | | |
| Great American Casino | 587,670 | 667,826 | 502,491 | 246,824 | (255,667) | -50.9% | | | | | | | | | |
| Macau Casino | 959,923 | 789,618 | 619,131 | 402,972 | (216,159) | -34.9% | | | | | | | | | |
| Palace Casino | 565,092 | 617,032 | 462,421 | 243,967 | (218,454) | -47.2% | | | | | | | | | |
| Total | \$3,051,136 | \$2,977,136 | \$2,319,170 | \$1,239,864 | \$ (1,079,306) | -46.5% | | | | | | | | | |

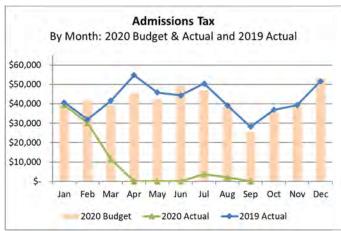
Figures above are for card room gambling tax only (does not include minor amounts for pull tabs, punch boards, or amusement).

Admissions Tax

The City levies an admissions tax of 5% on activities such as movie and play tickets, entrance fees and over charges to clubs. The tax is levied on the person or organization collecting the admission fee.

| | Admissions Tax Year-to-date through September | | | | | | | | | | | | | | |
|------------------|---|------------|----|------------|-----|----------|------|---------|-------|---------------|------------|-----------------------|-----------|---------|--|
| | | | | | | | | | | | Over/(| Und | Jnder) | | |
| | | | | | | 20 | 20 | | 202 | 0 Actual vs 2 | 019 Actual | 2020 Actual vs Budget | | | |
| Month | 201 | 18 Actual | 20 | 019 Actual | Е | Budget | | Actual | | \$ | % | | \$ | % | |
| Jan | \$ | 40,770 | \$ | 40,681 | \$ | 39,503 | \$ | 39,325 | \$ | (1,356) | -3.3% | \$ | (178) | -0.5% | |
| Feb | | 52,774 | | 31,915 | | 41,786 | | 30,115 | | (1,800) | -5.6% | | (11,671) | -27.9% | |
| Mar | | 38,424 | | 41,565 | | 39,220 | | 11,369 | | (30,196) | -72.6% | | (27,851) | -71.0% | |
| Apr | | 56,059 | | 54,869 | | 45,672 | | - | | (54,869) | -100.0% | | (45,672) | -100.0% | |
| May | | 49,008 | | 45,834 | | 42,528 | | 2 | | (45,832) | -100.0% | | (42,526) | -100.0% | |
| Jun | | 54,471 | | 44,332 | | 49,315 | | - | | (44,332) | -100.0% | | (49,315) | -100.0% | |
| Jul | | 49,210 | | 50,429 | | 46,994 | | 3,752 | | (46,677) | -92.6% | | (43,242) | -92.0% | |
| Aug | | 42,192 | | 39,231 | | 38,592 | | 2,058 | | (37,173) | -94.8% | | (36,534) | -94.7% | |
| Sep | | 27,445 | | 28,213 | | 25,595 | | - | | - | - | | - | - | |
| Oct | | 39,449 | | 36,870 | | 35,454 | | | | - | - | | - | - | |
| Nov | | 44,076 | | 39,323 | | 38,238 | | | | - | - | | - | - | |
| Dec | | 51,937 | | 51,618 | | 53,103 | | | | - | - | | - | - | |
| Total YTD | \$ | 410,353 | \$ | 377,070 | \$ | 369,204 | \$ | 86,621 | \$ | (290,449) | -77.0% | \$ | (282,583) | -76.5% | |
| Total Annual | \$ | 545,815 | \$ | 504,880 | \$ | 496,000 | | n/a | | n/a | n/a | | n/a | n/a | |
| 5-Year Ave Chang | re (20 | 15 - 2019) | | -4.6% | Dec | reases d | ue t | o COVID | -19 c | aused closur | e/reduced | cana | acity | | |





| | | | lmissions Ta r-to-Date thro | • | | | | | | | | | |
|---|------------|------------|--------------------------------|------------|-----------|--------------|---------|--|--|--|--|--|--|
| | | | | | | Over / | (Under) | | | | | | |
| 2018 2019 2020 YTD 2020 Actual vs YTD 2019 Actual | | | | | | | | | | | | | |
| Major Establishment | Annual | YTD | Actual | YTD | Actual | \$ | % | | | | | | |
| AMC Theatres | \$ 325,219 | \$ 240,059 | \$ 318,466 | \$ 234,147 | \$ 57,297 | \$ (176,850) | -75.5% | | | | | | |
| Déjà Vu | 15,148 | 11,272 | 7,520 | 6,899 | - | - | 0.0% | | | | | | |
| Grand Prix Raceway | 16,464 | 12,892 | 22,137 | 16,131 | 5,808 | (10,323) | -64.0% | | | | | | |
| Great American Casino | 20 | 20 | - | - | - | - | - | | | | | | |
| Regal Cinemas | 172,814 | 134,128 | 152,093 | 115,229 | 23,516 | (91,713) | -79.6% | | | | | | |
| Star Lite Swap Meet | 16,151 | 11,983 | 4,663 | 4,663 | - | - | 0.0% | | | | | | |
| Total | \$ 545,816 | \$ 410,354 | \$ 504,879 | \$ 377,069 | \$ 86,621 | \$ (290,448) | -77.0% | | | | | | |

Note: Star Lite Swap Meet closed on 5/31/2019 and Déjà Vu closed on 9/18/2019.

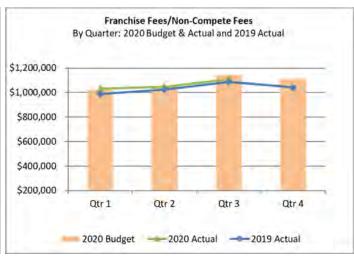
Franchise Fees & Non-Compete Fees

Franchise fees are charges levied on private utilities for their use of City streets and other public properties to place utility infrastructure and to recoup City costs of administering franchise agreements. The franchise fees on light, natural gas, and telephone utilities are limited by statute to the actual administrative expenses incurred by the City directly related to receiving and approving permits, licenses, or franchises. Cable TV franchise fees are governed by the Federal Cable Communications Policy Act of 1996 and are negotiated with cable companies for an amount not to exceed 5% of gross revenues.

| | Utility | Franchise | Non-Compete |
|-------------------------------|---------|-----------|-------------|
| Utility | Tax | Fee | Fee |
| Comcast Phone | 6.00% | - | - |
| Comcast Cable | 6.00% | 5.00% | - |
| Integra Communications | 6.00% | - | - |
| Lakeview Light & Power | 5.00% | - | - |
| Lakewood Water District | - | - | 6.00% |
| Pierce County Sanitary Sewer | - | - | 6.00% |
| Puget Sound Energy | 5.00% | - | - |
| TPU Click! | 6.00% | 5.00% | - |
| TPU Light | - | - | 6.00% |
| TPU Water | - | - | 8.00% |
| Waste Connections | 6.00% | 4.00% | - |
| Small Cell (Admin Fee,Varies) | - | - | - |

| | | | Year-to-date | e through Sep | tember | | | |
|--------------|--------------|--------------|--------------|---------------|------------------|------------|----------------|--------|
| | | - | | Over/ | (Under) | | | |
| | 2018 | 2019 | 20 | 20 | 2020 Actual vs 2 | 019 Actual | 2020 Actual vs | Budget |
| Month | Actual | Actual | Budget | Actual | \$ | % | \$ | % |
| Jan | \$ - | \$ - | \$ - | \$ - | - | - | - | - |
| Feb | 76,370 | 79,748 | 83,351 | 82,474 | 2,726 | 3.4% | (877) | -1.1% |
| Mar | 874,481 | 909,401 | 939,427 | 951,080 | 41,679 | 4.6% | 11,653 | 1.2% |
| Apr | - | - | - | - | - | - | - | - |
| May | 76,416 | 78,814 | 83,394 | 86,860 | 8,046 | 10.2% | 3,466 | 4.2% |
| Jun | 903,542 | 947,375 | 972,640 | 960,754 | 13,379 | 1.4% | (11,886) | -1.2% |
| Jul | - | - | - | - | - | - | - | - |
| Aug | 79,863 | 82,636 | 86,786 | 86,140 | 3,504 | 4.2% | (646) | -0.7% |
| Sep | 993,153 | 1,004,558 | 1,058,179 | 1,023,951 | 19,393 | 1.9% | (34,228) | -3.2% |
| Oct | - | - | - | - | - | - | - | - |
| Nov | 77,218 | 77,808 | 83,529 | - | - | - | - | - |
| Dec | 954,411 | 964,798 | 1,028,393 | - | - | - | - | - |
| Total YTD | \$ 3,003,825 | \$ 3,102,530 | \$ 3,223,778 | \$ 3,191,260 | \$ 88,730 | 2.9% | \$ (32,518) | -1.0% |
| Total Annual | \$ 4,035,454 | \$ 4,145,139 | \$ 4,335,700 | n/a | n/a | n/a | n/a | n/a |



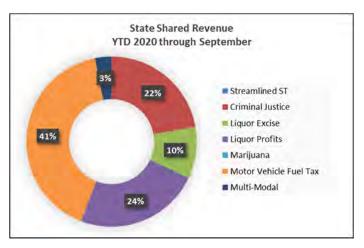


| | | | | | ees/Non-Con to-date throu | • | • •• | | | | | | | |
|--------------|-------------|-------------|--|--|------------------------------|------------|-----------------|--------------------|-----------------|---------------|--|--|--|--|
| | | | | | | | | Over / (U | · · · | | | | | |
| | 2018 | 20 | 19 | 2020 | | | 2020 YTD Actual | vs 2019 YTD Actual | 2020 YTD Actual | vs YTD Budget | | | | |
| Туре | Actual | Annual | YTD Annual Product YTD Budget YTD Actual \$ % \$ % | | | | | | | | | | | |
| | | | | Budget | | | | | | | | | | |
| Cable | \$ 893,594 | \$ 888,488 | \$ 666,360 | \$ 956,000 | \$ 712,276 | \$ 662,087 | (4,273) | -0.6% | (50,189) | -7.0% | | | | |
| Water | 509,557 | 526,830 | 388,583 | 552,400 | 404,762 | 374,620 | (13,963) | -3.6% | (30,142) | -7.4% | | | | |
| Sewer | 933,263 | 961,344 | 722,253 | 991,000 | 739,634 | 752,096 | 29,843 | 4.1% | 12,462 | 1.7% | | | | |
| Solid Waste | 608,862 | 645,175 | 482,860 | 673,200 | 500,519 | 489,183 | 6,323 | 1.3% | (11,336) | -2.3% | | | | |
| Tacoma Power | 1,090,176 | 1,123,301 | 842,476 | 5 1,163,100 866,585 903,274 60,798 7.2% 36,689 | | | | | | | | | | |
| Small Cell | - | ı | - | ı | - | 10,000 | 10,000 | n/a | 10,000 | n/a | | | | |
| Total | \$4,035,452 | \$4,145,138 | | | | | | | | | | | | |

State Shared Revenues

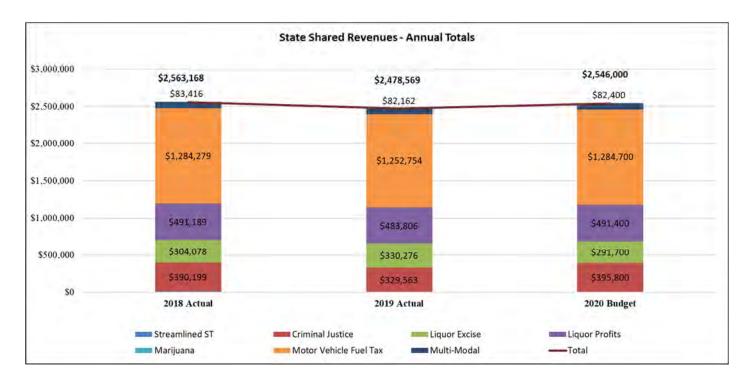
State-shared revenues are from taxes and fees collected by the State and disbursed to municipalities based on population or other criteria. The source of these shared revenues include: sales tax mitigation, criminal justice, leasehold excise tax, state lodging tax sharing, liquor excise tax and liquor profits, and motor vehicle fuel tax.

The following tables provides a comparison of state shared revenues, including the portion of motor vehicle fuel tax, increased gas tax and multi-modal revenue receipted directly in the transportation capital fund.



| | | Stat | te Shared Rev | enue | | | | | |
|----------------------------------|-------------|-------------|----------------|-------------|--------------|------------------------------------|--------|--|--|
| | | Year-to-d | date through . | September | | | | | |
| | 2018 | 20 | 19 | 20 |)20 | 2020 YTD Actual vs 2019 YTD Actual | | | |
| Revenue | Annual | Annual | YTD | Annual | YTD | Over/(Un | nder) | | |
| | Actual | Actual | Actual | Budget | Actual | \$ | % | | |
| Streamlined Sales Tax Mitigation | \$ 10,006 | \$ - | \$ - | \$ - | \$ - | \$ - | n/a | | |
| CJ-Violent Crimes/Population | 87,036 | 94,089 | 70,632 | 84,000 | 76,500 | 5,868 | 8.3% | | |
| CJ-Special Programs | 62,527 | 64,628 | 48,392 | 61,000 | 50,665 | 2,273 | 4.7% | | |
| CJ-DUI Cities | 8,731 | 8,069 | 6,111 | 9,000 | 6,715 | 604 | 9.9% | | |
| CJ-High Crime | 231,905 | 162,777 | 122,793 | 241,800 | 298,917 | 176,124 | 143.4% | | |
| Liquor Excise Tax | 304,078 | 330,276 | 251,123 | 291,700 | 191,949 | (59,174) | -23.6% | | |
| Liquor Board Profits | 491,189 | 483,806 | 362,864 | 491,400 | 464,235 | 101,371 | 27.9% | | |
| Marijuana Enforcement Profits | 1 | 8 | 4 | - | 8 | 4 | 100.0% | | |
| Motor Vehicle Fuel Tax | 860,015 | 841,601 | 632,958 | 862,400 | 530,324 | (102,634) | -16.2% | | |
| Subtotal - General/Street | \$2,055,488 | \$1,985,254 | \$1,494,877 | \$2,041,300 | \$ 1,619,314 | \$ 124,437 | 8.3% | | |
| Motor Vehicle Fuel Tax | 351,274 | 339,170 | 258,532 | 350,000 | 216,611 | (41,921) | -16.2% | | |
| Increase Motor Vehicle Fuel Tax | 72,990 | 71,983 | 53,921 | 72,300 | 53,381 | (540) | -1.0% | | |
| Multi-Modal | 83,416 | 82,162 | 61,623 | 82,400 | 61,007 | (616) | -1.0% | | |
| Subtotal - Capital Projects | 507,680 | 493,315 | 374,076 | 504,700 | 330,999 | \$ (43,077) | -11.5% | | |
| Total State Shared Revenue | \$2,563,168 | \$2,478,569 | \$1,868,953 | \$2,546,000 | \$ 1,950,313 | \$ 81,360 | 4.4% | | |

Motor vehicle fuel tax decrease is due to COVID-19 stay home/work from home.



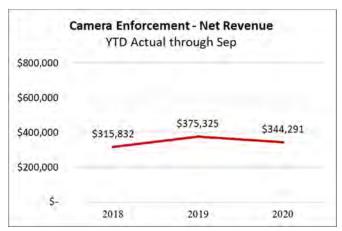
POLICE

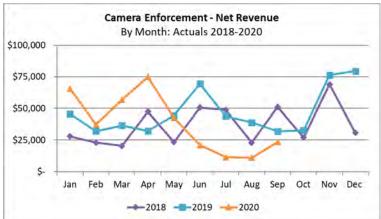
Photo Infraction - Red Light/School Zone Enforcement

The City currently has eight cameras operating at five locations:

- 2 school zone cameras located at: 5405 Steilacoom Blvd WB and 9904 Gravelly Lake Drive SB.
- 6 red light cameras located at: Bridgeport Blvd SW & San Francisco Ave SW SB & NB, Steilacoom Blvd SW & Phillips Rd SW WB & EB; and South Tacoma Way & SR 512 NB & SB.

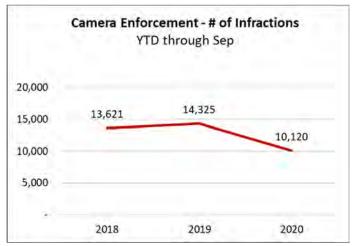
| | | | P | | | ght / Schoo through Se | | rcement | | | |
|-----------------|-----------|-----------|-----------|------------------|-----------|---------------------------|-----------|-----------|---------------|--------------|--------|
| | | | | | | | | | | Over / (U | Inder) |
| | | Year 2018 | | | Year 2019 | | | Year 2020 | Net Revenue 2 | 2020 vs 2019 | |
| | Gross | Vendor | Net | Gross Vendor Net | | Net | Gross | Vendor | Net | | 2.1 |
| Month | Revenue | Payment | Revenue | Revenue | Payment | Revenue | Revenue | Payment | Revenue | \$ | % |
| Jan | \$ 60,215 | \$ 32,240 | \$ 27,975 | \$ 77,124 | \$ 31,455 | \$ 45,669 | \$ 97,729 | \$ 32,240 | \$ 65,489 | \$ 19,820 | 43.4% |
| Feb | 55,172 | 32,240 | 22,932 | 64,380 | 32,240 | 32,140 | 69,584 | 32,240 | 37,344 | 5,204 | 16.2% |
| Mar | 52,657 | 32,240 | 20,417 | 68,761 | 32,240 | 36,521 | 79,403 | 22,500 | 56,903 | 20,382 | 55.8% |
| Apr | 79,686 | 32,240 | 47,446 | 64,478 | 32,240 | 32,238 | 97,456 | 22,500 | 74,956 | 42,718 | 132.5% |
| May | 55,685 | 32,240 | 23,445 | 76,632 | 32,240 | 44,392 | 57,712 | 15,000 | 42,712 | (1,680) | -3.8% |
| Jun | 82,914 | 32,240 | 50,674 | 101,799 | 32,240 | 69,559 | 39,750 | 18,750 | 21,000 | (48,559) | -69.8% |
| Jul | 81,123 | 32,240 | 48,883 | 76,168 | 32,240 | 43,928 | 34,022 | 22,500 | 11,522 | (32,406) | -73.8% |
| Aug | 54,263 | 31,266 | 22,997 | 71,272 | 32,240 | 39,032 | 33,450 | 22,500 | 10,950 | (28,082) | -71.9% |
| Sep | 83,303 | 32,240 | 51,063 | 64,088 | 32,240 | 31,848 | 45,915 | 22,500 | 23,415 | (8,433) | -26.5% |
| Oct | 59,156 | 32,240 | 26,916 | 64,963 | 32,240 | 32,723 | | | - | - | - |
| Nov | 101,226 | 32,240 | 68,986 | 108,665 | 32,240 | 76,425 | | | - | - | - |
| Dec | 63,061 | 32,240 | 30,821 | 111,736 | 32,240 | 79,496 | | | - | - | - |
| Total | \$605,018 | \$289,186 | \$315,832 | \$664,700 | \$289,375 | \$375,325 | \$555,020 | \$210,730 | \$344,291 | \$ (31,034) | -8.3% |
| Total Annual | \$828,460 | \$385,906 | \$442,554 | \$950,064 | \$386,095 | \$563,969 | n/a | n/a | n/a | n/a | n/a |

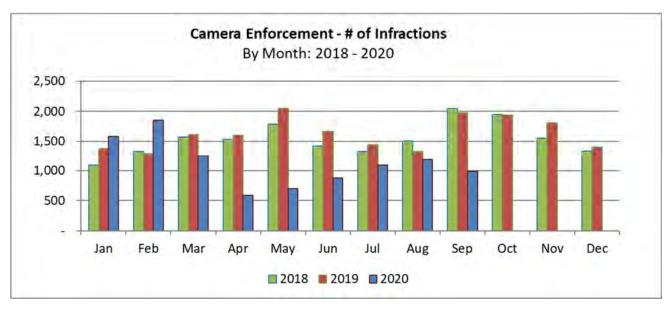




| | | | | | | | raction No o-date thro | | | | | | | | |
|-----------|--------|----------|---------|---------|---------|---------|---------------------------|--------------|-------|-------|-------|-------|--------|--------|--------|
| | BP Way | & San Fr | ancisco | Steilac | oom & F | hillips | South Ta | School Zones | | | Total | | | | |
| Month | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 |
| Jan | 45 | 72 | 67 | 192 | 222 | 273 | 522 | 533 | 498 | 332 | 548 | 746 | 1,091 | 1,375 | 1,584 |
| Feb | 47 | 65 | 49 | 210 | 278 | 292 | 575 | 540 | 587 | 500 | 409 | 927 | 1,332 | 1,292 | 1,855 |
| Mar | 50 | 53 | 48 | 220 | 280 | 244 | 717 | 736 | 408 | 586 | 540 | 554 | 1,573 | 1,609 | 1,254 |
| Apr | 67 | 51 | 53 | 225 | 278 | 251 | 666 | 665 | 282 | 576 | 604 | - | 1,534 | 1,598 | 586 |
| May | 76 | 62 | 77 | 340 | 368 | 123 | 782 | 737 | 495 | 587 | 881 | - | 1,785 | 2,048 | 695 |
| Jun | 53 | 92 | 101 | 328 | 422 | 101 | 794 | 778 | 673 | 245 | 369 | - | 1,420 | 1,661 | 875 |
| Jul | 73 | 101 | 85 | 384 | 415 | 185 | 739 | 771 | 819 | 135 | 151 | - | 1,331 | 1,438 | 1,089 |
| Aug | 63 | 100 | 97 | 284 | 382 | 248 | 691 | 695 | 843 | 471 | 149 | - | 1,509 | 1,326 | 1,188 |
| Sep | 64 | 62 | 87 | 256 | 347 | 179 | 716 | 690 | 728 | 1,010 | 879 | - | 2,046 | 1,978 | 994 |
| Oct | 79 | 79 | | 287 | 344 | | 687 | 685 | | 893 | 825 | | 1,946 | 1,933 | - |
| Nov | 55 | 72 | | 231 | 314 | | 598 | 512 | | 669 | 913 | | 1,553 | 1,811 | - |
| Dec | 62 | 65 | | 225 | 285 | | 524 | 493 | | 523 | 556 | | 1,334 | 1,399 | ı |
| Total YTD | 538 | 658 | 664 | 2,439 | 2,992 | 1,896 | 6,202 | 6,145 | 5,333 | 4,442 | 4,530 | 2,227 | 13,621 | 14,325 | 10,120 |
| Total | | | · | | | | | | | | | | | | |
| Annual | 734 | 874 | n/a | 3,182 | 3,935 | n/a | 8,011 | 7,835 | n/a | 6,527 | 6,824 | n/a | 18,454 | 19,468 | n/a |

COVID-19 caused school closures and stay home/work from home affected school zone and red light camera infractions notices generated.





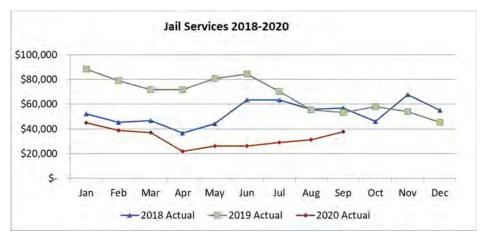
Jail Services

The City contracts with various agencies to provide jail services. Current contracts are with Nisqually and Pierce County.

The Nisqually Tribe provided a 30-day notice of termination of jail services agreement, effective December 18, 2020. They noted in their letter that they are transitioning away from their current model to focus primarily on Washington State Department of Corrections and tribal justice needs. The City is currently evaluating options.

| | 2020 Jail Rates | | | | | | | | | | | | | |
|---------------|-------------------------------|-----------|-----------|---------------------|-----------|--|--|--|--|--|--|--|--|--|
| Pierce County | Booking Fee | \$58.23 | Nisqually | Booking Fee | \$20.00 | | | | | | | | | |
| | Daily Rate | \$88.45 | | Daily Rate | \$65.00 | | | | | | | | | |
| | Escort Fee* | \$135.84 | | Major Medical Costs | City Pays | | | | | | | | | |
| | Mental Health Fee | \$229.56 | | | | | | | | | | | | |
| | Special Identification Proces | \$189.53 | | | | | | | | | | | | |
| | Major Medical Costs | City Pays | | | | | | | | | | | | |

| | | Year | 2018 | | | Year | 2019 | | | Year | 2020 | |
|-----------------|------------|--------------|------------|------------|------------|---------------|------------|-----------|---------------|-----------|----------------|------------|
| Service | | Pierce | | Total by | | Pierce | | Total by | | Pierce | | Total by |
| Period | Nisqually | County | Medical | Month | Nisqually | County | Medical | Month | Nisqually | County | County Medical | |
| Jan | \$ 39,881 | \$ 12,161 | \$ - | \$ 52,042 | \$ 65,097 | \$ 17,695 | \$ 5,666 | \$ 88,458 | \$ 32,955 | \$ 12,167 | \$ - | \$ 45,122 |
| Feb | 30,870 | 13,475 | 832 | 45,177 | 55,820 | 15,059 | 8,036 | 78,914 | 22,685 | 16,085 | - | 38,770 |
| Mar | 33,906 | 12,893 | - | 46,799 | 52,065 | 13,109 | 6,659 | 71,833 | 24,310 | 12,645 | _ | 36,955 |
| Apr | 30,140 | 6,408 | 248 | 36,796 | 55,426 | 15,713 | 452 | 71,591 | 13,994 | 7,630 | - | 21,624 |
| May | 35,505 | 8,853 | - | 44,358 | 53,300 | 27,369 | - | 80,669 | 20,995 | 5,188 | - | 26,183 |
| Jun | 47,210 | 16,153 | - | 63,363 | 56,745 | 27,580 | _ | 84,325 | 19,305 | 6,808 | - | 26,113 |
| Jul | 50,115 | 12,459 | 902 | 63,476 | 53,425 | 14,769 | 1,973 | 70,166 | 18,891 | 9,864 | 208 | 28,963 |
| Aug | 36,855 | 16,169 | 2,804 | 55,828 | 35,620 | 14,360 | 5,558 | 55,538 | 21,522 | 9,740 | - | 31,262 |
| Sep | 40,732 | 16,282 | - | 57,014 | 29,120 | 24,179 | - | 53,299 | 28,176 | 9,454 | - | 37,630 |
| Oct | 33,805 | 10,506 | 1,623 | 45,934 | 21,480 | 26,515 | 9,791 | 57,786 | | | | - |
| Nov | 42,185 | 17,069 | 8,552 | 67,806 | 30,909 | 22,967 | - | 53,876 | | | | - |
| Dec | 46,995 | 8,165 | - | 55,160 | 33,235 | 12,209 | - | 45,444 | | | | - |
| Annual Total | \$ 468,200 | \$ 150,593 | \$ 14,961 | \$ 633,754 | \$ 542,242 | \$ 231,524 | \$ 38,133 | \$811,899 | \$202,832 | \$ 89,583 | \$ 208 | \$ 292,623 |
| | | Annua | l Estimate | \$ 700,000 | | Annual Budget | | | Annual Budget | | | \$ 950,000 |
| | Annual Exp | as % of Annu | ıal Budget | 90.5% | YTD a | as % of Annu | ual Budget | 85.5% | YTD as | 30.8% | | |

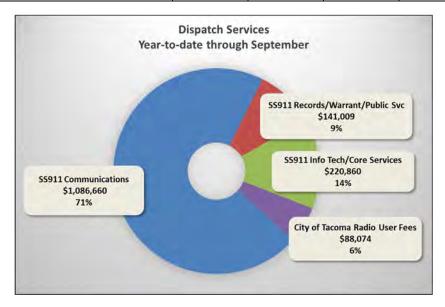




Dispatch Services

South Sound 911 PDA (Public Development Authority) provides dispatch emergency communication, records and technology services, and regional, interoperable first responder radio system.

| | nd 911 Dispa ate through | | | | |
|--------------------------------------|-----------------------------|-----------------|-----------------|----|-----------|
| | 2018 | 2019 | 20 | 20 | |
| Category | Annual | Annual | Annual | | Actual |
| Communication | \$ 1,577,840 | \$ 1,509,250 | \$ 1,448,880 | \$ | 1,086,660 |
| Records/Warrant/Public Services | 123,925 | 156,870 | 188,010 | | 141,009 |
| Information Technology/Core Services | 299,785 | 284,810 | 294,480 | | 220,860 |
| Subtotal | \$ 2,001,550 | \$ 1,950,930 | \$ 1,931,370 | \$ | 1,448,529 |
| Radio User Fees City of Tacoma | 117,369 | 118,841 | 117,560 | | 88,074 |
| Total Dispatch Services | \$ 2,118,919 | \$ 2,069,771 | \$ 2,048,930 | \$ | 1,536,603 |
| Change Over Prior Year - \$ | \$ (83,409) | \$ (49,148) | \$ (20,841) | | |
| Change Over Prior Year - % | -3.8% | -2.3% | -1.0% | | |



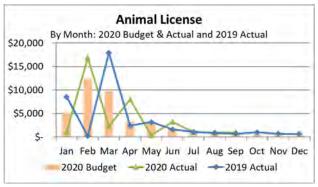
Animal License

The City requires all dogs and cats over the age of eight weeks and residing in the city limits to be licensed annually. All licenses expire on December 31. Licenses not renewed by February 28 are subject to a \$2 late penalty.

| Animal License Fees | | | | | | | | | | | |
|------------------------------|---------|---------------------|--|--|--|--|--|--|--|--|--|
| | | Senior (65+) or | | | | | | | | | |
| Fee Type | Regular | Physically Disabled | | | | | | | | | |
| Unaltered Dogs/Cats | \$55.00 | \$30.00 | | | | | | | | | |
| Spayed/Neutered Dogs | \$20.00 | \$10.00 | | | | | | | | | |
| Spayed/Neutered Cats | \$12.00 | \$4.00 | | | | | | | | | |
| Pets Unders 6 Months Old | \$4.00 | \$4.00 | | | | | | | | | |
| Service Dogs | \$0.00 | \$0.00 | | | | | | | | | |
| Late Fee (after February 28) | \$2.00 | \$2.00 | | | | | | | | | |

| | | | | | Yea | Anim r-to-date t | | icense ugh Sept | embe | er | | | | | | |
|---------------------------------------|-----|----------|--------|-------|-------------|---------------------|----|--------------------|------|------------------|----------------|-----|---------------------------------------|------------------|--|--|
| | | | | | | 200 | _ | | 202 | | | _ | Under) | | | |
| Month | 201 | 8 Actual | 2019 A | ctual | | 202 Budget | _ | Actual | 2020 |) Actual vs S | 2019 Acti % | ıaı | 2020 Actua Ś | l vs Budget % | | |
| | | | | | \$ | | | | ċ | _ | | 70/ | · · · · · · · · · · · · · · · · · · · | | | |
| Jan | \$ | 1,934 | \$ | 8,561 | <u>></u> | 5,187 | \$ | 1,055 | \$ | (7,506) | -87. | | , , | | | |
| Feb | | 17,859 | | 250 | | 12,301 | | 16,839 | | 16,589 | 6635. | 5% | 4,538 | 36.9% | | |
| Mar | | 6,847 | 1 | 7,903 | | 9,744 | | 2,291 | | (15,612) | -87. | 2% | (7,453 | -76.5% | | |
| Apr | | 2,781 | | 2,394 | | 3,222 | | 7,986 | | 5,592 | 233. | 6% | 4,764 | 147.9% | | |
| May | | 1,197 | | 3,183 | | 2,993 | | 410 | | (2,773) | -87. | 1% | (2,583 | -86.3% | | |
| Jun | | 1,930 | | 1,609 | | 1,931 | | 3,216 | | 1,607 | 99. | 9% | 1,285 | 66.5% | | |
| Jul | | 1,545 | | 1,063 | | 1,294 | | 1,049 | | (14) | -1. | 3% | (245 | -18.9% | | |
| Aug | | 814 | | 848 | | 923 | | 943 | | 95 | 11. | 2% | 19 | 2.1% | | |
| Sep | | 589 | | 714 | | 722 | | 995 | | 281 | 39. | 4% | 273 | 37.9% | | |
| Oct | | 832 | | 987 | | 604 | | | | - | | - | - | - | | |
| Nov | | 891 | | 700 | | 713 | | | | - | | - | - | - | | |
| Dec | | 306 | | 626 | | 366 | | | | - | | - | - | - | | |
| Total YTD | \$ | 35,496 | \$ 3 | 6,525 | \$ | 38,317 | \$ | 34,784 | \$ | (1,741) | -4. | 8% | \$ (3,533 | -9.2% | | |
| Total Annual | \$ | 37,525 | \$ 3 | 8,838 | \$ | 40,000 | | n/a | | n/a | r | ı/a | n/a | n/a | | |
| -Year Ave Change (2015 - 2019): -0.4% | | | | | | | | • | | | | | • | | | |





| | Animal Control Year-to-date through September | | | | | | | | | | | | | |
|--------------------------------------|--|---------|-----|-------------|------|-----------|----|------------------|-------------|-----|----------|--------------------|--|--|
| One webing | 20: | | | 201 | | Срестве | | 20' | 20 | 202 | Over/(| • | | |
| Operating Revenues & Expenditures | 20: Annual | - | Anr | nual Actual | _ | D Actual | Α | 202 nnual Est | YTD Actual | 202 | \$ | s 2019 Actual % | | |
| Operating Revenue: | | | | | | | | | | | | | | |
| Animal License | \$ | 37,525 | \$ | 38,838 | \$ | 36,525 | \$ | 38,317 | \$ 34,784 | \$ | (1,741) | -4.8% | | |
| Animal Services - City of Dupont | | 29,533 | | 33,252 | | 24,939 | | 33,877 | 25,438 | | 499 | 2.0% | | |
| Animal Services - Town of Steilacoom | | 13,740 | | 18,012 | | 12,613 | | 16,368 | 11,094 | | (1,519) | -12.0% | | |
| Total Operating Revenues | \$ | 80,797 | \$ | 90,102 | \$ | 74,077 | \$ | 88,562 | \$ 71,316 | \$ | (2,761) | -3.7% | | |
| Operating Expenditures: | | | | | | | | | | | | | | |
| Personnel | 1 | 82,618 | | 190,590 | | 139,977 | | 193,374 | 154,379 | | 14,402 | 10.3% | | |
| Operating Supplies | | 1,104 | | 500 | | 500 | | 1,240 | 569 | | 69 | 13.8% | | |
| Minor Equipment | | 202 | | 1,355 | | - | | 2,120 | - | | - | n/a | | |
| Humane Society | | 96,413 | | 132,365 | | 103,881 | | 144,593 | 109,589 | | 5,708 | 5.5% | | |
| Other Services & Charges | | 620 | | - | | - | | 1,200 | - | | - | n/a | | |
| Total Operating Expenditures | \$ 2 | 80,958 | \$ | 324,810 | \$ | 244,358 | \$ | 342,527 | \$ 264,538 | \$ | 20,180 | 8.3% | | |
| Net Program Cost | \$ (2 | 00,161) | \$ | (234,708) | \$ (| (170,282) | \$ | (253,965) | \$(193,222) | \$ | (22,940) | 13.5% | | |

Note - operating expenditures do not include internal service allocations (such as vehicle repairs & maintenance, vehicle replacement reserves, etc.) as all police internal service charges are accounted for under Command Section.

28

Alarm Permits and Fees

False alarms cost the City and citizens thousands of dollars per year and take officers away from actual emergencies. The false alarm ordinance includes a registration process, provides for annual alarm permit fees for residential and business alarms, and provides for fees for false alarms to encourage all alarm users to maintain the reliability of and to properly use their alarm equipment.

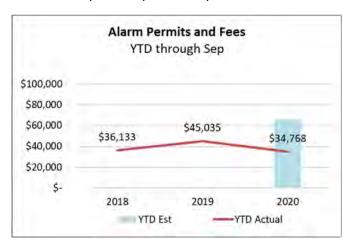
| | Alarm Permits and Fees Year-to-date through September | | | | | | | | | | | | | | |
|-------------------|--|-------------|----|--------|----|---------|----|--------|---|----------------|-------|------|-------------------|--------|--|
| | | | | | | | | | L | | | / (U | Inder) | | |
| | | 2018 | | 2019 | | | 20 | | L | 2020 Actual vs | | 4 | 2020 Actual vs 20 | | |
| Month | | Actual | | Actual | | Budget | | Actual | | \$ | % | | \$ | % | |
| Jan | \$ | 4,883 | \$ | 11,037 | \$ | 5,857 | \$ | 4,333 | | \$ (6,704) | -60.7 | % | \$ (1,524) | -26.0% | |
| Feb | | 4,871 | | 1,594 | | 6,197 | | 4,933 | L | 3,339 | 209.5 | % | (1,264) | -20.4% | |
| Mar | | 1,058 | | 3,026 | | 7,227 | | 1,832 | | (1,194) | -39.5 | % | (5,395) | -74.7% | |
| Apr | | 2,117 | | 3,418 | | 5,448 | | 2,219 | I | (1,199) | -35.1 | % | (3,229) | -59.3% | |
| May | | 526 | | 2,135 | | 9,955 | | 2,184 | I | 49 | 2.3 | % | (7,771) | -78.1% | |
| Jun | | 577 | | 3,770 | | 7,430 | | 3,638 | | (132) | -3.5 | % | (3,792) | -51.0% | |
| Jul | | 3,836 | | 10,912 | | 8,324 | | 1,001 | | (9,911) | -90.8 | % | (7,323) | -88.0% | |
| Aug | | 5,391 | | 2,708 | | 5,654 | | 7,619 | | 4,911 | 181.4 | % | 1,965 | 34.8% | |
| Sep | | 12,874 | | 6,435 | | 9,802 | | 7,009 | | 574 | 8.9 | % | (2,793) | -28.5% | |
| Oct | | 52,584 | | 9,634 | | 16,595 | | | | - | | | - | - | |
| Nov | | 10,788 | | 23,419 | | 15,722 | | | | - | | | - | - | |
| Dec | | 4,905 | | 6,261 | | 6,789 | | | Γ | - | | | - | - | |
| Total YTD | \$ | 36,133 | \$ | 45,035 | \$ | 65,893 | \$ | 34,768 | • | \$ (10,267) | -22.8 | % | \$ (31,125) | -47.2% | |
| Total Annual | \$ | 104,410 | \$ | 84,349 | \$ | 105,000 | | n/a | | n/a | n/ | a | n/a | n/a | |
| 5-Year Ave Change | e (20 | 15 - 2019): | | -9.7% | | | | | | | | | | | |

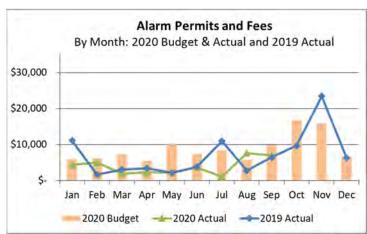
Note: The table reflects gross revenue and does not take into account of related

processing and other fees totaling \$49,687 in 2018, \$51,379 in 2019 and \$11,085 in 2020 year-to-date September.

The reason for the decrease in revenues earlier in 2018 is due to timing of billings by PMAM, the City's 3rd party contractor. PMAM acquired ATB in 2011; however, transition of data from ATB to the new PMAM platform did not occur until January 2018. There were inconsistencies in the data transition and PMAM's IT Team had been working on reconciling the data and completed it in July 2018. PMAM issued renewal notices to alarm companies in August 2018 (billed approximately \$69,000). This billing included four alarm companies totaling \$55,000.

The number of new registrations have been trending downward from 2017 to 2019. The number of customers that have renewed each year has also trended downward and could be due to several reasons: the customer moved and did not provide notification; the customer cancelled their alarm service and did not provide notification; or the customer was not aware they had to renew the permit. The number of billable false alarms have decreased, which is a natural progression of the program. As customers become more aware of the expectations and are more diligent in the management of the alarm system, the number of false alarms decrease. Another trend PMAM is seeing throughout all of their customer base is the dollars collected have decreased due to the COVID-19 pandemic. From March through June, PMAM did not see any major impacts, but moving into the second half of the year, customers are prioritizing their finances by necessity over luxury.





Seizure Funds

Fund 180 Narcotics Seizure Fund

The purpose of this fund is for tracking assets seized as a result of involvement with the illegal sale, possession, or distribution of drugs or controlled substances, and for the purchase of controlled substances or drugs by law enforcement officers or agents, as well as other expenses to enhance and improve law enforcement activities having a close and demonstrable relationship to enforce enforcement of controlled substances. Funds may not be used to supplant existing funding sources.

| Fund : | Fund 180 - Narcotics Seizure | | | | | | | | | | | | |
|------------------------------------|------------------------------|---------|----|----------|----|-----------|----|----------|--|--|--|--|--|
| Year-to-date through September | | | | | | | | | | | | | |
| | 2018 2019 2020 | | | | | | | | | | | | |
| | | Annual | | Annual | | Annual | | YTD | | | | | |
| | | Actual | | Actual | | Budget | | Actual | | | | | |
| Sources: | | | | | | | | | | | | | |
| Forfeitures | \$ | 172,938 | \$ | 123,275 | \$ | 70,000 | \$ | 57,878 | | | | | |
| Law Enforcement Contracts | | 27,557 | | 38,171 | | - | | 16,521 | | | | | |
| Interest Earnings/Misc | | 4,712 | | 6,098 | | - | | 1,120 | | | | | |
| Total Sources | \$ | 205,207 | \$ | 167,544 | \$ | 70,000 | \$ | 75,519 | | | | | |
| Uses: | | | | | | | | | | | | | |
| Investigations/Predictive Policing | | 154,707 | | 201,584 | | 352,319 | | 115,287 | | | | | |
| Capital Purchases | | 18,901 | | - | | - | | - | | | | | |
| Total Uses | \$ | 173,608 | \$ | 201,584 | \$ | 352,319 | \$ | 115,287 | | | | | |
| Sources Over/(Under) Uses | \$ | 31,599 | \$ | (34,040) | \$ | (282,319) | \$ | (39,768) | | | | | |
| Beginning Balance | \$ | 284,762 | \$ | 316,361 | \$ | 282,319 | \$ | 282,321 | | | | | |
| Ending Balance | \$ | 316,361 | \$ | 282,321 | \$ | | \$ | 242,553 | | | | | |

Fund 181 Felony Seizure Fund

The state statute authorizes the seizure of assets that have been or was actually employed as an instrumentality in the commission or in the aiding or abetting in the commission of any felony, or which was furnished or was intended to be furnished by any person in the commission of, as a result of, or as a compensation for the commission of, any felony, or which was acquired in whole or in part with the proceeds traceable to the commission of a felony. Funds shall be used exclusively by the City in the expansion and improvement of law enforcement activity; however may not be used to supplant existing funding sources.

| | Fund 181 - Felony Seizure Year-to-date through September | | | | | | | | | | | | | |
|------------------------------------|---|----------|----|---------|----|---------|----|--------|--|--|--|--|--|--|
| | | 2018 | | 2019 | | 20 | 20 | | | | | | | |
| | | Annual | | Annual | Α | nnual | | YTD | | | | | | |
| | | Actual | | Actual | Е | Budget | | Actual | | | | | | |
| Sources: | | | | | | | | | | | | | | |
| Forfeitures | \$ | 30,841 | \$ | 14,121 | \$ | 41,000 | \$ | 42,620 | | | | | | |
| Interest Earnings/Misc | | - | | - | | - | | 31 | | | | | | |
| Total Sources | \$ | 30,841 | \$ | 14,121 | \$ | 41,000 | \$ | 42,651 | | | | | | |
| Uses: | | | | | | | | | | | | | | |
| Investigations/Predictive Policing | | 61,160 | | 21,022 | | 49,143 | | 1,939 | | | | | | |
| Capital Purchases | | - | | - | | - | | - | | | | | | |
| Total Uses | \$ | 61,160 | \$ | 21,022 | \$ | 49,143 | \$ | 1,939 | | | | | | |
| Sources Over/(Under) Uses | \$ | (30,319) | \$ | (6,901) | \$ | (8,143) | \$ | 40,712 | | | | | | |
| Beginning Balance | \$ | 45,363 | \$ | 15,044 | \$ | 8,143 | \$ | 8,143 | | | | | | |
| Ending Balance | \$ | 15,044 | \$ | 8,143 | \$ | - | \$ | 48,855 | | | | | | |

Fund 182 Federal Seizure Fund

The Federal Equity Sharing Guidelines lists the following (funds shall be used to increase or supplement and not be used to replace or supplant):

<u>Permissible Uses</u>: law enforcement investigations; law enforcement training, law enforcement and detention facilities; law enforcement equipment; law enforcement travel and transportation; law enforcement awards and memorials; drug and gang education awareness programs; matching fund for grants; pro rata funding of the law enforcement agency's percentage of costs associated with supporting multi-agency items or facilities; asset accounting and tracking of expenditures of federally shared funds; language assistance services in connection with law enforcement activity; transfers of cash to other law enforcement agencies; support of community-based programs (cash transfers to community-based programs are not permitted); and windfall situations to provide additional support to community –based programs.

<u>Impermissible Uses</u>: Salaries and benefits of permanent law enforcement personnel, except in limited circumstances (i.e. express statutory authorization, overtime of officers and investigators, new positions and temporary or not-to-exceed one year appointments and salary of an officer hired to replace an officer assigned to a task force, specialized programs that generally to not involve traditional law enforcement functions); use of forfeited property by non-law enforcement personnel; payment of education-related costs; uses contrary to the laws of the state or local jurisdiction; non-official government use of shared assets; personal or political use of shared assets; purchase of food and beverage (except for conference and meals during local operations); extravagant expenditures or wasteful expenditures and entertainment; cash on hand, secondary accounts, and stored value cards (such as prepaid credit cards); transfers to other law enforcement agencies; purchase of items for other law enforcement agencies; costs related to lawsuits; loans; and money laundering operations.

| | Fund 182 - Federal Seizure Year-to-date through September | | | | | | | | | | | | | |
|---------------------------|--|---------|----|---------|----|-----------|----|---------|--|--|--|--|--|--|
| | | 2018 | | 2019 | | 20 | 20 | | | | | | | |
| | | Annual | | Annual | | Annual | | YTD | | | | | | |
| | | Actual | | Actual | | Budget | | Actual | | | | | | |
| Sources: | | | | | | | | · | | | | | | |
| Forfeitures | \$ | 736 | \$ | 264,203 | \$ | 39,600 | \$ | 63,492 | | | | | | |
| Interest Earnings/Misc | | - | | - | | - | | 1,042 | | | | | | |
| Total Sources | \$ | 736 | \$ | 264,203 | \$ | 39,600 | \$ | 64,534 | | | | | | |
| Uses: | | | | | | | | | | | | | | |
| Crime Prevention | | 3,096 | | 4,374 | | 199,429 | | - | | | | | | |
| Capital Purchases | | - | | - | | 100,000 | | - | | | | | | |
| Total Uses | \$ | 3,096 | \$ | 4,374 | \$ | 299,429 | \$ | - | | | | | | |
| Sources Over/(Under) Uses | \$ | (2,360) | \$ | 259,829 | \$ | (259,829) | \$ | 64,534 | | | | | | |
| Beginning Balance | \$ | 2,360 | \$ | • | \$ | 259,829 | \$ | 259,829 | | | | | | |
| Ending Balance | \$ | - | \$ | 259,829 | \$ | - | \$ | 324,363 | | | | | | |

Fund 195 Public Safety Grants

The purpose of this fund is to account for the revenues and expenditures related to public safety grants. The following table provides a financial summary of these grants.

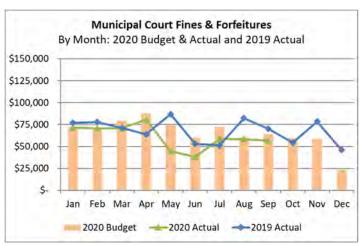
| | 20 |)20 |
|---|------------|------------|
| | Annual | |
| Public Safety Grants | Budget | YTD Sept |
| Dept. of Justice - Bulletproof Vest Partnership 2018 | \$ 16,404 | \$ 9,443 |
| Dept. of Justice - JAG Training Resilience and Adaptive Leaders (TRAIL) | 9,937 | 9,937 |
| Dept. of Justice - JAG Rifle Noise Suppresors | 41,723 | 39,654 |
| Dept. of Justice - JAG COVID Emergency Supplement | 134,430 | 8,268 |
| Dept. of Justice - Veterans Treatment Court | 167,423 | 59,327 |
| Pierce County - STOP Violence Against Women Training | 3,836 | - |
| Washington Assn. of Sheriffs & Police Chiefs Safety Equipment | 21,800 | 15,695 |
| Washington Auto Theft Prevention Authority (WATPA) | 255,600 | 178,456 |
| Washington State Military Department - Emergency Management (EMPG) | 67,320 | 16,443 |
| Washington State Parks & Recreation Boaters Safety | 9,644 | 9,643 |
| Washington State Patrol - Phlebotomy Mobile Unit | 14,728 | 1,743 |
| Washington Traffic Safety Commission (WTSC) Impaired Driving | 9,018 | 2,006 |
| Washington Traffic Safety Commission (WTSC) Distracted Driving | 1,782 | - |
| Total | \$ 753,645 | \$ 350,613 |

MUNICIPAL COURT

Effective January 2015, as part of the new contracts, fines and forfeiture revenues from the Town of Steilacoom and City of University Place are no longer retained by the City, other than for past cases. Revenues from 2015 cases and forward are collected by the City and remitted on a monthly basis to the contract jurisdictions (City of DuPont, City of University Place and Town of Steilacoom).

| | Municipal Court Fines & Forfeitures Year-to-date through September | | | | | | | | | | | | | |
|-----------------|---|-------------|------------|---------------|-------------|------------------------|---------------------------------------|----------------|--|--|--|--|--|--|
| | | | | | | Over/(L | · · · · · · · · · · · · · · · · · · · | | | | | | | |
| Month | 2018 Actual | 2019 Actual | Budget 20 | O20 Actual | \$ | <u>s 2019 Actual</u> % | 2020 Actual | vs Budget % | | | | | | |
| Jan | \$ 60,667 | \$ 76,991 | \$ 71,809 | \$ 71,738 | \$ (5,253) | -6.8% | T | -0.1% | | | | | | |
| Feb | 78,702 | 78,043 | 71,423 | 70,791 | (7,252) | -9.3% | , , | -0.1% | | | | | | |
| Mar | 75,684 | 71,343 | 79,753 | 70,471 | (872) | -1.2% | ` | -11.6% | | | | | | |
| Apr | 100,895 | 63,866 | 87,878 | 80,802 | 16,936 | 26.5% | , , , | -8.1% | | | | | | |
| May | 60,526 | 86,843 | 74,036 | 44,622 | (42,221) | -48.6% | ` , , , | -39.7% | | | | | | |
| Jun | 64,190 | 52,973 | 59,633 | 38,097 | (14,876) | -28.1% | | -36.1% | | | | | | |
| Jul | 67,571 | 51,449 | 72,519 | 58,687 | 7,238 | 14.1% | (13,832) | -19.1% | | | | | | |
| Aug | 53,215 | 82,274 | 60,509 | 58,214 | (24,060) | -29.2% | (2,295) | -3.8% | | | | | | |
| Sep | 75,240 | 70,292 | 63,951 | 56,595 | (13,697) | -19.5% | (7,356) | -11.5% | | | | | | |
| Oct | 57,308 | 54,188 | 59,607 | - | - | - | - | - | | | | | | |
| Nov | 68,192 | 78,483 | 59,094 | - | - | - | - | - | | | | | | |
| Dec | 36,221 | 46,026 | 23,189 | | - | - | - | - | | | | | | |
| Total YTD | \$ 636,690 | \$ 634,073 | \$ 641,510 | \$ 550,017 | \$ (84,056) | -13.3% | \$ (91,493) | -14.3% | | | | | | |
| Total Annual | \$ 798,411 | \$ 812,771 | \$ 783,400 | n/a | n/a | n/a | n/a | n/a | | | | | | |
| 5-Year Ave Chan | Year Ave Change (2015 - 2019): -7.3% | | | | | | | | | | | | | |





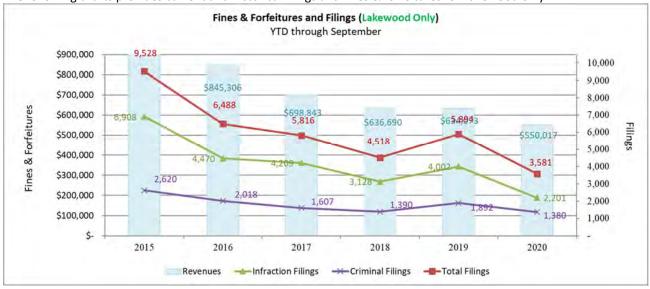
| | Municipal Court Fines & Forfeitures | | | | | | | | | | | | | |
|--------------------------------|-------------------------------------|------------|-----------|------------|-----------|-------------------------------|-------------|-----------------|----------------------|----------------|--|--|--|--|
| | Year-to-date through September | | | | | | | | | | | | | |
| | | 20: | 19 | 2020 | | | Over/(L | Inder) | Over / (Under) | | | | | |
| | 2018 | Annual | YTD | Annual | YTD | YTD 2020 YTD Actual vs 2019 Y | | 2019 YTD Actual | 2020 YTD Actual vs 2 | 020 YTD Budget | | | | |
| Category | Actual | Actual | Actual | Estimate | Budget | Actual | \$ | % | \$ | % | | | | |
| Admin, Filing, Copy, Forms, | \$ 56,694 | \$ 51,015 | \$ 41,786 | \$ 57,400 | \$ 42,276 | \$ 32,884 | \$ (8,902) | -21.3% | \$ (9,392) | -22.2% | | | | |
| Detention & Corrrection | 151,475 | 158,640 | 127,528 | 162,000 | 129,024 | 101,001 | (26,527) | -20.8% | (28,023) | -21.7% | | | | |
| Civil Penalties | 2,672 | 2,720 | 2,196 | 3,000 | 2,222 | 1,450 | (746) | -34.0% | (772) | -34.7% | | | | |
| Civil Infraction Penalties | 459,749 | 484,398 | 369,304 | 434,500 | 373,636 | 356,573 | (12,731) | -3.4% | (17,063) | -4.6% | | | | |
| Civil Parking Infractions | 2,676 | 1,498 | 878 | 2,000 | 888 | 1,125 | 247 | 28.1% | 237 | 26.6% | | | | |
| Criminal Traffic Misdemeanor | 17,737 | 38,272 | 28,713 | 19,100 | 29,050 | 8,955 | (19,758) | -68.8% | (20,095) | -69.2% | | | | |
| Criminal Non-Traffic Fines | (3,185) | 7,751 | 11,289 | (4,900) | 11,421 | 7,679 | (3,610) | -32.0% | (3,742) | -32.8% | | | | |
| Court Cost Recoupment | 38,919 | 16,514 | 12,979 | 39,600 | 13,131 | 15,556 | 2,577 | 19.9% | 2,425 | 18.5% | | | | |
| Interest/Other/Misc | 71,674 | 51,965 | 39,402 | 70,700 | 39,864 | 24,794 | (14,608) | -37.1% | (15,070) | -37.8% | | | | |
| Total | \$ 798,411 | \$ 812,771 | \$634,073 | \$ 783,400 | \$641,511 | \$550,018 | \$ (84,056) | -13.3% | \$ (91,493) | -14.3% | | | | |
| Year Ave Change (2015 - 2019): | ar Ave Change (2015 - 2019): -7.3% | | | | | | | | | | | | | |

33

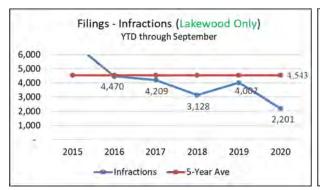
| | Municipal Court | | | | | | | | | | | | | | |
|---|--------------------------------|--------------|--------------|----------------|--------------|--------------|--------|--|--|--|--|--|--|--|--|
| | Year-to-date through September | | | | | | | | | | | | | | |
| | Over / (Under) | | | | | | | | | | | | | | |
| | 2018 | 20 | 19 | 20 |)20 | 2020 YTD A | ctual | | | | | | | | |
| Operating | Annual | Annual | YTD | Annual | YTD | vs 2019 YTD | Actual | | | | | | | | |
| Revenues & Expenditures | Actual | Actual | Actual | Budget | Actual | \$ | % | | | | | | | | |
| Operating Revenue: | | | | | | | | | | | | | | | |
| Fines & Forfeitures | \$ 798,411 | \$ 812,771 | \$ 634,073 | \$ 783,400 | \$ 550,017 | \$ (84,056) | -13.3% | | | | | | | | |
| Court Services - City of University Place | 285,396 | 153,321 | 126,714 | 251,187 | 195,664 | 68,950 | 54.4% | | | | | | | | |
| Court Services - Town of Steilacoom | 111,537 | 155,276 | 113,092 | 72,137 | 69,364 | (43,728) | -38.7% | | | | | | | | |
| Court Services - City of DuPont | 40,301 | 121,505 | 90,037 | 35,565 | 35,565 | (54,472) | -60.5% | | | | | | | | |
| Total Operating Revenues | \$ 1,235,645 | \$ 1,242,873 | \$ 963,916 | \$ 1,142,289 | \$ 850,610 | \$ (113,306) | -11.8% | | | | | | | | |
| Operating Expenditures: | | | | | | | | | | | | | | | |
| Judicial Services | 1,092,375 | 1,065,824 | 808,575 | 1,105,878 | 802,973 | (5,602) | -0.7% | | | | | | | | |
| Professional Services* | 652,000 | 591,672 | 456,809 | 658,400 | 421,208 | (35,601) | -7.8% | | | | | | | | |
| Probation & Detention | 306,592 | 301,019 | 220,911 | 400,796 | 177,115 | (43,796) | -19.8% | | | | | | | | |
| Total Operating Expenditures | \$ 2,050,968 | \$ 1,958,515 | \$ 1,486,295 | \$ 2,165,074 | \$ 1,401,296 | \$ (84,999) | -5.7% | | | | | | | | |
| Net Revenue (Cost) | \$ (815,323) | \$ (715,642) | \$ (522,379) | \$ (1,022,785) | \$ (550,686) | \$ (28,307) | 5.4% | | | | | | | | |

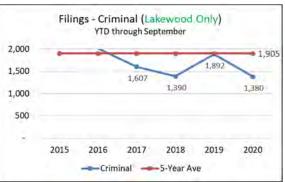
^{*} Professional Services includes Pro-Tem Judge , Public Defender, Jury/Wit ness Fees and Interpreter Services.

The following charts provides current and historical filings and fines & forfeitures for Lakewood only.



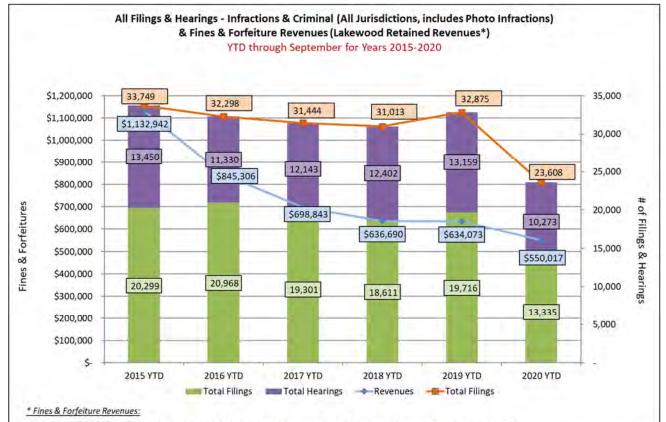
Note - Infraction filings do not include photo infractions.





| Fines & | For | feitures F | Reta | ined by C | con [.] | tract Juris | dict | ions | | | | | | |
|--|-----|------------|------|-----------|------------------|-------------|------|---------|----|--------|--|--|--|--|
| (Received by the City of Lakewood and Remitted to Contract Jurisdictions) | | | | | | | | | | | | | | |
| Contract Jurisdiction 2016 Annual 2017 Annual 2018 Annual 2019 Annual 2020 YTD Sep | | | | | | | | | | | | | | |
| City of University Place | \$ | 64,187 | \$ | 70,720 | \$ | 86,876 | \$ | 115,876 | \$ | 35,748 | | | | |
| Town of Steilacoom | | 69,060 | | 90,649 | | 104,858 | | 35,748 | | 34,687 | | | | |
| City of DuPont | | 88,908 | | 95,501 | | 78,473 | | 34,687 | | 18,883 | | | | |
| Total \$ 222,155 \$ 256,870 \$ 270,208 \$ 186,311 \$ 89,319 | | | | | | | | | | | | | | |

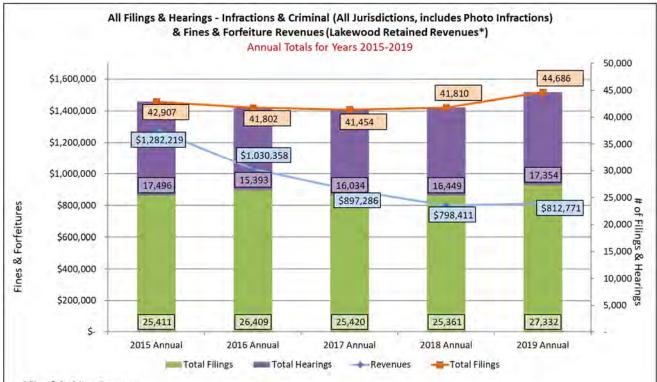
| | | FIL | INGS | | | Н | EARING | S | |
|------------------|-------------|----------|------------------|------------------|-------------|----------|------------------|-------------------|-------------------------|
| Total YTD Sep | Infractions | Criminal | Photo/ Camera | Total Filings | Infractions | Criminal | Photo/ Camera | Total Hearings | Total Filing & Hearings |
| 2020 | 3,324 | 1,697 | 8,314 | 13,335 | 1,916 | 8,208 | 149 | 10,273 | 23,608 |
| Lakewood | 2,201 | 1,380 | 8,314 | 11,895 | 1,472 | 6,851 | 149 | 8,472 | 20,367 |
| University Place | 332 | 151 | - | 483 | 174 | 824 | - | 998 | 1,481 |
| Steilacoom | 525 | 85 | - | 610 | 167 | 291 | - | 458 | 1,068 |
| DuPont | 266 | 81 | - | 347 | 103 | 242 | - | 345 | 692 |
| 2019 | 5,559 | 2,335 | 11,822 | 19,716 | 1,959 | 10,988 | 212 | 13,159 | 32,875 |
| Lakewood | 4,002 | 1,892 | 11,822 | 17,716 | 1,451 | 8,854 | 212 | 10,517 | 28,233 |
| University Place | 286 | 236 | - | 522 | 162 | 1,283 | - | 1,445 | 1,967 |
| Steilacoom | 798 | 149 | - | 947 | 244 | 470 | - | 714 | 1,661 |
| DuPont | 473 | 58 | - | 531 | 102 | 381 | - | 483 | 1,014 |
| 2018 | 5,064 | 2,452 | 11,095 | 18,611 | 1,798 | 10,355 | 249 | 12,402 | 31,013 |
| Lakewood | 3,128 | 1,806 | 11,095 | 16,029 | 1,204 | 8,032 | 249 | 9,485 | 25,514 |
| University Place | 486 | 279 | - | 765 | 196 | 1,223 | - | 1,419 | 2,184 |
| Steilacoom | 799 | 170 | - | 969 | 226 | 455 | - | 681 | 1,650 |
| DuPont | 651 | 197 | - | 848 | 172 | 645 | - | 817 | 1,665 |
| 2017 | 6,267 | 2,264 | 10,770 | 19,301 | 2,014 | 9,836 | 293 | 12,143 | 31,444 |
| Lakewood | 4,209 | 1,607 | 10,770 | 16,586 | 1,467 | 7,384 | 293 | 9,144 | 25,730 |
| University Place | 501 | 311 | - | 812 | 177 | 1,455 | - | 1,632 | 2,444 |
| Steilacoom | 897 | 150 | - | 1,047 | 187 | 445 | - | 632 | 1,679 |
| DuPont | 660 | 196 | - | 856 | 183 | 552 | - | 735 | 1,591 |
| 2016 | 6,250 | 2,780 | 11,938 | 20,968 | 2,015 | 9,026 | 289 | 11,330 | 32,298 |
| Lakewood | 4,470 | 2,018 | 11,938 | 18,426 | 1,526 | 6,919 | 289 | 8,734 | 27,160 |
| University Place | 477 | 334 | - | 811 | 130 | 1,152 | _ | 1,282 | 2,093 |
| Steilacoom | 528 | 124 | - | 652 | 138 | 365 | - | 503 | 1,155 |
| DuPont | 775 | 304 | - | 1,079 | 221 | 590 | - | 811 | 1,890 |
| 2015 | 8,661 | 3,295 | 8,343 | 20,299 | 3,800 | 9,365 | 285 | 13,450 | 33,749 |
| Lakewood | 6,908 | 2,620 | 8,343 | 17,871 | 3,616 | 8,229 | 285 | 12,130 | 30,001 |
| University Place | 255 | 346 | - | 601 | 184 | 1,136 | - | 1,320 | 1,921 |
| Steilacoom | 611 | 164 | - | 775 | - | - | - | - | 775 |
| DuPont | 887 | 165 | - | 1,052 | - | - | - | - | 1,052 |
| 2014 | 8,161 | 2,862 | 7,443 | 18,466 | 3,729 | 9,464 | 336 | 13,529 | 31,995 |
| Lakewood | 7,303 | 2,406 | 7,443 | 17,152 | 3,473 | 8,197 | 336 | 12,006 | 29,158 |
| University Place | 290 | 317 | - | 607 | 256 | 1,267 | - | 1,523 | 2,130 |
| Steilacoom | 568 | 139 | - | 707 | - | _ | - | - | 707 |
| DuPont | - | - | - | - | - | - | - | - | - |
| 2013 | 7,526 | 3,309 | 8,604 | 19,439 | 4,654 | 10,576 | 536 | 15,766 | 35,205 |
| Lakewood | 7,168 | 2,860 | 8,604 | 18,632 | 4,374 | 9,011 | 536 | 13,921 | 32,553 |
| University Place | 283 | 432 | - | 715 | 280 | 1,565 | - | 1,845 | 2,560 |
| Steilacoom | 75 | 17 | - | 92 | - | - | - | - | 92 |
| DuPont | - | - | - | - | - | - | - | - | - |
| 2012 | 8,088 | 3,852 | 8,310 | 20,250 | 5,853 | 11,600 | 575 | 18,028 | 38,278 |
| Lakewood | 7,570 | 3,277 | 8,310 | 19,157 | 5,351 | 9,970 | 575 | 15,896 | 35,053 |
| University Place | 518 | 575 | - | 1,093 | 502 | 1,630 | - | 2,132 | 3,225 |
| Steilacoom | - | - | - | - | - | - | - | - | - |
| DuPont | - | - | - | - | - | - | - | - | - |



⁻ Years 2015 include fines and forfeitures from the City of University Place and Town of Stellacoom that the City of Lakewood keeps.

⁻ Effective January 2015, as part of the new contracts, fines and forfeiture revenues from the Town of Stellacoom and City of University Place are no longer retained by the City, other than for past cases. Revenues from 2015 cases and forward are collected by the City and remitted on a monthly basis to the contract jurisdictions

| | | FIL | INGS | | | Н | EARING | S | |
|------------------|-------------|----------|------------------|------------------|-------------|----------|------------------|-------------------|-------------------------|
| Annual Totals | Infractions | Criminal | Photo/ Camera | Total Filings | Infractions | Criminal | Photo/ Camera | Total Hearings | Total Filing & Hearings |
| 2019 | 7,638 | 3,050 | 16,644 | 27,332 | 2,710 | 14,346 | 298 | 17,354 | 44,686 |
| Lakewood | 5,678 | 2,481 | 16,644 | 24,803 | 2,070 | 11,598 | 298 | 13,966 | 38,769 |
| University Place | 419 | 302 | - | 721 | 194 | 1,655 | - | 1,849 | 2,570 |
| Steilacoom | 922 | 188 | - | 1,110 | 301 | 596 | - | 897 | 2,007 |
| DuPont | 619 | 79 | - | 698 | 145 | 497 | - | 642 | 1,340 |
| 2018 | 6,494 | 3,187 | 15,680 | 25,361 | 2,392 | 13,724 | 333 | 16,449 | 41,810 |
| Lakewood | 4,008 | 2,390 | 15,680 | 22,078 | 1,608 | 10,727 | 333 | 12,668 | 34,746 |
| University Place | 687 | 340 | - | 1,027 | 264 | 1,585 | - | 1,849 | 2,876 |
| Steilacoom | 1,053 | 234 | - | 1,287 | 313 | 604 | - | 917 | 2,204 |
| DuPont | 746 | 223 | - | 969 | 207 | 808 | - | 1,015 | 1,984 |
| 2017 | 7,910 | 3,097 | 14,413 | 25,420 | 2,615 | 13,055 | 364 | 16,034 | 41,454 |
| Lakewood | 5,303 | 2,235 | 14,413 | 21,951 | 1,890 | 9,898 | 364 | 12,152 | 34,103 |
| University Place | 629 | 396 | - | 1,025 | 227 | 1,843 | - | 2,070 | 3,095 |
| Steilacoom | 1,151 | 204 | - | 1,355 | 266 | 583 | - | 849 | 2,204 |
| DuPont | 827 | 262 | - | 1,089 | 232 | 731 | - | 963 | 2,052 |
| 2016 | 7,733 | 3,569 | 15,107 | 26,409 | 2,581 | 12,414 | 398 | 15,393 | 41,802 |
| Lakewood | 5,463 | 2,623 | 15,107 | 23,193 | 1,933 | 9,567 | 398 | 11,898 | 35,091 |
| University Place | 602 | 409 | - | 1,011 | 199 | 1,583 | - | 1,782 | 2,793 |
| Steilacoom | 678 | 162 | - | 840 | 179 | 487 | - | 666 | 1,506 |
| DuPont | 990 | 375 | - | 1,365 | 270 | 777 | - | 1,047 | 2,412 |
| 2015 | 10,453 | 4,197 | 10,761 | 25,411 | 4,806 | 12,322 | 368 | 17,496 | 42,907 |
| Lakewood | 8,204 | 3,308 | 10,761 | 22,273 | 4,569 | 10,784 | 368 | 15,721 | 37,994 |
| University Place | 316 | 458 | - | 774 | 237 | 1,538 | - | 1,775 | 2,549 |
| Steilacoom | 787 | 197 | - | 984 | - | - | - | - | 984 |
| DuPont | 1,146 | 234 | - | 1,380 | - | | - | - | 1,380 |
| 2014 | 10,455 | 3,850 | 10,631 | 24,936 | 5,057 | 12,499 | 466 | 18,022 | 42,958 |
| Lakewood | 9,290 | 3,223 | 10,631 | 23,144 | 4,734 | 10,789 | 466 | 15,989 | 39,133 |
| University Place | 364 | 437 | - | 801 | 323 | 1,710 | - | 2,033 | 2,834 |
| Steilacoom | 801 | 190 | - | 991 | - | - | - | - | 991 |
| DuPont | - | - | - | - | - | - | - | - | - |
| 2013 | 9,062 | 4,245 | 11,573 | 24,880 | 5,855 | 13,831 | 701 | 20,387 | 45,267 |
| Lakewood | 8,429 | 3,616 | 11,573 | 23,618 | 5,468 | 11,767 | 701 | 17,936 | 41,554 |
| University Place | 396 | 563 | - | 959 | 387 | 2,064 | - | 2,451 | 3,410 |
| Steilacoom | 237 | 66 | - | 303 | - | - | - | - | 303 |
| DuPont | - | - | - | - | - | - | - | - | - |
| 2012 | 10,229 | 4,875 | 11,934 | 27,038 | 7,347 | 15,027 | 763 | 23,137 | 50,175 |
| Lakewood | 9,580 | 4,140 | 11,934 | 25,654 | 6,736 | 12,818 | 763 | 20,317 | 45,971 |
| University Place | 649 | 735 | - | 1,384 | 611 | 2,209 | - | 2,820 | 4,204 |
| Steilacoom | - | - | - | - | - | - | - | _ | - |
| DuPont | - | _ | - | - | - | - | - | - | - |



* Fines & Forfeiture Revenues:

⁻ Year 2015 include fines and forfeitures from the City of University Place and Town of Stellacoom that the City of Lakewood keeps.

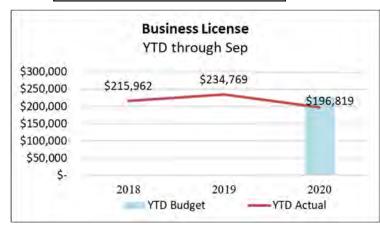
⁻ Effective January 2015, as part of the new contracts, fines and forfeiture revenues from the Town of Steilacoom and City of University Place are no longer retained by the City, other than for past cases. Revenues from 2015 cases and forward are collected by the City and remitted on a monthly basis to the contract jurisdictions (City of DuPont, City of University Place and Town of Steilacoom) and are not considered City of Lakewood revenues.

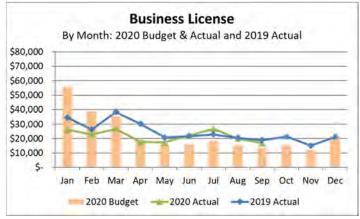
COMMUNITY & ECONOMIC DEVELOPMENT

Business License

Businesses located or doing business in the City are required to obtain a local business license prior to commencing operations. Business license fees are set by the City Council and may change from time to time. Currently, the cost of a general business license is \$60 for a 12-month period. Additional fees may apply to specialty businesses. Organization exempt from taxation under 26 USC 501(C)(3) and (4) must apply and obtain a business license, but are exempt from the business license fee. The number of business licenses in a given year range between 3,800 - 4,200 with roughly 3,800 renewals annually.

| | Business License Year-to-date through September | | | | | | | | | | | | | | |
|------------------|--|-----------|----|-----------|----|---------|-----|---------|----|--------------|--------|-----|----------|-------------|--|
| | | | | | | | | | | | Over / | | | | |
| | 20 | 10.4 | | | | | 020 | | 20 | 20 Actual vs | | 202 | | 2020 Budget | |
| Month | 20 | 18 Actual | 20 | 19 Actual | | Budget | | Actual | | \$ | % | | \$ | % | |
| Jan | \$ | 61,043 | \$ | 34,715 | \$ | 55,777 | \$ | 26,180 | \$ | (8,535) | -24.6% | \$ | (29,597) | -53.1% | |
| Feb | | 37,155 | | 26,320 | | 38,702 | | 22,935 | | (3,385) | -12.9% | | (15,767) | -40.7% | |
| Mar | | 33,564 | | 38,489 | | 35,407 | | 26,790 | | (11,699) | -30.4% | | (8,617) | -24.3% | |
| Apr | | 15,855 | | 30,280 | | 19,130 | | 17,625 | | (12,655) | -41.8% | | (1,505) | -7.9% | |
| May | | 14,205 | | 20,725 | | 15,507 | | 17,350 | | (3,375) | -16.3% | | 1,843 | 11.9% | |
| Jun | | 11,520 | | 21,715 | | 15,835 | | 22,220 | | 505 | 2.3% | | 6,385 | 40.3% | |
| Jul | | 14,160 | | 22,940 | | 18,316 | | 26,814 | | 3,874 | 16.9% | | 8,498 | 46.4% | |
| Aug | | 15,655 | | 20,650 | | 15,340 | | 20,090 | | (560) | -2.7% | | 4,750 | 31.0% | |
| Sep | | 12,805 | | 18,935 | | 13,735 | | 16,815 | | (2,120) | -11.2% | | 3,080 | 22.4% | |
| Oct | | 15,890 | | 21,395 | | 15,187 | | | | - | - | | - | - | |
| Nov | | 18,340 | | 15,100 | | 11,945 | | | | - | - | | - | - | |
| Dec | | 25,360 | | 21,225 | | 21,643 | | | | | - | | | - | |
| Total YTD | \$ | 215,962 | \$ | 234,769 | \$ | 227,750 | \$ | 196,819 | \$ | (37,950) | -16.2% | \$ | (30,931) | -13.6% | |
| Annual Total | \$ | 275,552 | \$ | 292,489 | \$ | 276,525 | | n/a | | n/a | n/a | | n/a | n/a | |
| 5-Year Ave Chang | Year Ave Change (2015 - 2019): 3.6% | | | | | | _ | | _ | | | | | | |





General business licenses are own due to the closure of the state's business license services (BLS) office as a result of COVID-19 causing delays in processing. BLS deferred the general business license expirations dates, thus less revenue from renewals. Business activity is overall is down due to the pandemic. Temporary licenses are down in 2019 due to changing the temporary business license regulations in January 2018. The

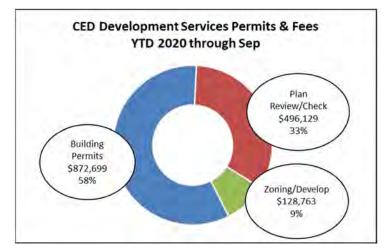
| | Business License By Type Year-to-date through September Over / (Under) | | | | | | | | | | | | |
|-----------|--|-----------|------------|------------|------------|-----------------|-----------|--|--|--|--|--|--|
| | | | | | | | | | | | | | |
| | | | | | | 2020 YTD | Actual vs | | | | | | |
| | 2018 | 20 |)19 | 20 |)20 | 2019 YTD Actual | | | | | | | |
| Month | Annual | Annual | YTD Actual | Budget | YTD Actual | \$ | % | | | | | | |
| General | \$220,755 | \$257,545 | \$ 257,545 | \$ 240,000 | \$ 183,280 | \$ (74,265) | -28.8% | | | | | | |
| Temporary | 9,960 | - | - | - | - | - | n/a | | | | | | |
| Specialty | 44,837 | 34,944 | 34,944 | 36,525 | 13,539 | (21,405) | -61.3% | | | | | | |
| Total | \$275,552 | \$292,489 | \$ 292,489 | \$ 276,525 | \$ 196,819 | \$ (95,670) | -32.7% | | | | | | |

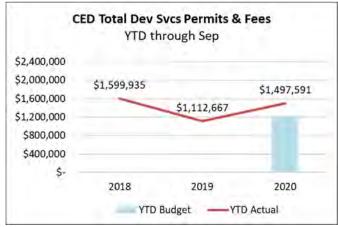
definition of temporary business was revised to exclude vendors at flea markets. The swap meet closed effective May 31, 2019. Specialty licenses are down in 2020 compared to 2019 due to the closure of Déjà vu on September 18, 2019. The State upgraded the BLS program and is offering webinar for applicants, which should make it easier for applicants to use the program, which should increase compliance and collection.

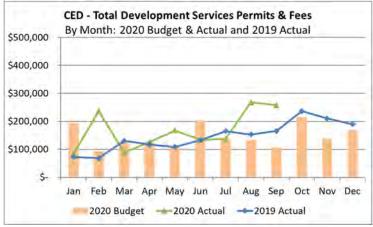
Development Services Permits & Fees

Community and Economic Development permits and fees include building and related permits (i.e. mechanical, plumbing), plan review fees, plan check fees and zoning and development fees.

| | | CED - 1 | Tota | al Develop | ome | nt Services | Pe | rmits & Fe | es | | | |
|-------------------|---------------------------------------|--------------|------|----------------|-------|--------------|-----|--------------|---------------|----|----------------|------------|
| | | | | Year-to-de | ate t | hrough Septe | mbe | r | | | | |
| | | | | Over / (Under) | | | | | | | | |
| | | | | 2 | 020 | | 2 | 020 Actual v | s 2019 Actual | 20 | 20 Actual vs 2 | 020 Budget |
| Month | 2018 Actual | 2019 Actual | | Budget | | Actual | | \$ | % | | \$ | % |
| Jan | \$ 409,977 | \$ 72,564 | \$ | 192,370 | \$ | 82,142 | \$ | 9,578 | 13.2% | \$ | (110,228) | -57.3% |
| Feb | 114,025 | 68,038 | | 93,078 | | 237,367 | | 169,329 | 248.9% | | 144,289 | 155.0% |
| Mar | 135,645 | 130,304 | | 127,629 | | 87,821 | | (42,483) | -32.6% | | (39,808) | -31.2% |
| Apr | 153,370 | 116,692 | | 125,826 | | 126,265 | | 9,573 | 8.2% | | 439 | 0.3% |
| May | 160,216 | 108,024 | | 107,278 | | 167,679 | | 59,655 | 55.2% | | 60,401 | 56.3% |
| Jun | 270,669 | 133,225 | | 201,728 | | 134,496 | | 1,271 | 1.0% | | (67,232) | -33.3% |
| Jul | 159,598 | 164,974 | | 135,739 | | 136,845 | | (28,129) | -17.1% | | 1,106 | 0.8% |
| Aug | 121,463 | 153,265 | | 134,188 | | 267,680 | | 114,415 | 74.7% | | 133,492 | 99.5% |
| Sep | 74,972 | 165,581 | | 105,479 | | 257,296 | | 91,715 | 55.4% | | 151,817 | 143.9% |
| Oct | 346,837 | 236,520 | | 214,602 | | - | | - | - | | - | - |
| Nov | 117,235 | 210,059 | | 137,566 | | - | | - | - | | - | - |
| Dec | 140,659 | 189,782 | | 168,515 | | - | | - | - | | - | - |
| Total YTD | \$ 1,599,935 | \$ 1,112,667 | \$ | 1,223,317 | \$ | 1,497,591 | \$ | 384,923 | 34.6% | \$ | 274,272 | 22.4% |
| Total Annual | \$ 2,204,668 | \$ 1,749,028 | \$ | 1,744,000 | | n/a | | n/a | n/a | | n/a | n/a |
| 5-Year Ave Change | -Year Ave Change (2015 - 2019): 14.9% | | | | | | | | | | | |

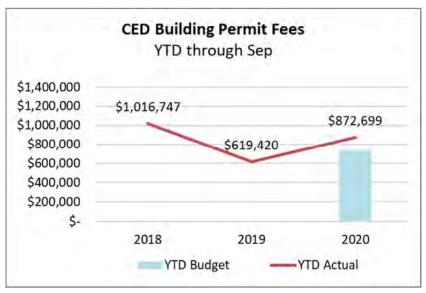


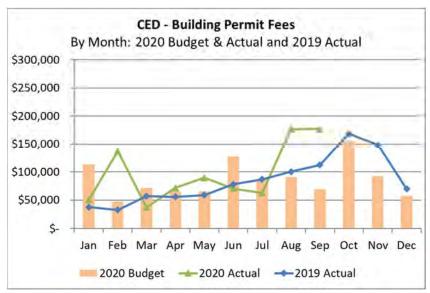




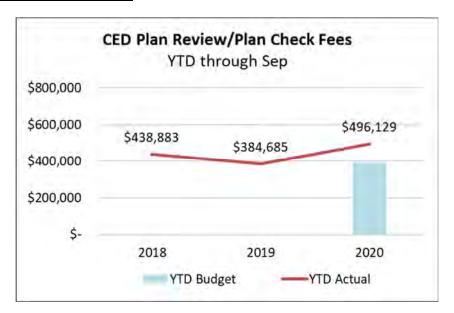
| | CED - Building Permit Fees Year-to-date through September | | | | | | | | | | | | |
|--------------|--|--------------|--------------|----------------|---------------|---------------|---------------|---------------|--|--|--|--|--|
| | | | | Over / (Under) | | | | | | | | | |
| | | | 202 | 20 | 2020 Actual v | s 2019 Actual | 2020 Actual v | s 2020 Budget | | | | | |
| Month | 2018 Actual | 2019 Actual | Estimate | Actual | \$ | % | \$ | % | | | | | |
| Jan | \$ 294,331 | \$ 37,664 | \$ 113,447 | \$ 50,272 | \$ 12,608 | 33.5% | \$ (63,175) | -55.7% | | | | | |
| Feb | 49,009 | 32,461 | 47,741 | 136,871 | 104,410 | 321.6% | 89,130 | 186.7% | | | | | |
| Mar | 93,358 | 56,949 | 71,762 | 37,180 | (19,769) | -34.7% | (34,582) | -48.2% | | | | | |
| Apr | 82,192 | 55,884 | 65,034 | 71,701 | 15,817 | 28.3% | 6,667 | 10.3% | | | | | |
| May | 103,690 | 58,981 | 65,683 | 89,589 | 30,608 | 51.9% | 23,906 | 36.4% | | | | | |
| Jun | 159,853 | 78,037 | 127,676 | 70,566 | (7,471) | -9.6% | (57,110) | -44.7% | | | | | |
| Jul | 110,139 | 86,656 | 87,763 | 62,726 | (23,930) | -27.6% | (25,037) | -28.5% | | | | | |
| Aug | 85,179 | 100,468 | 90,707 | 176,682 | 76,214 | 75.9% | 85,975 | 94.8% | | | | | |
| Sep | 38,994 | 112,318 | 68,822 | 177,112 | 64,794 | 57.7% | 108,290 | 157.3% | | | | | |
| Oct | 284,589 | 168,457 | 155,931 | - | - | - | - | - | | | | | |
| Nov | 69,143 | 148,441 | 92,795 | - | - | - | - | - | | | | | |
| Dec | 20,298 | 69,586 | 57,340 | | | | | | | | | | |
| Total YTD | \$ 1,016,747 | \$ 619,420 | \$ 738,636 | \$ 872,699 | \$ 253,279 | 40.9% | \$ 134,063 | 18.2% | | | | | |
| Total Annual | \$ 1,390,775 | \$ 1,005,902 | \$ 1,044,700 | n/a | n/a | n/a | n/a | n/a | | | | | |

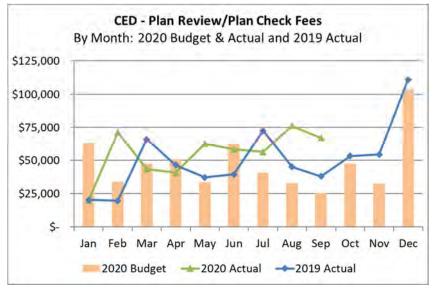
5-Year Ave Change (2015 - 2019): 16.5%





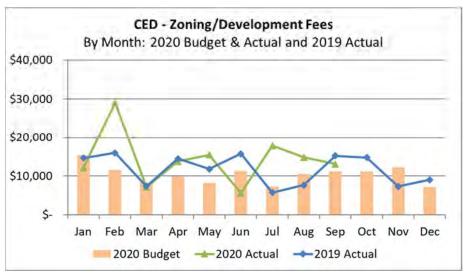
| | CED - Plan Review/Plan Check Fees Year-to-date through September | | | | | | | | | | | | | | |
|-------------------|---|-------------|----|---------|-----|---------|---------------------------------------|--------------|---------------|------|--------------|-------------|--|--|--|
| | | | | | | | | | Over / (l | Jnde | r) | | | | |
| | | | | 2 | 020 | | 2 | 020 Actual v | s 2019 Actual | 202 | 20 Actual vs | 2020 Budget | | | |
| Month | 2018 Actual | 2019 Actual | Es | stimate | | Actual | | \$ | % | | \$ | % | | | |
| Jan | \$ 80,133 | \$ 20,271 | \$ | 63,622 | \$ | 19,758 | \$ | (513) | -2.5% | \$ | (43,864) | -68.9% | | | |
| Feb | 49,086 | 19,617 | | 33,825 | | 71,472 | | 51,855 | 264.3% | | 37,647 | 111.3% | | | |
| Mar | 26,921 | 65,985 | | 47,614 | | 43,523 | | (22,462) | -34.0% | | (4,091) | -8.6% | | | |
| Apr | 54,463 | 46,362 | | 50,829 | | 40,794 | | (5,568) | -12.0% | | (10,035) | -19.7% | | | |
| May | 44,676 | 37,242 | | 33,384 | | 62,631 | | 25,389 | 68.2% | | 29,247 | 87.6% | | | |
| Jun | 101,603 | 39,477 | | 62,799 | | 58,319 | | 18,842 | 47.7% | | (4,480) | -7.1% | | | |
| Jul | 35,829 | 72,564 | | 40,723 | | 56,290 | | (16,274) | -22.4% | | 15,567 | 38.2% | | | |
| Aug | 25,644 | 45,135 | | 32,998 | | 76,218 | | 31,083 | 68.9% | | 43,220 | 131.0% | | | |
| Sep | 20,528 | 38,033 | | 25,414 | | 67,124 | | 29,091 | 76.5% | | 41,710 | 164.1% | | | |
| Oct | 51,548 | 53,300 | | 47,438 | | - | | - | - | | - | - | | | |
| Nov | 23,312 | 54,348 | | 32,567 | | - | | - | - | | - | - | | | |
| Dec | 112,011 | 111,166 | | 103,984 | | - | | | | | | | | | |
| Total YTD | \$ 438,883 | \$ 384,685 | \$ | 391,211 | \$ | 496,129 | \$ | 111,444 | 29.0% | \$ | 104,918 | 26.8% | | | |
| Total Annual | \$ 625,754 | \$ 603,499 | \$ | 575,200 | | n/a | | n/a | n/a | | n/a | n/a | | | |
| 5-Year Ave Change | e (2015 - 2019): | 12.5% | | | | | -Year Ave Change (2015 - 2019): 12.5% | | | | | | | | |





| | CED - Zoning/Development Fees | | | | | | | | | | | |
|-------------------|--|-------------|------------|----------------------------|-----------------------------|---------------|---------------|-------------|--|--|--|--|
| | | | Year-to-da | te through Se _l | otember | | | | | | | |
| | | | | Over / (Under) | | | | | | | | |
| | | | 202 | 20 | 2020 Actual v | s 2019 Actual | 2020 Actual v | 2020 Budget | | | | |
| Month | 2018 Actual | 2019 Actual | Estimate | Actual | \$ | % | \$ | % | | | | |
| Jan | \$ 35,513 | \$ 14,630 | \$ 15,301 | \$ 12,112 | \$ (2,518) | -17.2% | \$ (3,189) | -20.8% | | | | |
| Feb | 15,930 | 15,961 | 11,513 | 29,024 | 13,063 | 81.8% | 17,511 | 152.1% | | | | |
| Mar | 15,366 | 7,370 | 8,253 | 7,118 | (252) | -3.4% | (1,135) | -13.7% | | | | |
| Apr | 16,715 | 14,446 | 9,963 | 13,770 | (676) | -4.7% | 3,807 | 38.2% | | | | |
| May | 11,850 | 11,801 | 8,211 | 15,459 | 3,658 | 31.0% | 7,248 | 88.3% | | | | |
| Jun | 9,213 | 15,710 | 11,252 | 5,611 | (10,099) | -64.3% | (5,641) | -50.1% | | | | |
| Jul | 13,630 | 5,754 | 7,252 | 17,829 | 12,075 | 209.9% | 10,577 | 145.8% | | | | |
| Aug | 10,640 | 7,662 | 10,483 | 14,780 | 7,118 | 92.9% | 4,297 | 41.0% | | | | |
| Sep | 15,450 | 15,230 | 11,242 | 13,060 | (2,170) | -14.2% | 1,818 | 16.2% | | | | |
| Oct | 10,700 | 14,763 | 11,233 | - | - | - | - | - | | | | |
| Nov | 24,780 | 7,270 | 12,204 | - | - | - | - | - | | | | |
| Dec | 8,350 | 9,030 | 7,190 | - | | | | | | | | |
| Total YTD | \$ 144,307 | \$ 108,564 | \$ 93,473 | \$ 128,763 | 3 \$ 20,199 18.6% \$ 35,290 | | | | | | | |
| Total Annual | \$ 188,139 | \$ 139,628 | \$ 124,100 | n/a | n/a | n/a | n/a | n/a | | | | |
| 5-Year Ave Change | 5-Year Ave Change (2015 - 2019): 14.9% | | | | | | | | | | | |





Cost Recovery – Development Services

In May 2016, the City Council adopted a set of revised financial policies to include cost recovery. The following is an excerpt of the cost recovery policy as it relates specifically to target cost recovery for development review services:

Target Cost Recovery Level for Development Review Services. The cost recovery policy applies to the following development programs/services: planning (long and short plats, privately initiated re-zonings and comprehensive plan amendments, variances, use permits); building and safety (building permits, structural plan checks, inspections); engineering (public improvement plan checks, inspections, subdivision requirements, encroachments, right-of-way permits); and fire plan check. Cost recovery for these services should generally be very high. In most instances, the City's cost recovery ratio goal should be 85%. The timeline to achieve the cost recovery is no later than year 2021. In setting cost recovery levels, the City shall clearly establish and articulate performance measurements to ensure that there is "value for cost."

The table below provides historical annual and current estimated annual and actual subsidy and recovery ratio by program.

| (Includes Community & Eco | onomic Deve | lopment, Ρι | vices Permit ublic Works E hrough Sept | Engineering & | Surface Wate | r Managemei | nt) | | | |
|--|--|-------------|--|---------------|----------------|--------------|-----|-----------|--|--|
| | 2015 | 2016 | 2017 | 2018 | 2019 | 2 | 020 | | | |
| | Annual | Annual | Annual | Annual | Annual | Annual | | YTD | | |
| | Actual | Actual | Actual | Actual | Actual | Budget | | Actual | | |
| Operating Revenues: | | | | | | | | | | |
| Building Related Permits | 551,727 | 696,696 | 860,776 | 1,390,775 | 1,005,902 | 1,044,700 | | 872,697 | | |
| Plan Review/Plan Check Fees | 371,069 | 370,220 | 661,291 | 625,754 | 603,498 | 575,200 | | 496,128 | | |
| Other Zoning/Development Fees | 80,040 | 105,660 | 134,106 | 188,137 | 139,627 | 124,100 | | 128,763 | | |
| Oversize Load Permits | 2,744 | 5,126 | 6,851 | 6,636 | 4,591 | 5,000 | | 2,300 | | |
| ROW Permits | 47,237 | 82,318 | 88,026 | 100,148 | 97,035 | 75,000 | | 52,281 | | |
| Site Development Permits | 11,322 | 63,753 | 79,678 | 113,246 | 93,936 | 60,000 | | 123,336 | | |
| Street Vacation Permits 2,000 - | | | | | | | | | | |
| Sale of Bid Documents 1,300 | | | | | | | | | | |
| Engineering Fees | 1,050 | 50 | 2,754 | - | - | 1,000 | | - | | |
| Total Operating Revenue | \$1,066,489 | \$1,323,823 | \$1,833,482 | \$ 2,424,696 | \$ 1,946,589 | \$ 1,885,000 | \$ | 1,676,505 | | |
| Operating Expenditures: | | | | | | | | | | |
| Current Planning | 631,708 | 662,641 | 630,971 | 659,093 | 718,158 | 740,369 | | 542,295 | | |
| Long Range Planning | 233,089 | 135,641 | 171,058 | 192,837 | 218,809 | 226,765 | | 148,859 | | |
| Building | 845,554 | 909,265 | 1,014,891 | 1,035,962 | 1,146,618 | 1,192,142 | | 635,898 | | |
| Development Services | 264,908 | 301,241 | 325,821 | 331,330 | 382,403 | 439,096 | | 284,553 | | |
| Total Operating Expenditures | \$1,975,259 | \$2,008,788 | \$2,142,741 | \$ 2,219,222 | \$ 2,465,988 | \$ 2,598,372 | \$ | 1,611,605 | | |
| General Fund Subsidy Amount | \$ 908,770 | \$ 684,965 | \$ 309,259 | \$ (205,474) | \$ 519,399 | \$ 713,372 | \$ | (64,900) | | |
| Recovery Ratio | 54% | 66% | 86% | 109% | 79% | 73% | | 104% | | |
| 5-Year Average Actual Recovery: | | | | | | | | | | |
| General Fund Subsidy (2015 - 2019) \$ 237,71 | | | | | | | | | | |
| Recovery Ratio (2015 - 2019) 76% | | | | | | | | | | |
| | Average Recovery Ratio Since Year (2016) 85% Recovery Ratio Adopted: General Fund Subsidy (2016 - 2019) \$ 327, | | | | | | | | | |
| | | | | Re | covery Ratio (| 2016 - 2019) | | 85% | | |

Note:

- Expenditures do not include indirect overhead cost allocation for finance, human resources, legal, legislative and executive functions.
- Public Works Development Services Permits includes associated revenues and expenditures accounted for in the SWM Fund; also includes 10% overhead cost.

44

Fund 105 Property Abatement / Rental Housing Safety Program / 1406 Affordable Housing Program

Property Abatement

The Property Abatement portion of this fund accounts for projects that the City has identified and processed through the abatement program. All revenue and the rightful recovery of those project expenses, along with all revenues from fees, fines, and interest, and other rightful recoveries from those projects are deposited into the program for the purpose of funding additional abatement projects.

| Pr | оре | erty Abatem | nen | t | | | | |
|-------------------------------|--------|---------------|--------|---------|--------|-----------|----|---------|
| Year-to | -da | te through Se | epte | ember | | | | |
| | | 2018 | | 2019 | | 20 | 20 | |
| Operating | Annual | | Annual | | Annual | | | YTD |
| Revenues & Expenditures | | Actual | | Actual | | Budget | | Actual |
| Operating Revenue: | | | | | | | | |
| Abatement Charges | \$ | 257,467 | \$ | 138,739 | \$ | 60,000 | \$ | 30,819 |
| Misc/Interest/Other | | 35,430 | | 40,206 | | 10,500 | | 4,199 |
| Total Operating Revenues | \$ | 292,897 | \$ | 178,946 | \$ | 70,500 | \$ | 35,018 |
| Operating Expenditures: | | | | | | | | |
| Personnel Costs | | 51,202 | | 46,364 | | 64,349 | | 21,071 |
| Supplies | | 64 | | 91 | | 250 | | 518 |
| Professional Services | | 169,863 | | 84,315 | | 584,980 | | 22,159 |
| Other Services & Charges | | 588 | | 1,704 | | 1,705 | | 137 |
| Total Operating Expenditures | \$ | 221,716 | \$ | 132,474 | \$ | 651,284 | \$ | 43,886 |
| Net Program Income (Cost) | \$ | 71,181 | \$ | 46,472 | \$ | (580,784) | \$ | (8,868) |
| Other Sources / (Uses) | | | | | | | | |
| Transfer In From General Fund | | 250,000 | | 60,000 | | 60,000 | | 60,000 |
| Total Sources / (Uses) | \$ | 250,000 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 |
| Beginning Balance | \$ | 143,132 | \$ | 464,313 | \$ | 570,785 | \$ | 570,785 |
| Ending Balance | \$ | 464,313 | \$ | 570,785 | \$ | - | \$ | 621,917 |

| С | _ | ng and Public Nuisa ember 7, 2020 | ances | | |
|---|-----------------|--------------------------------------|------------------|-------------------------|------------|
| | Dangerous | | | Date | Date |
| Address | Building | Public Nuisance | Other | Started | Completed |
| 12616 47th Ave. SW | - | Х | | 9/9/2019 | 2/4/2020 |
| 5408 Steilacoom Blvd. SW | - | X | - | 12/3/2019 | 2/4/2020 |
| 10506 Bridgeport Way SW | X | - | - | 1/11/2019 | 2/18/2020 |
| 9006 Washington Blvd. SW | Х | - | - | 8/16/2018 | 3/1/2020 |
| 5509 Boston Ave. SW | Х | - | - | 12/3/2018 | 3/2/2020 |
| 6922 146th St. SW | X | - | - | 8/1/2019 | 3/2/2020 |
| 6918 146th St. SW | X | - | - | 8/1/2019 | 3/2/2020 |
| 14601 Woodbrook Dr. SW | X | - | - | 8/1/2019 | 3/2/2020 |
| 9827 American Ave SW | X | - | - | 10/18/2018 | 4/17/2020 |
| 2621 84th St. S | X | - | - | 1/9/2019 | |
| 9314-16 Bridgeport Way SW | X | - | - | 11/15/2018 | |
| 9320-30 Bridgeport Way SW | X | - | - | 11/15/2018 | |
| 6112 100th St. SW | X | - | - | 5/16/2019 | |
| 8203 32nd Ave. Ct. S, #46 | X | - | - | 5/17/2019 | |
| 8602 Maple St. SW | X - | - | - | 7/9/2017 | |
| 4824 101st St. SW | t | - | - | 6/27/2019 | |
| 8410 S Tacoma Way | - | - | - | 6/6/2019 | |
| 8113 Sherwood Forest St. SW | - | - | - | 7/31/2019 | |
| 6401 Wildaire Rd. SW | - | - | - | 8/16/2019 | |
| 7119 Foster St. SW | - | - | - | 10/30/2019 | |
| 8604 Maple St. SW | - | - | <u>-</u> | 10/24/2019 | |
| 12632 Lincoln Ave. SW | | | | 1/9/2020 | |
| 12314 Pacific Hwy SW | - | - | - | 4/9/2020 | |
| 9230 Northlake Dr. SW | - V | - V | - | 4/9/2020 | |
| 9616 Gravelly Lake Dr. SW | Х | Х | - | 10/26/2020 | |
| 12715 Addison St. SW | - | - | - | 5/17/2020 | |
| 573 Lake Louise Dr. SW | - | - | X | 5/14/2020 | |
| 11618 Pacific Highway SW 8920 Gravelly Lake Drive SW | - | - | X | 8/26/2020 10/29/2020 | |
| 5408 Steilacoom Blvd SW | X | X | ^ | 10/29/2020 | |
| 9152 Gravelly Lake Drive SW | - | - | X | Not started | |
| 9601 Gravelly Lake Drive SW | | | X | Not started | |
| 10202 Gravelly Lake Drive SW | _ | _ | X | Not started | |
| WSH Building 44 | Х | _ | - | 7/6/2020 | |
| WSH Building 45 | X | - | _ | 7/6/2020 | |
| WSH Building 47 | X | _ | _ | 7/6/2020 | |
| WSH Building 48 | X | _ | - | 7/6/2020 | |
| WSH Building 49 | X | _ | | 7/6/2020 | |
| 4500-4504 111th ST SW, Units 1-5 | - | _ | Х | 4/13/2020 | |
| 4925 Diamond Blvd. SW | _ | _ | X | 1/27/2020 | |
| 5116 128th Street Ct. SW, Unit C | _ | _ | X | 1/29/2020 | |
| 5501 116th St. SW | - | _ | X | 2/26/2020 | |
| 6622 146th Street SW | - | _ | X | 1/27/2020 | |
| 7114 87th Street SW | _ | _ | X | 2/5/2020 | 10/14/2020 |
| 7563 Dowerdell Ln. W | - | - | X | 1/10/2020 | ,, |
| 9315 Gravelly Lake Dr SW | Х | - | - | 4/13/2020 | 4/10/2021 |
| 9522 Bridgeport Way SW | - | - | Х | 3/9/2020 | 6/23/2020 |
| 13020 Lincoln Avenue SW | - | Х | X | 2/2/2019 | -, -,-525 |
| 14804 Portland Avenue SW | - | - | X | 2/18/2020 | |
| 8129 Durango Street SW | - | - | X | 10/29/2020 | |
| 8311 Durango Street SW | - | - | X | 10/29/2020 | 4/13/2021 |
| 7101-7229 150th Street SW | Х | Х | - | 8/7/2018 | |
| 12718 Gravelly Lake Drive SW | - | - | Х | 10/7/2020 | |
| 116 Haman Lane SW | - | - | X | 10/29/2020 | |
| 5629 Boston Avenue | - | х | X | 10/29/2020 | 11/13/2020 |
| 8906 Wadsworth St SW | Х | Х | - | 11/30/2020 | |
| 2624 92nd Street S | Х | - | Х | 12/3/2020 | 1/31/2021 |
| Totals | 24 | 7 | 20 | | 15 |
| NOTES: The category "Other" includes structu | ures damaged by | fire, major land u | se violations, 8 | k major RHSP viol | ations. |

Rental Housing Safety Program

On August 1, 2016, the Lakewood City Council approved Ordinance No. 644 creating a Rental Housing Safety Program (RHSP). The program requires all residential rental properties (apartments, single family homes, duplexes, etc.) within Lakewood city limits to be registered. The program is designed to ensure that all rental housing units comply with specific life and safety standards and are providing a safe place for tenants to live. As of October 4, 2017, all rental properties owners will be required to register their property with the City every year and have the property inspected once every five years.

| Rental Housing Safety Program Year-to-date through September | | | | | | | | | |
|---|----|----------|----|---------|----|----------|----|----------|--|
| 1000 | | 2018 | | 2019 | | 20 | 20 | | |
| Operating | | Annual | | Annual | 1 | Annual | | YTD | |
| Revenues & Expenditures | | Actual | | Actual | | Budget | | Actual | |
| Operating Revenue: | | | | | | | | | |
| Registration Program Fees | \$ | 59,911 | \$ | 205,307 | \$ | 173,300 | \$ | 147,689 | |
| Total Operating Revenues | \$ | 59,911 | \$ | 205,307 | \$ | 173,300 | \$ | 147,689 | |
| Operating Expenditures: | | | | | | | | | |
| Personnel Costs | | 127,112 | | 172,420 | | 129,798 | | 164,411 | |
| Supplies | | 653 | | 738 | | 3,000 | | 496 | |
| Professional Services | | 295 | | 487 | | 50,691 | | 222 | |
| Other Services & Charges | | 47 | | 17 | | 5,500 | | 306 | |
| Internal Service Charges | | 31,702 | | 26,179 | | 44,344 | | 29,563 | |
| Total Operating Expenditures | \$ | 159,809 | \$ | 199,841 | \$ | 233,333 | \$ | 194,998 | |
| Net Program Income (Cost) | \$ | (99,898) | \$ | 5,466 | \$ | (60,033) | \$ | (47,309) | |
| Other Sources / (Uses) | | | | | | | | | |
| Transfer In From General Fund | | - | | 25,000 | | 25,000 | | 25,000 | |
| Total Sources / (Uses) | \$ | - | \$ | 25,000 | \$ | 25,000 | \$ | 25,000 | |
| Beginning Balance | \$ | 104,466 | \$ | 4,568 | \$ | 35,034 | \$ | 35,034 | |
| Ending Balance | \$ | 4,568 | \$ | 35,034 | \$ | - | \$ | 12,725 | |

| | • | ety Prograi | | :S | | | | | | |
|--------------|----------------------------------|-------------|------|--------|--|--|--|--|--|--|
| Month | 2018 | 2019 | 2 | 020 | | | | | | |
| Jan | \$ 10,560 | \$ 63,805 | | 72,979 | | | | | | |
| Feb | 2,676 | 18,464 | | 24,523 | | | | | | |
| Mar | 9,264 | 15,639 | | 9,715 | | | | | | |
| Apr | 2,544 | 19,103 | | 6,480 | | | | | | |
| May | 5,355 | 6,086 | | 1,844 | | | | | | |
| Jun | (1,436) | 8,374 | | 5,867 | | | | | | |
| Jul | 3,050 | 12,153 | | 4,330 | | | | | | |
| Aug | 11,088 | 6,510 | | 12,498 | | | | | | |
| Sep | 2,564 | 8,163 | | 9,453 | | | | | | |
| Oct | 6,228 | 14,459 | | | | | | | | |
| Nov | 1,388 | 20,922 | | | | | | | | |
| Dec | 6,630 | 11,629 | | | | | | | | |
| Total YTD | \$ 45,665 | \$ 158,297 | \$ 1 | 47,689 | | | | | | |
| Annual Total | Annual Total \$ 59,911 \$ 205,30 | | | | | | | | | |
| 2 | 2020 Annual | Estimate = | \$ 1 | 73,300 | | | | | | |
| 2020 % c | 2020 % of Revenue Collected = | | | | | | | | | |



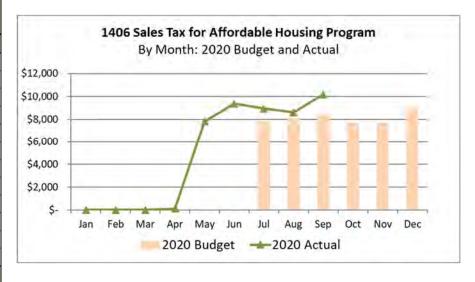


1406 Affordable Housing Program

On March 2, 2020, the City Council approved Ordinance 731 relating to local sales and use tax, authorizing the maximum capacity of the tax authorized under the provisions of Substitute House Bill 1406 for affordable and supporting housing. The revenue to the City is a credit of the state's sales tax. With adoption of this ordinance, the City is able to impose the rate of 0.0073%. According to the Department of Revenue (DOR), the maximum amount the City may receive is \$97,697 per state fiscal year. The City notified DOR on March 13, 2020. DOR will begin imposing the tax effective May 1, 2020 and the City will receive its first full distribution amount in July 2020 through we may see some funds trickle through in May and June due to early return being filed. The affordable housing portion of Fund 105 accounts for the sales tax and related affordable housing programs.

| 1406 Affordable Housing Program Year-to-date through September | | | | | | | | | | | | |
|---|----|--------|----|--------|--|--|--|--|--|--|--|--|
| 2020 | | | | | | | | | | | | |
| Operating | | Annual | | YTD | | | | | | | | |
| Revenues & Expenditures | | Budget | | Actual | | | | | | | | |
| Operating Revenue: | | | | | | | | | | | | |
| Sales & Use Tax | \$ | 48,849 | \$ | 34,874 | | | | | | | | |
| Total Operating Revenues | \$ | 48,849 | \$ | 34,874 | | | | | | | | |
| Operating Expenditures: | | | | | | | | | | | | |
| Program Costs | | 48,849 | | - | | | | | | | | |
| Total Operating Expenditures | \$ | 48,849 | \$ | - | | | | | | | | |
| Net Program Income (Cost) | \$ | - | \$ | 34,874 | | | | | | | | |
| Other Sources / (Uses) | | | | | | | | | | | | |
| Transfer In From General Fund | | - | | - | | | | | | | | |
| Total Sources / (Uses) | \$ | - | \$ | - | | | | | | | | |
| Beginning Balance | \$ | - | \$ | - | | | | | | | | |
| Ending Balance | \$ | - | \$ | 34,874 | | | | | | | | |

| 1406 Afford Year-to-da | | _ | | | | | | | | | | |
|---------------------------|---------------|--------|----|--------|--|--|--|--|--|--|--|--|
| | 2020 | | | | | | | | | | | |
| Month | Budget Actual | | | | | | | | | | | |
| Jan | \$ | - | | - | | | | | | | | |
| Feb | | - | | - | | | | | | | | |
| Mar | | - | | - | | | | | | | | |
| Apr | | - | | 107 | | | | | | | | |
| May | | - | | 7,811 | | | | | | | | |
| Jun | | - | | 9,379 | | | | | | | | |
| Jul | | 7,873 | | 8,959 | | | | | | | | |
| Aug | | 8,111 | | 8,618 | | | | | | | | |
| Sep | | 8,421 | | 10,203 | | | | | | | | |
| Oct | | 7,693 | | - | | | | | | | | |
| Nov | | 7,700 | | - | | | | | | | | |
| Dec | | 9,051 | | - | | | | | | | | |
| Total YTD | \$ | 24,405 | \$ | 45,077 | | | | | | | | |
| Annual Total | \$ | 48,849 | | n/a | | | | | | | | |



Fund 190 Community Development Block Grant

Fund 190 CDBG is predominantly comprised of U.S. Department of Housing and Urban Development funds for Community Development Block Grant Entitlements (CDBG), HOME program funding through the Lakewood and Tacoma HOME Consortium and Section 108 Loan Guarantees. There is also a grant from the Nisqually Tribe for minor home repairs and West Pierce Fire & Rescue for emergency assistance for displaced residents.

Through the planning and citizen participation process CDBG and HOME spending priorities are set on an annual basis, to be broken out into funding projects for physical improvements, public service (not to exceed 15%), housing, economic development, and administration (not to exceed 20%).

CDBG:

CDBG Funds may be used to fund an array of projects and activities qualifying under any of four categories:

- (1) Physical/Infrastructure Improvements
- (2) Public Service
- (3) Housing
- (4) Economic Development

Investments made in various housing programs (Major Home Repair/Sewer Loan Program, Down Payment Assistance, and Multi-family Housing), and economic development activities (Microenterprise Loan Program) have created multiple Revolving Loan Funds (RLF) for each of the funded activities.

In addition to tracking the various CDBG grant allocation's revenue and expenditures in Fund 190 CDBG, notes receivable for Housing Program Loans are also tracked. These are revolving loans for Major Home Repair, Major Home Repair for Sewer and Down Payment Assistance for qualifying homebuyers.

| С | DBG Entitlement | Funding History | , |
|--------------|----------------------|-----------------|--------------|
| | | Change Ove | r Prior Year |
| Program Year | Annual Allocation | \$ | % |
| 2020 | \$ 596,006 | \$ 32,882 | 5.8% |
| 2019 | 563,124 | 1,893 | 0.3% |
| 2018 | 561,231 | 76,865 | 15.9% |
| 2017 | 484,366 | 17,316 | 3.7% |
| 2016 | 467,050 | (698) | -0.1% |
| 2015 | 467,748 | (4,004) | -0.8% |
| 2014 | 471,752 | (9,846) | -2.0% |
| 2013 | 481,598 | 10,703 | 2.3% |
| 2012 | 470,895 | (106,895) | -18.5% |
| 2011 | 577,790 | (114,016) | -16.5% |
| 2010 | 691,806 | 50,755 | 7.9% |
| 2009 | 641,051 | 5,749 | 0.9% |
| 2008 | 635,302 | (24,966) | -3.8% |
| 2007 | 660,268 | (3,682) | -0.6% |
| 2006 | 663,950 | (77,700) | -10.5% |
| 2005 | 741,650 | (43,350) | -5.5% |
| 2004 | 785,000 | (21,000) | -2.6% |
| 2003 | 806,000 | (91,000) | -10.1% |
| 2002 | 897,000 | (46,000) | -4.9% |
| 2001 | 943,000 | 30,000 | 3.3% |
| 2000 | 913,000 | n/a | n/a |
| Total | \$ 12,923,581 | | |

The following tables provide a summary of loans and grants for Major Home and Sewer Repair Down Payment Assistance. These are zero interest loans with 20-year terms. Payments are revolving which dictates that the principal received is applied to current program expenditures before billing CDBG.

Major Home Repairs & Sewer and Down Payment Assistance Loans and Grants:

| Major Home | Repairs & Sewers | • | • | istance (D | PA) |
|------------|------------------|-----------------|----------|------------|-----|
| | | ans and Grants | | | |
| | | September 30, 2 | | | |
| | MHI | 1 | | PA | |
| Program | # of | Original | # of | Origin | |
| Year | Projects | Amount | Projects | Amour | nt |
| 2020 | 2 | \$ 35,500 | - | \$ | - |
| 2019 | 6 | \$ 176,179 | - | \$ | - |
| 2018 | 9 | \$ 174,133 | - | \$ | - |
| 2017 | 4 | \$ 72,323 | - | \$ | - |
| 2016 | 6 | \$ 129,356 | - | \$ | - |
| 2015 | 1 | \$ 37,144 | - | \$ | - |
| 2014 | 5 | \$ 72,979 | 1 | \$ 3, | 365 |
| 2013 | 8 | \$ 144,408 | - | \$ | - |
| 2012 | 9 | \$ 106,857 | 1 | \$ 2, | 250 |
| 2011 | 8 | \$ 170,407 | - | \$ | - |
| 2010 | 13 | \$ 256,287 | 2 | \$ 8, | 619 |
| 2009 | 6 | \$ 102,652 | 5 | \$ 23, | 791 |
| 2008 | 3 | \$ 37,224 | 4 | \$ 19, | 379 |
| 2007 | 4 | \$ 56,345 | 2 | \$ 8, | 700 |
| 2006 | 6 | \$ 67,556 | 1 | \$ 7, | 000 |
| 2005 | 7 | \$ 69,634 | - | \$ | - |
| 2004 | 4 | \$ 36,058 | 3 | | 901 |
| 2003 | 7 | \$ 49,136 | 8 | \$ 35, | 336 |
| 2002 | 3 | \$ 19,999 | - | \$ | - |
| 2001 | - | \$ - | 11 | \$ 51, | 621 |
| 2000 | | \$ - | 1 | \$ 5, | 000 |
| Total | 111 | \$ 1,814,177 | 39 | \$ 179, | 962 |

Major Home Repairs & Sewer Loans Detail:

| | | N | najor H0 | | | • | Sewer Loa er 30, 2020 | ns (MHRS) | | | |
|---|-----------|------------------------|-----------------------|--------------------------|----|----------|---------------------------------|--------------|-------------------------|------------|---------|
| Loan | Loa | Original an / Grant | Total Principal Pa | aid / | | Loans | Clasia - Data | First | Chahara | Maturity | Interes |
| ID# | | Amount | Other | | ке | ceivable | Closing Date | Payment Date | Status | Date | Rate |
| /ear 2002 | | | | | | | | | | | |
| 3 = Total # Loans/Grants | | 40.000 | | | | | | | | | |
| 0 = Total Outstanding | \$ | | | ,999 | | - | | 1 | | | |
| MHR-001 | \$ | | | ,000 | \$ | - | 9/23/2002 | l l | Paid Off | | 0.0% |
| MHR-003 | \$ | 5,999 | | ,999 | _ | - | 2/24/2003 | | Paid Off | | 0.0% |
| MHR-004 | \$ | 8,000 | \$ 8 | ,000 | \$ | - | 5/5/2003 | | Paid Off | | 0.0% |
| Year 2003 | | | | | | | | | | | |
| 7 = Total # Loans/Grants 1 = Total Outstanding | , | 40 127 | ć 41 | 170 | ÷ | 7.056 | | | | | |
| | \$ | 49,137 | | | \$ | 7,956 | 7/22/2002 | | 2100 | | 0.00/ |
| MHR-006 | \$ | 7,831 | | ,831 | | - | 7/23/2003 | 10/1/2000 | Paid Off | 0 /0 /0 00 | 0.0% |
| MHR-008 | \$ | 4,523 | | ,523 | | 7.05.6 | 9/8/2003 | 10/1/2023 | Paid Off | 9/8/2023 | 0.0% |
| MHR-009 | \$ | 7,956 | | - | \$ | 7,956 | 9/16/2003 | 10/1/2023 | D 1 O.C. | 9/10/2023 | 0.0% |
| MHR-011 | \$ | 7,237 | | ,237 | \$ | - | 10/21/2003 | 1 | Paid Off | | 0.0% |
| MHR-018 | \$ | 6,950 | | ,950 | | - | 1/28/2004 | 2/1/2024 | Paid Off | 2/25/2024 | 0.0% |
| MHR-016 | \$ | | | ,640 | \$ | - | 3/2/2004 | 3/1/2024 | Paid Off | 2/25/2024 | 0.0% |
| MHR-019 | \$ | 8,000 | \$ 8 | ,000 | \$ | - | 5/12/2004 5/21/2004 | | Paid Off | | 0.0% |
| MHR-017 Year 2004 | > | - | Ş | _ | Ş | - | 5/21/2004 | | Written Off | | 0.0% |
| 1 = Total # Loans/Grants | | | | | | | | | | | |
|) = Total Outstanding | \$ | 36,058 | \$ 36 | ,058 | ċ | | | | | | |
| | | | | | | | 9/15/2004 | | Doi:d Off | | 0.00/ |
| MHR-020 | \$ | 12,554 7,504 | | ,554 | | | | | Paid Off | | 0.0% |
| MHR-030 MHR-029 | \$ | | | ,504 | \$ | | 9/23/2004 | | Paid Off | | 0.0% |
| MHR-024 | \$ | 8,000 8,000 | | ,000 ,000 | | | 11/1/2004 12/3/2004 | | Written Off Paid Off | | 0.0% |
| Year 2005 | ٦ | 8,000 | ه د | ,000 | ۲ | | 12/3/2004 | | Faiu Oii | | 0.076 |
| 7 = Total # Loans/Grants | | | | | | | | | | | |
| 2 = Total Outstanding | \$ | 69,634 | \$ 49 | ,989 | \$ | 19,645 | | | | | |
| MHR-038 | \$ | | | ,064 | \$ | 13,043 | 8/29/2005 | | Paid Off | | 0.0% |
| MHR-031 | \$ | 9,235 | | ,590 | | 7,645 | 9/1/2005 | 4/1/2016 | raid Oii | 3/1/2026 | 0.0% |
| MHR-032 | \$ | 7,302 | | ,390 ,302 | \$ | - 7,043 | 9/2/2005 | 4/1/2010 | Paid Off | 3/1/2020 | 0.0% |
| MHR-034 | \$ | 7,993 | | , 302 ,993 | | | 10/19/2005 | | Paid Off | | 0.0% |
| MHR-036 | \$ | 15,840 | | ,840 | | | 12/15/2005 | | Paid Off | | 0.0% |
| MHR-040 | \$ | 10,200 | | ,200 | \$ | _ | 4/11/2006 | | Paid Off | | 0.0% |
| MHR-047 | \$ | 12,000 | | - | \$ | 12,000 | 6/7/2006 | 6/1/2026 | T did Oil | 6/1/2026 | 0.0% |
| Year 2006 | Y | 12,000 | Ÿ | | 7 | 12,000 | 0,7,2000 | 0/1/2020 | | 0/1/2020 | 0.070 |
| 6 = Total # Loans/Grants | | | | | | | | | | | |
| 2 = Total Outstanding | Ś | 67,556 | \$ 48 | ,942 | Ś | 18,614 | | | | | |
| MHR-046 | \$ | 9,697 | | ,697 | | - | 7/26/2006 | | Paid Off | | 0.0% |
| MHR-052 | \$ | 11,927 | | ,0 <i>37</i> ,927 | | | 11/14/2006 | 12/1/2026 | Paid Off | 11/8/2026 | 0.0% |
| MHR-053 | \$ | 11,858 | | ,858 | | | 12/20/2006 | 12/1/2020 | Paid Off | 21/0/2020 | 0.0% |
| MHR-055 | \$ | 10,126 | | ,500 | | 6,626 | 1/3/2007 | 1/1/2027 | T did Oil | 12/27/2026 | 0.0% |
| MHR-056 | \$ | 11,960 | | ,960 | | - | 5/22/2007 | 1/1/2027 | Paid Off | 12/27/2020 | 0.0% |
| MHR-054 | \$ | 11,988 | | - | \$ | 11,988 | 4/25/2007 | 5/1/2027 | T GIG OII | 4/19/2027 | 0.0% |
| Year 2007 | ڔ | 11,500 | 7 | | ب | 11,500 | 7/23/2007 | 3/1/2027 | | -1,13,2021 | 0.076 |
| 4 = Total # Loans/Grants | | | | | | | | | | | |
| 2 = Total Outstanding | \$ | 56,346 | \$ 26 | ,179 | \$ | 30,167 | | | | | |
| MHR-061 | \$ | 11,777 | | _ | \$ | 11,777 | 11/8/2007 | 12/1/2027 | | 11/2/2027 | 0.0% |
| MHR-062 | \$ | 18,390 | | | \$ | 18,390 | 11/20/2007 | 12/1/2027 | | 11/2/2027 | 0.0% |
| MHR-063 | \$ | 19,291 | | ,291 | | - | 11/20/2007 | 12/1/2021 | Paid Off | 11,17,2021 | 0.0% |
| MHR-064 | \$ | 6,888 | | ,888 | | - | 2/4/2008 | | Paid Off | | 0.0% |
| /ear 2008 | ڔ | 0,000 | , U | ,555 | ٧ | | 2, 4, 2000 | | T GIG OII | | 0.070 |
| B = Total # Loans/Grants | | | | | | | | | | | |
| | ċ | 37,224 | \$ 25 | ,325 | \$ | 11,899 | | | | | |
| = Total Outstanding | 3 | | | | | | | | | | |
| | \$ | | | - | \$ | | 8/21/2008 | 9/1/2028 | | 8/15/2028 | 0.0% |
| L = Total Outstanding MHR-066 MHR-069 | \$ | 11,899 11,980 | \$ | - ,980 | | 11,899 | 8/21/2008 12/29/2008 | 9/1/2028 | Written Off | 8/15/2028 | 0.0% |

| | Major | Нс | • | | & Sewe | • | 1HRS) - con | tinued | | |
|---------------------------|----------------------|-----|------------------------|-----|--------------------|--------------|--------------------|-------------|------------------|------------------|
| Loon | Original | D: | Total | | | | Final | | B.f.otvite. | Intovad |
| Loan ID# | an / Grant Amount | Pri | ncipal Paid / Other | R | Loans eceivable | Closing Date | First Payment Date | Status | Maturity Date | Interest Rate |
| Year 2009 | Amount | | Other | | CCCIVADIC | Closing Date | r ayment bate | Status | Dute | Hutt |
| 5 = Total # Loans/Grants | | | | | | | | | | |
| 4 = Total Outstanding | \$ 102,653 | \$ | 43,905 | \$ | 58,748 | | | | | |
| MHR-075 | \$ 14,397 | | 2,135 | _ | 12,262 | 9/21/2009 | 9/1/2013 | | 9/1/2016 | 0.0% |
| MHR-077 | \$ 12,597 | | 3,138 | | 9,459 | 11/13/2009 | 12/1/2013 | | 11/1/2016 | 0.0% |
| MHR-079 | \$ 23,168 | | 23,168 | _ | - | 11/4/2009 | | Paid Off | | 0.0% |
| MHR-073 | \$ 14,137 | \$ | 2,300 | \$ | 11,837 | 12/23/2009 | 6/1/2013 | | 12/1/2017 | 0.0% |
| MHR-080 | \$ 13,164 | \$ | 13,164 | \$ | - | 4/16/2010 | | Paid Off | | 0.0% |
| MHR-082 | \$ 25,190 | \$ | - | \$ | 25,190 | 5/28/2010 | 6/1/2030 | | 6/1/2030 | 0.0% |
| Year 2010 | | | | | | | | | | |
| 13 = Total # Loans/Grants | | | | | | | | | | |
| 8 = Total Outstanding | \$ 256,287 | \$ | 116,020 | \$ | 140,267 | | | | | |
| MHR-076 | \$ 25,110 | \$ | - | \$ | 25,110 | 7/2/2010 | 7/1/2030 | | 6/25/2013 | 0.0% |
| MHR-087 | \$ 19,930 | _ | 4,260 | \$ | 15,670 | 9/30/2010 | 9/1/2030 | | 9/23/2030 | 0.0% |
| MHR-088 | \$ 21,124 | _ | - | \$ | 21,124 | 9/30/2010 | 10/1/2030 | | 9/24/2030 | 0.0% |
| MHR-083 | \$ 26,232 | \$ | 26,232 | \$ | - | 10/8/2010 | | Paid Off | | 0.0% |
| MHR-089 | \$ 3,474 | | - | \$ | 3,474 | 10/29/2010 | 11/1/2030 | | 10/22/2030 | 0.0% |
| MHR-086 | \$ 21,778 | | 21,778 | \$ | - | 11/29/2010 | | Paid Off | | 0.0% |
| MHR-093 | \$ 24,390 | | 24,390 | \$ | - | 2/28/2011 | 6/1/2016 | Paid Off | 2/18/2031 | 0.0% |
| MHR-092 (Grant) | \$ 12,100 | \$ | 12,100 | \$ | - | 2/28/2011 | | | n/a | n/a |
| MHR-090 | \$ 16,770 | \$ | - | \$ | 16,770 | 3/14/2011 | 4/1/2031 | | 3/8/2031 | 0.0% |
| MHR-094 | \$ 25,020 | \$ | - | \$ | 25,020 | 4/4/2011 | 4/1/2031 | | 3/29/2031 | 0.0% |
| MHR-085 | \$ 22,449 | \$ | 7,500 | \$ | 14,949 | 5/14/2014 | 7/1/2014 | | 7/1/2029 | 0.0% |
| MHR-096 (Grant) | \$ 11,120 | \$ | 11,120 | \$ | - | 4/21/2011 | | | n/a | n/a |
| MHR-095 | \$ 26,790 | \$ | 8,640 | \$ | 18,150 | 6/28/2011 | 4/1/2015 | | 4/1/2031 | 0.0% |
| Year 2011 | | | | | | | | | | |
| 8 = Total # Loans/Grants | | | | | | | | | | |
| 4 = Total Outstanding | \$ 170,407 | \$ | 82,864 | \$ | 87,543 | | | | | |
| MHR-098 | \$ 22,293 | \$ | - | \$ | 22,293 | 7/21/2011 | 8/1/2031 | | 7/13/2031 | 0.0% |
| MHR-100 | \$ 18,858 | \$ | 18,858 | \$ | - | 9/20/2011 | 6/1/2017 | | 9/14/2016 | 0.0% |
| MHR-101 | \$ 26,182 | | - | \$ | 26,182 | 11/9/2011 | 12/1/2031 | | 11/2/2016 | 0.0% |
| MHR-102 | \$ 6,386 | \$ | 6,386 | \$ | - | 12/19/2011 | | Paid Off | | 0.0% |
| MHR-099 | \$ 19,414 | | - | \$ | 19,414 | 12/30/2011 | 1/1/2031 | | 12/21/2031 | 0.0% |
| MHR-107 | \$ 27,300 | | 27,300 | \$ | - | 1/10/2012 | | Short Sale | | 0.0% |
| MHR-103 | \$ 24,974 | | 5,320 | \$ | 19,654 | 1/11/2012 | 8/1/2017 | | 1/5/2017 | 0.0% |
| MHR-105/to MHR-162 | \$ 25,000 | \$ | 25,000 | \$ | - | 5/14/2012 | 6/1/2022 | Sub-Ordinat | 5/8/2017 | 0.0% |
| Year 2012 | | | | | | | | | | |
| 9 = Total # Loans/Grants | | | | | | | | | | |
| 6 = Outstanding Loans | \$ 106,857 | _ | 19,020 | \$ | 87,837 | | | | | |
| MHR-106 | \$ 28,913 | | - | \$ | 28,913 | 8/28/2012 | 9/1/2022 | | 8/21/2022 | 0.0% |
| MHR-112 | \$ 12,230 | | - | \$ | 12,230 | 2/27/2013 | 3/1/2033 | | 2/20/2033 | 0.0% |
| MHR-113 | \$ 17,850 | | - | \$ | 17,850 | 12/8/2012 | 12/1/2032 | | 12/4/2032 | 0.0% |
| MHR-114 (Grant) | \$ 1,696 | | 1,696 | _ | - | 7/18/2012 | | | n/a | n/a |
| MHR-117 | \$ 10,174 | | 10,174 | | - | 6/17/2013 | | Paid Off | | 0.0% |
| MHRS-01 | \$ 7,150 | | 7,150 | | - | 9/27/2012 | | Paid Off | | 0.0% |
| MHRS-05 | \$ 10,022 | | - | \$ | 10,022 | 9/18/2012 | 10/1/2032 | | 9/11/2032 | 0.0% |
| MHRS-06 | \$ 10,128 | | - | \$ | 10,128 | 9/27/2012 | 12/1/2017 | | 9/20/2017 | 0.0% |
| MHRS-07 | \$ 8,694 | \$ | - | \$ | 8,694 | 9/11/2012 | 12/1/2017 | | 9/5/2017 | 0.0% |
| Year 2013 | | | | | | | | | | |
| 3 = Total # Loans/Grants | | | | | | | | | | |
| 5 = Total Outstanding | \$ 144,408 | | 52,947 | | 91,461 | | | | | |
| MHR-118 | \$ 27,921 | \$ | 4,160 | \$ | 23,761 | 10/16/2013 | 10/10/2018 | | 10/10/2018 | 0.0% |
| MHR-119 | \$ 11,969 | | 11,969 | \$ | - | 7/1/2013 | | Paid Off | | 0.0% |
| MHR-120 | \$ 15,100 | \$ | 6,557 | \$ | 8,543 | 11/22/2013 | 1/1/2014 | | 12/1/2033 | 0.0% |
| MHR-121 (Grant) | \$ 8,457 | | 8,457 | \$ | - | 9/6/2013 | | | n/a | n/a |
| MHR-122 (Grant) | \$ 12,597 | \$ | 12,597 | \$ | - | 10/3/2013 | | | n/a | n/a |
| MHR-123 | \$ 24,938 | | 3,888 | \$ | 21,050 | 3/6/2014 | 5/1/2014 | | 5/1/2034 | 0.0% |
| NAUD 434 | \$ 31,238 | | 5,319 | | 25,919 | 4/14/2014 | 8/1/2014 | | 8/1/2034 | 0.0% |
| MHR-124 | 31,230 | | | _ ~ | 23,313 | 4/14/2014 | 0/1/2014 | | 6/1/2034 | 0.070 |

| | | Major | Hoi | - | | | r Loans (N er 30, 2020 | 1HRS) - cont | inued | | |
|---------------------------------------|----------|------------------------|------|-----------------------|----|-----------|---------------------------|---------------------|-----------|-------------|----------|
| Loan | | Original nn / Grant | Prin | Total cipal Paid / | | Loans | · | First | | Maturity | Interest |
| ID# | / | Amount | | Other | R | eceivable | Closing Date | Payment Date | Status | Date | Rate |
| Year 2014 | | | | | | | | | | | |
| 5 = Total # Loans/Grants | | | | | | | | | | | |
| 2 = Total Outstanding | \$ | 72,979 | \$ | 58,332 | \$ | 14,647 | | | | | |
| MHR-126 | \$ | 11,140 | \$ | 6,824 | \$ | 4,316 | 9/22/2014 | 12/1/2014 | | 1/12/2034 | 0.0% |
| MHR-127 | \$ | 12,558 | \$ | 12,558 | \$ | - | 2/5/2015 | | Paid Off | | 0.0% |
| MHR-128 | \$ | 14,014 | | 3,683 | | 10,331 | 1/14/2015 | 4/1/2015 | | 3/1/2035 | 0.0% |
| MHR-129 | \$ | 24,497 | | 24,497 | _ | - | 12/30/2014 | 3/1/2015 | Paid Off | 3/1/2035 | 0.0% |
| MHRS-04 | \$ | 10,770 | | 10,770 | | | 1/29/2015 | 4/1/2015 | Paid Off | 4/1/2035 | 0.0% |
| Year 2015 | <u> </u> | 10,770 | Ψ | 10,770 | Ţ | | 1/23/2013 | 4/1/2013 | T dTd OTT | 4/1/2033 | 0.070 |
| 1 = Total # Loans/Grants | | | | | | | | | | | |
| | | 27 1 4 4 | ÷ | 6.013 | Ļ | 24 422 | | | | | |
| 1 = Outstanding Loans | \$ | 37,144 | | 6,012 | _ | 31,132 | 42/22/2045 | 2/4/2046 | | 4 /4 /2026 | 0.00/ |
| MHR-132 | \$ | 37,144 | Ş | 6,012 | \$ | 51,132 | 12/22/2015 | 2/1/2016 | | 1/1/2036 | 0.0% |
| Year 2016 | | | | | | | | | | | |
| 6 = Total # Loans/Grants | | | | | | | | | | | |
| 6 = Total Outstanding | | 129,356 | | 15,437 | | 113,919 | | -1 ::: | | _, | |
| MHR-133 | \$ | 25,000 | | - | \$ | 25,000 | 8/16/2016 | 8/1/2036 | | 7/1/2036 | 0.0% |
| MHR-135 | \$ | 28,303 | | 3,488 | \$ | 24,815 | 12/9/2016 | 2/1/2017 | | 1/1/2037 | 0.0% |
| MHR-136 | \$ | 10,702 | | - | \$ | 10,702 | 12/5/2016 | 1/1/2037 | | 1/1/2037 | 0.0% |
| MHRS-09 | \$ | 12,724 | \$ | 2,322 | \$ | 10,402 | 12/19/2016 | 2/1/2017 | | 1/1/2037 | 0.0% |
| MHRS-10 | \$ | 37,761 | \$ | 9,627 | \$ | 28,134 | 12/19/2016 | 2/1/2017 | | 1/1/2037 | 0.0% |
| MHR-138 | \$ | 14,866 | \$ | - | \$ | 14,866 | 1/20/2017 | 12/1/2037 | | 12/31/2037 | 0.0% |
| Year 2017 4 = Total # Loans/Grants | | | | | | | | | | | |
| 2 = Total Outstanding | \$ | 72,322 | Ś | 39,891 | \$ | 32,431 | | | | | |
| MHRS-08 | \$ | 8,243 | | - | \$ | 8,243 | 6/15/2017 | 6/1/2037 | | 6/1/2037 | 0.0% |
| MHRS-11 | \$ | 23,289 | _ | 23,289 | \$ | | 6/19/2017 | 8/1/2017 | Paid Off | 7/1/2037 | 0.0% |
| MHR-137 | \$ | 28,225 | | 4,037 | _ | 24,188 | 11/15/2017 | 12/1/2037 | T did Oil | 11/1/2037 | 0.0% |
| MHR-145 | \$ | 12,565 | | 12,565 | | - 24,100 | 11/16/2017 | 12/1/2037 | Paid Off | 11/1/2037 | 0.0% |
| Year 2018 | ٧ | 12,303 | ٧ | 12,303 | ڔ | | 11/10/2017 | | r alu Oli | | 0.070 |
| | | | | | | | | | | | |
| 9 = Total # Loans/Grants | , | 474422 | , | 42.244 | | 160.001 | | | | | |
| 9 = Total Outstanding | | 174,132 | | 13,211 | \$ | 160,921 | 1/20/2010 | 1/1/2222 | | 1 /20 /2000 | 0.00/ |
| MHR-140 | \$ | 14,779 | _ | - | \$ | 14,779 | 1/29/2018 | 1/1/2038 | | 1/29/2038 | 0.0% |
| MHR-142 | \$ | 12,565 | | - | \$ | 12,565 | 1/29/2018 | 1/1/2038 | | 1/29/2038 | 0.0% |
| MHR-146 | \$ | 18,500 | | - | \$ | 18,500 | 2/16/2018 | 2/1/2038 | | 2/16/2038 | 0.0% |
| MHR-149 | \$ | 5,201 | \$ | - | \$ | 5,201 | 2/6/2018 | 2/1/2038 | | 2/1/2038 | 0.0% |
| MHR-150 | \$ | 5,201 | \$ | - | \$ | 5,201 | 1/11/2018 | 1/1/2038 | | 1/11/2038 | 1.0% |
| MHR-151 | \$ | 12,686 | \$ | 12,686 | \$ | - | 2/16/2018 | 3/1/2018 | Paid Off | 3/1/2038 | 1.0% |
| MHR-147 | \$ | 15,000 | \$ | - | \$ | 15,000 | 7/28/2018 | 7/1/2038 | | 7/28/2038 | 0.0% |
| MHR-154 | \$ | 65,000 | | 525 | | 64,475 | 11/29/2018 | 11/1/2038 | | 11/29/2038 | 0.0% |
| MHR-162/MHR-105 | \$ | 25,200 | | - | \$ | 25,200 | 12/6/2018 | 12/1/2038 | | 12/6/2038 | 0.0% |
| Year 2019 | | | | | | | | . , | | | |
| 6 = Total # Loans/Grants | | | | | | | | | | | |
| 5 = Total Outstanding | \$ | 176,178 | Ś | 54,164 | Ś | 122,014 | | | | | |
| MHR-155 | \$ | 22,442 | | 1,532 | _ | 20,910 | 2/28/2019 | 6/1/2019 | | 5/1/2039 | 1.0% |
| MHR-158 | \$ | 43,000 | | 176 | _ | 42,824 | 5/15/2019 | 8/1/2019 | | 6/1/2039 | 1.0% |
| MHR-160 | | 36,736 | | | | 72,024 | 4/26/2019 | 6/1/2019 | | 5/1/2039 | |
| | \$ | | | 36,736 | | 22 204 | | | | | 1.0% |
| MHR-161 | \$ | 43,000 | | 9,696 | | 33,304 | 5/8/2019 | 6/30/2019 | | 6/1/2039 | 1.0% |
| MHR-164 | \$ | 16,000 | _ | - | \$ | 16,000 | 2/13/2020 | 1/1/2039 | | 1/1/2039 | 1.0% |
| MHR-165 | \$ | 15,000 | \$ | 6,024 | Ş | 8,976 | 8/1/2019 | 8/1/2019 | | 7/1/2039 | 1.0% |
| Year 2020 | | | | | | | | | | | |
| 2 = Total # Loans/Grants | | | | | | | | | | | |
| 2 = Total Outstanding | \$ | 35,500 | | - | \$ | 35,500 | | | | | |
| MHR-168 | \$ | 30,500 | \$ | - | \$ | 30,500 | 2/6/2020 | 2/1/2040 | | 2/1/2040 | 0.0% |
| MHR-173 | \$ | 5,000 | \$ | - | \$ | 5,000 | 5/26/2020 | 5/26/2040 | | 5/26/2040 | 0.0% |
| Life-to-Date Total | | | | | | | | | | | |
| 111 = Total # Loans/Grants | | | | | | | | | | | |
| 62 = Total Outstanding | | ,814,177 | ċ | 740 472 | ċ. | 1,064,701 | | | | | |

Down Payment Assistance Loans & Grants Detail:

| Down Payment Assistance - Loans & Grants As of September 30, 2020 Principal | | | | | | | | | | | | | | |
|---|--------|--------------|----|----------|----|-----------|-------------|--------------|-------------|----------------|----------|--|--|--|
| Loan | | Original | Pa | yments & | | Loans | Closing | First | | Maturity | Interest | | | |
| ID# | Loan/G | Grant Amount | | Other | R | eceivable | Date | Payment Date | Status | Date | Rate | | | |
| Year 2000 | | | | | | | | | | | | | | |
| 1 = Total # Loans/Grants | | | | | | | | | | | | | | |
| 0 = Total Outstanding | \$ | 5,000 | \$ | 5,000 | \$ | - | 1 | | | | | | | |
| DPA-001 | \$ | 5,000 | \$ | 5,000 | \$ | - | 12/5/2001 | | Paid Off | | 0.0% | | | |
| Year 2001 | | | | | | | | | | | | | | |
| 11 = Total # Loans/Grants | | | | | | | | | | | | | | |
| 2 = Total Outstanding | \$ | 51,622 | \$ | 46,269 | \$ | 5,353 | | | | | | | | |
| DPA-002 | \$ | 5,000 | \$ | 5,000 | \$ | - | 7/2/2001 | | Paid Off | | 0.0% | | | |
| DPA-004 | \$ | 3,366 | \$ | 3,366 | \$ | - | 8/28/2001 | | Paid Off | | 0.0% | | | |
| DPA-005 | \$ | 5,000 | \$ | 5,000 | \$ | - | 9/4/2001 | | Paid Off | | 0.0% | | | |
| DPA-006 | \$ | 5,000 | \$ | 5,000 | \$ | - | 9/20/2001 | | Paid Off | | 0.0% | | | |
| DPA-007 | \$ | 5,000 | \$ | 5,000 | \$ | - | 9/21/2001 | | Written Off | | 0.0% | | | |
| DPA-008 | \$ | 4,425 | | 4,425 | _ | - | 10/18/2001 | | Paid Off | | 0.0% | | | |
| DPA-009 | \$ | 3,973 | | - | \$ | 3,973 | 12/5/2001 | 10/26/2021 | | 10/26/2021 | 0.0% | | | |
| DPA-012 | \$ | 5,000 | \$ | 5,000 | Ś | | 1/25/2002 | 10, 20, 2021 | Paid Off | _5, _5, _5, _5 | 0.0% | | | |
| DPA-012 | \$ | 5,000 | | 5,000 | \$ | | 1/31/2002 | | Paid Off | | 0.0% | | | |
| DPA-013 | \$ | 4,778 | \$ | 4,778 | \$ | - | 2/28/2002 | | Paid Off | | 0.0% | | | |
| DPA-013 | \$ | 5,080 | | 3,700 | | 1,380 | | 9/1/2017 | Faid Oil | 2/1/2022 | | | | |
| Year 2003 | Ş | 3,080 | Ş | 3,700 | Ş | 1,360 | 3/21/2002 | 9/1/2017 | | 2/1/2022 | 0.0% | | | |
| 8 = Total # Loans/Grants | | | | | | | | | | | | | | |
| • | | | | | | | | | | | | | | |
| 0 = Total Outstanding | \$ | 35,336 | | 35,336 | \$ | - | | | | 1 | | | | |
| DPA-015 | \$ | 5,000 | | 5,000 | | - | 8/1/2003 | | Paid Off | | 0.0% | | | |
| DPA-016 | \$ | 2,167 | \$ | 2,167 | \$ | - | 8/20/2003 | | Paid Off | | 0.0% | | | |
| DPA-017 (Grant) | \$ | 5,000 | \$ | 5,000 | | n/a | 12/3/2003 | | | n/a | n/a | | | |
| DPA-018 (Grant) | \$ | 5,000 | \$ | 5,000 | | n/a | 1/22/2004 | | | n/a | n/a | | | |
| DPA-020 (Grant) | \$ | 3,169 | \$ | 3,169 | | n/a | 2/17/2004 | | | n/a | n/a | | | |
| DPA-022 (Grant) | \$ | 5,000 | \$ | 5,000 | | n/a | 4/22/2004 | | | n/a | n/a | | | |
| DPA-021 (Grant) | \$ | 5,000 | \$ | 5,000 | | n/a | 4/29/2004 | | | n/a | n/a | | | |
| DPA-023 (Grant) | \$ | 5,000 | \$ | 5,000 | | n/a | 6/30/2004 | | | n/a | n/a | | | |
| Year 2004 | | | | | | | | | | | | | | |
| 3 = Total # Loans/Grants | | | | | | | | | | | | | | |
| 0 = Total Outstanding | \$ | 14,901 | \$ | 14,901 | \$ | - | | | | | | | | |
| DPA-024 | \$ | 5,000 | | 5,000 | \$ | - | 9/2/2004 | | Paid Off | | 0.0% | | | |
| DPA-025 | \$ | 4,901 | \$ | 4,901 | \$ | - | 9/28/2004 | | Paid Off | | 0.0% | | | |
| DPA-026 | \$ | 5,000 | | 5,000 | \$ | - | 5/2/2005 | | Paid Off | | 0.0% | | | |
| Year 2006 | Y | 3,000 | Y | 3,000 | Ť | | 3/2/2003 | | 1 414 511 | | 0.070 | | | |
| 1 = Total # Loans/Grants | | | | | | | | | | | | | | |
| 1 = Total Outstanding | \$ | 7,000 | ć | _ | \$ | 7,000 | | | | | | | | |
| | | | | | _ | | 7/25/2005 | 7/47/2026 | | 7/47/2026 | 0.00/ | | | |
| DPA-027 | \$ | 7,000 | \$ | - | \$ | 7,000 | 7/26/2006 | 7/17/2026 | | 7/17/2026 | 0.0% | | | |
| Year 2007 | | | | | | | | | | | | | | |
| 2 = Total # Loans/Grants | | | | | | | | | | | | | | |
| 1 = Total Outstanding | \$ | 8,700 | | 3,500 | | 5,200 | 1 | | | | | | | |
| DPA-029 | \$ | 5,200 | | - | \$ | 5,200 | 2/28/2008 | 2/27/2028 | | 2/27/2028 | 0.0% | | | |
| DPA-030 | \$ | 3,500 | \$ | 3,500 | \$ | - | | | Written Off | | 0.0% | | | |
| Year 2008 | | | | | | | | | | | | | | |
| 4 = Total # Loans/Grants | | | | | | | | | | | | | | |
| 1 = Total Outstanding | \$ | 19,379 | \$ | 16,829 | \$ | 2,550 | | | | | | | | |
| DPA-032 | \$ | 6,959 | Ś | 6,959 | Ś | - | 11/21/2008 | | Written Off | | 0.0% | | | |
| DPA-033 | \$ | 2,550 | | - | \$ | 2,550 | 12/22/2008 | | | 12/18/2028 | | | | |
| DPA-034 | \$ | 6,995 | | 6,995 | _ | ,555 | Short Sale | , ==, ==0 | Written Off | ,, | 0.0% | | | |
| DPA-035 | \$ | 2,875 | | 2,875 | | - | 5/11/2009 | 4/27/2029 | Paid Off | 4/27/2029 | 0.0% | | | |
| Year 2009 | Ψ | 2,073 | Y | 2,073 | Ţ | | 5, 11, 2003 | ., 2., 2023 | . 314 011 | ., _ , , _ 023 | 3.070 | | | |
| 5 = Total # Loans/Grants | | | | | | | | | | | | | | |
| · · · · · · · · · · · · · · · · · · · | | 22.704 | , | 10701 | | 7.000 | | | | | | | | |
| 1 = Total Outstanding | \$ | 23,791 | | 16,791 | | 7,000 | l | | | | | | | |
| DPA-041 | \$ | 7,000 | | 7,000 | | - | 9/30/2009 | | Paid Off | | 0.0% | | | |
| DPA-042 | \$ | 4,410 | | 4,410 | | - | 10/9/2009 | 10/7/2029 | Paid Off | 10/7/2029 | 0.0% | | | |
| DPA-044 | \$ | 2,091 | | 2,091 | | - | 11/30/2009 | | Paid Off | | 0.0% | | | |
| DPA-046 | \$ | 7,000 | \$ | - | \$ | 7,000 | 5/12/2010 | 5/5/2030 | | 5/5/2030 | 0.0% | | | |
| DPA-055 | \$ | 3,290 | ċ | 3,290 | ċ | _ | 6/18/2010 | | Paid Off | | 0.0% | | | |

| | | Down Pay | m | | | ce - Loan | | (continued) | | | |
|--------------------------|------|----------------|-----|------------|-----|------------|------------|--------------|----------|------------|----------|
| | | | | Principal | -,- | , | | | | | |
| Loan | | Original | - 1 | Payments & | | Loans | Closing | First | | Maturity | Interest |
| ID# | Loar | n/Grant Amount | | Other | F | Receivable | Date | Payment Date | Status | Date | Rate |
| Year 2010 | | | | | | | | | | | |
| 1 = Total # Loans/Grants | | | | | | | | | | | |
| 2 = Total Outstanding | \$ | 8,619 | \$ | 7,000 | \$ | 1,619 | | | | | |
| DPA-048 | \$ | 1,619 | \$ | - | \$ | 1,619 | 11/18/2010 | 10/29/2030 | | 10/29/2030 | 0.0% |
| DPA-049 | \$ | 7,000 | \$ | 7,000 | | | 5/25/2011 | 5/16/2031 | Paid Off | 5/16/2031 | 0.0% |
| Year 2012 | | | | | | | | | | | |
| 1 = Total # Loans/Grants | | | | | | | | | | | |
| 1 = Total Outstanding | \$ | 2,250 | \$ | - | \$ | 2,250 | | | | | |
| DPA-050 | \$ | 2,250 | \$ | - | \$ | 2,250 | 10/24/2012 | 10/16/2032 | | 10/16/2032 | 0.0% |
| Year 2014 | | | | | | | | | | | |
| 1 = Total # Loans/Grants | | | | | | | | | | | |
| 1 = Total Outstanding | \$ | 3,364 | \$ | 3,364 | \$ | - | | | | | |
| DPA-051 | \$ | 3,364 | \$ | 3,364 | \$ | - | 9/30/2014 | | Paid Off | | 0.0% |
| Life-to-Date Total | | | | | | | | | | | |
| 39 = Total # Loans/Grant | | | | | | | | | | | |
| 8 = Total Outstanding | \$ | 179,962 | \$ | 148,990 | \$ | 30,972 | | | | | |

CDBG Loan Detail:

The City of Lakewood note receivable from Living Access Support Alliance (LASA) of \$250,000 is for partial funding of the Client Services Center project. This is a 20 year deferred loan at zero interest.

| (| CDBG Entitlement Loan - Living Access Support Alliance Loan (LASA) | | | | | | | | | | | | | | |
|---|--|---------------------------------|-------------------------|-----------------------|---------|-----------------|-----------------------|------------------|------------------|--|--|--|--|--|--|
| As of September 30, 2020 | | | | | | | | | | | | | | | |
| Loan ID# | Lo | Original pan/Grant Amount | Total Principal Paid | Loans d Receivable | | Closing Date | First Payment Date | Maturity Date | Interest Rate | | | | | | |
| 2013-01 | \$ | 250,000 | \$ - | \$ | 250,000 | 6/2/2014 | 7/23/2023 | 6/2/2034 | 0.0% | | | | | | |
| Life-to-Date Total 1 = Total # Loans | | | | | | | | | | | | | | | |
| 1 = Outstanding | \$ | 250,000 | \$ - | \$ | 250,000 | | | | | | | | | | |

HOME:

In accordance with HOME federal regulations, expenditures for the HOME program have primarily focused investment in the creation of, maintenance of, or acquisition of affordable housing for low and moderate income individuals. Programs funded include the Housing Rehabilitation Program (single-family homeowner rehabilitation), Down Payment Assistance, and the Affordable Housing Fund (investments primarily with Habitat for Humanity and various non-profit housing providers). The Housing Rehabilitation, Down Payment, and Affordable Housing Funds all have corresponding Revolving Loan Funds (RLF) established in accordance with HUD regulations, which allow for the recapture and reuse of loan funds for similar housing activities.

The HOME program is funded annually through the Lakewood and Tacoma HOME Consortium. The Consortium reimburses expenditures for the City of Lakewood's projects/programs, which include Housing Rehabilitation, Affordable Housing, and Home Down Payment Loans, to the City of Lakewood. The notes on these loans are held and tracked by the Lakewood and Tacoma HOME Consortium in Tacoma, and are not accounted for in Fund 190 CDBG.

| | sing Rehabilita September 30, | |
|---------------------|----------------------------------|--------------|
| | # of | Original |
| Program Year | Projects | Amount |
| 2020 | = | \$ - |
| 2019 | - | \$ - |
| 2018 | 1 | \$ 82,718 |
| 2017 | 1 | \$ 37,432 |
| 2016 | 1 | \$ 74,611 |
| 2015 | 2 | \$ 88,697 |
| 2014 | = | \$ - |
| 2013 | 1 | \$ 36,258 |
| 2012 | 4 | \$ 201,175 |
| 2011 | 2 | \$ 131,300 |
| 2010 | 3 | \$ 178,130 |
| 2009 | 6 | \$ 412,750 |
| 2008 | 7 | \$ 289,765 |
| 2007 | 3 | \$ 179,546 |
| 2006 | 7 | \$ 379,452 |
| 2005 | 7 | \$ 286,313 |
| 2004 | 10 | \$ 395,478 |
| 2003 | 11 | \$ 363,099 |
| 2002 | 5 | \$ 155,471 |
| 2001 | 3 | \$ 126,899 |
| 2000 | 1 | \$ 40,000 |
| Total | 75 | \$ 3,459,094 |

HOME Housing Rehabilitation Loan Detail:

| | | | | | | НОМЕ | H | ousing | Re | habilitation | n Loans | | | | |
|--------------------|----|-----------|----|---------|----|-----------|----|------------|----|----------------|--------------|---------------|----------|------------|----------|
| | | | | | | | | As of Sept | em | ber 30, 2020 | | | | | |
| | | | | | | | | Principal | | | | | | | |
| Loan | | Original | | Loan | | Net | Pa | id & Write | | | | First Payment | | Maturity | Interest |
| ID# | Lo | an Amount | Re | duction | Lo | an Amount | | Offs | Lc | ans Receivable | Closing Date | Date | Status | Date | Rate |
| Year 2000 | | | | | | | | | | | | | | | |
| 1 = Total # Loans | \$ | 40,000 | \$ | - | \$ | 40,000 | \$ | 40,000 | \$ | - | | | | | |
| LHR-001 | \$ | 40,000 | \$ | - | \$ | 40,000 | \$ | 40,000 | \$ | - | 9/23/2002 | | Paid Off | | 0.0% |
| Year 2001 | | | | | | | | | | | | | | | |
| 3 = Total # Loans | \$ | 126,899 | \$ | - | \$ | 126,899 | \$ | 126,899 | \$ | - | | | | | |
| LHR-002 | \$ | 49,979 | \$ | - | \$ | 49,979 | \$ | 49,979 | \$ | - | 7/23/2003 | | Paid Off | | 0.0% |
| LHR-004 | \$ | 40,000 | \$ | - | \$ | 40,000 | \$ | 40,000 | \$ | - | 9/8/2003 | | Paid Off | | 0.0% |
| LHR-005 | \$ | 36,920 | \$ | - | \$ | 36,920 | \$ | 36,920 | \$ | - | 9/16/2003 | | Paid Off | | 0.0% |
| Year 2002 | | | | | | | | | | | | | | | |
| 5 = Total # Loans | \$ | 155,471 | \$ | 361 | \$ | 155,110 | _ | 139,663 | \$ | 15,447 | | | | | |
| LHR-003 | \$ | 39,028 | \$ | - | \$ | 39,028 | _ | 39,028 | _ | - | 9/15/2004 | | Paid Off | | 0.0% |
| LHR-006 | \$ | 50,000 | \$ | - | \$ | 50,000 | _ | 50,000 | _ | - | 7/22/2002 | | Paid Off | | 0.0% |
| LHR-007 | \$ | 30,735 | \$ | - | \$ | 30,735 | \$ | 30,735 | _ | - | 9/23/2004 | | Paid Off | | 0.0% |
| LHR-008 | \$ | 15,808 | \$ | 361 | \$ | 15,447 | | - | \$ | 15,447 | 2/28/2003 | 2/1/2023 | | 2/28/2023 | 0.0% |
| LHR-011 | \$ | 19,900 | \$ | - | \$ | 19,900 | \$ | 19,900 | \$ | - | 12/3/2004 | | Paid Off | | 0.0% |
| Year 2003 | | | | | | | | | | | | | | | |
| 11 = Total # Loans | \$ | 363,099 | \$ | 6,806 | \$ | | \$ | 222,299 | _ | 133,994 | | | | | |
| LHR-009 | \$ | 40,000 | \$ | - | \$ | 40,000 | \$ | - | \$ | 40,000 | 7/31/2003 | 4/1/2023 | | 8/23/2025 | 0.0% |
| LHR-013 | \$ | 35,328 | \$ | - | \$ | 35,328 | _ | 35,328 | _ | - | 9/1/2005 | | Paid Off | | 0.0% |
| LHR-020 | \$ | 18,744 | \$ | - | \$ | 18,744 | _ | 15,608 | _ | 3,136 | 11/13/2003 | 11/1/2023 | | 11/13/2023 | |
| LHR-012 | \$ | 68,321 | \$ | - | \$ | 68,321 | _ | 68,321 | - | - | 10/19/2005 | | Paid Off | | 0.0% |
| LHR-019 | \$ | 23,344 | \$ | 2,100 | \$ | 21,244 | _ | - | \$ | 21,244 | 12/18/2003 | 12/18/2023 | | 12/18/2023 | |
| LHR-016 | \$ | 42,304 | \$ | - | \$ | 42,304 | _ | 42,304 | - | - | 4/11/2006 | | Paid Off | | 0.0% |
| LHR-012B | \$ | 23,145 | \$ | - | \$ | 23,145 | - | 23,145 | _ | - | 5/14/2004 | | Paid Off | | 0.0% |
| LHR-026 | \$ | 28,760 | \$ | 4,702 | | 24,058 | - | - | \$ | 24,058 | 5/4/2004 | 5/1/2024 | | 5/4/2024 | 0.0% |
| LHR-032 | \$ | 13,473 | \$ | - | \$ | 13,473 | - | 13,473 | - | - | 6/21/2004 | | Paid Off | | 0.0% |
| LHR-014 | \$ | 45,560 | \$ | 4 | \$ | 45,556 | - | - | \$ | 45,556 | 6/1/2024 | 6/1/2024 | | | 0.0% |
| LHR-022 | \$ | 24,120 | \$ | - | \$ | 24,120 | \$ | 24,120 | \$ | - | 6/7/2006 | | Paid Off | | 0.0% |
| Year 2004 | | | | | | | | | | | | | | | |
| 10 = Total # Loans | \$ | 390,697 | \$ | 1,849 | \$ | | _ | 217,230 | _ | 171,618 | | | | | |
| LHR-021 | \$ | 34,100 | \$ | 111 | _ | 33,989 | | - | \$ | 33,989 | 7/28/2004 | 7/1/2024 | | 7/28/2024 | 0.0% |
| LHR-018/099X | \$ | 44,153 | \$ | - | \$ | 44,153 | _ | 44,153 | _ | - | 11/14/2006 | | Paid Off | | 0.0% |
| LHR-031 | \$ | 13,072 | \$ | - | \$ | 13,072 | _ | 13,072 | _ | | 12/20/2006 | | Paid Off | | 0.0% |
| LHR-025R | \$ | 54,015 | \$ | 918 | _ | | _ | 20,852 | \$ | 32,245 | 10/11/2004 | | | 10/11/2024 | |
| LHR-030 | \$ | 48,000 | \$ | - | \$ | 48,000 | _ | 48,000 | _ | - | 12/16/2004 | | Paid Off | | 0.0% |
| LHR-039 | \$ | 38,704 | \$ | 489 | | 38,215 | _ | | \$ | 38,215 | 3/30/2005 | 3/30/2025 | | 3/30/2025 | 0.0% |
| LHR-027 | \$ | 47,838 | \$ | - | \$ | 47,838 | _ | 47,838 | _ | - | 4/2/2005 | | Paid Off | | 0.0% |
| LHR-019B | \$ | 19,500 | \$ | 214 | - | 19,286 | - | - | \$ | 19,286 | 4/29/2005 | 4/29/2025 | | 12/27/2026 | |
| LHR-041 | \$ | 43,315 | \$ | - | \$ | 43,315 | _ | 43,315 | \$ | - | 5/22/2007 | | Paid Off | - 1- 1 | 0.0% |
| LHR-028 | \$ | 48,000 | \$ | 117 | \$ | 47,883 | \$ | - | \$ | 47,883 | 6/6/2005 | 6/6/2025 | | 6/6/2025 | 0.0% |

| | | | | | | НОМЕ | Н | | | nabilitation er 30, 2020 | 1 Loans | | | | |
|--------------------------------|----|-----------------------|---------|-----------------|------------|---|----|---------------------------|---------|-----------------------------|--------------------------|------------------------|-------------|------------------------|------------------|
| Loan ID# | Lo | Original an Amount | Re | Loan duction | Loar | Net n Amount | | Principal id & Write Offs | Loa | ns Receivable | Closing Date | First Payment Date | Status | Maturity Date | Interest Rate |
| Year 2005 | | | | | | | | | | | <u>_</u> | | | | |
| 7 = Total # Loans | \$ | 286,313 | \$ | 248 | \$ | 286,065 | \$ | 156,196 | \$ | 129,869 | | | | | |
| LHR-043 | \$ | 41,480 | \$ | - | \$ | 41,480 | \$ | 41,480 | | - | 11/8/2007 | | Paid Off | | 0.0% |
| LHR-033 | \$ | 33,752 | \$ | - | \$ | 33,752 | | 33,752 | | | 8/29/2005 | | Paid Off | | 0.0% |
| LHR-034 | \$ | 52,577 | \$ | | \$ | 52,468 | - | 13,099 | | 39,369 | 8/23/2005 | 8/23/2025 | D : 10" | 8/23/2025 | 0.0% |
| LHR-038 LHR-049 | \$ | 26,504 65,000 | \$ | - | \$ | 26,504 65,000 | _ | 26,504 | \$ | 65,000 | 2/14/2006 6/1/2006 | 6/1/2026 | Paid Off | 6/1/2026 | 0.0% |
| LHR-047 | \$ | 25,500 | \$ | | \$ | 25,500 | _ | - | \$ | 25,500 | 6/8/2006 | 6/8/2026 | | 6/8/2026 | 0.0% |
| LHR-052 | \$ | 41,500 | \$ | | \$ | 41,361 | | 41,361 | \$ | - | 6/23/2006 | 6/23/2026 | Paid Off | 6/23/2026 | 0.0% |
| Year 2006 | | , | Ė | | | , | | , | | | -, -, | | | | |
| 7 = Total # Loans | \$ | 379,452 | \$ | 256 | \$ | 379,196 | \$ | 245,302 | \$ | 133,894 | | | | | |
| LHR-050 | \$ | 52,000 | \$ | - | \$ | 52,000 | \$ | 52,000 | \$ | - | 8/23/2006 | 1/1/2013 | Paid Off | 8/23/2026 | 0.0% |
| LHR-040 | \$ | 42,420 | \$ | - | \$ | 42,420 | | 42,420 | _ | - | 10/4/2006 | | Paid Off | | 0.0% |
| LHR-053 | \$ | 73,910 | \$ | - | \$ | 73,910 | | 73,910 | | - | 10/24/2006 | | Written Off | | 0.0% |
| LHR-054 | \$ | 47,570 | \$ | - 17 | \$ | 47,570 | | 47,570 | \$ | | 1/31/2007 | 8/1/2017 | Paid Off | 1/31/2027 | 0.0% |
| LHR-055 LHR-057 | \$ | 69,150 65,000 | \$ | | \$ | 69,133 64,761 | _ | - | \$ | 69,133 64,761 | 1/31/2007 3/29/2007 | 1/31/2026 3/29/2027 | | 1/31/2027 3/29/2027 | 0.0% |
| LHR-060 | \$ | 29,402 | \$ | - | \$ | 29,402 | _ | 29,402 | \$ | - 04,761 | 2/12/2009 | 3/29/2027 | Written Off | | 0.0% |
| Year 2007 | Ų | 23,402 | Ť | | 7 | 20,702 | ڔ | 23,702 | Ÿ | | _,, | | ····tten on | | 5.070 |
| 3 = Total # Loans | \$ | 179,546 | \$ | 176 | \$ | 179,370 | \$ | 57,060 | \$ | 122,310 | | | | | |
| LHR-062 | \$ | 57,060 | \$ | - | \$ | 57,060 | | 57,060 | \$ | | 12/23/2009 | | Paid Off | | 0.0% |
| LHR-058/087 | \$ | 56,886 | \$ | 39 | \$ | 56,847 | \$ | - | \$ | 56,847 | 8/17/2007 | 8/17/2018 | | 8/17/2027 | 0.0% |
| LHR-063 | \$ | 65,600 | \$ | 137 | \$ | 65,463 | \$ | - | \$ | 65,463 | 1/31/2008 | 2/1/2028 | | 1/31/2028 | 0.0% |
| Year 2008 | | | , | | | | | | | | | | | | |
| 7 = Total # Loans | \$ | 289,765 | \$ | | \$ | 288,356 | \$ | 151,073 | \$ | 137,284 | 7/2/2010 | | D : 100 | | 0.00/ |
| LHR-066 | \$ | 36,915 | \$ | - 240 | \$ | 36,915 | _ | 36,915 | _ | 40.020 | 7/2/2010 | 10/10/2028 | Paid Off | 10/10/2020 | 0.0% |
| LHR-068 LHR-071 | \$ | 49,085 62,845 | \$ | | \$ | 48,837 62,177 | | - | \$ | 48,838 62,177 | 10/10/2008 10/10/2008 | 10/10/2028 | | 10/10/2028 | |
| LHR-070 | \$ | 38,050 | \$ | - | \$ | 38,050 | | 38,050 | \$ | - 02,177 | 10/10/2008 | 10/10/2028 | Paid Off | 10/10/2028 | 0.0% |
| LHR-072 | \$ | 50,070 | \$ | - | \$ | 50,070 | | 50,070 | \$ | - | 9/30/2010 | | Paid Off | | 0.0% |
| LHR-069 | \$ | 26,450 | \$ | 181 | | 26,269 | | - | \$ | 26,269 | 2/24/2009 | 12/19/2028 | | 2/24/2029 | 0.0% |
| LHR-073 | \$ | 26,350 | \$ | 312 | \$ | 26,038 | \$ | 26,038 | \$ | - | 4/10/2009 | 4/10/2029 | Paid Off | 4/10/2029 | 0.0% |
| Year 2009 | | | | | | | | | | | | | | | |
| 6 = Total # Loans | \$ | 412,750 | \$ | | \$ | 406,523 | | 162,240 | _ | 244,283 | | | | | |
| LHR-078 | \$ | 65,000 | \$ | | | 63,617 | | - | \$ | 63,617 | 9/15/2009 | 9/15/2029 | | 9/15/2029 | 0.0% |
| LHR-074 | \$ | 59,525 | \$ | 3,243 | \$ | 56,282 | | - 02.400 | \$ | 56,282 | 10/2/2009 | 10/2/2029 | D-:-I Off | 10/2/2029 | 0.0% |
| LHR-077 LHR-076 | \$ | 83,100 64,200 | \$ | | | 83,100 63,793 | | 83,100 | \$ | 63,793 | 11/9/2011 11/6/2009 | 11/1/2029 | Paid Off | 11/6/2029 | 0.0% |
| LHR-080 | \$ | 61,685 | \$ | 1,094 | _ | 60,591 | | - | \$ | 60,591 | 12/17/2009 | 12/31/2029 | | 12/17/2029 | |
| LHR-082 | \$ | 79,240 | \$ | 100 | | 79,140 | | 79,140 | _ | - | 2/16/2010 | 2/16/2030 | Paid Off | 12/1/2023 | 0.0% |
| Year 2010 | | | | | | <u> </u> | | | | | | | | | |
| 3 = Total # Loans | \$ | 178,130 | \$ | 4,873 | \$ | 173,257 | \$ | 57,519 | \$ | 115,738 | | | | | |
| LHR-081 | \$ | 59,150 | \$ | 1,631 | | 57,519 | \$ | 57,519 | _ | - | 1/31/2011 | 12/28/2030 | Paid Off | 1/31/2031 | 0.0% |
| LHR-085 | \$ | 52,200 | \$ | | \$ | 48,958 | | - | \$ | 48,958 | 2/2/2011 | 2/18/2031 | | 2/2/2031 | 0.0% |
| LHR-086 | \$ | 66,780 | \$ | - | \$ | 66,780 | \$ | - | \$ | 66,780 | 5/5/2011 | 5/5/2031 | | 5/5/2031 | 0.0% |
| Year 2011 2 = Total # Loans | \$ | 131,300 | \$ | 3,854 | ė | 127,446 | ė | | \$ | 127,446 | | | | | |
| 2 = 10tal # Loans LHR-090 | \$ | 47,500 | \$ | 3,617 | _ | 43,883 | | - | \$ | 43,883 | 4/5/2012 | 4/5/2032 | | 4/5/2032 | 0.0% |
| LHR-091 | \$ | 83,800 | | 237 | | 83,563 | | - | \$ | 83,563 | 5/8/2012 | 5/8/2032 | | 5/8/2032 | 0.0% |
| Year 2012 | | , | Ĺ | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | | -,-, | | | .,., | |
| 4 = Total # Loans | \$ | 201,175 | \$ | 3,693 | \$ | 197,484 | \$ | 72,542 | \$ | 124,939 | | | | | |
| LHR-094 | \$ | 34,500 | \$ | 3,133 | | 31,367 | | 31,367 | | - | 9/28/2012 | 9/28/2032 | Paid Off | 9/28/2032 | 0.0% |
| LHR-096 | \$ | 50,000 | _ | 560 | | 49,442 | | - | \$ | 49,439 | 1/23/2013 | 1/29/2018 | | 1/23/2033 | 0.0% |
| LHR-097 | \$ | 75,500 | | | \$ | 75,500 | | - | \$ | 75,500 | 2/20/2013 | 2/20/2033 | D : 1 000 | 4/20/2033 | 0.0% |
| LHR-095 | \$ | 41,175 | \$ | - | \$ | 41,175 | Ş | 41,175 | \$ | - | 12/30/2014 | | Paid Off | | 0.0% |
| Year 2013 1 = Total # Loans | \$ | 36,258 | \$ | _ | \$ | 36,258 | ¢ | 16,385 | ¢ | 19,873 | | | | | |
| LHR-066R | \$ | 36,258 | _ | - 1 | \$ | 36,258 | _ | 16,385 | | 19,873 | 8/27/2013 | 10/1/2013 | | 8/27/2033 | 0.0% |
| Year 2015 | 7 | 30,230 | Ť | | 7 | 55,250 | ڔ | 20,000 | 7 | 15,015 | 5,27,2013 | 10,1,2013 | | 5,27,2033 | 3.070 |
| 2 = Total # Loans | \$ | 88,697 | \$ | - | \$ | 88,697 | \$ | 34,297 | \$ | 54,400 | | | | | |
| LHR-099X/018 | \$ | 15,947 | \$ | - | \$ | 15,947 | _ | 15,947 | | - | 12/29/2015 | 1/1/2016 | | 12/29/2035 | 0.0% |
| LHR-100 | \$ | 72,750 | \$ | - | \$ | 72,750 | | 18,350 | | 54,400 | 9/28/2015 | 11/1/2015 | | 9/28/2035 | 0.0% |
| Year 2016 | | | | | | | | | | | | | | | |
| 1 = Total # Loans | \$ | 74,611 | \$ | - | \$ | 74,611 | | - | \$ | 74,611 | 0.40.07 | 0.40.0.45.55 | | - 1- 1 | |
| LHR-101 | \$ | 74,611 | \$ | - | \$ | 74,611 | \$ | - | \$ | 74,611 | 8/26/2016 | 8/26/2036 | | 7/1/2036 | 0.0% |
| Year 2017 | | | | | | | | | | | | | | | |
| 1 = Total # Loans | | | \$ | - | \$ | 37,432 | | 37,432 | | - | . 10 15 - : - | 0.14.15.5.5 | | 0.11.15.55 | |
| LHR-103 | \$ | 37,432 | \$ | - | \$ | 37,432 | \$ | 37,432 | \$ | - | 1/3/2018 | 3/1/2018 | | 2/1/2038 | 0.0% |
| Year 2018 | | | , | | , | 02.740 | | | , | 03.740 | | | | | |
| 1 = Total # Loans | 4 | 02 710 | \$ c | - | \$ | 82,718 | | - | \$ ¢ | 82,718 92,718 | 7/20/2010 | 9/1/2029 | | 9/1/2020 | 0.00/ |
| LHR-104 | \$ | 82,718 | \$ | - | Ş | 82,718 | Ş | - | \$ | 82,718 | 7/28/2018 | 8/1/2038 | | 8/1/2038 | 0.0% |
| Life-to-Date Total | | 2 204 220 | ٠ | 20 752 | ė a | 424 EC2 | ٠. | 1 726 127 | ć | 1 600 434 | | | | | |
| 75 = Total # Loans | Ş | 3,394,238 | Ą | 29,/52 | 3 3 | ,424,563 | ٠, | 1,/30,13/ | Ş | 1,688,424 | | | | | |

Section 108:

The Section 108 program funds are used to fund large-scale economic development projects throughout Lakewood. This funding source most closely mirrors CDBG program regulations and requirements, in that, it must meet the national objective of serving low and moderate income individuals (primarily through the creation or retention of jobs for low and moderate income persons). Funding is to be awarded to qualifying projects as "gap funding" and is typically the final piece of the financing puzzle required to complete a project's budget. Funds are to be provided as loans with terms up to 20 years and carry standard underwriting and collateralization requirements. Section 108 loans require borrower (jurisdiction) to pledge current and future CDBG allocations as principal security for the loan guarantee with additional collateral security being provided to the City by the final borrower (business or end use).

In 2012, the City of Lakewood was awarded \$2,888,000 from HUD for Section 108 Loan Guarantee funds. This program provides communities with a source of financing for large scale, capital-intensive economic development, housing, public facilities, and large-scale infrastructure and community development projects.

| Section 108 Loans As of September 30, 2020 | | | | | | | | | | | | |
|--|-----|-----------|-----|-------------|-------|-------------|-------|------------|-----------|----------|---------------|----------|
| | | Original | | As c |)J S6 | eptember 30 | 0, 20 | 120 | | First | | |
| Loan | | an/Grant | | Total | | Total | | | Closing | Payment | | Interest |
| ID# | - 1 | Amount | Pri | ncipal Paid | Int | erest Paid | Lo | an Balance | Date | Date | Maturity Date | Rate |
| Year 2014 | | | | | | | | | | | | |
| 1 = Total # Loans 1 = Total Outstanding | Ś | 700,000 | ć | 160,000 | \$ | 112,825 | ć | 540,000 | | | | |
| Curbside Motors | Ś | | \$ | 160,000 | \$ | 112,825 | | 540,000 | 12/5/2014 | 8/1/2015 | 8/1/2034 | 4.25% |
| Year 2015 | Ţ | 700,000 | Ť | 200,000 | Ÿ | 112,023 | Ť | 3 .0,000 | 12/5/201 | 0,1,2015 | 0/1/2001 | 112570 |
| 1 = Total # Loans | | | | | | | | | | | | |
| 1 = Total Outstanding | \$ | 310,000 | \$ | 15,000 | \$ | 58,807 | \$ | 295,000 | | | | |
| Living Access Support Alliance | | | | | | | | | . / . / | | . /. / | |
| (LASA) | \$ | 310,000 | Ş | 15,000 | \$ | 58,807 | \$ | 295,000 | 8/1/2015 | 8/1/2020 | 8/1/2034 | 4.25% |
| Year 2017 | | | | | | | | | | | | |
| 1 = Total # Loans 0 = Total Outstanding | \$ | 141,000 | \$ | 141,000 | \$ | 6,349 | \$ | - | | | | |
| City of Lakewood | Ė | , | | , | Ė | | | | | | | 1.5% |
| 108th Street | \$ | 141,000 | \$ | 141,000 | \$ | 6,349 | \$ | - | 8/31/2017 | 8/1/2018 | 8/31/2020 | variable |
| Life-to-Date Total | | | | | | | | | | | | |
| 3 = Total # Loans | | | | | | | | | | | | |
| 2 = Total Outstanding | \$: | 1,151,000 | \$ | 316,000 | \$ | 177,981 | \$ | 835,000 | | | | |

On August 31, 2017, the City entered into a Contract Loan Guarantee with Housing Urban Development for the overlay project 108th Street. The loan amount is \$141,000 to be paid with three years of CDBG entitlement funds. This was approved in the annual action plan and the note application. The security pledge is the City's full faith and credit. The interest rate is variable and is set by LIBOR. As of 9/30/2020 the outstanding principal balance for this loan is zero.

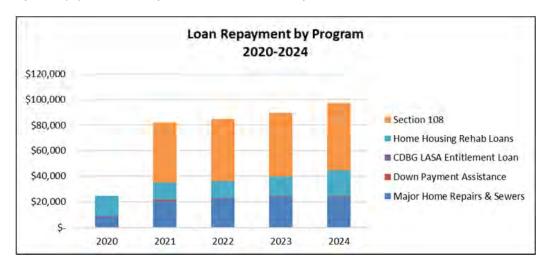
A Section 108 Loan in the amount of \$700,000 was issued in 2014 for Curbside Motors Incorporated and another for \$310,000 in 2015 for Living Access Support Alliance by the United States Department of Housing and Urban Development (HUD) to the City. The outstanding combined principal balance as of September 30, 2020 of \$835,000 is being repaid by a third party and, therefore, is not recognizable as debt on the City's long-term debt schedule or City's financials.

Loan Repayment by Program

The following table provides a schedule of loan repayments by program.

| Loan Repayment by Program | 2020 | | 2021 | | 2022 | | 2023 | | 2024 | | 20 | 25-2029 | 2 | 2030-2060 | |
|-----------------------------|------|--------|------|--------|------|--------|------|----------|-------|-----------|----|---------|----|-----------|--|
| Major Home Repairs & Sewers | \$ | 8,581 | \$ | 20,659 | \$ | 22,444 | \$ | 23,826 | \$ | 23,862 | \$ | 122,665 | \$ | 842,666 | |
| Down Payment Assistance | | 300 | | 1,155 | | 300 | | 300 | | 300 | | 3,875 | | 24,740 | |
| CDBG LASA Entitlement Loan | | - | | - | | - | | - | | - | | - | | 250,000 | |
| Home Housing Rehab Loans | | 15,771 | | 13,114 | | 13,114 | | 15,525 | | 20,228 | | 202,581 | | 1,325,374 | |
| Section 108 | | - | | 47,000 | | 49,000 | | 50,000 | | 53,000 | | 300,000 | | 336,000 | |
| Total | \$ | 24,652 | \$ | 81,928 | \$ | 84,858 | \$ | 89,651 | \$ | 97,390 | \$ | 629,121 | \$ | 2,778,780 | |
| | | | | | | Averag | e A | nnual Ye | ars 2 | 2025-2029 | \$ | 104,854 | | | |
| | | | | | | Averag | e A | nnual Ye | ars 2 | 2030-2060 | | | \$ | 92,626 | |

The schedule of loan repayments above reflects estimated amounts as of 12/31/2020.



CDBG Fund Summary

The following tables provide the fund's financial information.

| Fund 190 CDBG Balance Sheet | |
|---|-----------------|
| As of September 30, 2020 | |
| Assets: | |
| Cash | \$ (54,731) |
| Due From Other Governments | 94,053 |
| Notes/Loan Receivable - CDBG Down Payment Assistance | 30,972 |
| Notes/Loan Receivable - CDBG Major Home & Sewer Repairs | 1,064,701 |
| Notes/Loan Receivable - CDBG LASA | 250,000 |
| Notes/Loan Receivable - Nisqually Tribe Contribution | 1,608 |
| Total Assets | \$ 1,386,603 |
| Liabilities: | |
| Accounts Payable | \$ - |
| Retainage Payable | 8,009 |
| Accrued Taxes | 8,423 |
| HUD DPA Checking Interest | 56 |
| Total Liabilities | \$ 16,488 |
| Fund Balance (Restricted) | \$ 1,370,115 |
| Total Liabilities & Fund Balance | \$ 1,386,603 |

| | Year-to-date through September 30, 2020 | | | | | | | | | | |
|---|---|------------|-------------|--------------|--|--|--|--|--|--|--|
| Fund 190 CDBG Summary | Beginning Balance | Revenue | Expenditure | Fund Balance | | | | | | | |
| CDBG | 1,396,223 | 214,056 | 238,898 | 1,371,381 | | | | | | | |
| HOME | - | 76,555 | 84,564 | (8,009) | | | | | | | |
| Nisqually Tribal | 7,001 | 12 | 270 | 6,743 | | | | | | | |
| Total | 1,403,224 | 290,623 | 323,732 | \$ 1,370,115 | | | | | | | |
| CDBG | \$ 1,396,223 | \$ 214,056 | \$ 238,898 | \$ 1,371,381 | | | | | | | |
| Administration | - | 90,760 | 112,539 | (21,779) | | | | | | | |
| Administration 2019 | - | 88,321 | 88,321 | - | | | | | | | |
| Administration 2020 | - | 1,439 | 1,439 | - | | | | | | | |
| Administration Revolving | - | - | 21,779 | (21,779) | | | | | | | |
| Administration - CARES CVD 1 | - | 1,000 | 1,000 | - | | | | | | | |
| Physical Improvements | - | 50,858 | 50,858 | - | | | | | | | |
| 123rd St. | - | 3,016 | 3,016 | - | | | | | | | |
| Debt Service - 108th St 2019 | - | 664 | 664 | - | | | | | | | |
| Debt Service - 108th St 2020 | - | 47,178 | 47,178 | - | | | | | | | |
| Housing Programs | 1,146,223 | 72,438 | 75,501 | 1,143,160 | | | | | | | |
| Major Home Repair/Sewer | 1,144,137 | 60,186 | 60,186 | 1,144,137 | | | | | | | |
| Emergency Assistance Displaced Resident | - | 5,468 | 5,468 | - | | | | | | | |
| Admin of HOME Programs | - | 3,511 | 3,511 | - | | | | | | | |
| Major/DPA Revolving Loans, Interest, Fees | 2,086 | 3,273 | 6,336 | (977) | | | | | | | |
| Affordable Housing | 250,000 | - | - | 250,000 | | | | | | | |
| CDBG Loan | 250,000 | - | - | 250,000 | | | | | | | |
| НОМЕ | \$ - | \$ 76,555 | \$ 84,564 | \$ (8,009) | | | | | | | |
| Housing Rehabilitation* | - | 73,289 | 81,298 | (8,009) | | | | | | | |
| Affordable Housing - Habitat | - | 3,119 | 3,119 | - | | | | | | | |
| Affordable Housing - Other | - | 147 | 147 | - | | | | | | | |
| NISQUALLY & OTHER | \$ 7,001 | \$ 12 | \$ 270 | \$ 6,743 | | | | | | | |
| Emergency Assist Displaced Residents | 464 | - | - | 464 | | | | | | | |
| Emergency Assist Displaced Residents | 464 | - | _ | 464 | | | | | | | |
| Minor Home Repairs | 6,537 | 12 | 270 | 6,279 | | | | | | | |
| Minor Home Repairs | 6,537 | 12 | 270 | 6,279 | | | | | | | |
| Total | \$ 1,403,224 | \$ 290,623 | \$ 323,732 | \$ 1,370,115 | | | | | | | |

^{*} Retainage Held - Kim

Fund 191 Neighborhood Stabilization Program

The purpose of this fund is to account for the revenues and expenditures associated with the Federal Neighborhood Stabilization Program. The NSP was established for the purpose of stabilizing communities that have suffered from foreclosures and abandonment. The NSP1 program provides funds to purchase and redevelop foreclosed and abandoned homes and residential properties. The NSP3 program provides a third round of neighborhood stabilization grants to all states and select governments on a formula basis. NSP 3 program funds have been spent. The following table provides a financial summary of the NSP program.

| | | | Yea | ır-to | o-date through | n Sep | tember 30, 2 | 020 | |
|--------------------------------------|-------|----|-----------|-------|----------------|-------|--------------|-----|---------|
| | | E | Beginning | | | | | | Ending |
| Neighborhood Stabilization Program | | | Balance | | Revenue | Ex | penditure | | Balance |
| Neighborhood Stabilization Program 1 | | \$ | 142,433 | \$ | 55,998 | \$ | 652 | \$ | 197,779 |
| Neighborhood Stabilization Program 3 | | | - | | 57,505 | | - | | 57,505 |
| | Total | \$ | 142,433 | \$ | 113,503 | \$ | 652 | \$ | 255,284 |

Fund 192 South Sound Military Communities Partnership

The purpose of this fund is to account for the revenues and expenditures associated with the Federal Office of Economic Adjustment Grant Program, which provides grants to assist communities with the alleviation of socioeconomic effects that may result from military base closures and realignments. This fund also accounts for all activity associated with the South Sound Military Communities Partnership (SSMCP). The following table provides a financial summary of the OEA/SSMCP programs.

| South Sound Military Communities Partnership / | | Yea | ır-te | o-date through | n Sep | otember 30, 2 | 020 | | | |
|--|--------------------------------|--------|-------|----------------|-------|---------------|-----|--------|--|--|
| Office of Economic Adjustment | Beg Bal Revenue Expenditure Er | | | | | | | | | |
| SSMCP | \$ | 53,430 | \$ | 235,200 | \$ | 226,421 | \$ | 62,209 | | |
| OEA - JBLM CU Implementation 3 | | - | | 344,305 | | 344,305 | | - | | |
| Dept. of Defense /Tactical Tailor | | - | | 39,800 | | 39,800 | | - | | |
| Total | \$ | 53,430 | \$ | 619,305 | \$ | 610,526 | \$ | 62,209 | | |

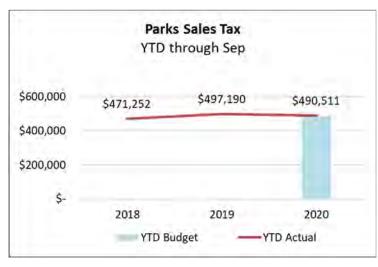
PARKS, RECREATION & COMMUNITY SERVICES

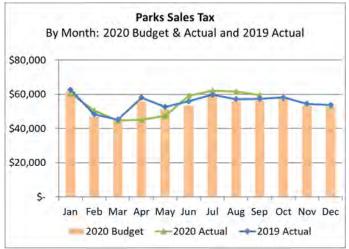
Parks Sales Tax

On September 19, 2000, Pierce County voters approved the ballot measure to increase local sales taxes by one-tenth of 1 percent. A sales and use tax equal to one-tenth of one percent (0.001%) within Pierce County provides funds to acquire, improve, rehabilitate, maintain, or develop regional and local parks; to improve, rehabilitate, maintain or expand accredited zoo, aquarium and wildlife preserves pursuant to RCW 82.14.400(6); for community-based housing; and to implement the creation of a zoo and aquarium advisory authority.

The tax was proposed as a funding mechanism for Tacoma Metro Park District (the zoo). The money collected is shared 50-50 between the Parks District and the cities not contained in the District and the county.

| | | | , | | | ales Tax | mber | | | | | | | | |
|---|------------------|-------------|----|---------|----|----------|----------------|------------|-------------|----------------|-------------|--|--|--|--|
| | | | | | | | Over / (Under) | | | | | | | | |
| | | | | 20 | 20 | | 202 | 0 Actual v | 2019 Actual | 2020 Actual vs | 2020 Budget | | | | |
| Month | 2018 Actual | 2019 Actual | E | Budget | | Actual | | \$ | % | \$ | % | | | | |
| Jan | \$ 59,311 | \$ 62,678 | \$ | 61,787 | \$ | 60,456 | \$ | (2,222) | -3.5% | \$ (1,331) | -2.2% | | | | |
| Feb | 45,821 | 48,314 | | 46,926 | | 50,467 | | 2,153 | 4.5% | 3,541 | 7.5% | | | | |
| Mar 44,646 45,140 46,240 44,623 (517) -1.1% (1,617) -3.5% | | | | | | | | | | | | | | | |
| Apr | | | | | | | | | | | | | | | |
| May | 49,249 | 52,692 | | 51,061 | | 47,381 | | (5,311) | -10.1% | (3,680) | -7.2% | | | | |
| Jun | 52,094 | 55,907 | | 53,475 | | 59,234 | | 3,327 | 6.0% | 5,759 | 10.8% | | | | |
| Jul | 56,905 | 59,742 | | 58,750 | | 62,205 | | 2,463 | 4.1% | 3,455 | 5.9% | | | | |
| Aug | 53,365 | 57,222 | | 56,053 | | 61,563 | | 4,341 | 7.6% | 5,510 | 9.8% | | | | |
| Sep | 54,418 | 57,409 | | 56,245 | | 59,547 | | 2,138 | 3.7% | 3,302 | 5.9% | | | | |
| Oct | 55,737 | 58,156 | | 58,043 | | | | - | - | - | - | | | | |
| Nov | 52,643 | 54,478 | | 53,543 | | | | - | - | - | - | | | | |
| Dec | 51,764 | 53,831 | | 52,850 | | | | - | - | - | - | | | | |
| Total YTD | \$ 471,252 | \$ 497,190 | \$ | 486,464 | \$ | 490,511 | \$ | (6,679) | -1.3% | \$ 4,047 | 0.8% | | | | |
| Total Annual | \$ 631,396 | \$ 663,655 | \$ | 650,900 | | n/a | | n/a | n/a | n/a | n/a | | | | |
| 5-Year Ave Change | e (2015 - 2019): | 5.8% | | • | | | | · | | | | | | | |





Cost Recovery - Parks, Recreation & Community Services

In May 2016, the City Council adopted a set of revised financial policies to include cost recovery. The following is an excerpt of the cost recovery policy as it relates specifically to target cost recovery for parks programs/services:

Target Cost Recovery Level for Parks Programs/Services. The cost recovery policy applies to the following parks and recreation programs/services: recreation services; special events and

community gathering; senior services; and all parks. The following should be considered when determining pricing levels: The higher the community benefit, the higher the General Fund subsidy level and the higher the individual benefit, the lower the General Fund subsidy level. The overall cost recovery goal for all parks programs and services should be 45%.

Included in the revenues is the parks sales tax, which is allocated to the various parks programs/functions based on prorated share of expenditures. The growth in parks sales tax has helped reduce the general fund subsidy amount.

The table below provides historical annual and current budgeted annual and actual subsidy and recovery ratio by program.

| | | Pa | | | | Communit | • | | | | | |
|---------------------------------|----|-----------|----|-----------|----|-----------|----|--------------------------|-----------------|-----------------|----|------------------|
| | | 2015 | | 2016 | | 2017 | | 2018 | 2019 | 20 | 20 | |
| | | Annual | | Annual | | Annual | | Annual | Annual | Annual | | YTD |
| Program | | Actual | | Actual | | Actual | | Actual | Actual | Budget | | Actual |
| Recreation: | | | | | | | | | | | | |
| Revenues | \$ | 185,865 | \$ | 216,547 | \$ | 261,919 | \$ | 259,786 | \$ 273,458 | \$ 330,628 | \$ | 110,956 |
| Expenditures | \$ | 378,728 | \$ | 416,464 | \$ | 465,267 | \$ | 405,448 | 467,173 | \$ 472,141 | \$ | 218,434 |
| General Fund Subsidy | \$ | 192,862 | \$ | 199,917 | \$ | 203,347 | \$ | 145,662 | \$ 193,715 | \$ 141,513 | \$ | 107,479 |
| Recovery Ratio | П | 49% | | 52% | | 56% | | 64% | 59% | 70% | | 51% |
| Senior Services: | | | | | | | | | | | | |
| Revenues | \$ | 126,325 | \$ | 128,002 | \$ | 146,667 | \$ | 135,302 | \$ 164,863 | \$ 150,186 | \$ | 79,124 |
| Expenditures | \$ | 205,028 | \$ | 221,579 | \$ | 222,371 | \$ | 236,627 | \$ 246,535 | \$ 241,021 | \$ | 129,429 |
| General Fund Subsidy | \$ | 78,703 | \$ | 93,576 | \$ | 75,703 | \$ | 101,325 | \$ 81,672 | \$ 90,835 | \$ | 50,305 |
| Recovery Ratio | | 62% | | 58% | | 66% | | 57% | 67% | 62% | | 61% |
| Parks Facilities: | | | | | | | | | | | | |
| Revenues | \$ | 230,460 | \$ | 189,650 | \$ | 196,875 | \$ | 207,559 | \$ 216,183 | \$ 218,082 | \$ | 175,395 |
| Expenditures | \$ | 601,638 | \$ | 475,050 | \$ | 465,075 | \$ | 500,484 | \$ 544,466 | \$ 522,457 | \$ | 338,928 |
| General Fund Subsidy | \$ | 371,178 | \$ | 285,400 | \$ | 268,200 | \$ | 292,925 | \$ 328,283 | \$ 304,375 | \$ | 163,533 |
| Recovery Ratio | | 38% | | 40% | | 42% | | 41% | 40% | 42% | | 52% |
| Fort Steilacoom Park: | | | | | | | | | | | | |
| Revenues | \$ | 196,072 | \$ | 222,616 | \$ | 229,551 | \$ | 282,142 | \$ 298,997 | \$ 286,129 | \$ | 175,467 |
| Expenditures | \$ | 476,101 | \$ | 604,482 | \$ | 588,850 | \$ | 672,444 | \$ 733,560 | \$ 710,600 | \$ | 445,065 |
| General Fund Subsidy | \$ | 280,028 | \$ | 381,866 | \$ | 359,299 | \$ | 390,302 | \$ 434,563 | \$ 424,472 | \$ | 269,598 |
| Recovery Ratio | Ť | 41% | | 37% | | 39% | | 42% | 41% | 40% | | 39% |
| Subtotal Direct Cost: | | | | | | | | | | | | |
| Revenues | \$ | 738,723 | \$ | 756,815 | \$ | 835,013 | \$ | 884,789 | \$ 953,501 | \$ 985,025 | \$ | 540,942 |
| Expenditures | \$ | 1,661,494 | \$ | 1,717,575 | \$ | 1,741,562 | \$ | 1,815,003 | \$ 1,991,734 | \$ 1,946,220 | \$ | 1,131,857 |
| General Fund Subsidy | \$ | 922,772 | \$ | 960,760 | \$ | 906,549 | \$ | 930,214 | \$ 1,038,233 | \$ 961,195 | \$ | 590,915 |
| Recovery Ratio | | 44% | | 44% | | 48% | | 49% | 48% | 51% | | 48% |
| Administration (Indirect Cost): | | | | | | | | | | | | |
| Revenues | \$ | 74,171 | \$ | 79,621 | \$ | 87,032 | \$ | 89,860 | \$ 94,133 | \$ 91,825 | \$ | 92,010 |
| Expenditures | \$ | 279,425 | \$ | 293,036 | \$ | 304,327 | \$ | 301,174 | \$ 329,201 | \$ 319,656 | \$ | 261,334 |
| General Fund Subsidy | \$ | 205,254 | \$ | 213,415 | \$ | 217,295 | \$ | 211,314 | \$ 235,068 | \$ 227,831 | \$ | 169,324 |
| Recovery Ratio | Ė | 27% | Ė | 27% | Ť | 29% | | 30% | 29% | 29% | Ť | 35% |
| Total Direct & Indirect Cost: | | | | | | | | | | | | |
| Revenues | \$ | 812,894 | \$ | 836,436 | \$ | 922,045 | \$ | 974,649 | \$ 1,047,634 | \$ 1,076,850 | \$ | 632,952 |
| Expenditures | \$ | 1,940,919 | \$ | 2,010,611 | \$ | 2,045,889 | \$ | 2,116,177 | \$ 2,320,935 | \$ 2,265,876 | \$ | 1,393,191 |
| General Fund Subsidy | | 1,128,025 | | 1,174,175 | \$ | | \$ | 1,141,528 | \$ 1,273,301 | 1,189,026 | \$ | 760,239 |
| Recovery Ratio | | 42% | | 42% | | 45% | | 46% | 45% | 48% | | 45% |
| _ | | | | | | | | age Genera ar Average | | • | \$ | 1,168,175 44% |

COVID-19 caused closure/event cancellation and participant capacity limitations.

Human Services Program

Since incorporation, the City has dedicated 1% of General Fund in for human services programs that support our most vulnerable populations and create conditions that enable people in need to access resources and support services which foster healthy and functional individuals and families where children thrive and achieve their full potential.

| | | | 2017 | | 2010 | | 2010 | | 2020 | | Takal |
|---|--|----|---------|----|---------|----|---------|----|-----------|----|-----------|
| | B | | 2017 | | 2018 | | 2019 | | 2020 | | Total |
| Agency | Program | _ | Actual | _ | Actual | _ | Actual | _ | llocation | _ | 2017-2020 |
| | Total | \$ | 337,441 | \$ | 344,707 | \$ | 353,356 | \$ | 360,000 | \$ | |
| Access to Health & Behavio | | \$ | 76,500 | \$ | 59,000 | \$ | 71,500 | \$ | 71,500 | \$ | 278,500 |
| Communities In Schools | Lakewood School-Wide Support | | 22,500 | _ | - | | - | _ | - | | 22,500 |
| Community Healthcare | Primary Medical Care | | - | _ | - | | 20,000 | | 20,000 | | 40,000 |
| Community Healthcare | Uncompensated Medical Care for ESL | | 5,000 | | - | | - | | - | | 5,000 |
| Greater Lakes Mental Health | Behavioral Contact Team | | 25,000 | | 25,000 | | 25,000 | | 25,000 | | 100,000 |
| Lindquist Dental Clinic for Children | Dental Care for Children | | 12,000 | | 17,000 | | 14,000 | | 14,000 | | 57,000 |
| Pierce County Project | Donated Care Program | | 12,000 | | 17,000 | | 12,500 | | 12,500 | | 54,000 |
| Access | | | | | | | | | | | |
| Emotional Supports for Hea | | \$ | 81,409 | \$ | 113,423 | \$ | 113,403 | \$ | 117,000 | \$ | 425,235 |
| Centerforce | Inclusion for Adult with Disabilities | | - | | = | | 10,000 | | 10,000 | | 20,000 |
| Communities In Schools | After School Program | | - | | 24,000 | | 17,500 | | 17,500 | | 59,000 |
| Lakewood Boys & Girls Club | After School Program | | 12,500 | | 12,500 | | 20,000 | | 20,000 | | 65,000 |
| Pierce College | Computer Clubhouse | | 11,626 | | 14,000 | | - | | _ | | 25,626 |
| Pierce College / City of Lakewood (*) | Lakewood's Promise | | 17,390 | | 19,923 | | 21,403 | | 25,000 | | 83,716 |
| Pierce County Aids | Oasis Youth Center & Case Mgmt | | 15,000 | | 17,000 | | 22,500 | | 22,500 | | 77,000 |
| Foundation Rebuilding Hope Sexual | Therapy & Advocacy Programs | | 14,893 | | 16,000 | | 14,000 | | 14,000 | | 58,893 |
| Assault Center YMCA of Pierce & Kitsap | Late Night Youth Programs | | 10,000 | | 10,000 | | 8,000 | | 8,000 | | 36,000 |
| Counties | | | | | | | | | | | |
| Housing Assistance | | \$ | 40,988 | \$ | 41,000 | \$ | 25,953 | \$ | 29,000 | \$ | 136,941 |
| Catholic Community Services | Family Housing Network | | 15,988 | | 16,000 | | 11,953 | | 15,000 | | 58,941 |
| Rebuilding Together South | Rebuilding Day & Year-Round Services | | 10,000 | | 10,000 | | 14,000 | | 14,000 | | 48,000 |
| Tacoma Rescue Mission | Adams Street Family Shelter | | 15,000 | | 15,000 | | - | | - | | 30,000 |
| Stabilization Services | , | \$ | 138,544 | Ś | 131,284 | \$ | 142,500 | \$ | 142,500 | Ś | 554,828 |
| Caring for Kids | Ready to Learn Fair & School Supplies | | 5,000 | | 4,997 | | - | | - | | 9,997 |
| | Food Distribution | | 25,000 | | 25,000 | | 25,000 | | 25,000 | | 100,000 |
| Nourish Pierce Co (Fish | Food Bank | | 25,000 | | 25,000 | | 20,000 | | 20,000 | | 90,000 |
| Food Banks of Pierce Co) Lakewood Area Shelter | Client Services Center | | 22,500 | | 22,500 | | 18,750 | | 18,750 | | 82,500 |
| Association (LASA) South Sound Outreach | Connection Center Utility | H | 9,444 | | 1,287 | H | - | | - | | 10,731 |
| Services | Assistance | | | | , | | | | | | • |
| St. Leo Food Connection | Children's Feeding Program | | 5,600 | | 6,000 | | - | | - | | 11,600 |
| St. Leo Food Connection | Springbrook Mobile Food Bank | | 9,000 | | 9,000 | | 30,000 | | 30,000 | | 78,000 |
| | Victims of Crime Advocacy Program | | 12,000 | | 12,500 | | 18,750 | | 18,750 | | 62,000 |
| YWCA Pierce County | Domestic Violence Services | | 25,000 | | 25,000 | | 30,000 | | 30,000 | | 110,000 |

^{*} In 2017, the City brought Lakewood's Promise work back in-house and cancelled the contract with Pierce College.

Fund 502 Property Management

The table below provides the operational costs of maintaining City Hall, Police Station and Sounder Station.

| Property Management Operating Expenditures Year-to-date through September | | | | | | | | | | | |
|--|------------|------------|------------|----|--------------|----|------------|----|----------|--------------|--|
| | 2018 | 20 | 19 | | | | | | Over/(| Under) | |
| Operating Expenditures | Annual | Annual | YTD | L | 20 | 20 | | 20 | 20 YTD A | tual vs 2019 | |
| | Actual | Actual | Actual | Α | nnual Budget | Υ | YTD Actual | | \$ | % | |
| City Hall Facility | \$ 366,270 | \$ 369,505 | \$ 233,962 | \$ | 378,645 | \$ | 249,456 | \$ | 15,494 | 6.6% | |
| Personnel | 113,984 | 114,505 | 87,778 | L | 116,045 | | 89,403 | | 1,626 | 1.9% | |
| Supplies | 31,531 | 35,810 | 21,675 | | 35,810 | | 14,831 | | (6,844) | -31.6% | |
| Services / Intergovernmental | 95,129 | 79,900 | 53,174 | | 87,500 | | 76,526 | | 23,353 | 43.9% | |
| Utilities | 125,626 | 139,290 | 71,335 | Г | 139,290 | | 68,695 | | (2,640) | -3.7% | |
| Police Station | \$ 259,801 | \$ 239,249 | \$ 202,470 | \$ | 239,277 | \$ | 212,631 | \$ | 10,161 | 5.0% | |
| Personnel | 55,964 | 56,029 | 44,994 | | 56,057 | | 47,274 | | 2,281 | 5.1% | |
| Supplies | 16,492 | 22,200 | 10,250 | | 26,190 | | 10,948 | | 698 | 6.8% | |
| Services / Intergovernmental | 76,785 | 69,890 | 63,865 | | 65,900 | | 70,323 | | 6,458 | 10.1% | |
| Utilities | 110,561 | 91,130 | 83,362 | Г | 91,130 | | 84,086 | | 725 | 0.9% | |
| Sounder Station * | \$ 62,086 | \$ 68,357 | \$ 39,687 | \$ | 68,362 | \$ | 37,174 | \$ | (2,514) | -6.3% | |
| Personnel | 11,192 | 11,207 | 8,998 | Г | 11,212 | | 9,455 | | 456 | 5.1% | |
| Supplies | 2,812 | 5,000 | 1,464 | | 5,000 | | 1,826 | | 363 | 24.8% | |
| Services / Intergovernmental | 42,013 | 46,050 | 25,345 | L | 46,050 | | 21,973 | | (3,372) | -13.3% | |
| Utilities | 6,069 | 6,100 | 3,881 | | 6,100 | | 3,920 | | 39 | 1.0% | |
| Total Operating Expenditures | \$ 688,159 | \$ 677,110 | \$ 476,118 | \$ | 686,284 | \$ | 499,259 | \$ | 23,141 | 4.9% | |

 $^{{\}rm *Reflects}\, Sounder\, Station\, operating\, expenditures\, accounted\, for\, in\, Fund\, 502\, Property\, Management.$

Fund 301 – Parks CIP

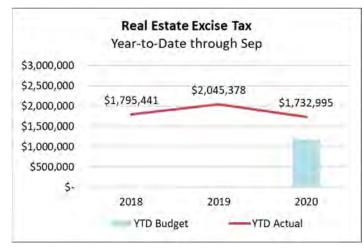
The Parks Capital Project Fund accounts for the receipts and disbursements related to the acquisition or construction of major park capital facilities with the exception of those facilities financed by proprietary and trust funds.

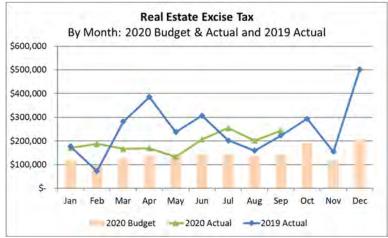
| | | 20 |)20 Budget | 20 | 020 Actual |
|-------------|--|----|------------|---------|------------|
| Fund 301 Pa | rks CIP | | | | YTD Sep |
| Revenues: | | | | | |
| Grants | | \$ | 3,934,911 | \$ | 363,761 |
| Contributi | ons/Donations | | 33,500 | | 3,550 |
| Interest/O | ther | | - | | 12,128 |
| Transfer Ir | n - Fund 001 General | | 494,129 | | 282,129 |
| Transfer Ir | n - Fund 102 REET | | 519,589 | | 519,589 |
| Transfer Ir | n - Fund 104 LTAC | | 461,034 | | - |
| Transfer Ir | n - MVET | | - | | 3,137 |
| Transfer Ir | n - Fund 401 SWM | | 206,277 | | - |
| | Total Revenues | \$ | 5,649,440 | \$ | 1,184,294 |
| Expenditure | es: | | | | |
| 301.0003 | Harry Todd Playground Replacement | | 2,713,055 | | 156,813 |
| 301.0005 | Chambers Creek Trail Planning | | 300,000 | | - |
| 301.0006 | Gateways | | 200,000 | | 9,059 |
| 301.0014 | Ft Steilacoom Park/South Angle Lane Parking & Elwood Fencing | | 1,417,763 | | 421,221 |
| 301.0016 | Park Equipment Replacement | | 47,483 | | - |
| 301.0017 | Park Playground Resurfacing | | 12,989 | | - |
| 301.0018 | Project Support | | 136,247 | | 19,470 |
| 301.0019 | Edgewater Dock | | 45,083 | | 15,928 |
| 301.0020 | Wards Lake Improvements | | 243,277 | | - |
| 301.0022 | Street Banners & Brackets Phase II | | 8,789 | | - |
| 301.0024 | Fort Steilacoom Park Barn Restoration | | 120,000 | | - |
| 301.0025 | Fort Steilacoom Park ADA/Sensorty All Abilities Playground | | 150,000 | | - |
| 301.0027 | American Lake Improvement (ADA, Playground) | | 235,542 | | - |
| 301.0031 | Fort Steailacoom Park Turf Infields | | 1,260,000 | | - |
| 301.0032 | Springbrook Park Expansion V | | 1,131,616 | | 37,875 |
| 301.0035 | Fort Steilacoom Park Pavilion Restroom Improvements | | 157,022 | | 229 |
| 301.0036 | Service Club Sign | | 22,510 | | - |
| 301.0037 | Property Acquisition & Demolition (Near Washington Park) | | 150,000 | | 22,050 |
| | Total Expenditures | \$ | 8,351,376 | \$ | 682,645 |
| | Paginning Fund Palanca | \$ | 2 716 FFC | ¢ | 2 716 FFC |
| | Beginning Fund Balance | | 2,716,556 | \$ ¢ | 2,716,556 |
| | Ending Fund Balance | \$ | 14,620 | \$ | 3,218,205 |

Fund 102 Real Estate Excise Tax

All sales of real estate are taxed at 1.78%, of which 1.28% goes towards state funding of K-12 education and public works assistance and the City receives 0.5% for capital purposes. The Pierce County Treasurer collects the real estate excise tax and remits to the City on a monthly basis. The tax is the obligation of the seller and due and payable immediately at the time of the sale.

| | Real Estate Excise Tax Year-to-date through September | | | | | | | | | | | | | |
|-----------------|--|---------------|----|-----------|---------------|--------------|----------------|------------------|-------------|----------------------------|---------|-------|--|--|
| | | | | | | | Over / (Under) | | | | | | | |
| | | | | | 20 | 20 | 2 | 2020 Actual vs 2 | 2019 Actual | 2020 Actual vs 2020 Budget | | | | |
| Month | | 2018 | | 2019 | Budget Actual | | | \$ | % | \$ | | % | | |
| Jan | \$ | 209,520 | \$ | 177,064 | 117,820 | \$ 170,333 | ļ | \$ (6,731) | -3.8% | \$ | 52,513 | 44.6% | | |
| Feb | | 191,643 | | 73,074 | 96,466 | 187,573 | L | 114,499 | 156.7% | | 91,107 | 94.4% | | |
| Mar | | 170,498 | | 281,814 | 127,400 | 166,651 | | (115,163) | -40.9% | | 39,251 | 30.8% | | |
| Apr | | 219,737 | | 385,709 | 136,192 | 169,105 | | (216,604) | -56.2% | | 32,914 | 24.2% | | |
| May | | 189,396 | | 237,058 | 141,051 | 133,477 | | (103,581) | -43.7% | | (7,574) | -5.4% | | |
| Jun | | 143,044 | | 307,045 | 144,124 | 206,539 | | (100,506) | -32.7% | | 62,415 | 43.3% | | |
| Jul | | 226,227 | | 202,258 | 143,206 | 254,238 | | 51,980 | 25.7% | | 111,032 | 77.5% | | |
| Aug | | 269,923 | | 158,917 | 136,377 | 201,397 | | 42,480 | 26.7% | | 65,020 | 47.7% | | |
| Sep | | 175,454 | | 222,439 | 144,048 | 243,682 | | 21,243 | 9.6% | | 99,634 | 69.2% | | |
| Oct | | 201,155 | | 293,584 | 190,853 | | | - | - | | - | - | | |
| Nov | | 185,745 | | 154,694 | 118,268 | | | - | - | | - | - | | |
| Dec | | 513,014 | | 500,975 | 204,195 | | | - | - | | - | - | | |
| Total YTD | \$ | 1,795,441 | \$ | 2,045,378 | \$ 1,186,684 | \$ 1,732,995 | 9, | \$ (312,383) | -15.3% | \$ | 546,311 | 46.0% | | |
| Total Annual | \$ | 2,695,355 | \$ | 2,994,634 | \$ 1,700,000 | n/a | | n/a | n/a | | n/a | n/a | | |
| 5-Year Ave Char | nge (2 | 2015 - 2019): | | 20.3% | | | | | | | | | | |





The following tables summarize by month, the number of taxable and exempt real estate transactions, and lists major transactions (sales price of \$1M and greater).

Transactions that are exempt include:

- Property acquired by gift, inheritance, and other transfers which do not represent market transactions at "arm's length", such as transfers to a corporation or partnership owned by the transferor or his/her own family members;
- o Transfers to lien holders when such transfers are in lieu of foreclosure;
- Real property acquired from a governmental entity;
- o Business transfers in which no gain or loss occurs;
- o Trade in credit; and
- Standing timber, if the income from the timber sale is subject to B&O tax.

| | Tran | saction Typ | эе | # of | Major Transactions - 2020 | | |
|---------------|--------|-------------|-------|---------|--|---------------|-----------|
| Month | Exempt | Taxable | Total | Parcels | Description | Sales Price | Net Tax |
| Jan | 60 | 67 | 127 | 142 | Apartment Complex 14405 to 14417 Untion Ave SW | \$1,198,400 | \$5,932 |
| | | | | | Crest Apartments 3276 South 92nd St | \$1,199,000 | \$5,935 |
| | | | | | Washington Oaks Apartments 15308 Washington Ave SW | \$1,700,000 | \$8,415 |
| | | | | | Carlyle Apartments 12721 47th Ave SW | \$1,700,000 | \$8,415 |
| | | | | | Clover Creek Apartments 12502 Addison St SW | \$1,750,000 | \$8,663 |
| | | | | | Eden Plaza 9312 South Tacoma Way | \$3,280,000 | \$16,236 |
| | | | | | Steilacoom Square 3865 Steilacoom Blvd SW | \$4,612,500 | \$22,832 |
| Feb | 42 | 70 | 112 | 124 | Auto Repair Services 4046 100th St SW | \$1,400,000 | \$6,930 |
| | | | | | Entertainment Bars 8920 South Tacoma Way | \$1,890,000 | \$9,356 |
| | | | | | Single Family Residence 7708 Walnut Street SW | \$2,000,000 | \$9,900 |
| | | | | | Gas Station Mini Mart 15408 Union Ave SW | \$2,500,000 | \$12,375 |
| | | | | | Western Inn 9920 South Tacoma Way | \$7,170,000 | \$35,492 |
| Mar | 53 | 82 | 135 | 143 | Single Family Residence 12746 Gravelly Lake Drive SW | \$1,625,000 | \$8,044 |
| | | | | | Malibu Apts 4120 109th St SW | \$2,093,000 | \$10,360 |
| | | | | | Grand Cedars Apts 5226 to 5230 Chicago Ave SW | \$2,820,000 | \$13,959 |
| | | | | | Amber Court Apts 12809 Lincoln Ave SW | \$3,080,000 | \$15,246 |
| Apr | 38 | 73 | 111 | 174 | Land & Land Improvements 5400 Chicago Ave SW | \$2,472,600 | \$12,239 |
| | | | | | Single Family Residences 124xx - 125xx Springbrook Lane | \$7,417,400 | \$36,716 |
| May | 40 | 72 | 112 | 118 | Vincent Apartments 3313 to 3317 92nd St South | \$1,200,000 | \$5,940 |
| | | | | | Single Family Residence 11702 Madera Drive SW | \$1,236,000 | \$6,118 |
| | | | | | Single Family Residence 8904 Frances Folsom St SW | \$1,403,000 | \$6,945 |
| Jun | 43 | 100 | 143 | 153 | Vacant Undeveloped Land 8109 North Thorne Lane SW | \$1,000,000 | \$4,950 |
| | | | | | Single Family Residence 8911 North Thorne Lane SW | \$1,010,000 | \$5,000 |
| | | | | | Medical Office 5605 100th St SW STE A-D | \$1,100,000 | \$5,445 |
| | | | | | Islander Apts 10417 to 10423 112th St SW | \$1,175,000 | \$5,816 |
| | | | | | Apt 5810 to 5816 77th St West | \$1,300,000 | \$6,435 |
| | | | | | Single Family Residence 11507 Gravelly Lake Drive SW | \$1,872,500 | \$9,269 |
| | | | | | Residential 6922 & 6918 146th St SW and | | |
| | | | | | 14714, 14704, 14601 Woodbrook Dr SW | \$2,514,998 | \$12,449 |
| Jul | 59 | 103 | 162 | 174 | Single Family Residence 11420 Gravelly Lake Drive SW | \$1,150,000 | \$5,693 |
| | | | | | Single Family Residence 8925 Lake Steilacoom Point Road SW | \$1,225,000 | \$6,064 |
| | | | | | Vacant Industrial Land 7301 150th Street SW | \$1,300,000 | \$6,435 |
| | | | | | Apt Condo High Rise 13140 Country Club Drive SW Unit 303 | \$1,300,000 | \$6,435 |
| | | | | | Auto Parking XXX 36th Ave Court SW | \$2,500,000 | \$12,375 |
| | | | | | Bell Garden Apartments 8810 John Dower Road SW | \$2,644,000 | \$13,088 |
| | | | | | Vacant Undeveloped Residential Land XXX Moreland Ave SW | \$2,700,000 | \$13,365 |
| | | | | | Boral Roofing 10920 Steele St S | \$6,100,000 | \$30,195 |
| Aug | 41 | 95 | 136 | 138 | Single Family Residence 9705 Lake Seilacoom Drive SW | \$1,000,000 | \$4,950 |
| - 5 | | | | | Single Family Residence 15 Lagoon Ln N | \$1,150,000 | \$5,693 |
| | | | | | Single Family Residence 8812 Frances Folsom St SW | \$1,334,000 | \$6,603 |
| | | | | | Single Family Residence 7308 Norh St S | \$1,650,000 | \$8,168 |
| Sep | 53 | 98 | 151 | 165 | | \$1,050,000 | \$5,198 |
| | | 55 | | 200 | Retail Trade 12612 Pacific Highway SW | \$1,100,000 | \$5,445 |
| | | | | | Single Family Residence 10807 Evergreen Terrace SW | \$1,280,000 | \$6,336 |
| | | | | | Single Family Residence 10007 Lake Steilacoom Drive SW | \$1,300,000 | \$6,435 |
| | | | | | Single Family Residence 9104 116th St SW | \$1,300,000 | \$6,435 |
| | | | | | Gas Station Mini Mart 7718 Bridgeport Way W | \$1,500,000 | \$7,425 |
| | | | | | Multi-Family Apts 110 Country Club Lane | \$2,190,000 | \$10,841 |
| | | | | | Duplex 8102 Sherwood Forest St SW | \$2,348,400 | \$10,641 |
| | | | | | Gas Station Mini Mart 8306 Tacoma Mall Boulevard | \$5,250,000 | \$25,988 |
| Total YTD Sep | 429 | 760 | 1,189 | 1,331 | 222 222 237 Milli Marc 2000 (200Ma Mari Dourceard | \$105,090,798 | \$520,199 |

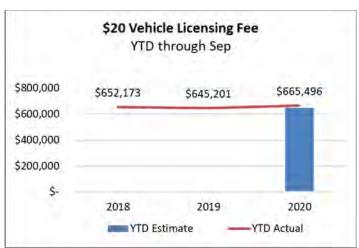
| | Tran | saction Ty | pe | # of | Major Transactions - 2019 | | |
|----------------|--------|------------|-------|---------|---|---------------|-------------|
| Month | Exempt | Taxable | Total | Parcels | Description | Sales Price | Net Tax |
| Jan | 60 | 90 | 150 | 159 | Commercia/Retail 5221 100th St SW | \$1,850,000 | \$9,158 |
| | | | | | Commercial/Retail (Custer Square) 4102 to 7406 Custer Rd W | \$2,550,000 | \$12,623 |
| | | | | | Apartment Complex 12802 True Lane SW | \$5,293,600 | \$26,203 |
| Feb | 39 | 54 | 93 | 98 | Single Family Residence 6718 76th St W | \$1,050,000 | \$5,198 |
| Mar | 61 | 90 | 151 | 198 | Universal Tires & Wheels 9210 South Tacoma Way | \$1,000,000 | \$4,950 |
| | | | | | Single Family Residence 14 Country Club Drive SW | \$1,650,000 | \$8,168 |
| | | | | | General Warehousing 3401 96th St South | \$27,200,000 | \$134,640 |
| Apr | 65 | 101 | 166 | 178 | Single Family Residence 8921 North Thorne Lane SW | \$1,100,000 | \$5,445 |
| · | | | | | Commercial Retail Trade 10506 Bridgeport Way SW | \$1,200,000 | \$5,940 |
| | | | | | Apartment Complex 5314 San Francisco Ave SW | \$1,877,500 | \$9,294 |
| | | | | | Beaumont Apartments 8609 82nd St SW | \$46,393,200 | \$229,646 |
| May | 58 | 107 | 165 | 196 | Single Family Residence 25 Forest Glen Ln SW | \$1,175,000 | \$5,816 |
| , | | | | | Commercial Land & Improvements 11329 Pacific Hwy SW | \$1,600,000 | \$7,920 |
| | | | | | Commercial Land & Improvements 9530 Front St South | \$5,000,000 | \$24,750 |
| | | | | | Commercial Land & Improvements 9522 to 9537 Gravelly Lake Drive | \$7,865,000 | \$38,932 |
| Jun | 51 | 116 | 167 | 185 | Single Family Residence 11901 Greendale Drive SW | \$1,072,500 | \$5,309 |
| 3411 | J . | 110 | 107 | 103 | RV Storage Yard XXX Steilacoom Blvd SW | \$1,200,000 | \$5,940 |
| | | | | | General Warehousing Storage/Farmers Coffee 9412 Front St S | 1 1 1 | \$6,064 |
| | | | | | | \$1,225,000 | |
| | | | | | Walgreens 9505 Bridgeport Way SW | \$4,327,714 | \$21,422 |
| | | | | | Bridgeport Professional/Medical Svcs Bldg 7424 Bridgeport Wy | \$7,250,000 | \$35,888 |
| 11 | | | 452 | 167 | Star Lite Market Place 8327 S Tacoma Way | \$11,700,000 | \$57,915 |
| Jul | 53 | 99 | 152 | 167 | Single Family Residence 11914 Nyanza Rd SW | \$1,200,000 | \$5,940 |
| Aug | 54 | 101 | 155 | 170 | No major transactions (\$1M+) | n/a | n/a |
| Sep | 53 | 106 | 159 | 189 | 76 Union Gas Station Mini Mart 7718 Bridgeport Way West | \$1,500,000 | \$7,425 |
| | | | | | Tillicum Manor Mobile Park 23 Spaces 2 Duplexes 15317 WA Ave SW | \$1,618,000 | \$8,009 |
| | | | | | Single Family Residence 7 Country Club Drive West | \$1,795,000 | \$8,885 |
| | | | | | Commercial General Merchandise Retail Trade 10408 South Tac Way | \$2,425,000 | \$12,004 |
| | | | | | Commerical 9314 to 9316 Bridgeport Way SW | \$2,500,000 | \$12,375 |
| | | | | | Commercial Lakewood Square 6010 Mt Tacoma Drive SW | \$4,466,000 | \$22,107 |
| Oct | 55 | 109 | 164 | 181 | Single Family Residence 12404 Gravelly Lake Drive SW | \$1,140,000 | \$5,643 |
| | | | | | Lake Center Apt 5925 99th St SW | \$1,150,000 | \$5,693 |
| | | | | | Les Schwab xxx Durango St SW | \$1,218,000 | \$6,029 |
| | | | | | Klauser Building 3625 Perkins Ln | \$1,450,000 | \$7,178 |
| | | | | | Single Family Residence 12753 Gravelly Lake Drive SW | \$1,775,000 | \$8,786 |
| | | | | | Mt Tahoma Square Phase One 9505 South Tacoma Wy | \$2,100,000 | \$10,395 |
| | | | | | Butler House 4901 115th St Ct SW | \$3,197,100 | \$15,826 |
| | | | | | Macau Casino Restaurant 9811 South Tacoma Wy | \$6,000,000 | \$29,700 |
| | | | | | CVS Pharmacy 9332 to 9400 Bridgeport Way SW | \$8,505,300 | \$42,101 |
| Nov | 42 | 83 | 125 | 136 | Meadow Park Trlr Ct & Computer Repair 7416 Custer Road W | \$1,000,000 | \$4,950 |
| | | | | | Professional Office Building 9881 Bridgeport Way LLC | \$1,120,000 | \$5,544 |
| | | | | | New Construction Multi Family Apts 15001 Woodbrook Dr SW | \$1,350,000 | \$6,683 |
| | | | | | Single Family Residence 12718 Gravelly Lake Dr SW | \$1,940,000 | \$9,603 |
| | | | | | Single Family Residence 23 Country Dr SW | \$2,000,000 | \$9,900 |
| | | | | | Dutch Brothers Coffee 6229 Lake Grove St W | \$2,095,000 | \$10,370 |
| Dec | 69 | 91 | 160 | | Single Family Residence 57 Country Club Road SW | \$1,002,000 | \$4,960 |
| | | | | | Single Family Residence 10502 Brook Lane SW | \$1,021,000 | \$5,054 |
| | | | | | Single Family Residence 7117 Interlaaken Drive SW | \$1,450,000 | \$7,178 |
| | | | | | Freeport Apts 10211 47th Ave SW | \$1,751,500 | \$8,670 |
| | | | | | Medical Office 11203 Bridgeport Way SW | \$2,160,000 | \$10,692 |
| | | | | | Single Family Residence 6820 150th St SW | \$5,000,000 | \$24,750 |
| | | | | | Oakridge Condos 8008 83rd Ave SW | \$20,169,600 | \$99,840 |
| | | | | | Royal Oaks Apts 8008 to 8248 Bridgeport Way SW | \$25,154,000 | \$124,512 |
| Total YTD Sep | 494 | 864 | 1,358 | 1,540 | | \$149,083,514 | \$737,964 |
| Total Annual | 660 | 1,147 | 1,807 | 1,857 | | \$242,832,014 | |
| Total Allifudi | 000 | 1,14/ | 1,007 | 1,007 | | 7272,032,014 | Y 1,202,013 |

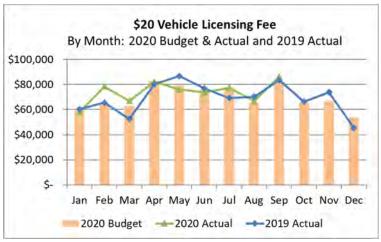
| | Transaction Type | | # of | Major Transactions - 2018 | | | |
|---------------|------------------|---------|-------|---------------------------|--|-----------------------------|----------------------|
| Month | Exempt | Taxable | Total | Parcels | Description | Sales Price | Net Tax |
| Jan | 46 | 81 | 127 | 178 | Eastwood Apartments 5302 to 5306 Chicago Av SW | \$4,649,600 | \$23,016 |
| | | | | | Vacant Land Undeveloped 7901 116th St Ct SW (Multiple) | \$4,320,000 | \$21,384 |
| | | | | | Commercial Vacant Land 12623 Bridgeport Way SW | \$4,000,000 | \$19,800 |
| | | | | | South Tacoma Retail Plaza (Restaurant) 8722 South Tacoma Way | \$1,840,000 | \$9,108 |
| | | | | | Gas Station Mini Mart 3701 Steilacoom Blvd SW | \$1,500,000 | \$7,425 |
| | | | | | General Merchandise Retail Trade 8813 Edgewater Drive | \$1,400,000 | \$6,930 |
| | | | | | Single Family Residence 13015 Naomilawn Dr SW | \$1,365,000 | \$6,757 |
| | | | | | Duplex 12601 Bridgeport Way SW | \$1,252,500 | \$6,200 |
| | | | | | Single Family Residence 128 Country Club Cir CW | \$1,030,000 | \$5,099 |
| Feb | 63 | 91 | 154 | 162 | Commercial Vacant Land 10640 Pacific Highway SW | \$4,550,000 | \$22,523 |
| | | | | | Los Robles Apts 12712 Lincoln Ave SW | \$1,747,700 | \$8,651 |
| | | | | | Park Place Apts 12602 TO 12618 Lincoln Ave SW | \$1,597,600 | \$7,908 |
| | | | | | Single Family Residence 44 Country Club Drive SW | \$1,500,000 | \$7,425 |
| Mar | 59 | 95 | 154 | 160 | Single Family Residence 7235 Interlaaken Drive SW | \$1,235,000 | \$6,113 |
| | | | | | Single Family Residence 22 Loch Lane SW | \$1,175,000 | \$5,816 |
| | | | | | Professional Office Building 9881 Bridgeport Way SW | \$1,160,000 | \$5,742 |
| | | | | | Used Car Lots Only Retail 9001 South Tacoma Way | \$1,075,000 | \$5,321 |
| Apr | 53 | 104 | 157 | 164 | Lakewood You Store It 12611 Pacific Highway SW | \$6,951,500 | \$34,410 |
| | | | | | Bridgeport Apartments 4910 to 4918 108th St SW | \$3,217,600 | \$15,927 |
| | | | | | Tudor Haus Apartments 5506 to 5510 Chicago Ave SW | \$2,230,000 | \$11,039 |
| | | | | | Biltmore Hotel 12701 Pacific Highway SW | \$2,140,000 | \$10,593 |
| | | | | | Single Family Residence 12505 Gravelly Lake Drive SW | \$2,100,000 | \$10,395 |
| | | | | | Whispering Firs Apartments 5501 Chicago Ave SW | \$1,820,000 | \$9,009 |
| May | 69 | 114 | 183 | 213 | Single Family Residence 30 Country Club Dr SW | \$1,050,000 | \$5,198 |
| | | | | | General Warehousing Storge 10604 30th Ave S | \$1,085,000 | \$5,371 |
| | | | | | Lakewood Gardens 2 Apts 10901 to 10923 Addison St SW | \$1,100,000 | \$5,445 |
| | | | | | Oaklyn Manor Apts 7920 Washington Blvd SW | \$1,324,900 | \$6,558 |
| | | | | | Commercial Vacant Land 11023 Bridgeport Way SW | \$2,400,000 | \$11,880 |
| Jun | 46 | 95 | 141 | 155 | Single Family Residence 11420 Gravelly Lake Dr SW | \$1,200,000 | \$5,940 |
| | | | | | Villa Plaza Apartment 5634 Main St SW | \$1,150,000 | \$5,693 |
| | | | | | Single Family Residence 71 West Shore Ave SW | \$1,125,000 | \$5,569 |
| | | | | | Office Space 10025 Lakewood Drive SW | \$1,100,000 | \$5,445 |
| Jul | 46 | 126 | 172 | 205 | Sandman Apartments 10102 Sales Road S | \$6,815,700 | \$33,738 |
| | | | | | Gas Station/Mini Mart 10801 Bridgeport Way SW | \$2,090,000 | \$10,346 |
| | | | | | Single Family Residence 13120 Country Club Dr SW Unit 102 | \$1,275,000 | \$6,311 |
| Aug | 50 | 101 | 151 | 155 | The James Apts 4828 123rd St SW | \$18,050,000 | \$89,348 |
| | | | | | Clover Meadows Apts 12517 47th Ave SW | \$2,350,000 | \$11,633 |
| | | | | | Lochburn Villa Apts 8814 Lochburn Lane SW | \$1,848,200 | \$9,149 |
| | | | | | Single Family Residence 12771 Gravelly Lake Drive SW | \$1,295,000 | \$6,410 |
| | 25 | | 424 | 420 | Ivars Seafood 10114 South Tacoma Way | \$1,175,000 | \$5,816 |
| Sep | 35 | 89 | 124 | 130 | Sylvan Park Multi Family Apts 3407 to 3411 92nd St S | \$1,615,000 | \$7,994 |
| | | | | | Autozone Parts & Accessories 8308 Berkeley St SW | \$1,600,000 | \$7,920 |
| | | | | | Single Family Residence 13120 Country Club Dr SW Unit 401 | \$1,375,000 | \$6,806 |
| | | | | | Single Family Residence 12111 Gravelly Lake Dr SW | \$1,340,000 | \$6,633 |
| Oct | 47 | 111 | 161 | 177 | Single Family Residence 12116 Nyanza Rd SW | \$1,150,000 | \$5,693 \$0,858 |
| Oct | 47 | 114 | 101 | 172 | | \$1,991,500 | \$9,858 |
| | | | | | Vacant Undeveloped Residential Land 11456 Gravelly Lake Drive SW | \$1,599,000 | \$7,915 \$7,672 |
| | | | | | Flett Creek Professional Building 6210 75th St W | \$1,550,000 | \$7,673 |
| | | | | | Single Family Residence 12723 Gavelly Lake Drive SW | \$1,152,000 | \$5,702 \$5,445 |
| | | | | | Dairy Queen 10104 South Tacoma Way | \$1,100,000 | \$5,445 \$5,074 |
| Nov | E E | 83 | 138 | 145 | Single Family Residence 7920 Interlaaken Drive SW | \$1,025,000 | \$5,074 \$43,684 |
| Nov | 55 | 83 | 138 | 145 | Springtree Apts 12702 to 12714 49th Ave SW | \$8,825,000 \$2,050,000 | \$43,684 |
| | | | | | Sizzler Restaurant 10204 South Tacoma Way | | \$10,148 \$9,281 |
| | | | | | South Tacoma Business Park 8811 South Tacoma Way | \$1,875,000 | |
| | | | | | Single Family Residence 11320 Gravelly Lake Drive SW Vincent Apts 3313 to 3317 92nd St S | \$1,588,000 | \$7,861 \$4,950 |
| Dec | 50 | 91 | 141 | 155 | General Warehousing Storage @ 14801 Spring St SW New Constr | \$1,000,000 \$65,575,000 | \$4,950 \$324,596 |
| Dec | 30 | 31 | 141 | 133 | Lakewood Cinema Plaza Pad "H" @ 2302 South 84th St | \$5,900,000 | \$324,396 |
| | | | | | Stanley Estates Apartments @ 12310 Interlaaken Drive SW | \$3,696,375 | \$29,203 |
| | | | | | Vacant Industrial Land @ 6922 146th St | \$1,650,000 | \$8,168 |
| | | | | | Single Family Dwelling @ 10807 Greendale Drive SW | \$1,500,000 | \$7,425 |
| Total YTD Sep | 467 | 896 | 1,363 | 1,522 | Single Lating Directing & 10007 dicentiale Directive | \$107,370,300 | \$531,484 |
| Total Annual | 619 | 1,184 | 1,803 | 1,994 | | \$209,447,175 | |
| | | -, | , | -, | | | . , , |

Fund 103 Transportation Benefit District

| | \$20 Vehicle Licensing Fee Year-to-date through September | | | | | | | | | | | | | |
|------------------------------------|--|-----------|----|-----------|----|---------|-----|---------|----------------------------|----------|--------|----|----------------|-------|
| | | | | | | - | | | | | Over / | | | |
| Month | | | | | | | 020 | | 2020 Actual vs 2019 Actual | | | | 0 Actual vs 20 | |
| | | 18 Actual | | 19 Actual | | Budget | | Actual | | \$ | % | _ | \$ | % |
| Jan | \$ | 59,360 | \$ | 60,311 | \$ | 59,577 | | 57,938 | \$ | (2,373) | -3.9% | \$ | (1,639) | -2.8% |
| Feb | | 65,538 | | 65,498 | | 64,162 | | 78,329 | | 12,831 | 19.6% | | 14,166 | 22.1% |
| Mar | | 64,837 | | 52,470 | | 62,623 | | 66,865 | | 14,395 | 27.4% | | 4,242 | 6.8% |
| Apr | | 83,871 | | 80,200 | | 82,771 | | 82,118 | | 1,918 | 2.4% | | (653) | -0.8% |
| May | | 75,854 | | 86,823 | | 79,076 | | 75,953 | | (10,870) | -12.5% | | (3,123) | -3.9% |
| Jun | | 77,398 | | 76,931 | | 75,714 | | 73,676 | | (3,255) | -4.2% | | (2,038) | -2.7% |
| Jul | | 71,485 | | 69,201 | | 77,480 | | 77,463 | | 8,262 | 11.9% | | (17) | 0.0% |
| Aug | | 70,326 | | 70,290 | | 65,206 | | 66,960 | | (3,330) | -4.7% | | 1,754 | 2.7% |
| Sep | | 83,503 | | 83,477 | | 82,058 | | 86,194 | | 2,717 | 3.3% | | 4,136 | 5.0% |
| Oct | | 64,489 | | 66,370 | | 65,719 | | | | - | - | | - | - |
| Nov | | 64,676 | | 73,750 | | 66,816 | | | | - | - | | - | - |
| Dec | | 54,374 | | 45,363 | | 53,797 | | | | - | - | | - | - |
| Total YTD | \$ | 652,173 | \$ | 645,201 | \$ | 648,668 | \$ | 665,496 | \$ | 20,293 | 3.1% | \$ | 16,827 | 2.6% |
| Annual Total | \$ | 835,711 | \$ | 830,685 | \$ | 835,000 | | n/a | | n/a | n/a | | n/a | n/a |
| 4-Year Ave Chg (2016 - 2019)* 1.6% | | | | | • | | • | • | | | • | • | • | |

^{*} City began receiving revenues in March 2015, therefore using 4-year average rather than 5-year.





On August 6, 2012, the Lakewood City Council adopted Ordinance #550, creating a transportation benefit district (TBD) in the City of Lakewood, referred to as the Lakewood TBD. The TBD is a quasi-municipal corporation and independent taxing district created for the sole purpose of acquiring, constructing, improving, providing and funding transportation improvement within the city limits of Lakewood. It has the authority to impose certain taxes and fees, either through the vote of the people of board action, for transportation purposes. The TBD is governed by the members of the Lakewood City Council as the District's Board of Directors and the Mayor services as Chair of the Board. The Transportation Benefit District authority automatically expires on 12:01 am on July 16, 2032, unless dissolved sooner.

On September 15, 2014, the Lakewood TBD adopted Ordinance #TBD-01, authorizing an annual \$20 vehicle licensing fee for the TBD. The TBD Board found this fee is the best way to preserve, maintain, operate, construct, or reconstruct the transportation infrastructure of the City of Lakewood and fund transportation improvements within the District that are consistent with existing state, regional or local transportation plans necessitated by existing or reasonably foreseeable congestion levels.

The fees are effective for tabs due beginning April 1, 2015. The Washington State Department of Licensing (DOL) collects the fees and distributes the net proceeds to the City on a monthly basis. DOL automatically deducts one percent (1%) of the \$20 fee at the time of collection for administration and collections expenses incurred. The 1% administration fee is the maximum amount permitted by RCW 82.80.140.

On July 1, 2015 the Washington State Legislature enacted Second Engrossed Substitute Bill 5987 (SESSB 5987), which authorizes the City to assume the rights, powers, functions, and obligation of the TBD. On November 22, 2016, the City Council declared its intent to conduct a public hearing to consider the proposed assumption of the rights, powers, function, and obligations of the existing City of Lakewood TBD. The City Council conducted the public hearing on December 5, 2016. On December 12, 2016, the City Council adopted the ordinance to assume the TBD.

On May 6, 2019, the Lakewood TBD adopted Ordinance # 708, authorizing two additional eligible projects and identified completed TBD projects as follows (to be updated in early 2021, see discussion in following section):

Completed Projects

- Steilacoom Boulevard Lakewood Drive to West of South Tacoma Way
- Lakewood Drive 100th to Steilacoom Boulevard
- Main Street Gravelly Lake Drive to 108th St
- 59th Main Street to 100th
- 108th Bridgeport to Pacific Highway
- 108th Main Street to Bridgeport

Current Eligible Projects

- Pacific Highway 108th to SR 512
- 100th Lakeview to South Tacoma Way
- New LED Street Lights
- Signal Projects
- Minor Capital Projects
- Neighborhood Traffic Safety
- Personnel, Engineering, Professional Services
- Chip Seal Program Local Access Roads
- Lakewood Drive Flett Creek to North City Limits
- 59th 100th to Bridgeport
- Custer Steilacoom to John Dower
- 88th Steilacoom to Custer
- 100th 59th to Lakeview
- Non-Motorized Trail: Gravelly Lake Drive Washington Blvd to Nyanza Road SW (added 5/6/2019)
- Overlay & Sidewalk Fill-In: Custer Road John Dower to 500' West of Bridgeport Way (added 5/6/2019)

The \$20 vehicle license fee is estimated to generate \$835,000 annually. This revenue source along with General Fund contributions, real estate excise tax, motor vehicle fuel tax and grants will provide funding for needed improvements to city streets and roads.

Initiative I-976 / Supreme Court Decision / City Next Steps

In November 2019, voters approved I-976 (known as the "\$30 car tab initiative") effective December 5, 2019. The initiative makes significant changes to many other aspects of the State's transportation system, including repeal of the authority for transportation benefit districts to impose fees.

The initiative would: Limit motor vehicle license fees to \$30 per year; repeal or reduce certain motor vehicle weight fees; repeal the authority for TBDs to impose vehicle license fees; reduce electric vehicle fees to \$30 per year; repeal the 0.3% tax on motor vehicle retail sales; require local motor vehicle excise taxes (MVETs) to be calculated using the Kelley Blue Book base value of the vehicle; conditionally repeal the Sound Transit 0.8% MVET; and require the retirement or refinancing of Sound Transit-related bonds.

There would also be reductions in many of the state accounts associated with transportation funding, including the Multimodal Transportation Account (including state grants and local programs funded by these resources), the Motor Vehicle Account, State Patrol Highway Account, and the Transportation Partnership Account. In addition to the \$835,000/year from the \$20 VLF, the City receives multimodal funding and motor vehicle excise tax of approximately \$82,000/year and \$1,285,000/year, respectively, which could be impacted if reductions occur as the state level.

The Transportation Benefit District authority automatically expires on 12:01 am on July 16, 2032, unless dissolved sooner. The City did not anticipate dissolving the TBD earlier than this date since Ordinance 550 authorizes the City to establish TBDs within the boundaries of the City of Lakewood. I-976 affects the \$20 VLF (car tabs) option but does not eliminate other funding options, such as a voter-approved sales tax.

The State Department of Licensing (DOL) is responsible for collecting vehicle licensing fees and taxes. Once collected, DOL sends the revenue to the Washington State Treasurer. The Treasurer distributes funds to the City. In 2020 through September, the City deposited the revenues in a liability account pending the outcome of I-976. DOL was responsible for taking necessary and appropriate action to refund any collected fees or taxes and communicate accordingly with customers pending instructions from the court as the case moved forward.

In July 2020, State Supreme Court heard oral arguments about the constitutionality of the initiative to lower the cost of car tabs that voters passed last year. The injunction on I-976 remained in place until the Washington State Supreme Court can rule on appeal. On April 29, the Washington State Supreme Court accepted expedited direct review and granted the motion to stay the injunction pending the appeal. This meant that the injunction preventing I-976 from taking effect would stay in place until the Supreme Court's decision on the appeal.

In October 2020, the Washington State Supreme Court ruled on the constitutionality of I-976 and struck down the initiative because it contained multiple subjects and a misleading ballot title. Now that the court has ruled, the 2020 vehicle license fees that the City has been receiving from the State Department of Licensing (DOL) is recognized as revenue.

Since the State Supreme Court finds that the voter-approved I-976 is unconstitutional, the Lakewood City Council has two options. One option is to rescind the \$20 vehicle license fee or second move forward with using the monies to continue investing in transportation infrastructure projects. City's \$20 vehicle license fee could be used to leverage the issuance of bonds in support of transportation projects totaling approximately \$11 million that would be repaid over 20 years.

The City will update the list of eligible and completed TBD funded projects following City Council discussion in early 2021.

Vehicles Subject to the Vehicle Licensing Fee

The annual vehicle fee is due for each vehicle subject to license tab fees and for each vehicle subject to gross weight fees with an unladen (scale) weight of 6,000 pounds or less as described in table below. Vehicles with non-expiring registration, such as Disabled American Veteran and Collector Vehicles, are exempt from the tax. The annual vehicle licensing fee applies only when renewing a vehicle registration, and is effective upon the registration renewal date as provided by the Department of Licensing.

The following vehicles are subject to the vehicle licensing fee under RCW 82.80.140:

| | Vehicles Subject to the VL | F | | | | |
|----------------------|---|--|--|--|--|--|
| Use Type | Description | Authority | | | | |
| CAB | Taxicab | RCW 46.17.350 | | | | |
| CMB | Combination | RCW 46.17.355 | | | | |
| | | if scale weight is 6000 pounds or less | | | | |
| CMB (non-powered) | Trailers | RCW 46.16A.450(b) | | | | |
| COM | Commercial vehicle | RCW 46.17.350 | | | | |
| | | if scale weight is 6000 pounds or less | | | | |
| COM non powered | Commercial | RCW 46.16A.450 | | | | |
| CYC | Motorcycle | RCW 46.17.350 | | | | |
| FIX | Fixed Load vehicle | RCW 46.17.355 | | | | |
| | | if scale weight is 6000 pounds or less | | | | |
| FRH, 6 seats or less | For Hire | RCW 46.17.350 | | | | |
| FRH, 7 seats or more | For Hire | RCW 46.17.355 | | | | |
| | | if scale weight is 6000 pounds or less | | | | |
| HDL | House Moving Dolly | RCW 46.17.350 | | | | |
| LOG (powered) | Used Exclusively for hauling logs | RCW 46.17.355 | | | | |
| | | if scale weight is 6000 pounds or less | | | | |
| LOG (non-powered) | Used exclusively for hauling logs | RCW 46.17.355 | | | | |
| MHM | Motor home | RCW 46.17.350 | | | | |
| MOB | Mobile Home | RCW 46.17.350 (if actually licensed) | | | | |
| PAS | Passenger vehicle | RCW 46.17.350 | | | | |
| STA, 6 seats or less | Stage | RCW 46.17.350 | | | | |
| STA, 7 seats or more | Stage | RCW 46.17.355 | | | | |
| | | if scale weight is 6000 pounds or less | | | | |
| TLR | Private –use trailer | RCW 46.17.350 | | | | |
| | (if over 2000 pounds scale weight) | | | | | |
| TOW | Tow truck | RCW 46.17.350 | | | | |
| TRK | Truck | RCW 46.17.355 | | | | |
| | | if scale weight is 6000 pounds or less | | | | |
| TVL | Travel trailer | RCW 46.17.350 | | | | |
| NEP | Neighborhood electric passenger vehicle | RCW 46.17.350 | | | | |
| NET | Neighborhood electric truck | RCW 46.17.355 | | | | |
| | | if scale weight is 6000 pounds or less | | | | |
| MEP | Medium-speed electric passenger vehicle | RCW 46.17.350 | | | | |
| MET | Medium-speed electric truck | RCW 46.17.355 | | | | |
| | | if scale weight is 6000 pounds or less | | | | |

Vehicles Exempt from the Vehicle Licensing Fee

The following vehicles are specifically exempted from the vehicle licensing fee:

- a. Campers, as defined in RCW 46.04.085;
- b. Farm tractors or farm vehicles as defined in RCW 46.04.180 and 46.04.181;
- c. Mopeds, as defined in RCW 46.04.304;
- d. Off-road and non-highway vehicles as defined in RCW 46.04.365;
- e. Private use single-axle trailer, as defined in RCW 46.04.422;
- f. Snowmobiles as defined in RCW 46.04.546; and
- g. Vehicles registered under chapter 46.87 RCW and the international registration plan.

The following vehicles are not subject to the vehicle fee under RCW 82.80.140:

| | Vehicles Exempt from VLF | |
|----------|--|------------------------------|
| Use Type | Description | Reasoning |
| ATQ | Antique Vehicle (any vehicle 30 years old) | Not subject to license fees |
| ATV | Motorized Non highway vehicle | Not subject to RCW 82.80.140 |
| CGR | Converter Gear | Not subject to license fees |
| CMP | Campers | Exempt under RCW 82.80.140 |
| GOV | State, County, City, Tribal | Not subject to license fees |
| FAR | Farm | Exempt under RCW 82.80.140 |
| FCB | Farm Combination | Exempt under RCW 82.80.140 |
| FED | Federally Owned | Not subject to license fees |
| FEX | Farm Exempt | Not subject to license fees |
| FMC | Federal Motorcycle Trailer | Not subject to license fees |
| ORV | Off Road Vehicles | Exempt under RCW 82.80.140 |
| PED | Moped | Exempt under RCW 82.80.140 |
| ATQ | Restored and Collector Vehicles | Not subject to license fees |
| SCH | Private School | Not subject to license fees |
| SNO, SNV | Snowmobiles | Exempt under RCW 82.80.140 |
| SNV | Vintage snowmobiles | Exempt under RCW 82.80.140 |
| SNX | State, County, City owned snowmobiles | Exempt under RCW 82.80.140 |
| TLR | Personal use trailers, single axle | Exempt under RCW 82.80.140 |
| | (less than 2,000 pounds scale weight) | |

Fund 104 Hotel/Motel Lodging Tax

There is an excise tax of 7% on the sale of or charge made for the furnishing of lodging by a hotel, rooming house, tourist court, motel, trailer camp and the granting of similar license to use real property. The hotel/motel taxes generated from the rental of rooms are restricted to be used for the promotion of tourism in the City.

The City's Lodging Tax Advisory Committee makes recommendations to the City Council in regards to how the taxes are to be used.

The 2018 overall increase is due primarily to new hotel, increased activity and additional revenue resulting from an excise tax audit performed by the state.

| | Hotel/Motel Lodging Tax Year-to-date through September | | | | | | | | | | | | |
|------------------|---|----|------------|-----|---------------|-----|-------------|------|---------------|----------------|------|-------------|-------------|
| | | | | | | | | | | Over / (| _ | | |
| | | | | | 202 | 20 | | 20 | 020 Actual vs | 2019 Actual | 202 | 20 Actual v | 2020 Budget |
| Month | 2018 Actual | 2 | 019 Actual | | Budget | | Actual | | \$ | % | | \$ | % |
| Jan | \$ 63,696 | \$ | 52,821 | \$ | 44,704 | \$ | 80,098 | \$ | 27,277 | 51.6% | \$ | 35,394 | 79.2% |
| Feb | 77,614 | | 65,824 | | 54,593 | | 58,654 | | (7,170) | -10.9% | | 4,061 | 7.4% |
| Mar | 128,253 | | 84,328 | | 68,668 | | 51,444 | | (32,884) | -39.0% | | (17,224) | -25.1% |
| Apr | 79,985 | | 82,032 | | 59,852 | | 53,538 | | (28,494) | -34.7% | | (6,314) | -10.5% |
| May | 90,414 | | 97,918 | | 66,616 | | 72,138 | | (25,780) | -26.3% | | 5,521 | 8.3% |
| Jun | 108,413 | | 111,782 | | 87,817 | | 79,755 | | (32,027) | -28.7% | | (8,062) | -9.2% |
| Jul | 112,884 | | 121,053 | | 88,100 | | 87,560 | | (33,493) | -27.7% | | (540) | -0.6% |
| Aug | 108,068 | | 122,802 | | 88,323 | | 97,783 | | (25,019) | -20.4% | | 9,460 | 10.7% |
| Sep | 91,256 | | 109,087 | | 73,963 | | 81,284 | | (27,803) | -25.5% | | 7,321 | 9.9% |
| Oct | 73,503 | | 94,968 | | 67,159 | | | | - | - | | - | - |
| Nov | 68,816 | | 80,038 | | 54,219 | | | | - | - | | - | - |
| Dec | 52,434 | | 69,300 | | 45,986 | | | | - | - | | | - |
| Total YTD | \$ 860,582 | \$ | 847,647 | \$ | 632,636 | \$ | 662,254 | \$ | (185,393) | -21.9% | \$ | 29,618 | 4.7% |
| Annual Total | \$ 1,055,335 | \$ | 1,091,953 | \$ | 800,000 | | n/a | | n/a | n/a | | n/a | n/a |
| 5-Year Ave Chang | ge (2015 - 2019) | | 11.6% | Dec | creases due t | o C | OVID-19 cau | ised | closure/car | cellation of e | veni | ts. | |





The following table provides details of the hotel/motel lodging tax allocations for year-to-date September 30, 2020.

| | 2020 | | | |
|--|--------------|--------------|--|--|
| Hotel/Motel Lodging Tax Summary | Annual Budge | t YTD Actual | | |
| 4% Revenue: | | | | |
| Special Hotel/Motel Tax (2%) | \$ 228,571 | \$ 189,216 | | |
| Transient Rental Income (2%) | \$ 228,571 | \$ 189,216 | | |
| Subtotal | 457,142 | 378,431 | | |
| 3% Revenue: | | | | |
| Special Hotel/Motel Tax (3%) | 342,857 | 283,823 | | |
| Subtotal | 342,857 | 283,823 | | |
| | | | | |
| Interest | - | 7,151 | | |
| | | | | |
| Total Revenue | 800,000 | 669,406 | | |
| 4% Expenditure: | | | | |
| Asia Pacific Cultural Center | 10,000 | | | |
| City of Lakewood Communications - Imaging Promotion | 30,000 | - | | |
| City of Lakewood - Concert Series | 20,000 | | | |
| City of Lakewood - PRCS - Farmers Market | 20,000 | 19,741 | | |
| City of Lakewood - PRCS - SummerFEST | 80,000 | | | |
| Historic Fort Steilacoom Association | 12,000 | | | |
| Lakewold Gardens | 50,000 | | | |
| Lakewood Arts Festival Association | 19,500 | 6,454 | | |
| Lakewood Chamber of Commerce | 90,000 | | | |
| Lakewood Chamber of Commerce - Nights of Lights | 20,000 | | | |
| Lakewood Historical Society & Museum | 42,000 | - | | |
| Lakewood Playhouse | 23,000 | 8,227 | | |
| Lakewood Sister Cities Association | 23,900 | 49 | | |
| Tacoma Regional Convention + Visitor Bureau & Tacoma Sound Sports Commission | 120,000 | 41,949 | | |
| Subtotal | 560,400 | 201,932 | | |
| 3% Expenditure: | | | | |
| City of Lakewood - PRCS - Gateways | 150,000 | - | | |
| City of Lakewood - PRCS - FSP/N. Angle Lane Parking /Trail Improvements | 129,149 | - | | |
| City of Lakewood - PRCS - Harry Todd Park Phase II (Waterfront) | 181,885 | - | | |
| CPTC McGavick Center Payment | 101,850 | 101,850 | | |
| Subtotal | 562,884 | 101,850 | | |
| | | - | | |
| Total Expenditures | \$ 1,123,284 | \$ 303,782 | | |
| | | <u> </u> | | |
| Beginning Balance | \$ 1,560,637 | | | |
| Ending Balance | \$ 1,237,353 | \$ 1,926,261 | | |

Fund 302 - Transportation CIP

The *Transportation Capital Projects Fund* accounts for receipts and disbursements related to acquisition, design, construction and any other related street capital project expenditures. Revenues supporting this fund's activities include motor vehicle fuel tax; direct and indirect federal grants; state grants; GO bond proceeds; transfers in from the Real Estate Excise Tax Fund; contribution from General Fund, Community Development Block Grant, and the councilmanic \$20 vehicle licensing fees from the Transportation Benefit District Fund.

| Fund 302 Transportation CIP | 2020 Budget | 2020 Actual YTD Sep |
|---|--------------|------------------------|
| Revenues: | | Прзер |
| Motor Vehicle Excise Tax | \$ 350,000 | \$ 213,474 |
| Increased Motor Vehicle Excise Tax | 72,300 | 53,381 |
| Multi-Modal Distribution | 82,400 | 61,007 |
| Grants | 4,500,967 | 1,517,504 |
| Proceeds from Sale of Asset/Street Vacation | -,300,307 | 65,203 |
| Pavement Degradation | | 25,128 |
| Interest/Other | | 205,216 |
| GO Bond Proceeds | 3,922,757 | 922,757 |
| Transfer In - Fund 001 General | 512,000 | 512,000 |
| Transfer In - Fund 102 REET | 1,100,950 | 552,228 |
| Transfer In - Fund 103 TBD | 247,457 | 52,457 |
| Transfer In - Fund 190 CDBG | 167,273 | 3,016 |
| Transfer In - Fund 401 SWM | 2,964,056 | 314,504 |
| Total Revenues | | \$ 4,497,875 |
| Expenditures: | , -,, | , , , , , , , |
| 302.0000 Unallocated | - | 846 |
| 302.0001 Personnel, Engineering & Professional Svcs | 599,000 | 361,549 |
| 302.0002 New LED Streetlights | 334,257 | 4,548 |
| 302.0003 Neighborhood Traffic Safety | 25,000 | 1,752 |
| 302.0004 Minor Capital | 369,942 | 213,652 |
| 302.0005 Chip Seal Program | 444,581 | 429,585 |
| 302.0015 112th/111th Bridgeport Way to Kendrick | 1,341,312 | 10,091 |
| 302.0024 Steilacoom Blvd - Farwest to Phillips | 610,514 | 113,107 |
| 302.0039 Gravelly Lake Dr - Non Motorized Trail | 241,840 | 241,840 |
| 302.0053 123rd St - Bridgeport Way to 47th Ave Street Improvements | - | 3,099 |
| 302.0060 Signal Projects | 955,735 | 27,505 |
| 302.0063 Colonial Center Revitalization | - | 41 |
| 302.0064 146th St, Spring St and 150th St Street Improvement (LID) | 919,641 | 919,211 |
| 302.0066 Overlay: Custer - Steilacoom to John Dower | - | 83 |
| 302.0077 Gravelly Lake Dr WA Blvd to Nyanza Rd SW - Non-Motorized Trail | 330,000 | 502,272 |
| 302.0080 Overlay: 108th Street – Bridgeport Way to Pacific Highway | 110,000 | 38,128 |
| 302.0119 Sidewalks: Lakewood Drive - Steilacoom Blvd. to Flett Creek | 1,038,328 | 36,953 |
| 302.0134 Veterans Dr - GL Dr to Amer Lake Park | 7,033,554 | 2,820,868 |
| 302.0135 Building, Street & Park Improvements | 2,014,990 | 1,488,035 |
| 302.0137 Streets: Steilacoom Blvd/88th (Weller to Custer Rd.) | 2,692,162 | 1,234,439 |
| 302.0138 Sidewalks: Onyx Dr SW - 89th to 97th | 5,194,662 | 2,554,733 |
| Total Expenditures | \$24,255,518 | \$ 11,002,336 |
| | | |
| Beginning Fund Balance | \$11,354,137 | \$ 11,354,137 |
| Ending Fund Balance | \$ 1,018,779 | \$ 4,849,676 |

Sewer CIP Funds

The Sewer Capital Project CI Fund accounts for the construction and expansion of a sewer system and related costs to maintain and operate the fund. The City Council also adopted Resolution 2018-19, which supports continuing the sewer surcharge and expanding the geographical area to include the entire city and identifies that the surcharge will be used for design, construction and other costs associated with sewer projects beyond paying for debt service. This will allow the City to use surcharge revenue to pay for sewer projects both inside and outside of Tillicum and Woodbrook.

| | | 20 | 020 Actual |
|---|--------------|----|------------|
| Fund 311 Sewer Capital Project | 2020 Budget | | YTD Sep |
| Revenues: | | | |
| Interest/Other | \$ - | \$ | 6,354 |
| Grant | 75,000 | | - |
| Sewer Availability charges | 140,000 | | 212,718 |
| Transfer In - Fund 001 General | 27,000 | | 27,000 |
| Transfer In - Fund 204 Sewer Project Debt (4.75% Surcharge) | 55,000 | | 55,000 |
| Transfer In - Fund 401 SWM | 8,000 | | - |
| Total Revenues | \$ 305,000 | \$ | 301,072 |
| Expenditures: | | | |
| 311.0000 Unallocated | 35,000 | | 13,656 |
| 311.0002 Side Sewer CIPS | 200,419 | | - |
| 311.0004 North Thorne Lane Sewer Extension | 15,910 | | 4,023 |
| 311.0005 Maple St Sewer Extension | 606,905 | | 52,998 |
| 311.0013 Fort Steilacoom Park Sewer Extension | 227,000 | | - |
| Total Expenditures | \$ 1,085,234 | \$ | 70,677 |
| | | | |
| Beginning Fund Balance | \$ 1,245,820 | \$ | 1,245,820 |
| Ending Fund Balance | \$ 465,586 | \$ | 1,476,214 |

Fund 401 – Surface Water Management Operations & CIP

The Surface Water Management Fund accounts for activities that provide storm water collection and disposal services to the City. Activities include administration, engineering, construction, operation, maintenance, and repairs, which are primarily supported by user fees. The fees are billed by Pierce County and are included in the semi-annual property taxes, and remitted by the County to the City.

| Fund 401 Surface Water Management | | 20 | 20 Budget | 2020 Actual | | |
|-------------------------------------|----------------------|---------|-----------|-------------|-----------|--|
| Revenues: | | | | | | |
| Storm Drainage Fees & Charges | | \$ | 4,004,100 | \$ | 3,072,698 | |
| Site Development Permits | | | 30,000 | | 61,668 | |
| Special Assessment | | | 23,766 | | 31,808 | |
| Flood Control Services | | 280,000 | | 300,202 | | |
| Interest Earnings / Other | | | 20,800 | | 21,032 | |
| Transfer In - Fund 302 Public Works | | | 241,840 | | 241,840 | |
| Grants/Contributions | | | 74,708 | | 103,536 | |
| | Total Revenues | \$ | 4,675,214 | \$ | 3,832,785 | |
| Expenditures: | | | | | | |
| 401.0000 Operations | | | 6,192,712 | | 1,855,672 | |
| 401.0008 Outfall Retrofit | | | 547,787 | | 384,955 | |
| 401.0012 Outfall Retrofit Feasibili | ty Project | | 60,000 | | - | |
| 401.0014 Water Quality Improven | nents | | 20,000 | | - | |
| 401.0015 Oakbrook Outfall Retrof | its | | 249,196 | | 29,620 | |
| 401.0017 American Lake Integrate | d Aquatic Vegetation | | 510 | | 1,649 | |
| 401.0018 Waughop Lake Treatme | nt | | 410,463 | | 354,478 | |
| 401.0021 American Lake Treatme | nt Project | | 29,320 | | 13,634 | |
| 401.9999 Rental - Stump Grinder (| 20%) | | 350 | | - | |
| 401.9999 IT Maintenance & Opera | tions | | 17,588 | | 1,925 | |
| 401.9999 Contributed Capital | | | 17,273 | | 189 | |
| 401.9999 Misc 1-Time | | | 3,108 | | 72,176 | |
| | Total Expenditures | \$ | 7,548,307 | \$ | 2,714,297 | |
| | | | | | | |
| Beginning Fund Balance | | \$ | 4,306,289 | \$ | 4,306,289 | |
| Ending Fund Balance | | \$ | 1,433,196 | \$ | 5,424,776 | |

Administrative Services

Fund 501 Fleet & Equipment

The Fleet and Equipment Replacement Fund accounts for all costs associated with operating, maintaining and replacing the City's vehicles and other motorized equipment. This fund owns and depreciates all non-proprietary fund assets of this nature. Fleet and equipment user charges are allocated to the operating funds based on usage.

| Fund 501 - Fleet & Equipment Fund Year-to-date through September | | | | | | | | | | | |
|---|----------|---|--------|---|--|----------|---|--|--|--|--|
| | | 2018 | 2019 | | 2020 | | | | | | |
| | Annual | | Annual | | Annual | YTD | | | | | |
| | | Actual | Actual | | Budget | | Actual | | | | |
| Sources: | | | | | | | | | | | |
| M&O Revenue | \$ | 691,737 | \$ | 763,367 | \$ 740,720 | \$ | 427,714 | | | | |
| Law Enforcement Contracts | | - | | - | - | | - | | | | |
| Interest Earnings/Misc | | 61,399 | | 71,013 | 15,000 | | 18,229 | | | | |
| Interfund Loan Proceeds | | - | | - | 880,204 | | 880,204 | | | | |
| Replacement Reserves Collections | | 942,870 | | 805,481 | - | | - | | | | |
| Capital Contributions | | - | | - | 91,824 | | - | | | | |
| Proceeds from Sale of Assets | | 52,500 | | 13,339 | 35,000 | | 9,216 | | | | |
| Transfer In from Insurance Recovery | | - | | 81,184 | 182,400 | | 58,574 | | | | |
| Total Sources | \$ | 1,748,506 | \$ | 1,734,384 | \$ 1,945,148 | \$ | 1,393,937 | | | | |
| Uses: | | | | | | | | | | | |
| Fuel/Gasoline | | 348,588 | | 323,206 | 424,150 | | 175,376 | | | | |
| Other Supplies | | | | | | | 7.000 | | | | |
| | | 12,045 | | 18,655 | 3,990 | | 7,993 | | | | |
| Repairs & Maintenance | | 12,045 388,376 | | 18,655 499,389 | 3,990 327,580 | | 7,993 271,316 | | | | |
| | | | | | | | | | | | |
| Repairs & Maintenance | | 388,376 | | 499,389 | | | 271,316 | | | | |
| Repairs & Maintenance Other Services & Charges | | 388,376 2,564 | | 499,389 | | | 271,316 | | | | |
| Repairs & Maintenance Other Services & Charges Intergovernmental | | 388,376 2,564 1,563 | | 499,389 6,468 | 327,580 - - | | 271,316 475 - | | | | |
| Repairs & Maintenance Other Services & Charges Intergovernmental Fleet & Equipment Replacement | | 388,376 2,564 1,563 722,714 | | 499,389 6,468 | 327,580 - - | | 271,316 475 - | | | | |
| Repairs & Maintenance Other Services & Charges Intergovernmental Fleet & Equipment Replacement Interfund Loan Financing | \$ | 388,376 2,564 1,563 722,714 374,426 | \$ | 499,389 6,468 | 327,580 - - | \$ | 271,316 475 - | | | | |
| Repairs & Maintenance Other Services & Charges Intergovernmental Fleet & Equipment Replacement Interfund Loan Financing Transfer Excess Proceeds to General Fund | \$ \$ | 388,376 2,564 1,563 722,714 374,426 16,000 | | 499,389 6,468 - 941,993 - | 327,580 - - 929,100 - - | \$ \$ | 271,316 475 - 112,182 - | | | | |
| Repairs & Maintenance Other Services & Charges Intergovernmental Fleet & Equipment Replacement Interfund Loan Financing Transfer Excess Proceeds to General Fund Total Uses | _ | 388,376 2,564 1,563 722,714 374,426 16,000 1,866,276 | | 499,389 6,468 - 941,993 - - 1,789,711 | 327,580 - - 929,100 - - \$ 1,684,820 | \$ | 271,316 475 - 112,182 - - 567,342 | | | | |

Fund 503 Information Technology

The Information Technology Fund accounts for all costs and services associated with the City's Information Technology needs. This fund is used to support all internal systems such as the City's Geographical Information Systems (GIS) needs, Internal & External Web Resources (WWW, Intranet & FTP), E-Mail Systems, business continuity needs, infrastructure resources, applications and overall support. In addition, the fund is also used to leverage emerging technologies to reduce cost, limit growth in the workforce, and improve services to citizens and employees; and to provide the most innovative and cost effective technology services for managing the City of Lakewood. Information technology costs are allocated to the operating funds based on a combination of FTEs and usage.

| Fund 503 - Information Technology | | | | | | | | | | | | | |
|-----------------------------------|------------------|-----------|------------------|-----------|--------|-----------|--------|-----------|--|--|--|--|--|
| Year-to-date through September | | | | | | | | | | | | | |
| | | 2018 | 2019 | | 2020 | | | | | | | | |
| | Annual Actual | | Annual Actual | | Annual | | YTD | | | | | | |
| | | | | | Budget | | Actual | | | | | | |
| Sources: | | | | | | | | | | | | | |
| M&O Revenue | \$ | 1,218,422 | \$ | 1,202,671 | \$1 | L,709,939 | \$ | 954,508 | | | | | |
| Interest Earnings/Misc | | 1,002 | | 2,201 | | - | | 2,764 | | | | | |
| Replacement Reserves Collections | | 47,500 | | 48,678 | | 66,844 | | 44,563 | | | | | |
| Capital Contributions/Grants | | 402,720 | | 593,944 | | 953,207 | | 220,376 | | | | | |
| Total Sources | \$ | 1,669,644 | \$ | 1,847,494 | \$2 | 2,729,990 | \$ 1 | l,222,211 | | | | | |
| Uses: | | | | | | | | | | | | | |
| Personnel | | 521,877 | | 562,728 | | 578,329 | | 387,276 | | | | | |
| Supplies | | 134,355 | | 40,330 | | 174,520 | | 55,561 | | | | | |
| Other Services & Charges | | 563,192 | | 601,814 | | 957,090 | | 514,436 | | | | | |
| Capital & Other 1-Time | | 402,720 | | 593,944 | | 953,207 | | 220,376 | | | | | |
| Total Uses | \$ | 1,622,144 | \$ | 1,798,816 | \$2 | 2,663,146 | \$ 1 | L,177,649 | | | | | |
| Sources Over/(Under) Uses | \$ | 47,500 | \$ | 48,678 | \$ | 66,844 | \$ | 44,562 | | | | | |
| Beginning Balance | \$ | 42,500 | \$ | 90,000 | \$ | 138,678 | \$ | 138,678 | | | | | |
| Ending Balance | \$ | 90,000 | \$ | 138,678 | \$ | 205,522 | \$ | 183,240 | | | | | |

Fund 504 Risk Management

The Risk Management Fund accounts for the financial administration of the City's comprehensive risk management program. The Fund assures that the revenues and assets of the City are protected through an established risk control and risk finance program including risk management goals and objectives, a formalized risk assessment process and methodology for reviewing and monitoring of the effectiveness of the risk management program. Risk management functions include property, casualty and general liability and similar functions. Risk management provides departments with information and assistance about recommended insurance requirements for various City contracts. Through the safety program, information and training is provided on how to reduce the risk of injury to employees, the general public and the City owned and leased property. This fund is funded primarily through user charges allocated to the operating funds based on a combination of FTEs and usage.

| Fund 504 - Risk | Mar | agement | | | |
|--|-------|-----------|-----------------|--------------|--------------|
| Year-to-date thro | ugh : | September | | | |
| | | 2018 | 2019 | 20 | |
| | | Annual | Annual | Annual | YTD |
| | | Actual | Actual | Budget | Actual |
| Sources: | | | | | |
| M&O Revenue | \$ | 2,297,703 | \$ 1,561,705 | \$ 1,449,659 | \$ 1,473,704 |
| AWC Retro Refund | | - | - | 32,120 | 51,655 |
| Insurance Proceeds/3rd Party Recoveries | | 120,742 | 285,680 | 464,150 | 179,992 |
| Total Sources | \$ | 2,418,445 | \$ 1,847,385 | \$ 1,945,929 | \$ 1,705,351 |
| Uses: | | | | | |
| Safety Program | | 4,696 | 2,782 | 3,980 | 1,959 |
| AWC Retro Program | | 33,911 | 35,792 | 24,000 | 37,356 |
| WCIA Assessment | | 1,169,200 | 1,411,230 | 1,438,799 | 1,438,931 |
| Claims/Judgments & Settlements | | 1,210,638 | 316,397 | 296,750 | 168,531 |
| Transfer Insurance Proceeds to Fleet & Equipment | | - | 81,184 | 182,400 | 58,574 |
| Total Uses | \$ | 2,418,445 | \$ 1,847,385 | \$ 1,945,929 | \$ 1,705,351 |
| Sources Over/(Under) Uses | \$ | - | \$ - | \$ - | \$ - |
| Beginning Balance | \$ | - | \$ - | \$ - | \$ - |
| Ending Balance | \$ | - | \$ - | \$ - | \$ - |

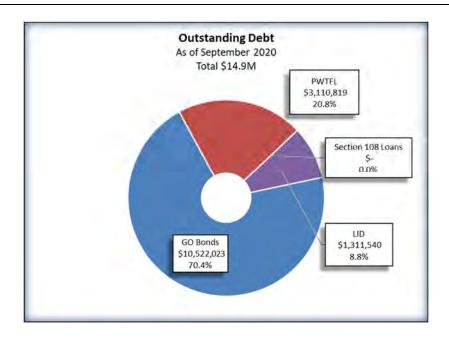
Debt Service

Under RCW 39.36.020(2), the public may vote to approve bond issues for general government in an amount not to exceed 2.5% of the value of all taxable property within the City. Within the 2.5% limit, the City Council may approve bond issues not to exceed 1.5% of the City's assessed valuation. Prior to the passage of new legislation in 1994, the statutory limit on councilmanic (non-voted) debt for general government purposes was 0.75% of assessed valuation. Another 0.75% of councilmanic debt was available only for lease-purchase contracts (RCW 35.43.200). These two components are combined and can be used for any municipal purpose, including using the entire 1.5% for bonds. Therefore, the City's remaining debt capacity without voter approval is \$101.3M and an additional \$74.6M may be accessed with voter approval. The voter-approved capacity is generally referred to as unlimited tax general obligation debt, which requires 60% voter approval and the election must have a voter turnout of at least 40% of those who voted in the last State general election. With this vote, the voter approves additional property tax be levied above and beyond the constitutional and statutory caps on property tax.

In addition to this general purpose debt capacity, RCW 39.36.030(4) also allows voter approval of park facilities and utility bond issues, each limited to 2.5% of the City's assessed valuation. Therefore, legally the City can issue up to a total of 7.5% of the City's assessed valuation in bonds for \$548.7M. The tables below show the City's available debt capacity and outstanding debt as of September 30, 2020.

| | Computation of Limitation of Indebtedness As of September 30, 2020 | | | | | | | | | | | |
|--|--|-------------------|----|------------------------------|----|-----------------|-------------|-----------------|----------------|-----------------------|--|--|
| | | General | Pu | rpose | | Excess Levy | Excess Levy | | | Total | | |
| | | Councilmanic | | Excess Levy | Ор | en Space & Park | Ut | tility Purposes | | Debt | | |
| Description | | (Limited GO) | | (with a vote) | | (voted) | | (voted) | | Capacity | | |
| AV = \$7,456,764,386 (A) 1.50% 2.50% Add: Cash on Hand for Redemption (B) | \$ | 111,851,466 | \$ | (111,851,466) 186,419,110 | \$ | 186,419,110 | \$ | 186,419,110 | \$ \$ \$ | - 559,257,329 - | | |
| Less: Bonds Outstanding | \$ | (10,522,023) | \$ | - | \$ | - | \$ | - | \$ | (10,522,023) | | |
| Remaining Debt Capacity | | \$101,329,442 | | \$74,567,644 | | \$186,419,110 | | \$186,419,110 | | \$548,735,306 | | |
| General Capacity (C) \$175,897,086 | | | | | | | | | | | | |
| (A) Final Assessed Valuation for 2020 P | rope | rty Tax Collectio | n | | | | | | | | | |

- (B) Debt Service Prefunding (the City currently does not prefund debt service)
- (C) Combined Total for Councilmanic and Excess Levy Capacities



| | | | | y of Outstand | _ | | | | | |
|---|---|---------------------------|--------------------------------|--------------------------------|------|-------------------------------|----|----------------------------------|---|--|
| | Î | | As of | September 3 | 0, 2 | 020 | | | | ì |
| - | Purpose Transportation Projects | Issue Date 5/8/2019 | Final Maturity 12/1/2038 | Interest Rate % 3.0 - 5% | \$ | Amount Issued 7,460,000 | \$ | Dutstanding Debt 7,460,000 | \$ Average Annual Payment 270,000 | Funding Source REET |
| Bonds (LTGO) 2016 Limited Tax General Obligation Bonds (LTGO) LOCAL Financing | LED Streetlight | 4/19/2016 3/24/2015 | 12/1/2028 | 2.33% | \$ | 1,884,032 | \$ | 1,710,798 | \$ 210,000 | General Fund General Fund |
| 59th Avenue Promissory Note | Retrofit Right-of-Way / Roadway in Lakewood Towne Center | 4/30/2005 | 4/30/2024 | 3.74% | \$ | 1,071,000 | \$ | 281,225 | \$ 77,000 | General Fund |
| | | | | Subtotal | \$ | 11,875,032 | \$ | 10,522,023 | \$ 713,000 | |
| PWTFL 04-691-PRE-132 | American Lake Gardens/ Tillicum Sewer | 7/7/2005 | 7/7/2024 | 1.00% | \$ | 593,864 | \$ | 118,861 | \$ 31,000 | Assessments on all Lakewood Sewer Accounts |
| PWTFL 06-962-022 | American Lake Gardens/ Tillicum Sewer | 9/18/2006 | 9/18/2026 | 0.50% | \$ | 5,000,000 | \$ | 1,766,892 | \$ 302,000 | Assessments on all Lakewood Sewer Accounts |
| PWTFL 08-951-025 | American Lake Gardens/ Tillicum Sewer | 3/1/2008 | 7/1/2028 | 0.50% | \$ | 1,840,000 | \$ | 832,209 | \$ 107,000 | Assessments on all Lakewood Sewer Accounts |
| PWTFL 12-951-025 | American Lake Gardens/ Tillicum Sewer | 6/1/2012 | 6/1/2031 | 0.50% | \$ | 500,000 | \$ | 392,857 | \$ 37,000 | Assessments on all Lakewood Sewer Accounts |
| | | | | Subtotal | | 7,933,864 | \$ | 3,110,819 | \$ 477,000 | T. |
| Section 108 Loan | 108th Street | 8/31/2017 | 8/1/2020 | Varies | \$ | 141,000 | \$ | - | \$ 47,000 | HUD |
| | | | | Subtotal | _ | 141,000 | - | - | \$ 47,000 | |
| Combined Local Improve District (CLID) 1101/1103 | Street Improvements | 12/1/2006 | 12/1/2026 | 3.75 - 4.65% | \$ | 2,824,704 | \$ | 210,000 | \$ 167,000 | Assessment on Eight Property Owners |
| Local Improvement District (LID) 1108 | Street Improvements | 1/1/2008 | 12/1/2027 | 4.22 - 5.3% | \$ | 880,000 | \$ | 178,783 | \$ 56,000 | Assessment on Single Business |
| Local Improvement District (LID) 1109 | Street Improvements | 3/2/2020 | 3/1/2033 | 2.76 - 3.47% | \$ | 922,757 | \$ | 922,757 | \$ 71,000 | Assessment on Single Business |
| | | | | Subtotal | \$ | 4,627,461 | \$ | 1,311,540 | \$ 294,000 | |
| | | | | Total | \$ | 24,577,357 | \$ | 14,944,383 | \$ 1,531,000 | |

Compensated absences are an unfunded liability comprised of all outstanding vacation pay and accrued compensatory time that is recorded as an expenditure when paid. This occurs when an employee is paid out for unused vacation or compensatory time when an employee leaves the City. The calculation is made on an annual basis. As of December 31, 2019, this unfunded liability totals \$2.96M.

| | Legacy Co | st | | | | | | | | |
|-----------|-------------------|-----------------|-----------|--|--|--|--|--|--|--|
| | December 31, 2019 | | | | | | | | | |
| Group | FTE | Total Liability | | | | | | | | |
| Non-Rep | 33.00 | \$ | 428,358 | | | | | | | |
| AFSCME | 86.25 | \$ | 602,564 | | | | | | | |
| LPMG | 4.00 | \$ | 182,650 | | | | | | | |
| LPIG | 93.00 | \$ | 1,727,578 | | | | | | | |
| Teamsters | 4.00 | \$ | 23,565 | | | | | | | |
| Total | 220.25 | \$ | 2,964,715 | | | | | | | |

Cash & Investments

The City currently maintains cash in its bank account to earn earnings credit, which offsets banking service fees. The remainder is invested with the Local Government Investment Pool (LGIP). As of September 30, 2020, the total invested with the LGIP is \$26.3M with a net earnings of 0.21% compared to the average yield on the 6-month Treasury Bill of 0.12%.

By Fund Summary

The following table provides a summary of each fund's activity as of September 30, 2020.

| | Beginning Fund Balance | | | | Revenue Ending Over/(Under) Fund Balance | | Cash Balance (3) | | | |
|---|---------------------------|--------------|----|--------------------------|--|-------------|------------------|------------|----|------------|
| Fund | 1/1/2020 | Revenues (1) | | enditures ⁽²⁾ | 1 | penditures | | 9/30/2020 | | 9/30/2020 |
| Total All Funds | \$39,807,838 | \$55,490,873 | \$ | 53,558,108 | _ | 1,932,765 | _ | 41,740,607 | \$ | 30,996,225 |
| 001General Fund | \$ 9,874,049 | \$32,302,252 | \$ | 28,428,999 | \$ | 3,873,253 | | 13,747,302 | \$ | 7,221,042 |
| 1XX Special Revenue Funds | \$ 5,316,130 | \$ 6,379,973 | \$ | 5,748,289 | \$ | 631,684 | \$ | 5,947,815 | \$ | 3,328,043 |
| 101 Street Operations & Maintenance | 4,789 | 1,440,358 | | 1,445,147 | | (4,789) | | (0) | | (111,174) |
| 102 Real Estate Excise Tax | 800,270 | 1,735,251 | | 2,300,270 | | (565,019) | | 235,251 | | (209,878) |
| 103 Transportation Benefit District | 52,457 | 666,253 | | 52,457 | | 613,796 | | 666,253 | | 666,252 |
| 104 Hotel/Motel Lodging Tax | 1,560,634 | 669,406 | | 303,782 | | 365,624 | | 1,926,258 | | 1,747,191 |
| 105 Property Abatement/RHSP | 605,817 | 312,784 | | 238,884 | | 73,900 | | 679,717 | | 674,039 |
| 106 Public Art | 142,779 | (825) | | 5,000 | | (5,825) | | 136,954 | | 136,953 |
| 180 Narcotics Seizure | 282,319 | 75,519 | | 115,287 | | (39,769) | | 242,550 | | 250,261 |
| 181 Felony Seizure | 8,143 | 42,651 | | 1,939 | | 40,712 | | 48,855 | | 53,591 |
| 182 Federal Seizure | 259,829 | 64,534 | | - | | 64,534 | | 324,363 | | 324,363 |
| 190 CDBG | 1,403,225 | 290,622 | | 323,732 | | (33,110) | | 1,370,115 | | (54,731) |
| 191 Neighborhood Stabilization Program | 142,433 | 113,503 | | 652 | | 112,851 | | 255,284 | | 255,284 |
| 192 South Sound Military Partnership | 53,431 | 619,305 | | 610,527 | | 8,777 | | 62,208 | | (163,943) |
| 195 Public Safety Grants | - | 350,614 | | 350,613 | | 1 | | 1 | | (240,167) |
| 2XX Debt Service Fund | \$ 486,715 | \$ 2,064,194 | \$ | 907,344 | \$ | 1,156,850 | \$ | 1,643,565 | \$ | 1,643,319 |
| 201 General Obligation Bond Debt Service | - | 1,343,564 | | 368,411 | | 975,153 | | 975,153 | | 975,154 |
| 202 Local Improvement District Debt Service | 35,097 | 120,635 | | 1,379 | | 119,256 | | 154,353 | | 154,352 |
| 204 Sewer Project Debt Service | 319,325 | 599,366 | | 537,554 | | 61,812 | | 381,137 | | 380,890 |
| 251 Local Improvement District Guaranty | 132,294 | 629 | | - | | 629 | | 132,923 | | 132,923 |
| 3XX Capital Project Funds | \$15,316,512 | \$ 5,983,241 | \$ | 11,755,658 | \$ | (5,772,417) | \$ | 9,544,095 | \$ | 9,520,713 |
| 301 Parks CIP | 2,716,556 | 1,184,294 | | 682,645 | | 501,649 | | 3,218,205 | | 2,958,472 |
| 302 Transportation CIP | 11,354,136 | 4,497,875 | | 11,002,336 | | (6,504,461) | | 4,849,675 | | 5,077,664 |
| 311 Sewer Project CIP | 1,245,820 | 301,072 | | 70,677 | | 230,395 | | 1,476,215 | | 1,484,577 |
| 312 Sanitary Sewer Connection | - | - | | - | | - | | - | | - |
| 4XX Enterprise Funds | \$ 4,306,289 | \$ 3,832,785 | \$ | 2,714,297 | \$ | 1,118,488 | \$ | 5,424,778 | \$ | 4,626,636 |
| 401 Surface Water Management | 4,306,289 | 3,832,785 | | 2,714,297 | | 1,118,488 | | 5,424,777 | | 4,626,636 |
| 5XX Internal Service Funds | \$ 4,355,182 | \$ 4,928,427 | \$ | 3,950,359 | \$ | 978,068 | \$ | 5,333,253 | \$ | 4,556,674 |
| 501 Vehicle & Equipment Replacement | 3,780,450 | 1,393,938 | | 567,342 | | 826,596 | | 4,607,049 | | 3,727,619 |
| 502 City Hall Facility Services | 436,056 | 606,927 | | 500,017 | | 106,910 | | 542,966 | | 568,322 |
| 503 Information Technology | 138,678 | 1,222,211 | | 1,177,648 | | 44,563 | | 183,241 | | 247,926 |
| 504 Risk Management | - | 1,705,351 | | 1,705,351 | | (0) | | (0) | | 12,807 |
| 6XX Fiduciary Funds | \$ 152,960 | \$ - | \$ | 53,161 | \$ | (53,161) | \$ | 99,799 | \$ | 99,799 |
| 631 Custodial Funds | 152,960 | - | | 53,161 | | (53,161) | | 99,799 | | 99,799 |

⁽¹⁾ Revenues includes all sources, ongoing and one-time.

⁽²⁾ Expenditures includes all uses, ongoing and one-time.

 $^{(3) \} Negative\ cash\ balance\ due\ to\ timing\ of\ grant\ reimbursements\ and/or\ revenue\ collection.$

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|--|---------------|--------------|-----------------|----------------|--------------|
| | Annual Actual | | Original Budget | Revised Budget | YTD Actual |
| (001) GENERAL FUND | | | | | |
| REVENUES: | | | | | |
| Taxes | \$28,837,365 | \$30,197,457 | \$27,970,400 | \$28,604,900 | \$22,124,889 |
| Property Tax | 6,910,944 | 7,159,443 | 7,202,400 | 7,400,000 | 6,610,045 |
| Local Sales & Use Tax | 10,978,014 | 11,955,004 | 9,951,100 | 10,630,000 | 8,750,175 |
| Sales/Parks | 631,395 | 663,655 | 620,900 | 650,900 | 490,511 |
| Brokered Natural Gas Use Tax | 41,558 | 50,477 | 30,000 | 40,000 | 24,491 |
| Criminal Justice Sales Tax | 1,133,354 | 1,179,058 | 1,111,200 | 1,166,200 | 877,634 |
| Admissions Tax | 545,816 | 504,879 | 496,000 | 496,000 | 86,621 |
| Utility Tax | 5,408,728 | 5,575,351 | 5,745,800 | 5,415,800 | 3,989,676 |
| Leasehold Tax | 5,901 | 9,779 | 12,000 | 5,000 | 3,809 |
| Gambling Tax | 3,181,655 | 3,099,813 | 2,801,000 | 2,801,000 | 1,291,926 |
| Franchise Fees | 4,035,453 | 4,145,138 | 4,232,100 | 4,335,700 | 3,191,261 |
| Cable, Water, Sewer, Solid Waste | 2,945,276 | 3,021,837 | 3,049,000 | 3,172,600 | 2,277,987 |
| Tacoma Power | 1,090,176 | 1,123,301 | 1,183,100 | 1,163,100 | 903,274 |
| Small Cell | - | - | - | - | 10,000 |
| Development Service Fees | 2,204,665 | 1,749,026 | 1,744,000 | 1,744,000 | 1,497,589 |
| Building Permits | 897,791 | 690,016 | 728,300 | 728,300 | 666,366 |
| Other Building Permit Fees | 492,983 | 315,885 | 316,400 | 316,400 | 206,331 |
| Plan Review/Plan Check Fees | 625,754 | 603,498 | 575,200 | 575,200 | 496,128 |
| Other Zoning/Development Fees | 188,137 | 139,627 | 124,100 | 124,100 | 128,763 |
| Licenses & Permits | 417,487 | 415,674 | 384,000 | 421,525 | 266,368 |
| Business License | 275,552 | 292,489 | 314,000 | 276,525 | 196,819 |
| Alarm Permits & Fees | 104,411 | 84,348 | 30,000 | 105,000 | 34,767 |
| Animal Licenses | 37,525 | 38,838 | 40,000 | 40,000 | 34,783 |
| State Shared Revenues | 1,195,471 | 1,144,373 | 1,255,900 | 1,178,900 | 1,088,989 |
| Sales Tax Mitigation | 10,006 | - | - | - | - |
| Criminal Justice | 158,293 | 167,506 | 154,000 | 154,000 | 133,881 |
| Criminal Justice High Crime | 231,905 | 162,777 | 318,800 | 241,800 | 298,917 |
| Liquor Excise Tax | 304,078 | 330,276 | 291,700 | 291,700 | 191,949 |
| Liquor Board Profits | 491,189 | 483,806 | 491,400 | 491,400 | 464,235 |
| Marijuana Enforcement/Excise Tax | 1 | 8 | | | 8 |
| Intergovernmental | 512,739 | 528,086 | 576,450 | 424,134 | 361,640 |
| Police FBI & Other Misc | 12,640 | 14,080 | 12,000 | 12,000 | 12,870 |
| Police-Animal Svcs-Steilacoom | 13,740 | 18,012 | 14,380 | 16,368 | 11,094 |
| Police-Animal Svcs-Dupont | 29,533 | 33,252 | 29,770 | 33,877 | 25,438 |
| Police-South Sound 911 Background Investigations | 19,593 | 32,640 | 3,000 | 3,000 | 11,645 |
| Muni Court-University Place Contract | 285,396 | 153,321 | 294,000 | 251,187 | 195,664 |
| Muni Court-Town of Steilacoom Contract | 111,537 | 155,276 | 114,900 | 72,137 | 69,364 |
| Muni Court-City of Dupont | 40,301 | 121,505 | 108,400 | 35,565 | 35,565 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|--|----------------------|---------------|-----------------|---------------------------------------|--------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| (001) GENERAL FUND-continued | | | | | |
| Charges for Services & Fees | 1,300,239 | 1,648,838 | 1,442,700 | 1,467,700 | 997,701 |
| Parks & Recreation Fees | 250,101 | 279,541 | 288,700 | 313,700 | 106,446 |
| Police - Various Contracts | 15,507 | 23,643 | 7,000 | 7,000 | 4,650 |
| Police - Towing Impound Fees | 10,300 | 6,300 | 12,000 | 12,000 | - |
| Police - Extra Duty | 655,726 | 978,470 | 775,000 | 775,000 | 619,962 |
| Police - Western State Hospital Community Policing | 366,750 | 355,500 | 355,500 | 355,500 | 266,625 |
| Other | 1,855 | 5,384 | 4,500 | 4,500 | 18 |
| Fines & Forfeitures | 1,626,872 | 1,762,837 | 1,560,900 | 1,483,400 | 1,105,037 |
| Municipal Court | 798,411 | 812,773 | 860,900 | 783,400 | 550,016 |
| Photo Infraction | 828,460 | 950,064 | 700,000 | 700,000 | 555,021 |
| Miscellaneous/Interest/Other | 325,024 | 417,942 | 133,700 | 142,964 | 130,658 |
| Interest Earnings | 130,742 | 160,388 | 68,000 | 68,000 | 46,279 |
| Penalties & Interest - Taxes | 77,122 | 167,569 | 15,200 | 15,200 | 28,671 |
| Miscellaneous/Other | 117,160 | 89,985 | 50,500 | 59,764 | 55,708 |
| Interfund Transfers | 284,700 | 284,700 | 284,700 | 284,700 | 213,525 |
| Transfers In - Fund 401 SWM | 284,700 | 284,700 | 284,700 | 284,700 | 213,525 |
| Subtotal Operating Revenues | \$40,740,015 | \$42,294,072 | \$39,584,850 | \$40,087,923 | \$30,977,658 |
| % Revenue Change over Prior Year | 4.48% | 3.81% | -6.41% | -5.22% | |
| EXPENDITURES: | | | | | |
| City Council | 122,436 | 135,995 | 136,853 | 155,073 | 101,258 |
| Legislative | 122,436 | 133,874 | 133,403 | 151,623 | 101,258 |
| Sister City | - | 2,121 | 3,450 | 3,450 | 1 |
| City Manager | 706,432 | 722,760 | 716,460 | 735,971 | 481,337 |
| Executive | 559,533 | 567,347 | 563,586 | 583,097 | 401,965 |
| Communications | 146,899 | 155,413 | 152,874 | 152,874 | 79,372 |
| Municipal Court | 2,050,968 | 1,958,515 | 2,158,419 | 2,165,074 | 1,401,296 |
| Judicial Services | 1,092,375 | 1,065,824 | 1,099,223 | 1,105,878 | 802,973 |
| Professional Services | 652,000 | 591,672 | 658,400 | 658,400 | 421,208 |
| Probation & Detention | 306,592 | 301,019 | 400,796 | 400,796 | 177,115 |
| Administrative Services | 1,731,553 | 1,775,396 | 1,863,255 | 1,877,297 | 1,384,129 |
| Finance | 1,166,248 | 1,193,231 | 1,254,474 | 1,259,386 | 956,693 |
| Human Resources | 565,305 | 582,165 | 608,781 | 617,911 | 427,437 |
| Legal | 1,699,409 | 1,706,817 | 1,681,540 | 1,688,196 | 1,041,216 |
| Civil Legal Services | 1,087,523 | 1,124,353 | 950,693 | 956,017 | 744,000 |
| Criminal Prosecution Services | 240,632 | 232,724 | 351,722 | 351,722 | 137,706 |
| | _ | | | · · · · · · · · · · · · · · · · · · · | - |
| City Clerk | 287,036 | 204,178 | 289,125 | 290,457 | 159,510 |

| | 2018 Annual Actual | 2019 Annual Actual | 2020 Original Budget | 2020 Revised Budget | 2020 YTD Actual |
|--|-----------------------|-----------------------|-------------------------|------------------------|--------------------|
| (001) GENERAL FUND-continued | | | | | |
| Community & Economic Development | 2,073,063 | 2,266,964 | 2,223,800 | 2,353,919 | 1,413,975 |
| Current Planning | 659,093 | 718,158 | 721,574 | 740,369 | 542,295 |
| Long Range Planning | 192,837 | 218,809 | 217,368 | 226,765 | 148,859 |
| Building | 1,035,962 | 1,146,618 | 1,093,347 | 1,192,142 | 635,898 |
| Eonomic Development | 185,169 | 183,379 | 191,511 | 194,643 | 86,923 |
| Parks, Recreation & Community Services | 2,718,160 | 2,903,440 | 2,821,605 | 2,986,335 | 1,711,126 |
| Human Services | 418,594 | 403,779 | 436,099 | 436,099 | 185,974 |
| Administration | 301,174 | 329,201 | 316,462 | 319,656 | 261,334 |
| Recreation | 405,448 | 467,173 | 422,141 | 472,141 | 218,434 |
| Senior Services | 236,627 | 246,535 | 241,021 | 241,021 | 129,429 |
| Parks Facilities | 500,484 | 544,466 | 504,716 | 522,457 | 338,928 |
| Fort Steilacoom Park | 672,444 | 733,560 | 675,795 | 710,600 | 445,065 |
| Street Landscape Maintenance | 183,388 | 178,727 | 225,371 | 284,360 | 131,961 |
| Police | 24,469,816 | 24,953,309 | 25,369,543 | 25,950,745 | 17,070,209 |
| Command | 4,596,657 | 4,084,467 | 3,882,300 | 4,073,975 | 2,672,063 |
| Jail Service | 633,754 | 811,899 | 700,000 | 950,000 | 292,623 |
| Dispatch Services/SS911 | 2,118,919 | 2,069,771 | 2,068,490 | 2,048,930 | 1,536,602 |
| Investigations | 3,385,410 | 3,935,607 | 4,717,513 | 4,744,668 | 2,835,204 |
| Patrol | 7,764,555 | 7,730,510 | 7,999,003 | 8,026,158 | 5,458,090 |
| Special Units | 913,301 | 373,704 | 110,850 | 110,857 | 202,668 |
| SWAT/Special Response Team | 124,032 | 148,476 | 118,176 | 118,176 | 20,001 |
| Neighborhood Policing Unit (Formerly Crime Prevention) | 1,114,361 | 1,195,099 | 1,371,776 | 1,398,931 | 966,592 |
| Contracted Services (Extra Duty, offset by Revenue) | 951,870 | 1,033,057 | 775,000 | 775,000 | 690,433 |
| Community Safety Resource Team (CSRT) | 421,180 | 403,968 | 389,286 | 393,609 | 291,372 |
| Training | 286,671 | 843,556 | 799,837 | 826,992 | 555,936 |
| Traffic Policing | 869,386 | 928,309 | 1,313,271 | 1,317,593 | 657,836 |
| Property Room | 249,181 | 276,447 | 281,262 | 281,262 | 177,141 |
| Reimbursements | 301,055 | 356,392 | 109,905 | 114,227 | 212,777 |
| Emergency Management | 72,620 | 51,141 | 38,040 | 38,040 | 25,603 |
| Animal Control | 280,958 | 324,810 | 304,834 | 342,327 | 264,538 |
| Road & Street/Camera Enforcement | 385,906 | 386,095 | 390,000 | 390,000 | 210,730 |
| Non-Departmental | 127,456 | 121,530 | 133,960 | 133,960 | 95,185 |
| Citywide | 127,456 | 121,530 | 133,960 | 133,960 | 95,185 |
| IT 6-Year Strategic Plan & Fleet/Equip Reserves | - | - | - | - | - |
| Interfund Transfers | 1,791,977 | 1,983,711 | 1,877,774 | 1,877,210 | 1,059,179 |
| Transfer to Fund 101 Street O&M | 1,358,130 | 1,512,108 | 1,402,118 | 1,400,723 | 790,614 |
| Transfer to Fund 105/190 Abatement Program | 35,000 | 35,000 | 35,000 | 35,000 | 35,000 |
| Transfer to Fund 201 GO Bond Debt Service | 398,847 | 436,603 | 440,656 | 441,487 | 233,564 |
| Subtotal Operating Expenditures | \$37,491,270 | \$38,528,437 | \$38,983,209 | \$39,923,781 | \$25,758,910 |
| % Expenditure Change over Prior Year | 6.22% | 2.77% | 1.18% | 3.62% | |
| | | | | | |
| OPERATING INCOME (LOSS) | 3,248,745 | 3,765,635 | 601,641 | 164,142 | 5,218,748 |
| As a % of Operating Expenditures | 8.67% | 9.77% | 1.54% | 0.41% | 20.26% |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|--|---------------|---------------|-----------------|----------------|--------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| (001) GENERAL FUND-continued | | | | | |
| OTHER FINANCING SOURCES: | | | | | |
| Grants, Donations/Contrib, 1-Time | 423,455 | 544,035 | 140,750 | 3,702,818 | 1,324,595 |
| Contibutions/Donations/Other | 171,941 | 97,102 | 140,750 | 140,750 | 23,652 |
| Grants | 251,514 | 446,933 | - | 3,562,068 | 1,300,943 |
| Transfers In | 16,000 | - | - | - | - |
| Transfer In - Fund 501 Fleet & Equipment | 16,000 | - | - | - | - |
| Subtotal Other Financing Sources | \$439,455 | \$544,035 | \$140,750 | \$3,702,818 | \$1,324,595 |
| OTHER FINANCING USES: | | | | | |
| Capital & Other 1-Time | 1,756,983 | 1,620,058 | 174,826 | 4,391,642 | 1,867,413 |
| Municipal Court | 78,647 | 94,366 | 9,240 | 131,752 | 43,863 |
| City Council | 4,218 | - | - | - | - |
| City Manager | 9,817 | 25,796 | 2,217 | 17,830 | 620 |
| Administrative Services | 21,310 | 32,136 | 11,371 | 42,702 | 3,345 |
| City-Wide COVID-19 Grants | - | - | - | 2,738,650 | 1,016,313 |
| IT 6-Year Strategic Plan & I/S Charges to be Allocated | - | - | - | - | - |
| Legal/Clerk | 165,623 | 57,002 | 9,240 | 71,138 | 26,490 |
| Community & Economic Development | 249,841 | 600,928 | 46,289 | 547,735 | 214,595 |
| Parks, Recreation & Community Services | 38,310 | 102,495 | 10,718 | 321,848 | 115,433 |
| Police | 1,189,217 | 707,335 | 85,751 | 519,987 | 446,755 |
| Interfund Transfers | 2,235,910 | 1,663,097 | 956,417 | 1,257,795 | 802,676 |
| Transfer Out - Fund 101 Street | - | - | 76,417 | 243,119 | - |
| Transfer Out - Fund 105 Property Abatement/RHSP | 215,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| Transfer Out - Fund 106 Public Art | - | 100,000 | - | - | - |
| Transfer Out - Fund 192 SSMCP | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| Transfer Out - Fund 301 Parks CIP | 925,275 | 479,300 | 80,000 | 494,129 | 282,129 |
| Transfer Out - Fund 302 Transportation CIP | 1,045,635 | 983,797 | 700,000 | 393,547 | 393,547 |
| Transfer Out - Fund 311 Sewer | | - | - | 27,000 | 27,000 |
| Subtotal Other Financing Uses | \$3,992,893 | \$3,283,155 | \$1,131,243 | \$5,649,437 | \$2,670,089 |
| | | | | | |
| Total Revenues and Other Sources | \$41,179,470 | \$42,838,107 | \$39,725,600 | \$43,790,741 | \$32,302,252 |
| Total Expenditures and other Uses | \$41,484,163 | \$41,811,592 | \$40,114,458 | \$45,573,217 | \$28,428,999 |
| | | | | | |
| Beginning Fund Balance: | \$9,152,227 | \$8,847,534 | \$5,256,028 | \$9,874,049 | \$9,874,052 |
| Ending Fund Balance: | \$8,847,534 | \$9,874,049 | \$4,867,170 | \$8,091,573 | \$13,747,305 |
| Ending Fund Balance as a % of Gen/Street Operating Rev | 21.2% | 22.8% | 12.0% | 19.7% | 43.5% |
| Reserve - Total Target 12% of Gen/Street Operating Rev | \$5,011,691 | \$5,194,795 | \$4,867,170 | \$4,927,539 | \$4,927,539 |
| 2% Contingency Reserves | \$835,282 | \$865,799 | \$811,195 | \$821,256 | \$821,256 |
| 5% General Fund Reserves | \$2,088,205 | \$2,164,498 | \$2,027,988 | \$2,053,141 | \$2,053,141 |
| 5% Strategic Reserves | \$2,088,205 | \$2,164,498 | \$2,027,988 | \$2,053,141 | \$2,053,141 |
| Unreserved / (12% Adopted Reserves Shortfall): | \$3,835,843 | \$4,679,253 | \$0 | \$3,164,034 | \$8,819,767 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|---|----------------------|---------------|-----------------|----------------|-------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 101 STREET OPERATIONS & MAINT | ENANCE | | | | |
| REVENUES: | | | | | |
| Permits | 164,062 | 154,287 | 111,500 | 111,500 | 119,061 |
| Engineering Review Fees | - | - | 1,000 | 1,000 | 40 |
| Motor Vehicle Fuel Tax | 860,015 | 841,601 | 862,400 | 862,400 | 530,324 |
| Subtotal Operating Revenues | \$ 1,024,077 | \$ 995,888 | \$ 974,900 | \$ 974,900 | \$ 649,425 |
| EXPENDITURES: | | | | | |
| Street Lighting | 327,973 | 367,112 | 397,484 | 413,431 | 220,808 |
| Traffic Control Devices | 410,756 | 386,439 | 413,844 | 421,344 | 140,656 |
| Snow & Ice Response | 33,840 | 5,446 | 30,500 | 45,500 | 28,521 |
| Road & Street Preservation | 1,562,423 | 1,633,811 | 1,535,189 | 1,563,027 | 1,022,801 |
| Subtotal Operating Expenditures | \$2,334,992 | \$2,392,808 | \$2,377,017 | \$2,443,302 | \$1,412,786 |
| OPERATING INCOME (LOSS) | (\$1,310,915) | (\$1,396,920) | (\$1,402,117) | (\$1,468,402) | (\$763,361) |
| OTHER FINANCING SOURCES: | | | | | |
| Donations/Contributions | 200 | - | - | - | - |
| Judgments, Settlements/Miscellaneous | 536 | 589 | - | - | 319 |
| Permits Deposits for Professional Services | - | - | 2,500 | 2,500 | - |
| Transfer In From General Fund | 1,358,130 | 1,512,108 | 1,478,535 | 1,643,842 | 790,614 |
| Subtotal Other Financing Sources | \$1,358,866 | \$1,512,697 | \$1,481,035 | \$1,646,342 | \$790,933 |
| OTHER FINANCING USES: | | | | | |
| Grants/Other | 5,551 | - | - | - | - |
| Building, Vehicles, Equipment | 53,704 | 110,987 | 63,917 | 167,727 | 32,361 |
| Construction - Traffic Control | - | - | 15,000 | 15,000 | - |
| Subtotal Other Financing Uses | \$59,256 | \$110,987 | \$78,917 | \$182,727 | \$32,361 |
| | | | | | |
| Total Revenues and Other Sources | \$2,382,943 | \$2,508,585 | \$2,455,935 | \$2,621,242 | \$1,440,358 |
| Total Expenditures and other Uses | \$2,394,248 | \$2,503,796 | \$2,455,934 | \$2,626,028 | \$1,445,147 |
| | | | | | |
| Beginning Fund Balance: | \$11,305 | \$0 | \$0 | \$4,789 | \$4,789 |
| Ending Fund Balance: | \$0 | \$4,789 | \$0 | \$0 | \$0 |

| | 2018 Annual Actual | 2019 Annual Actual | 2020 Original Budget | 2020 Revised Budget | 2020 YTD Actual |
|--|-----------------------|-----------------------|-------------------------|------------------------|--------------------|
| FUND 102 REAL ESTATE EXCISE TAX | | | | | |
| REVENUES: | | | | | |
| Real Estate Excise Tax | 2,695,355 | 2,994,634 | 1,700,000 | 1,948,722 | 1,732,995 |
| Interest Earnings | 14,061 | 7,380 | - | - | 2,256 |
| Transfer In - Fund 301 Parks CIP | | - | - | 100,000 | - |
| Total Revenue | \$2,709,416 | \$3,002,014 | \$1,700,000 | \$2,048,722 | \$1,735,251 |
| EXPENDITURES: | | | | | |
| Transfer Out - Fund 201 GO Bond Debt Service | - | 164,000 | 810,000 | 1,110,000 | 1,110,000 |
| Transfer Out - Fund 301 Parks CIP | 358,525 | 1,443,130 | - | 519,589 | 519,589 |
| Transfer Out - Fund 302 Transportation CIP | 2,592,298 | 1,304,031 | 890,000 | 1,219,403 | 670,681 |
| Total Expenditures | \$2,950,823 | \$2,911,161 | \$1,700,000 | \$2,848,992 | \$2,300,270 |
| | | | | _ | |
| Beginning Fund Balance: | \$950,823 | \$709,416 | \$0 | \$800,269 | \$800,269 |
| Ending Fund Balance: | \$709,416 | \$800,270 | \$0 | \$0 | \$235,250 |

| | 2018 Annual Actual | 2019 Annual Actual | 2020 Original Budget | 2020 Revised Budget | 2020 YTD Actual |
|---|-----------------------|-----------------------|-------------------------|------------------------|--------------------|
| FUND 103 LAKEWOOD TRANSPORTATION | | | | | |
| REVENUES: | | | | | |
| \$20 Vehicle License Fee (Net of State Admin Fee) | 835,710 | 830,684 | 814,000 | 835,000 | 665,496 |
| Interest Earnings | 3,906 | 3,447 | - | - | 757 |
| Total Revenue | \$839,617 | \$834,131 | \$814,000 | \$835,000 | \$666,253 |
| EXPENDITURES: | | | | | |
| Transfer to Fund 302 Transportation Capital | 841,797 | 923,000 | 814,000 | 247,457 | 52,457 |
| Total Expenditures | \$841,797 | \$923,000 | \$814,000 | \$247,457 | \$52,457 |
| | | | | | |
| Beginning Fund Balance: | \$143,506 | \$141,325 | \$0 | \$52,457 | \$52,457 |
| Ending Fund Balance: | \$141,325 | \$52,457 | \$0 | \$640,000 | \$666,253 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|--|----------------------|---------------|-----------------|----------------|-------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 104 HOTEL/MOTEL LODGING TAX | | | | | |
| REVENUES: | | | | | |
| Special Hotel/Motel Lodging Tax (5%) | \$767,251 | \$774,671 | \$571,429 | \$571,429 | \$473,039 |
| Transient Rental income Tax (2%) | 288,084 | 317,282 | 228,571 | 228,571 | 189,216 |
| Interest Earnings | 22,883 | 22,666 | - | - | 7,151 |
| Total Revenues | \$1,078,218 | \$1,114,619 | \$800,000 | \$800,000 | \$669,406 |
| EXPENDITURES: | | | | | |
| Lodging Tax Programs | 470,793 | 540,352 | 800,000 | 662,250 | 303,782 |
| Lodging Tax Programs-Transfer Out to Fund 301 Parks CIP | 955,461 | 178,836 | - | 461,034 | - |
| Total Expenditures | \$1,426,254 | \$719,189 | \$800,000 | \$1,123,284 | \$303,782 |
| | | | | | |
| Beginning Fund Balance: | \$1,513,240 | \$1,165,206 | \$800,000 | \$1,560,637 | \$1,560,637 |
| Ending Fund Balance (earmarked for next year's grant awards) | \$1,165,206 | \$1,560,637 | \$800,000 | \$1,237,353 | \$1,926,261 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|--|---------------|-----------|-----------------|----------------|------------|
| | Annual Actual | | Original Budget | Revised Budget | YTD Actual |
| FUND 105 PROPERTY ABATEMENT & REN | TAL HOUSI | NG SAFETY | PROGRAM | | |
| REVENUES: | | | | | |
| Abatement Program: | 542,897 | 238,946 | 130,500 | 130,500 | 95,018 |
| Abatement Charges | 257,467 | 138,739 | 60,000 | 60,000 | 30,819 |
| Interest Earnings | 35,430 | 36,581 | 10,500 | 10,500 | 4,199 |
| Judgments & Settlements/Other Misc | - | 3,625 | - | - | - |
| Transfer In - Fund 001 General | 250,000 | 60,000 | 60,000 | 60,000 | 60,000 |
| Rental Housing Safety Program: | 59,911 | 230,307 | 198,300 | 198,300 | 172,689 |
| Transfer In - Fund 001 General | - | 25,000 | 25,000 | 25,000 | 25,000 |
| Rental Housing Safety Program Fees | 59,911 | 205,307 | 173,300 | 173,300 | 147,689 |
| 1406 Affordable Housing Program | - | - | - | 48,849 | 45,077 |
| Sales Tax | - | - | - | 48,849 | 45,077 |
| Total Revenues | \$602,808 | \$469,253 | \$328,800 | \$377,649 | \$312,784 |
| EXPENDITURES: | | | | | |
| Abatement | 221,716 | 132,474 | 130,500 | 701,284 | 43,886 |
| Rental Housing Safety Program | 159,809 | 199,841 | 198,300 | 233,333 | 194,998 |
| 1406 Affordable Housing Program | - | - | - | 48,849 | - |
| Total Expenditures | \$381,525 | \$332,315 | \$328,800 | \$983,466 | \$238,884 |
| | | | | | |
| Beginning Fund Balance: | \$247,597 | \$468,879 | \$0 | \$605,817 | \$605,817 |
| Ending Fund Balance: | \$468,879 | \$605,817 | \$0 | \$0 | \$679,717 |
| Abatement Program | \$464,312 | \$570,784 | \$0 | \$0 | \$621,916 |
| Rental Housing Safety Program | \$4,567 | \$35,033 | \$0 | \$0 | \$12,724 |
| 1406 Affordable Housing Program | \$0 | \$0 | \$0 | \$0 | \$45,077 |

| | 2018 Annual Actual | 2019 Annual Actual | 2020 Original Budget | 2020 Revised Budget | 2020 YTD Actual |
|--------------------------------|-----------------------|-----------------------|-------------------------|------------------------|--------------------|
| FUND 106 PUBLIC ART | | | onga. zaagat | netioed badget | 71271000 |
| REVENUES: | | | | | |
| Interest Earnings | 348 | 893 | - | - | 675 |
| Facility Rentals | 24,000 | 21,000 | 15,000 | 15,000 | (1,500) |
| Transfer In - Fund 001 General | - | 100,000 | - | - | |
| Total Revenues | \$24,348 | \$121,893 | \$15,000 | \$15,000 | (\$825) |
| EXPENDITURES: | | | | | |
| Arts Commission Programs | 610 | = | 2,000 | 4,000 | - |
| Public Art | 18,450 | 4,000 | 13,000 | 153,778 | 5,000 |
| Total Expenditures | \$19,061 | \$4,000 | \$15,000 | \$157,778 | \$5,000 |
| | | | | | |
| Beginning Fund Balance: | \$19,597 | \$24,885 | \$0 | \$142,778 | \$142,778 |
| Ending Fund Balance: | \$24,885 | \$142,778 | \$0 | \$0 | \$136,953 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|-------------------------------------|----------------------|----------------------|-----------------|----------------|------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 180 NARCOTICS SEIZURE | | | | | |
| REVENUES: | | | | | |
| Forfeitures | 172,938 | 123,275 | 70,000 | 70,000 | 57,878 |
| Law Enforcement Contracts | 27,557 | 38,171 | - | - | 16,521 |
| Interest Earnings | 4,712 | 6,098 | - | - | 1,120 |
| Total Revenues | \$205,207 | \$167,544 | \$70,000 | \$70,000 | \$75,519 |
| EXPENDITURES: | | | | | |
| Investigations /Predictive Policing | 154,707 | 201,584 | 70,000 | 352,319 | 115,287 |
| Capital Purchases | 18,901 | - | - | - | - |
| Total Expenditures | \$173,608 | \$201,584 | \$70,000 | \$352,319 | \$115,287 |
| | | | | | |
| Beginning Fund Balance: | \$284,762 | \$316,361 | \$0 | \$282,321 | \$282,321 |
| Ending Fund Balance: | \$316,361 | \$282,321 | \$0 | \$0 | \$242,552 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|------------------------------------|----------------------|----------------------|-----------------|----------------|------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 181 FELONY SEIZURE | | | | | |
| REVENUES: | | | | | |
| Forfeitures/Misc/Interest | 30,841 | 14,121 | - | 41,000 | 42,651 |
| Total Revenues | \$30,841 | \$14,121 | \$0 | \$41,000 | \$42,651 |
| EXPENDITURES: | | | | | |
| Investigations/Predictive Policing | 61,160 | 21,022 | - | 49,143 | 1,939 |
| Total Expenditures | \$61,160 | \$21,022 | \$0 | \$49,143 | \$1,939 |
| | | | | | |
| Beginning Fund Balance: | \$45,363 | \$15,044 | \$0 | \$8,143 | \$8,143 |
| Ending Fund Balance: | \$15,044 | \$8,143 | \$0 | \$0 | \$48,855 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|-----------------------------|----------------------|---------------|-----------------|----------------|------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 182 FEDERAL SEIZURE | | | | | |
| REVENUES: | | | | | |
| Forfeitures | 736 | 264,203 | 39,600 | 39,600 | 63,492 |
| Total Revenues | \$736 | \$264,203 | \$39,600 | \$39,600 | \$64,534 |
| EXPENDITURES: | | | | | |
| Crime Prevention | 3,096 | 4,374 | 39,600 | 199,429 | - |
| Capital | - | - | - | 100,000 | - |
| Transfer Out - General Fund | - | - | - | - | - |
| Total Expenditures | \$3,096 | \$4,374 | \$39,600 | \$299,429 | \$0 |
| | | | | | |
| Beginning Fund Balance: | \$2,360 | \$0 | \$0 | \$259,829 | \$259,829 |
| Ending Fund Balance: | \$0 | \$259,829 | \$0 | \$0 | \$324,363 |

| | 2018 Annual Actual | 2019 Annual Actual | 2020 Original Budget | 2020 Revised Budget | 2020 YTD Actual |
|--|-----------------------|-----------------------|-------------------------|------------------------|--------------------|
| FUND 190 CDBG | Ailliadi Actual | Aimai Actual | Original Budget | Nevisca Bauget | 110 Actual |
| REVENUES: | | | | | |
| Grants | 548,832 | 843,178 | 560,000 | 2,825,006 | 288,999 |
| Interest Earnings | - | 6 | - | - | 12 |
| Miscellaneous/Contributions | - | 1,309 | - | - | 1,611 |
| Total Revenues | \$548,832 | \$844,493 | \$560,000 | \$2,825,006 | \$290,622 |
| EXPENDITURES: | | | | | |
| Grants | 433,771 | 348,605 | 310,000 | 2,657,732 | 320,716 |
| Transfer Out - Fund 302 Transportation | 112,997 | 486,445 | 250,000 | 167,274 | 3,016 |
| Total Expenditures | \$546,768 | \$835,050 | \$560,000 | \$2,825,006 | \$323,732 |
| | | | | | |
| Beginning Fund Balance: | \$1,391,718 | \$1,393,781 | \$0 | \$1,403,224 | \$1,403,224 |
| Ending Fund Balance: | \$1,393,781 | \$1,403,224 | \$0 | \$1,403,224 | \$1,370,114 |

| | 2018 Annual Actual | 2019 Annual Actual | 2020 Original Budget | 2020 Revised Budget | 2020 YTD Actual |
|--|-----------------------|-----------------------|-------------------------|------------------------|--------------------|
| FUND 191 NEIGHBORHOOD STABLILIZATION PROGRAM | | | | | |
| REVENUES: | | | | | |
| Grant-NSP 1 | - | 55,697 | - | 64,016 | - |
| Grant-NSP 3 | - | - | - | - | 57,505 |
| Abatement Charges | 36,982 | - | 20,700 | - | 43,741 |
| Abatement Interest | 4,721 | 1,766 | 4,000 | 10,000 | 12,257 |
| Total Revenues | \$41,703 | \$57,462 | \$24,700 | \$74,016 | \$113,503 |
| EXPENDITURES: | | | | | |
| Grant-NSP 1 | 58,540 | 3,662 | 24,700 | 216,450 | 652 |
| Grant-NSP 3 | - | - | - | - | 1 |
| Total Expenditures | \$58,540 | \$3,662 | \$24,700 | \$216,450 | \$652 |
| | | | | | |
| Beginning Fund Balance: | \$105,469 | \$88,632 | \$0 | \$142,433 | \$142,433 |
| Ending Fund Balance: | \$88,632 | \$142,433 | \$0 | \$0 | \$255,284 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|---|----------------------|---------------|-----------------|----------------|------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 192 SSMCP (SOUTH SOUND MILITA | RY COMM | UNITIES PA | RTNERSHIP) | | |
| REVENUES: | | | | | |
| Grants | 1,464,107 | 241,825 | - | 7,351,317 | 384,105 |
| Partner Participation | 182,510 | 182,400 | 227,100 | 180,850 | 184,700 |
| Misc/Other | 336 | 1 | - | - | 500 |
| Transfer In From Fund 001 General | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| Total Revenues | \$1,696,953 | \$474,227 | \$277,100 | \$7,582,167 | \$619,305 |
| EXPENDITURES: | | | | | |
| OEA/SSMCP | 1,717,761 | 494,496 | 277,100 | 7,635,599 | 610,527 |
| Transfer To Fund 001 General | | | | | |
| Total Expenditures | \$1,717,761 | \$494,496 | \$277,100 | \$7,635,599 | \$610,527 |
| | | | | | |
| Beginning Fund Balance: | \$94,508 | \$73,700 | \$0 | \$53,431 | \$53,431 |
| Ending Fund Balance: | \$73,700 | \$53,431 | \$0 | \$0 | \$62,208 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|-------------------------------|----------------------|---------------|-----------------|----------------|------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 195 PUBLIC SAFETY GRANTS | | | | | |
| REVENUES: | | | | | |
| Grants | 133,427 | 317,474 | 130,037 | 753,645 | 350,614 |
| Total Revenues | \$133,427 | \$317,474 | \$130,037 | \$753,645 | \$350,614 |
| EXPENDITURES: | | | | | |
| Grants | 133,427 | 317,473 | 130,037 | 753,645 | 350,613 |
| Total Expenditures | \$133,427 | \$317,473 | \$130,037 | \$753,645 | \$350,613 |
| | | | | | |
| Beginning Fund Balance: | \$0 | \$0 | \$0 | \$0 | \$0 |
| Ending Fund Balance: | \$0 | \$0 | \$0 | \$0 | \$0 |

| | 2018 Annual Actual | 2019 Annual Actual | 2020 Original Budget | 2020 Revised Budget | 2020 YTD Actual |
|--|-----------------------|-----------------------|-------------------------|------------------------|--------------------|
| FUND 201 GENERAL OBLIGATION BOND | | | | | |
| REVENUES: | | | | | |
| Transfer-In From Fund 001 General | 398,847 | 436,603 | 440,656 | 441,487 | 233,564 |
| Transfer-In From Fund 102 REET | - | 164,000 | 810,000 | 1,110,000 | 1,110,000 |
| Total Revenues | \$398,847 | \$600,603 | \$1,250,656 | \$1,551,487 | \$1,343,564 |
| EXPENDITURES: | | | | | |
| Principal & Interest - 59th Avenue | 77,000 | 77,000 | 77,000 | 77,000 | 77,000 |
| Principal & Interest - Police Station - 2009/2016 | 129,750 | - | - | - | - |
| Principal & Interest - Police Station - 2016 LTGO | 36,947 | 210,181 | 209,006 | 209,006 | - |
| Principal & Interest - LOCAL LED Streetlight | 155,150 | 155,025 | 154,650 | 154,650 | 133,700 |
| Principle & Interest - Transportation Bond - 2019 LTGO | - | 158,396 | 810,000 | 1,110,831 | 140,450 |
| Total Expenditures | \$398,847 | \$600,603 | \$1,250,656 | \$1,551,487 | \$368,411 |
| | | | | | |
| Beginning Fund Balance: | \$0 | \$0 | \$0 | \$0 | \$0 |
| Ending Fund Balance: | \$0 | \$0 | \$0 | \$0 | \$975,154 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|--|---------------|-----------|-----------------|----------------|------------|
| | Annual Actual | | Original Budget | Revised Budget | YTD Actual |
| FUND 202 LOCAL IMPROVEMENT DISTRIC | T (LID) DEE | T SERVICE | | | |
| REVENUES: | | | | | |
| Interest | 541 | 1,876 | - | - | 1,287 |
| Assessments | 255,548 | 201,429 | 203,500 | 175,521 | 102,048 |
| LID 1109 Bond Proceeds for Admin Fees (Fund 302) | - | - | - | 17,730 | 17,300 |
| Total Revenues | \$256,089 | \$203,305 | \$203,500 | \$193,251 | \$120,635 |
| EXPENDITURES: | | | | | |
| Combined LID 1101/1103 | 122,233 | 167,641 | 128,100 | 145,097 | 779 |
| LID 1108 | 71,065 | 68,293 | 75,400 | 65,521 | - |
| LID 1109 | - | - | - | 17,730 | 600 |
| Total Expenditures | 193,298 | 235,934 | 203,500 | 228,348 | 1,379 |
| | | | | | |
| Beginning Fund Balance: | \$4,935 | \$67,726 | \$0 | \$35,097 | \$35,097 |
| Ending Fund Balance: | \$67,726 | \$35,097 | \$0 | \$0 | \$154,353 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|--|----------------------|---------------|-----------------|----------------|------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 204 SEWER PROJECT DEBT SERVICE | | | | | |
| REVENUES: | | | | | |
| Sewer Charges (4.75% Sewer Surcharge) | 673,891 | 822,295 | 765,000 | 765,000 | 590,006 |
| Interest Earnings/Other | 15,110 | 20,829 | 23,477 | 23,477 | 3,115 |
| Sanitary Side Sewer Connection Home Loan Repayment | 14,434 | 7,767 | - | - | 6,245 |
| Total Revenues | \$703,436 | \$850,891 | \$788,477 | \$788,477 | \$599,366 |
| EXPENDITURES: | | | | | |
| Principal & Interest | 487,491 | 485,023 | 482,554 | 482,554 | 482,554 |
| Transfer To Fund 311 Sewer Capital | 68,995 | 987,000 | 55,000 | 55,000 | 55,000 |
| Total Expenditures | 556,486 | 1,472,023 | 537,554 | 537,554 | \$537,554 |
| | | | | | |
| Beginning Fund Balance: | \$793,502 | \$940,452 | \$290,852 | \$319,321 | \$319,321 |
| Ending Fund Balance: | \$940,452 | \$319,321 | \$541,775 | \$570,244 | \$381,133 |

| | 2018 | 2019 | 2020 | 2020 | 2020 VTD Actual |
|------------------------------------|---------------|-----------|-----------------|----------------|--------------------|
| | Annual Actual | | Original Budget | Revised Budget | YTD Actual |
| FUND 251 LOCAL IMPROVEMENT DISTRIC | T (LID) GU | ARANTY DE | BT SERVICE | | |
| REVENUES: | | | | | |
| Interest Earnings | 2,760 | 2,606 | - | - | 629 |
| Total Revenues | \$2,760 | \$2,606 | \$0 | \$0 | \$629 |
| EXPENDITURES: | | | | | |
| Transfer Out - Fund 001 General | - | - | - | - | - |
| Total Expenditures | \$0 | \$0 | \$0 | \$0 | \$0 |
| | | | | | |
| Beginning Fund Balance: | \$126,928 | \$129,688 | \$127,047 | \$132,294 | \$132,294 |
| Ending Fund Balance: | \$129,688 | \$132,294 | \$127,047 | \$132,294 | \$132,923 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|---|----------------------|----------------------|-----------------|----------------|-------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 301 PARKS CAPITAL | | | | | |
| REVENUES: | | | | | |
| Grants | 25,000 | 714,360 | 2,850,000 | 3,934,911 | 363,761 |
| Motor Vehicle Excise Tax for Paths & Trails | - | 4,978 | - | - | 3,137 |
| Funds Anticipated | - | - | - | - | - |
| Interest Earnings | 12,988 | 33,800 | - | - | 12,128 |
| Contributions/Donations/Utility & Developers | 162,250 | 208,974 | - | 33,500 | 3,550 |
| Transfer In From Fund 001 General | 945,684 | 479,300 | 80,000 | 494,129 | 282,129 |
| Transfer In From Fund 102 REET | 358,525 | 1,443,130 | - | 519,589 | 519,589 |
| Transfer In From Fund 104 Hotel/Motel Lodging Tax | 955,461 | 178,836 | - | 461,034 | - |
| Transfer In From Fund 302 Transportation CIP | - | 5,087 | - | - | |
| Transfer In From Fund 401 Surface Water Mgmt | 248,150 | 131,537 | 50,000 | 206,277 | 1 |
| Transfer In - Fund 502 Property Management | - | 50,000 | - | - | |
| Total Revenues | \$2,708,058 | \$3,250,004 | \$2,980,000 | \$5,649,440 | \$1,184,294 |
| EXPENDITURES: | | | | | |
| Capital | 2,208,952 | 2,025,972 | 3,860,000 | 8,251,376 | 682,645 |
| Transfer to Fund 102 REET | - | - | - | 100,000 | 1 |
| Total Expenditures | \$2,208,952 | \$2,025,972 | \$3,860,000 | \$8,351,376 | \$682,645 |
| | | | | | |
| Beginning Fund Balance: | \$993,419 | \$1,492,525 | \$880,000 | \$2,716,557 | \$2,716,557 |
| Ending Fund Balance: | \$1,492,525 | \$2,716,557 | \$0 | \$14,621 | \$3,218,206 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|---|---------------|---------------|-----------------|----------------|--------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 302 TRANSPORATION CAPITAL PRO | JECT | | | | |
| REVENUES: | | | | | |
| Motor Vehicle Excise Tax | 351,274 | 338,774 | 350,000 | 350,000 | 213,474 |
| State Transportation Package - Multi-Modal Distribution | 83,416 | 82,162 | 82,400 | 82,400 | 61,007 |
| State Transportation Package - Increased Gas Tax (MVET) | 72,990 | 71,893 | 72,300 | 72,300 | 53,381 |
| Traffic Mitigation Fees | - | 103,505 | - | - | |
| Pavement Degradation Fees | - | 52,741 | - | - | 25,128 |
| Grants | 7,837,710 | 1,421,106 | 1,675,000 | 4,500,967 | 1,517,504 |
| Contributions from Utilities/Developers/Partners | 23,013 | 179,351 | - | - | 150,126 |
| LID Financing | - | - | - | 922,757 | 922,757 |
| Proceeds from Sale of Asset/Street Vacation | 40,102 | 200,000 | - | - | 65,203 |
| Interest/Other | 28,074 | 136,879 | - | - | 55,090 |
| Interfund Loan From Fleet & Equipment Reserves | 374,426 | - | - | - | - |
| GO Bond Proceeds | - | 8,055,905 | 6,000,000 | 3,000,000 | - |
| Transfer In - Fund 001 General | 1,045,635 | 983,797 | 700,000 | 512,000 | 512,000 |
| Transfer In - Fund 102 REET | 2,592,298 | 1,304,031 | 890,000 | 1,100,950 | 552,228 |
| Transfer In - Fund 103 TBD | 841,797 | 923,000 | 814,000 | 247,457 | 52,457 |
| Transfer In - Fund 190 CDBG | 112,997 | 486,445 | 250,000 | 167,273 | 3,016 |
| Transfer In - Fund 401 SWM | 1,451,101 | 788,275 | 1,870,000 | 2,964,056 | 314,504 |
| Total Revenues | \$14,854,833 | \$15,127,864 | \$12,703,700 | \$13,920,160 | \$4,497,875 |
| EXPENDITURES: | | | | | |
| Capital Projects | 13,820,382 | 7,256,185 | 14,320,000 | 23,115,744 | 9,862,992 |
| Debt Issue Cost | - | 55,881 | - | - | 1 |
| Transfer Out - Fund 301 Parks CIP | 20,409 | 5,087 | | | |
| Transfer Out - Fund 201 GO Bond Debt Service | - | - | - | 17,730 | 17,300 |
| Transfer Out - Fund 401 SWM | - | - | - | 241,840 | 241,840 |
| Intefund Loan Repayment | - | - | - | 880,204 | 880,204 |
| Total Expenditures | \$13,840,791 | \$7,317,153 | \$14,320,000 | \$24,255,518 | \$11,002,336 |
| | | | | | |
| Beginning Fund Balance: | \$2,529,384 | \$3,543,426 | \$2,493,570 | \$11,354,136 | \$11,354,136 |
| Ending Fund Balance: | \$3,543,426 | \$11,354,136 | \$877,270 | \$1,018,778 | \$4,849,675 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|---|----------------------|----------------------|-----------------|----------------|-------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 311 SEWER CAPITAL PROJECT | | | | | |
| REVENUES: | | | | | |
| Grants | - | 450,000 | - | 75,000 | 1 |
| Sewer Availability Charge | | 245,401 | 140,000 | 140,000 | 213,438 |
| Interest Earnings | 3,290 | 18,382 | - | - | 4,986 |
| Proceeds from Lien | - | 1,474 | - | - | 647 |
| Transfer In Fund 001 General | - | - | - | 27,000 | 27,000 |
| Transfer In From Fund 401 Surface Water Mgmt | - | - | - | 8,000 | - |
| Transfer In Fund 204 Sewer Debt (Sewer Surcharge 4.75%) | 68,995 | 987,000 | 55,000 | 55,000 | 55,000 |
| Transfer In Fund 312 Sanitary Sewer Connection Capital | 35,000 | 815,483 | - | - | - |
| Total Revenues | \$107,285 | \$2,517,741 | \$195,000 | \$305,000 | \$301,072 |
| EXPENDITURES: | | | | | |
| Capital/Administration | 40,775 | 1,390,145 | 123,000 | 1,085,234 | 70,677 |
| Total Expenditures | \$40,775 | \$1,390,145 | \$123,000 | \$1,085,234 | \$70,677 |
| | | | | | |
| Beginning Fund Balance: | \$51,716 | \$118,225 | \$698,629 | \$1,245,820 | \$1,245,820 |
| Ending Fund Balance: | \$118,225 | \$1,245,820 | \$770,629 | \$465,586 | \$1,476,215 |

| | 2018 Annual Actual | 2019 Annual Actual | 2020 Original Budget | 2020 Revised Budget | 2020 YTD Actual |
|--|-----------------------|-----------------------|-------------------------|------------------------|--------------------|
| FUND 312 SANITARY SEWER CONNECTION | | 71111441714441 | onga. zaagat | nerious surger | 712710000 |
| REVENUES: | | | | | |
| Sewer Availability Charge | 211,609 | - | - | - | - |
| Interest Earnings | 10,479 | - | - | - | - |
| Proceeds From Lien | 2,410 | - | - | - | - |
| Total Revenues | \$224,498 | \$0 | \$0 | \$0 | \$0 |
| EXPENDITURES: | | | | | |
| Capital & Administration | 25,594 | - | - | - | - |
| Transfer To Fund 311 Sewer Capital Project | 35,000 | 815,484 | - | - | - |
| Total Expenditures | \$60,594 | \$815,484 | \$0 | \$0 | \$0 |
| | | | | | |
| Beginning Fund Balance: | \$651,579 | \$815,484 | \$0 | \$0 | \$0 |
| Ending Fund Balance: | \$815,484 | (\$0) | \$0 | \$0 | \$0 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|--|----------------------|---------------|-----------------|----------------|-------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 401 SURFACE WATER MANAGEME | NT | | | | |
| REVENUES: | | | | | |
| Storm Drainage Fees & Charges | 2,735,663 | 4,256,773 | 3,904,100 | 4,004,100 | 3,072,698 |
| Site Development Permit Fee | 55,968 | 46,968 | 30,000 | 30,000 | 61,668 |
| Interest Earnings & Misc | 66,762 | 79,984 | 20,800 | 20,800 | 21,032 |
| Subtotal Operating Revenues | \$2,858,394 | \$4,383,724 | \$3,954,900 | \$4,054,900 | \$3,155,398 |
| EXPENDITURES: | | | | | |
| Engineering Services | 1,219,515 | 1,431,957 | 1,824,593 | 1,830,356 | 1,024,952 |
| Operations & Maintenance | 596,460 | 810,393 | 860,354 | 955,600 | 302,149 |
| Revenue Bonds - Debt Service (15-Year Life, 4%) | - | - | - | - | |
| Transfer to Fund 001 General Admin Support | 284,700 | 284,700 | 284,700 | 284,700 | 213,525 |
| Subtotal Operating Expenditures | \$2,100,675 | \$2,527,049 | \$2,969,647 | \$3,070,656 | \$1,540,626 |
| | | | | | |
| OPERATING INCOME (LOSS) | \$757,718 | \$1,856,675 | \$985,253 | \$984,244 | \$1,614,772 |
| OTHER FINANCING SOURCES: | | | | | |
| Grants/Contributions | 49,226 | - | - | 50,000 | 103,536 |
| American Lake Management District | - | 119,313 | - | 48,474 | 31,808 |
| Flood Control Opportunity Fund | - | - | - | 280,000 | 300,202 |
| Revenue Bonds - Bond Proceeds | - | - | - | - | |
| Transfer In From Fund 302 Transportation Capital | - | - | - | 241,840 | 241,840 |
| Subtotal Other Financing Sources | \$49,226 | \$119,313 | \$0 | \$620,314 | \$677,387 |
| OTHER FINANCING USES: | | | | | |
| Capital/1-Time | 197,129 | 225,438 | 253,718 | 1,326,275 | 845,533 |
| American Lake Management District | - | 124,619 | - | 29,320 | 13,634 |
| Transfer to Fund 301 Parks CIP | 248,150 | 133,958 | 50,000 | 150,000 | - |
| Transfer to Fund 302 Transportation Capital | 1,451,101 | 785,855 | 1,870,000 | 2,964,056 | 314,504 |
| Transfer To Fund 311 Sewer Capital | - | - | - | 8,000 | - |
| Subtotal Other Financing Uses | \$1,896,381 | \$1,269,870 | \$2,173,718 | \$4,477,651 | \$1,173,671 |
| | | | | | |
| Total Revenues and Other Sources | \$2,907,620 | \$4,503,037 | \$3,954,900 | \$4,675,214 | \$3,832,785 |
| Total Expenditures and other Uses | \$3,997,056 | \$3,796,920 | \$5,143,365 | \$7,548,307 | \$2,714,297 |
| | | | | | |
| Beginning Fund Balance: | \$4,689,608 | \$3,600,172 | \$2,078,878 | \$4,306,289 | \$4,306,289 |
| Ending Fund Balance: | \$3,600,172 | \$4,306,289 | \$890,413 | \$1,433,196 | \$5,424,777 |
| Ending Fund Balance as a % of Operating Rev/Exp | 126.0% | 98.2% | 22.5% | 35.3% | 171.9% |
| 17% Operating Reserves (of operating revenues) | \$485,927 | \$0 | \$0 | \$0 | \$0 |
| 33% Operating Reserves (of operating expenditures) | n/a | \$833,926 | \$979,984 | \$1,013,316 | \$1,013,316 |
| 1% Capital Reserves | n/a | \$458,330 | \$481,477 | \$453,795 | \$453,795 |
| American Lake Management District | \$0 | \$16,571 | \$0 | \$33,294 | \$32,314 |
| Unreserved / (Shortfall): | \$3,114,245 | \$2,997,462 | -\$571,048 | -\$67,209 | \$3,925,351 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|--|----------------------|---------------|-----------------|----------------|-------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 501 FLEET & EQUIPMENT | | | | | |
| OPERATING REVENUES: | | | | | |
| M&O Revenue | 691,737 | 763,367 | 740,720 | 740,720 | 427,714 |
| Interest Earnings | 61,399 | 71,013 | 15,000 | 15,000 | 18,229 |
| Total Revenues | \$753,136 | \$834,380 | \$755,720 | \$755,720 | \$445,943 |
| OPERATING EXPENDITURES: | | | | | |
| Fuel/Gasoline | 348,588 | 323,206 | 424,150 | 424,150 | 175,376 |
| Other Supplies | 12,045 | 18,655 | 3,990 | 3,990 | 7,993 |
| Repairs & Maintenance | 388,376 | 499,389 | 327,580 | 327,580 | 271,316 |
| Other Services & Charges | 2,564 | 6,468 | - | - | 475 |
| Intergovernmental | 1,563 | - | - | - | - |
| Total Expenditures | \$753,136 | \$847,719 | \$755,720 | \$755,720 | \$455,160 |
| Operating Revenue Over/(Under) Expenditures | \$0 | (\$13,339) | \$0 | \$0 | (\$9,216) |
| OTHER FINANCING SOURCES: | | | | | |
| Interfund Loan (Fund 302 LID Interim Financing) | - | - | - | 880,204 | 880,204 |
| Replacement Reserves Collections | 942,870 | 805,481 | - | - | - |
| Capital Contribution | - | - | - | 91,824 | - |
| Proceeds From Sale of Assets | 52,500 | 13,339 | - | 35,000 | 9,216 |
| Transfer In From Fund 504 Risk Management | - | 81,184 | - | 182,400 | 58,574 |
| Total Other Financing Sources | \$995,370 | \$900,004 | \$0 | \$1,189,428 | \$947,994 |
| OTHER FINANCING USES: | | | | | |
| Fleet & Equipment New & Replacement | 722,714 | 941,993 | 596,300 | 929,100 | 112,182 |
| Interfund Loan To Fund 302 LID Interim Financing | 374,426 | - | - | - | - |
| Transfer to Fund 001 General | 16,000 | - | - | - | - |
| Total Other Financing Uses | \$1,113,140 | \$941,993 | \$596,300 | \$929,100 | \$112,182 |
| | | | | | |
| Total Revenues | \$1,748,506 | \$1,734,384 | \$755,720 | \$1,945,148 | \$1,393,938 |
| Total Expenditures | \$1,866,277 | \$1,789,712 | \$1,352,020 | \$1,684,820 | \$567,342 |
| Beginning Fund Balance: | \$3,953,548 | \$3,835,778 | \$4,815,080 | \$3,780,451 | \$3,780,451 |
| Ending Fund Balance: | \$3,835,778 | \$3,780,451 | \$4,218,780 | \$4,040,779 | \$4,607,046 |

| | | 2018 | | 2019 | | 2020 | | 2020 | | 2020 |
|--|----|-------------|----|-------------|-----|--------------|-----|-------------|----|-----------|
| | An | nual Actual | An | nual Actual | Ori | ginal Budget | Rev | ised Budget | Υ | TD Actual |
| FUND 502 PROPERTY MANAGEMENT | | | | | | | | | | |
| OPERATING REVENUES: | | | | | | | | | | |
| M&O Revenue | | 677,621 | | 683,461 | | 678,684 | | 686,284 | | 497,159 |
| Interest Earnings | | 10,536 | | 14,728 | | - | | - | | 2,102 |
| Total Operating Revenues | \$ | 688,157 | \$ | 698,189 | \$ | 678,684 | \$ | 686,284 | \$ | 499,260 |
| OPERATING EXPENDITURES: | | | | | | | | | | |
| City Hall Facility | | 366,268 | | 369,872 | | 371,045 | | 378,645 | | 249,456 |
| Police Station | | 259,803 | | 266,905 | | 239,277 | | 239,277 | | 212,631 |
| Parking Facilities/Light Rail | | 62,086 | | 61,413 | | 68,362 | | 68,362 | | 37,174 |
| Total Operating Expenditures | \$ | 688,157 | \$ | 698,189 | \$ | 678,684 | \$ | 686,284 | \$ | 499,260 |
| Operating Revenue Over/(Under) Expenditures | \$ | - | \$ | (0) | \$ | - | \$ | - | \$ | - |
| OTHER FINANCING SOURCES: | | | | | | | | | | |
| Replacement Reserve Collections / Other 1-Time | | 100,000 | | 100,000 | | 100,000 | | 159,000 | | 107,667 |
| Total Other Financing Sources | \$ | 100,000 | \$ | 100,000 | \$ | 100,000 | \$ | 159,000 | \$ | 107,667 |
| OTHER FINANCING USES: | | | | | | | | | | |
| Capital/1-Time/6-Year Property Management Plan | | 43,761 | | 157,082 | | 95,000 | | 205,933 | | 757 |
| Total Other Financing Uses | \$ | 43,761 | \$ | 157,082 | \$ | 95,000 | \$ | 205,933 | \$ | 757 |
| | | | | | | | | | | |
| Total Revenues | \$ | 788,157 | \$ | 798,188 | \$ | 778,684 | \$ | 845,284 | \$ | 606,927 |
| Total Expenditures | \$ | 731,918 | \$ | 855,271 | \$ | 773,684 | \$ | 892,217 | \$ | 500,017 |
| | ┸ | | | | | | | | | |
| Beginning Fund Balance: | | \$436,900 | | \$493,139 | | \$348,436 | | \$436,057 | | \$436,057 |
| Ending Fund Balance: | | \$493,139 | | \$436,057 | | \$353,436 | | \$389,124 | | \$542,967 |

| | 2018 | 2019 | 2020 | 2020 | 2020 |
|---|---------------|---------------|-----------------|----------------|-------------|
| | Annual Actual | Annual Actual | Original Budget | Revised Budget | YTD Actual |
| FUND 503 INFORMATION TECHNOLOGY | | | | | |
| REVENUES: | | | | | |
| M&O Revenue | 1,218,422 | 1,202,671 | 1,690,139 | 1,709,939 | 954,508 |
| Misc/Interest/Other | 1,002 | 2,201 | - | - | 2,764 |
| Total Operating Revenues | \$ 1,219,424 | \$ 1,204,872 | \$ 1,690,139 | \$ 1,709,939 | \$ 957,273 |
| EXPENDITURES: | | | | | |
| Personnel | 521,877 | 562,728 | 558,529 | 578,329 | 387,276 |
| Supplies | 134,355 | 40,330 | 174,520 | 174,520 | 55,561 |
| Services & Charges | 563,192 | 601,814 | 957,090 | 957,090 | 514,436 |
| 6-Year IT Strategic Plan | - | - | - | - | - |
| Total Operating Expenditures | \$1,219,424 | \$1,204,872 | \$1,690,139 | \$1,709,939 | \$957,273 |
| Operating Revenue Over/(Under) Expenditures | \$0 | \$0 | \$0 | \$0 | \$0 |
| OTHER FINANCING SOURCES: | | | | | |
| Replacement Reserve Collection | 47,500 | 48,678 | 66,844 | 66,844 | 44,563 |
| Capital Contrib & Other 1-Time /6-Year Strategic Plan | 402,720 | 593,944 | 158,750 | 953,207 | 220,376 |
| Total Other Financing Sources | \$450,220 | \$642,622 | \$225,594 | \$1,020,051 | \$264,939 |
| OTHER FINANCING USES: | | | | | |
| One-Time/Capital | 402,720 | 593,944 | 158,750 | 953,207 | 220,376 |
| Total Other Financing Uses | \$402,720 | \$593,944 | \$158,750 | \$953,207 | \$220,376 |
| | | | | | |
| Total Revenues | \$1,669,644 | \$1,847,494 | \$1,915,733 | \$2,729,990 | \$1,222,211 |
| Total Expenditures | \$1,622,144 | \$1,798,816 | \$1,848,889 | \$2,663,146 | \$1,177,648 |
| | | | | | |
| Beginning Fund Balance: | \$42,500 | \$90,000 | \$131,844 | \$138,678 | \$138,678 |
| Ending Fund Balance: | \$90,000 | \$138,678 | \$198,688 | \$205,522 | \$183,241 |

| | 2018 Annual Actual | 2019 Annual Actual | 2020 Original Budget | 2020 Revised Budget | 2020 YTD Actual |
|---|-----------------------|-----------------------|-------------------------|------------------------|--------------------|
| FUND 504 RISK MANAGEMENT | | | | | |
| REVENUES: | | | | | |
| M&O Revenue | 2,297,703 | 1,561,705 | 1,434,659 | 1,449,659 | 1,473,704 |
| AWC Retro Refund | - | - | - | 32,120 | 51,655 |
| Interest/Miscellaneous | - | - | - | - | - |
| Insurance Proceeds/3rd Party Recoveries | 120,742 | 285,680 | 150,000 | 464,150 | 179,992 |
| Total Revenues | \$2,418,445 | \$1,847,386 | \$1,584,659 | \$1,945,929 | \$1,705,351 |
| EXPENDITURES: | | | | | |
| Safety Program | 4,696 | 2,782 | 3,980 | 3,980 | 1,959 |
| AWC Retro Program | 33,911 | 35,792 | 24,000 | 24,000 | 37,356 |
| WCIA Assessment | 1,169,200 | 1,411,230 | 1,406,679 | 1,438,799 | 1,438,931 |
| Claims/Judgments & Settlements | 1,210,638 | 316,397 | 150,000 | 296,750 | 168,531 |
| Total Expenditures | \$2,418,445 | \$1,766,202 | \$1,584,659 | \$1,763,529 | \$1,646,778 |
| OTHER FINANCING SOURCES: | | | | | |
| Capital Contribution/1-Time M&O | - | = | - | - | - |
| Total Other Financing Sources | \$0 | \$0 | \$0 | \$0 | \$0 |
| OTHER FINANCING USES: | | | | | |
| Transfer To Fund 501 Fleet & Equipment | - | 81,184 | - | 182,400 | 58,574 |
| Total Other Financing Uses | \$0 | \$81,184 | \$0 | \$182,400 | \$58,574 |
| | | | | | |
| Total Revenues | \$2,418,445 | \$1,847,386 | \$1,584,659 | \$1,945,929 | \$1,705,351 |
| Total Expenditures | \$2,418,445 | \$1,847,386 | \$1,584,659 | \$1,945,929 | \$1,705,351 |
| Beginning Fund Balance: | \$0 | \$0 | \$0 | \$0 | \$0 |
| Ending Fund Balance: | \$0 | \$0 | \$0 | \$0 | \$0 |

City Council

| Performance Measure | Target | Quarter 1 | Quarter 2 | Quarter 3 |
|--|------------------|-----------|-----------|-----------|
| # of City Council retreats | 2 times per year | 0 | 1 | 0 |
| # of City Council sponsored/supported events | 20 per year | 4 | 1 | 0 |

7th Annual Lakewood Lions Crab Feed MLK Jr. Celebration Caring for Kids Happy Hearts Dinner & Auction APCC Asia Pacific New Year Celebration Military and Civilian Services Summit

City Manager

| Performance Measure | Target | Quarter 1 | Quarter 2 | Quarter 3 |
|---|----------------|-----------|-----------|-----------|
| Average # of items on study session agendas | < 6 items | 4.6 | 4.1 | 3.5 |
| # of presentations of State of the City | 10 | 4 | 1 | 1 |
| # of new followers: City Twitter | 45 per quarter | 120 | 72 | 6 |
| # of new followers: LPD Twitter | 45 per quarter | 180 | 370 | n/a |
| #of new likes: City FB | 45 per quarter | 240 | 204 | 2010 |
| #of new likes: LPD FB | 45 per quarter | 164 | 471 | 509 |
| #of new likes: Parks FB | 45 per quarter | 39 | 111 | 146 |
| #of new likes: Senior Ctr FB | 45 per quarter | 11 | 23 | 41 |
| # of posts: City Instagram | 45 per quarter | 35 | 35 | 27 |
| # of multimedia items produced - video | 3 per quarter | 5 | 3 | 9 |

Finance

| Performance Measure | Target | Quarter 1 | Quarter 2 | Quarter 3 |
|---|--------|-----------|-----------|-----------|
| Type/Description- Finance | | | | |
| # of invoices paid annually | n/a | 1873 | 1741 | 1794 |
| % of invoices paid within 30 days of invoice date (1) | 95% | 88.2% | 89.5% | 89.0% |
| % of accounts receivable aged balances over 60 days versus annual billing | 5% | 8.40% | 0.99% | 1.63% |
| GFOA Award Received for Current Year CAFR | Yes | Pending | Pending | Pending |
| GFOA Award Received for Biennium's Budget Document | Yes | n/a | n/a | n/a |
| Clean Audit for Prior Fiscal Year | Yes | Pending | Pending | Yes |
| Bond Rating Per Standard & Poor's | AA | AA | AA | AA |

⁽¹⁾ Requires coordination with departments to ensure Accounts Payable receives invoices timely.

Human Resources

| Performance Measure | Target | Quarter 1 | Quarter 2 | Quarter 3 |
|--|--------|-----------|-----------|-----------|
| Measures- Human Resources | | | | |
| Number of current (unexpired) Collective Bargaining Agreements as of EOQ | 4 | 3 | 3 | 4 |
| Voluntary Employee Turnover Rate (not reported cumulatively) | <12% | 3.25% | 2.45% | 1.49% |
| Average number of recruitments/analyst | n/a | 6 | 2 | 0 |
| Average number of applications received/position | n/a | 40 | 20 | 12 |
| Percentage of employees hired during the quarter last year and still employed | 100% | 75% | 60% | 75% |
| Average number of days to complete external recruitment (excluding Police Officers) | <45 | 86.5 | 28.5 | 0 |
| Average number of FTEs filled City-wide | 220 | 215 | 204.25 | 201.75 |
| Percentage of performance evaluations due during quarter completed | 100% | 38% | 27% | 39% |
| Percentage of City Leadership Team who have achieved WCIA Supervisor credential | 100% | 39% | 39% | 39% |
| Number of categories (out of 112) where workforce underutilization is 3% or greater | 0 | 15 | 15 | 15 |
| Measures- Risk Management | | | | |
| Percentage of employees in compliance with quarterly mandatory training | 100% | 86 | 98 | 98.5 |
| Percentage of employees who participate in monthly safety training promotions | 100% | n/a | n/a | n/a |
| Percentage Stay at Work applications of total medical releases to light duty | 70% | 0.00% | 0 | 0% |
| Percentage workers comp developed claim expense of total annual premium cost = Loss Ratio% (reported cumulative YTD) | <70% | 2.1% | 1.6% | 6.7% |
| Worker's Compensation Experience Factor | <1.0 | 1.0137 | 1.0137 | 1.0137 |
| Percentage of vehicle incidents that were preventable by the City employee | 0% | 0.00% | 86% | 20% |

Information Technology

| Performance Measure | Target | Quarter 1 | Quarter 2 | Quarter 3 |
|---|--------|------------|-------------|------------|
| # of new systems implemented | 2 | 0 | 0 | 0 |
| # of users served | 259 | 259 | 223 | 223 |
| # of personal computers maintained | 444 | 444 | 444 | 444 |
| # of applications maintained | 139 | 139 | 139 | 139 |
| # of servers maintained (LAN/WAN) | 82 | 82 | 83 | 84 |
| # of Hot Spots & In-Car Cradlepoint cellular devices maintained | 125 | 125 | 130 | 130 |
| # of Cell Phones/maintained | 202 | 202 | 205 | 205 |
| # of Shoretel phones operated and maintained | 290 | 290 | 290 | 290 |
| % of IT system up-time during normal business hours | 100% | 100% | 100% | 100% |
| % of communications up-time during normal business hours | 100% | 100% | 100% | 100% |
| Overall Phish-Prone Percentage (Cyber Phishing) (Current Industry is 35.8%) | 36% | 5% | 6% | 5% |
| Phishing Campaign Failures (Current Industry is 14.2%) | 14% | 5% | 0% | 22% |
| Number of help desk requests received | n/a | 454 | 323 | 333 |
| Help desk requests resolved: Total requests resolved | n/a | 336 | 263 | 444 |
| Total # of Blocked incoming email messages | n/a | 10,493 | 18,164 | 185,322 |
| Total # of Allowed incoming email messages | n/a | 86,556 | 266,915 | 345,025 |
| Total # of Blocked outgoing email messages | n/a | 11 | 59 | 70 |
| Total # of Allowed outgoing email messages | n/a | 17,946 | 98,011 | 90,008 |
| Total # of Blocked Website pages (via policy) | n/a | 1,383,600 | Unavailable | 4,649 |
| Total # of Blocked Website pages (via Spyware/Infected) | n/a | 3,342 | Unavailable | 4,585 |
| Total # of Allowed Website hits | n/a | 72,996,692 | Unavailable | 34,480,701 |

Note: Items listed as "n/a" do not have a set threshhold that is met. Totals are exact numbers provided to show activity in these areas based on overall use and submission from staff (i.e. helpdesk requests)

| Performance Measure | Target | Quarter 1 | Quarter 2 | Quarter 3 |
|---|---------------|------------------------------------|-------------------------|-----------------------------------|
| Measure- CDBG | | | | |
| # of persons with new or improved access to public facility or infrastructure | 2,240 | 0 | 875 | 0 |
| # of owner-occupied units rehabilitated | 12 | 4 | 4 | 0 |
| # of new affordable housing units constructed | 3 | 0 | 0 | 0 |
| # persons with access to affordable housing through fair housing activities | 40 | 0 | 12 | 3 |
| # units assisted that are occupied by the elderly | tbd | 2 | 0 | 0 |
| # of homebuyers receiving direct financial assistance through down payment assistance/closing costs | 1 | 0 | 0 | 0 |
| \$ program income received (CDBG & NSP) | tbd | \$65,256 | \$33,000 | \$25,000 |
| *Types of jobs created/retained (using Economic Development Administration (EDA) classifications) | | 0 | 0 | 0 |
| # of households receiving sewer connection assistance through PWTF program | | 0 | 0 | 0 |
| Measure - Nuisances and Abatements** | | | | |
| #of dangerous building abatements completed annually | 30 | 7 | 1 | 1 |
| #of dangerous building abatements pending | | 16 | 17 | 21 |
| #of public nuisances completed annually | 8 | 2 | 0 | 0 |
| #of public nuisances pending | | 1 | 0 | 2 |
| Measure- RHSP | | | | |
| # rental properties registered | 3,732 | 1,362 | 985 | 66 |
| # rental units registered | 13,915 | 6,663 | 5,178 | 649 |
| # rental properties inspected | 913 | 63 | 10 | 93 |
| # rental units inspected | 2,451 | 170 | 57 | 240 |
| Measure- Economic Development | | | | |
| \$ investment created through economic dev efforts | \$320,000,000 | \$49,317,900 | \$23,021,498 | \$90,438,281 |
| # of business retention/expansion of interviews conducted | 80 | 22 | 49 | 38 |
| # of new market rate, owner-occupied housing units constructed annually | 40 | 4 | 3 | 4 |
| # of projects where permit assistance was provided | 40 | 9 | 6 | 12 |
| # of special projects completed | 50 | 9 | 15 | 14 |
| # of economic development inquiries received | 200 | 82 | 45 | 61 |
| # of participant attending forums, focus groups, or special events | 500 | 36 | 0 | 0 |
| # of new companies located in Lakewood | 20 | 221 | 251 | 111 |
| # of new development projects assisted | 30 | 11 | 4 | 16 |
| Measure- Building Permit | | | | |
| # of permits issued | tbd | 424 | 367 | 484 |
| # of plan reviews performed | tbd | 53 | 215 | 307 |
| # of inspections performed | tbd | 1,559 | 865 | 1,575 |
| Measure- Long Range Planning | | | | |
| # of privately initiated land use amendments | Varies | 1 | 0 | 0 |
| # of city initiated land use amendments | Varies | 8 | 7 | 11 |
| Annual development regulations update | 2020 | Underway; adoption second quarter | City Council completed. | City Council completed. |
| MFTE update | 2020 | Underway; adoption | City Council | City Council |
| The apartic | 2020 | second quarter | completed. | completed. |
| Downtown Plan biennial review | 2020 | Planning Commission | | City Council |
| Sowntown Fluir Stermina Teview | 2020 | review & recommendation completed. | completed. | completed. |
| 2021Comprehensive Plan Docket | 12/16/2019 | Not started. | Initiated. | Under Planning Commisison review. |
| Complete annual assignments - capital facilities plan update, tracking housing date, and prepare multi-family tax credit report | Annual | Not started. | Not started. | Not started. |

| | | | Quarter 1 | | | | | Quarter 2 | | | | | Quarter 3 | | |
|--|---------------------|------------------|-----------------|-------------------|---------------------|---------------------|------------------|-----------------|-------------------|---------------------|---------------------|------------------|-----------------|-------------------|---------------------|
| Permit Type- Current Planning | Target # of Days | Total Permits | Average Days | % w/in Target? | # Outside Target | Target # of Days | Total Permits | Average Days | % w/in Target? | # Outside Target | Target # of Days | Total Permits | Average Days | % w/in Target? | # Outside Target |
| Zoning Certification | 30 | 5 | 13.00 | 100% | 0% | 30 | 6 | 5.6 | 100% | 0 | 30 | 5 | DATA N | OT AVAILA | BLE 3RD |
| Conditional use | 120 | 0 | N/A | N/A | N/A | 120 | 0 | N/A | N/A | N/A | 120 | 3 | | QUARTER | |
| Administrative use | 120 | N/A | N/A | N/A | N/A | 120 | N/A | N/A | N/A | N/A | 120 | N/A | | | |
| Preliminary plat | 120 | 0 | N/A | N/A | N/A | 120 | 0 | N/A | N/A | N/A | 120 | 1 | | | |
| Preliminary short plat | 90 | 2 | 15.50 | 100% | 0 | 90 | 2 | 20 | 100% | 0 | 90 | 3 | | | |
| Sign permit | 20 | 11 | 4.00 | 100% | 0 | 20 | 7 | 10.5 | 100% | 0 | 20 | 15 | | | |
| Site development permit | 90 | N/A | N/A | N/A | N/A | 90 | N/A | N/A | N/A | N/A | 90 | N/A | | | |
| Building Permit | 20 | 88 | 7.00 | 100% | 0 | 20 | 73 | 6 | 100% | 100% | 20 | | | | |
| Shoreline permit | 180 | 8 | 9.50 | 100% | 0 | 180 | 12 | 12.8 | 100% | 100% | 180 | 3 | | | |
| Permit Type | Target # of Days | | | | | Target # of Days | | | | | Target # of Days | | | | |
| Residential model homes (basic) | 30 | 0 | | | | 30 | 0 | | | | 30 | 0 | | | |
| New single family residential | 30 | 7 | 20.5 | 80% | 2 | 30 | 2 | 12.0 | 100% | 0 | 30 | 24 | 36 | 75% | 25% |
| Residential additions | 30 | 10 | 37.0 | 50% | 5 | 30 | 217 | 24.1 | 95% | 1 | 30 | 12 | 55 | 83% | 17% |
| New multi-family * | 30 | 1 | 63.0 | 0% | 1 | 30 | 0 | | | | 30 | 0 | 0 | 0% | 0% |
| New commercial buildings * | 30 | 3 | 26.3 | 33% | 2 | 30 | 3 | 9.7 | 100% | 0 | 30 | 3 | 78 | 0% | 100% |
| Commercial tenant improvements - major (change of use) | 30 | 5 | 1 | 100% | 0 | 30 | 20 | 32.9 | 70% | 6 | 30 | 35 | 50 | 23% | 77% |

Legal

| Performance Measure | Target | Quarter 1 | Quarter 2 | Quarter 3 |
|---|--------|-----------|-----------|-----------|
| # of days on average to review/process a contract | 3 | 1.65 | 3.35 | 2.05 |
| % of cases disposed of in accordance with departmental standards | n/a | 100 | 100 | 100 |
| # of criminal citation cases filed | | 628 | 446 | 443 |
| # of days on average for PRA response | 30 | 13.9 | 9.9 | 13.2 |
| Provide discovery within 14 calendar days of a request in 90% or more of the cases in which discovery | 90% | 100% | 100% | 100% |
| is authorized/required | | | | |
| Make In Custody charging decisions within 8 hours of receipt of the report(s) in 90% or more of the | 90% | 100% | 100% | 100% |
| cases | | | | |
| Review all felony In Custody NCF cases from Pierce County within 8 hours of receipt of the report(s) in | 95% | 100% | 100% | 100% |
| 95% or more of the cases | | | | |
| Review incidents for charging decision within 30 days of receipt | 90% | 100% | 100% | 100% |

Municipal Court

| Performance Measure | Target | Quarter 1 | Quarter 2 | Quarter 3 |
|---|----------|-----------|-----------|-----------|
| # of community group road tours | 8 | 3 | 0 | 0 |
| # of incidents with offenders involving risk management | 0 | 0 | 0 | 0 |
| # of work crew hours performed in lieu of jail | n/a | 144 | 80 | 328 |
| Cost saved by using alternative sentencing | n/a | \$19,161 | \$11,350 | \$4,893 |
| Cost saved from reduced number of court transports | \$35,000 | (\$1,950) | \$8,115 | \$8,129 |
| Number of Veteran's Court participants | - | 7 | 6 | \$7 |
| Number of Veteran's Court graduates | - | 1 | 1 | 0 |

Police

| Performance Measure | Target | Quarter 1 | Quarter 2 | Quarter 3 |
|--|--------|----------------|----------------|-------------|
| Measure- Specialty Units | | | | |
| # of traffic stops | 9,000 | 1,611 | 1,141 | 1064 |
| Property Room Audits | 1 | 0 | 0 | 1 |
| Animal Complaints | 2,600 | 424 | 238 | n/a |
| # of captures by K9 | 25 | 3 | 6 | n/a |
| Marine Service Hours | 90 | 8 | 56 | n/a |
| SRT Missions | 10 | 3 | 3 | n/a |
| SRT Training Days | 31 | 6 | 7 | n/a |
| Civil Disturbance missions | 0 | 0 | 8 | n/a |
| Civil Disturbance Team Training Days | 13 | 1 | 1 | n/a |
| Vehicle Collisions (Fatality) | 0 | 0 | 2 | 1 |
| Vehicle Collisions (Injury) | 250 | 51 | 37 | 54 |
| Vehicle Collisions (Non-Injury) | 2,100 | 252 | 153 | 221 |
| Measure- Criminal Investigations | | | | , |
| Cases assigned for follow up | 1,000 | 257 | 230 | n/a |
| Cases cleared by investigation | 700 | 183 | 190 | n/a |
| Amount of narcotics seized (lbs) | 30 | 2.5 | 0.25 | n/a |
| # of findings during Special Operations quarterly audits | 0 | 0 | 0 | n/a |
| Measure- Patrol | 2.500 | 554 | 254 | 450 |
| # of arrests # of self-initiated calls for service | 2,500 | 554 | 351 | 459 3415 |
| # of sen-initiated cans for service # of minutes to respond to call for service | 2,200 | 4,431 19.19 | 3,012 18.31 | 19.54 |
| - | | | | |
| Top Priority calls: Average time from receipt to dispatch (in minutes) | 3 | 2.5 | 2.8 | 3.18 |
| Top Priority calls: Average time from dispatch to arrival on scene (in minutes) | 3.5 | 3.72 | 3.86 | 4.2 |
| Total calls for service | 55,000 | 12,250 | 12,195 | 13,471 |
| Measure- Professional Standards | | | | |
| % of officers meeting state requirements for annual training hours | 100 | 100 | 100 | 100 |
| # of training hours provided | 8,080 | 3,163 | 1,475 | 3,545 |
| Successful WASPC accreditation | Yes | n/a | n/a | n/a |
| # of internal investigations conducted | 8 | 5 | 3 | 4 |
| Use of force as percent of arrests | 0.03 | 0.04% 0.21% | 0.09% | 0.05% |
| Uses of force as percent of calls for service | 0.10% | | 0.26% | 0.16% |
| Pursuits Tambianting | 35 | 3 | 12 | 11 |
| Pursuit Terminations | 15% | 2 | 4 | 4 |
| Promotional processes completed | 2 | 0 | 0 | 0 |
| Hiring processes completed | 4 | 0 | 0 | 0 |
| Measure - CSRT | | | | |
| Total number of code enforcement complaints received | 600 | 115 | 210 | 186 |
| Average calendar days: Code complaint to first investigation | 7 | 2 | 2 | 2 |
| Total code enforcement cases initiated during the reporting period | 500 | 106 | 113 | 179 |
| Code enforcement cases resolved through voluntary compliance | 300 | 47 | 44 | 78 |
| Code enforcement cases resolved through forced compliance | 0 | 18 | 20 | 24 |
| Code enforcement: Average calendar days, Inspection to Forced Compliance | 60 | 4 | 3 | 3 |
| Code enforcement: Average calendar days, Inspection to Voluntary Compliance | 14 | 14 | 12 | 13 |
| Community Meetings Attended | 120 | 14 | 3 | 3 |

Note:

⁻ Community Meetings Attended - Many meetings were cancelled due to COVID-19.

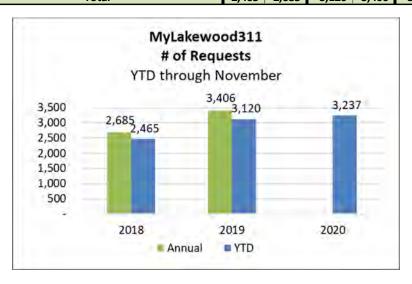
Parks and Recreation

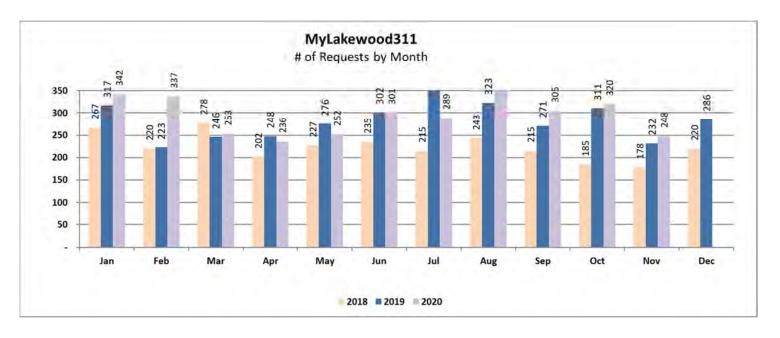
| Daufayyaan aa Maaayya | Toward | Overter 1 | Overter 2 | Overter 2 |
|--|-------------|---------------------------|-----------------|----------------------------|
| Performance Measure | Target | Quarter 1 | Quarter 2 | Quarter 3 |
| Measure- Admin | 45.0/ | 420/ | 420/ | 450/ |
| Cost Recovery % Target - Parks & Recreation Measure- Human Services | 45 % | 43% | 42% | 45% |
| | 40 each | 42 | 34 | 36 |
| Monthly average attendance at Lakewood Community Collaboration | | 42 | 34 | 36 |
| Meetings | month 25 | 25 | 26 | 26 |
| # of human services contracts Managed Measure- Recreation | 25 | 25 | 20 | 26 |
| \$ vendor sales generated from Farmers Market | \$140,000 | na | \$26,000 | na |
| # of partners at SummerFEST | 50 | 20 | ,320,000 na | na |
| \$ vendor fees generated from SummerFest | \$17,000 | 5700 | na | na |
| \$ sponsorship, grants and in-kind service | \$70,000 | \$30,000 inkind: \$8,000 | \$11,000 | \$11,000 |
| Math Relay School/participants | 8/240 | COVID19 | COVID19 | COVID19 |
| # of registered participants at SummerFEST Triathlon | 200 | na covid19 | na | na |
| Measure- Senior Center | 200 | IIa | IIa | IIa |
| # of unduplicated seniors served | 1,400 | 825 | 0 | 0 |
| \$ revenue generated from grants, fees, donations & in-kind support | \$80,000 | \$23,726 | \$4,530 | \$8,189 |
| # of volunteer hours | 1,300 | 362 | 356 | 270.65 |
| Measure- Park Facilities | 1,300 | 302 | 330 | 270.03 |
| # of special use permits generated at park site (not FSP) | 160 | 3 | 1 | 30 |
| Boat Launch Revenue | \$50,000 | \$4,667 | \$19,685 | \$34,581 |
| # of returning customers | 20 | 3 | 1 | 5 |
| Measure- Fort Steilacoom | 20 | | _ | 3 |
| # of acres of open space to maintain | 500 | 500 | 500 | 500 |
| # of special use permits for park use | 230 | 8 | 8 | 43 |
| # of returning customers | 25 | 7 | 5 | 8 |
| Measure- Landscape | 23 | / | J | 8 |
| # of sites maintained | 38 | 45 | 40 | 42 |
| # of special projects completed outside of regular maintenance | 10 | 7 | 5 | 7 homeless camps |
| schedule | 10 | , | 3 | removed 2 illegal dumping |
| Schedule | | | | clean ups |
| Measure- Property Management | | | | cicaii aps |
| # of square feet of coverage per building maintenance employee | 158,615 | 158,615 | 158,615 | 158,615 |
| # of unscheduled system failures | 0 | KONE for the Kendrick St. | No major system | Boiler leak-CH, Hands free |
| iii or ansericatica system ranares | Ü | elevator and ASG for the | failures. | ada door installation-CH, |
| | | LPD and CITY HALL. | landics. | Shatter resistant coating |
| | | | | on glass-PD, Misc trash- |
| | | | | CH. |
| # of service requests | 400 | 128 | 82 | 34 |
| SWM Operations & Maintenance | 100 | 110 | 52 | J. |
| # of City street curb miles swept | 3,600 | 1,034 | 729 | 717 |
| # of catch basins cleaned or inspected | 3,400 | 1,240 | 2,029 | 0 |
| # of hours of storm drain pipe video inspections recorded | 900 | 73.5 | 18.5 | 250.5 |
| # of linear feet of storm drain pipe cleaned | 30.000 | 0 | 3,334 | 11,752 |
| # of tons of sweeping and vactor waste disposed of | 2,000 | 314 | 199 | 88 |
| # of gallons of sweeping and vactor liquid waste disposed of | 100,000 | 31,660 | 15,800 | 4,800 |
| Measure- Street Operations and Maintenance | | , | -5,555 | ., |
| # of MyLakewood311 service requests regarding street maintenance | NA | 595 | 405 | 452 |
| % of completed MyLakewood311 requests | 100% | 99% | 97% | 96% |
| # of potholes responded to | <275 | 164 | 66 | 31 |
| # of reported downed signs | <400 | 143 | 63 | 81 |
| # of traffic signal major equipment failures | <2 | 0 | 0 | 0 |
| # of after hour call outs | <250 | 28 | 29 | 35 |
| | | | | |

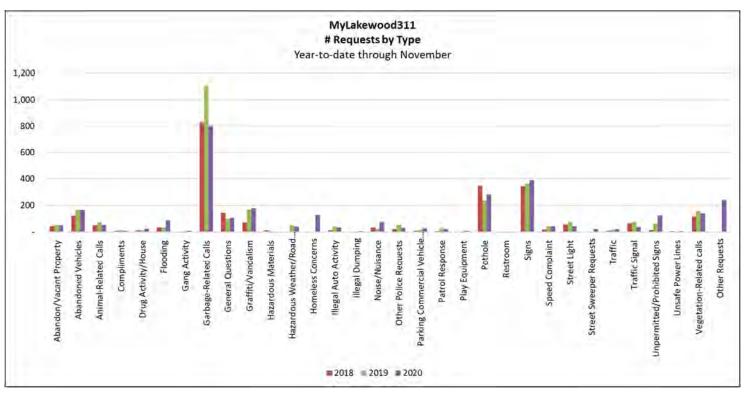
Public Works

| Performance Measure | Target | Quarter 1 | Quarter 2 | Quarter 3 |
|---|---------|-------------|-------------|-------------|
| Measure- Transportation Capital | | | | |
| # of traffic signals operated and maintained | | 69 | 69 | 69 |
| # of City maintained street lights | | 2,372 | 2,372 | 2,372 |
| Annual transportation capital funds administered | | \$1,718,567 | \$3,447,145 | \$7,536,992 |
| Amount of transportation grant funds awarded | | \$0 | \$50,000 | \$750,000 |
| Measure- Surface Water Management | | | | |
| # of businesses/properties inspected for SWM compliance | 400/yr | 87 | 70 | 25 |
| # of volunteer hours for water quality sampling | 150/yr | 6 | 6 | 56 |
| Average turnaround time for 1st review - Site Development Permits | 30 days | 39 | 37 | 17 |
| Average turnaround time for Right of Way Permits | 5 days | 6 | 5 | 3 |

| MyLakewood311 # of Requests by Type YTD November | | | | | | | | |
|---|-------|-------|-------|-------|-------|--|--|--|
| TID Nover | 2018 | 2018 | 2019 | 2019 | 2020 | | | |
| Туре | YTD | Total | YTD | Total | YTD | | | |
| Abandon/Vacant Property | 45 | 47 | 53 | 55 | 50 | | | |
| Abandoned Vehicles | 122 | 131 | 166 | 178 | 166 | | | |
| Animal-Related Calls | 52 | 53 | 72 | 77 | 53 | | | |
| Compliments | 9 | 11 | 12 | 13 | 9 | | | |
| Drug Activity/House | 13 | 14 | 14 | 16 | 26 | | | |
| Flooding | 36 | 47 | 35 | 75 | 90 | | | |
| Gang Activity | 3 | 3 | 7 | 8 | 10 | | | |
| Garbage-Related Calls | 828 | 893 | 1107 | 1187 | 803 | | | |
| General Questions | 145 | 151 | 100 | 110 | 107 | | | |
| Graffiti/Vandalism | 73 | 78 | 171 | 192 | 179 | | | |
| Hazardous Materials | 13 | 16 | 8 | 8 | 3 | | | |
| Hazardous Weather/Road Conditions | 0 | 0 | 50 | 52 | 40 | | | |
| Homeless Concerns | 0 | 0 | 0 | 0 | 129 | | | |
| Illegal Auto Activity | 13 | 13 | 41 | 44 | 36 | | | |
| Illegal Dumping | 0 | 0 | 0 | 0 | 6 | | | |
| Noise/Nuisance | 34 | 35 | 26 | 26 | 77 | | | |
| Other Police Requests | 22 | 24 | 54 | 54 | 32 | | | |
| Parking Commercial Vehicle Private Property | 9 | 9 | 16 | 18 | 30 | | | |
| Patrol Response | 7 | 7 | 29 | 31 | 23 | | | |
| Play Equipment | 3 | 3 | 7 | 7 | 11 | | | |
| Pothole | 347 | 371 | 237 | 263 | 281 | | | |
| Restroom | 2 | 2 | 0 | 2 | 2 | | | |
| Signs | 345 | 394 | 364 | 392 | 387 | | | |
| Speed Complaint | 18 | 18 | 45 | 47 | 46 | | | |
| Street Light | 56 | 65 | 76 | 83 | 45 | | | |
| Street Sweeper Requests | 0 | 0 | 0 | 0 | 22 | | | |
| Traffic | 11 | 11 | 17 | 17 | 23 | | | |
| Traffic Signal | 65 | 71 | 77 | 86 | 37 | | | |
| Unpermitted/Prohibited Signs | 17 | 17 | 63 | 80 | 125 | | | |
| Unsafe Power Lines | 7 | 7 | 5 | 5 | 8 | | | |
| Vegetation-Related calls | 116 | 139 | 159 | 162 | 142 | | | |
| Other Requests | | | | | 239 | | | |
| Total | 2,465 | 2,685 | 3,120 | 3,406 | 3,237 | | | |







| | MyLakewood311 # of Requests by Type | | | | | | | | | | | | | | |
|------------------------------------|-------------------------------------|-----|-----|-----|--------|------|-----|-----|-----|-----|-----|-----|----------|--------|--|
| | | | · | | Year 2 | 2018 | | | | | | | | | |
| | | | | | | | | | | | | | YTD | Total | |
| Туре | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | November | Annual | |
| Abandon/Vacant Property | 1 | 3 | 1 | 8 | 3 | 5 | 2 | 8 | 7 | 3 | 4 | 2 | 45 | 47 | |
| Abandoned Vehicles | 5 | 10 | 19 | 11 | 17 | 15 | 8 | 8 | 7 | 15 | 7 | 9 | 122 | 131 | |
| Animal-Related Calls | 2 | 3 | 5 | 4 | 4 | 11 | 3 | 8 | 4 | 4 | 4 | 1 | 52 | 53 | |
| Compliments | 5 | - | - | 1 | - | - | 1 | 1 | - | 1 | - | 2 | 9 | 11 | |
| Crime Tips | 1 | - | • | 1 | 1 | 2 | 2 | 1 | 1 | 2 | 4 | ı | 15 | 15 | |
| Drug Activity/House | - | 1 | 3 | • | 2 | 2 | 1 | 1 | 1 | 1 | 2 | 1 | 13 | 14 | |
| Flooding | 10 | 6 | 4 | 1 | 1 | 1 | 2 | 2 | 3 | 1 | 5 | 11 | 36 | 47 | |
| Gang Activity | - | - | | - | - | - | 2 | | 1 | - | 1 | - | 3 | 3 | |
| Garbage-Related Calls | 63 | 67 | 99 | 63 | 83 | 80 | 82 | 86 | 80 | 67 | 58 | 65 | 828 | 893 | |
| General Questions | 4 | 9 | 20 | 6 | 13 | 16 | 22 | 20 | 10 | 13 | 12 | 6 | 145 | 151 | |
| Graffiti/Vandalism | 3 | 2 | 2 | 2 | 15 | 7 | 9 | 11 | 6 | 5 | 11 | 5 | 73 | 78 | |
| Hazardous Materials | 1 | 2 | - | 2 | - | 2 | 1 | 1 | - | - | 4 | 3 | 13 | 16 | |
| Hazardous Weather/Road Conditions | - | - | | - | - | - | , | - | - | - | - | - | - | - | |
| Homeless Concerns | - | - | | - | - | - | , | - | - | - | | - | - | - | |
| Homeless Encampment | - | 3 | 9 | 2 | 5 | 3 | 1 | 8 | 5 | 1 | 2 | 1 | 39 | 40 | |
| Illegal Auto Activity | - | 1 | 1 | 1 | 2 | 2 | 1 | 2 | - | 3 | - | ı | 13 | 13 | |
| Illegal Dumping | - | - | - | 1 | - | - | - | - | - | - | - | - | - | - | |
| Noise/Nuisance | 3 | 3 | 2 | 5 | 4 | 7 | 3 | - | 4 | 2 | 1 | 1 | 34 | 35 | |
| Other Police Requests | - | - | 2 | 2 | 5 | 1 | 6 | 2 | 3 | • | 1 | 2 | 22 | 24 | |
| Parking Commercial Vehicle Private | - | - | - | 1 | 3 | 1 | - | • | 4 | - | 1 | - | 9 | 9 | |
| Patrol Response | - | - | 1 | - | 1 | 2 | 1 | 1 | 1 | - | - | - | 7 | 7 | |
| Play Equipment | - | - | 1 | - | 1 | 1 | - | - | - | - | - | - | 3 | 3 | |
| Pothole | 117 | 52 | 46 | 51 | 12 | 16 | 10 | 12 | 9 | 16 | 6 | 24 | 347 | 371 | |
| Restroom | - | 1 | - | - | - | - | 1 | - | - | - | - | - | 2 | 2 | |
| Signs | 30 | 38 | 44 | 25 | 20 | 26 | 25 | 29 | 47 | 29 | 32 | 49 | 345 | 394 | |
| Speed Complaint | 1 | 2 | 1 | 1 | 4 | 2 | 2 | 2 | 3 | 1 | - | • | 18 | 18 | |
| Street Light | 9 | 3 | 4 | 7 | 2 | 5 | 3 | 6 | 7 | 5 | 5 | 9 | 56 | 65 | |
| Street Sweeper Request | - | - | - | - | - | - | - | - | - | - | - | - | - | - | |
| Traffic | - | - | 3 | - | 1 | - | 1 | 1 | 2 | 2 | 1 | - | 11 | 11 | |
| Traffic Signal | 5 | 5 | 6 | 4 | 6 | 5 | 5 | 6 | 4 | 8 | 11 | 6 | 65 | 71 | |
| Unpermitted/Prohibited Signs | 1 | - | - | 1 | 6 | 1 | 2 | 3 | 1 | 2 | - | - | 17 | 17 | |
| Unsafe Power Lines | 2 | 2 | - | - | - | - | 1 | - | 2 | - | - | - | 7 | 7 | |
| Vegetation-Related calls | 4 | 7 | 5 | 5 | 16 | 22 | 18 | 24 | 5 | 4 | 6 | 23 | 116 | 139 | |
| Total | 267 | 220 | 278 | 202 | 227 | 235 | 215 | 243 | 215 | 185 | 178 | 220 | 2,465 | 2,685 | |

| | | | MyLak | ewood | 311 # o | f Requ | ests by | Туре | | | | | | |
|------------------------------------|-----|-----|-------|-------|---------|--------|---------|------|-----|-----|-----|-----|----------|--------|
| | | | | | Year 2 | 2019 | | | | | | | | |
| | | | | | | | | | | | | | YTD | Total |
| Туре | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | November | Annual |
| Abandon/Vacant Property | 3 | 2 | 9 | 1 | 8 | 5 | 5 | 8 | 4 | 3 | 5 | 2 | 53 | 55 |
| Abandoned Vehicles | 11 | 16 | 13 | 17 | 8 | 16 | 30 | 13 | 21 | 10 | 11 | 12 | 166 | 178 |
| Animal-Related Calls | 3 | 1 | 3 | 3 | 4 | 13 | 8 | 17 | 6 | 12 | 2 | 5 | 72 | 77 |
| Compliments | 2 | 1 | - | | • | 3 | 1 | 2 | 1 | 2 | • | 1 | 12 | 13 |
| Crime Tips | 1 | 1 | 2 | 2 | 2 | 3 | 2 | - | - | - | - | - | 13 | 13 |
| Drug Activity/House | - | 2 | 1 | 2 | 3 | 2 | 1 | 1 | 1 | 1 | - | 2 | 14 | 16 |
| Flooding | 7 | 6 | 1 | 1 | | 2 | 3 | | 5 | 9 | 1 | 40 | 35 | 75 |
| Gang Activity | 1 | 1 | - | - | - | - | 1 | - | - | - | 4 | 1 | 7 | 8 |
| Garbage-Related Calls | 72 | 53 | 100 | 106 | 95 | 105 | 158 | 132 | 93 | 103 | 90 | 80 | 1,107 | 1,187 |
| General Questions | 11 | 7 | 7 | 1 | 8 | 13 | 8 | 12 | 8 | 15 | 10 | 10 | 100 | 110 |
| Graffiti/Vandalism | 9 | 19 | 19 | 8 | 30 | 17 | 17 | 17 | 11 | 16 | 8 | 21 | 171 | 192 |
| Hazardous Materials | 2 | - | - | | - | - | 1 | 2 | 2 | - | 1 | - | 8 | 8 |
| Hazardous Weather/Road Conditions | 29 | - | 2 | 3 | 2 | - | 1 | 2 | 2 | 7 | 2 | 2 | 50 | 52 |
| Homeless Concerns | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Homeless Encampment | 5 | - | 5 | 11 | 7 | 12 | 15 | 15 | 10 | 2 | 14 | 9 | 96 | 105 |
| Illegal Auto Activity | 2 | 2 | 1 | 1 | 5 | 11 | 4 | 6 | 4 | 2 | 3 | 3 | 41 | 44 |
| Illegal Dumping | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Noise/Nuisance | 3 | 1 | 1 | 4 | 1 | 3 | 1 | 6 | 4 | 2 | 1 | - | 26 | 26 |
| Other Police Requests | 4 | 4 | 5 | 3 | 5 | 9 | 13 | 2 | 1 | 6 | 2 | - | 54 | 54 |
| Parking Commercial Vehicle Private | 1 | 2 | 2 | 2 | | 1 | | 3 | 2 | 2 | 1 | 2 | 16 | 18 |
| Patrol Response | 2 | | - | 4 | 2 | 3 | 6 | 4 | 1 | 5 | 2 | 2 | 29 | 31 |
| Play Equipment | - | - | - | | 1 | 2 | 1 | | 1 | 1 | 1 | - | 7 | 7 |
| Pothole | 23 | 36 | 30 | 30 | 23 | 19 | 13 | 14 | 12 | 21 | 16 | 26 | 237 | 263 |
| Restroom | - | - | - | | • | - | | | - | - | - | 2 | - | 2 |
| Signs | 75 | 38 | 20 | 27 | 31 | 25 | 27 | 31 | 34 | 38 | 18 | 28 | 364 | 392 |
| Speed Complaint | 1 | 1 | | 7 | 11 | 1 | 8 | 5 | 9 | 2 | • | 2 | 45 | 47 |
| Street Light | 17 | 8 | 13 | 4 | 3 | 6 | 6 | 1 | 6 | 10 | 2 | 7 | 76 | 83 |
| Street Sweeper Request | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Traffic | - | 1 | - | 2 | 1 | 3 | 3 | 3 | 2 | 2 | - | - | 17 | 17 |
| Traffic Signal | 10 | 5 | 4 | 2 | 5 | 7 | 9 | 6 | 9 | 7 | 13 | 9 | 77 | 86 |
| Unpermitted/Prohibited Signs | 2 | 3 | - | 1 | 1 | - | 11 | 8 | 9 | 14 | 14 | 17 | 63 | 80 |
| Unsafe Power Lines | 3 | 2 | - | | | - | | | - | - | - | - | 5 | 5 |
| Vegetation-Related calls | 18 | 11 | 8 | 6 | 21 | 21 | 18 | 13 | 13 | 19 | 11 | 3 | 159 | 162 |
| Total | 317 | 223 | 246 | 248 | 276 | 302 | 371 | 323 | 271 | 311 | 232 | 286 | 3,120 | 3,406 |

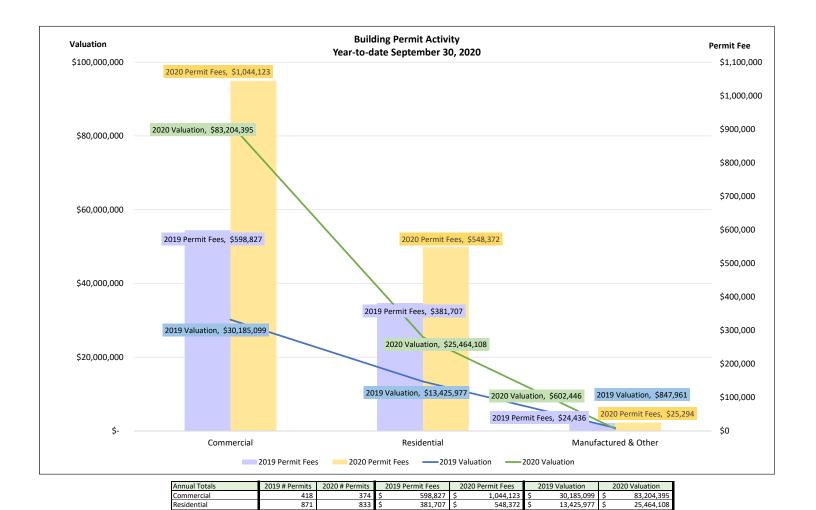
| MyLakewood311 # of Requests by Type Year 2020 | | | | | | | | | | | | | |
|---|-----|------|-----|---------|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| | | | Y | ear 202 | .0 | | | | | | | | Total |
| Туре | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
| Abandon/Vacant Property | 3 | 7 | 5 | 1 | 5 | 1 | 4 | 7 | 11 | 3 | 3 | DCC | 50 |
| Abandoned Vehicles | 8 | 11 | 11 | 6 | 21 | 16 | 22 | 18 | 17 | 24 | 12 | | 166 |
| Animal-Related Calls | 10 | 11 | 8 | 5 | 21 | 1 | | 1 | 5 | 12 | 12 | | 53 |
| Compliments | 10 | 1 | 1 | 1 | | 2 | 1 | 1 | 2 | 12 | | | 9 |
| Drug Activity/House | 1 | 1 | | 4 | 1 | 4 | 9 | 1 | 5 | | | | 26 |
| Flooding | 25 | 1 | 4 | - | 1 | 3 | 1 | 1 | 31 | 13 | 10 | | 90 |
| Gang Activity | 2 | _ | | | _ | | 3 | 4 | 31 | 15 | 1 | | 10 |
| Garbage-Related Calls | 65 | 74 | 68 | 63 | 58 | 71 | 70 | 123 | 93 | 64 | 54 | | 803 |
| General Questions | 8 | 9 | 12 | 20 | 16 | 13 | 11 | 4 | 3 | 5 | 6 | | 107 |
| Graffiti/Vandalism | 25 | 17 | 23 | 11 | 16 | 8 | 12 | 10 | 9 | 24 | 24 | | 179 |
| Hazardous Materials | 25 | - 1/ | 23 | | 10 | 1 | 12 | 10 | | 2 | 2-7 | | 3 |
| Hazardous Weather/Road Conditions | 6 | 5 | | 3 | 6 | 5 | 4 | 4 | 1 | 5 | 1 | | 40 |
| Homeless Concerns | 12 | 11 | 6 | 7 | 4 | 12 | 15 | 18 | 18 | 19 | 7 | | 129 |
| Illegal Auto Activity | 4 | 1 | 2 | 8 | 4 | 1 | 3 | 1 | 7 | 2 | 3 | | 36 |
| Illegal Dumping | 3 | _ | | | | | 3 | | | | | | 6 |
| Noise/Nuisance | 2 | 3 | 2 | 3 | 10 | 13 | 9 | 13 | 6 | 5 | 11 | | 77 |
| Other Police Requests | | 1 | 4 | 4 | 1 | 1 | 3 | 3 | 8 | 5 | 2 | | 32 |
| Parking Commercial Vehicle Private Property | 1 | | 3 | 1 | 3 | 2 | 7 | 6 | 3 | 1 | 3 | | 30 |
| Patrol Response | 2 | 1 | 4 | 7 | | 6 | | | 2 | | 1 | | 23 |
| Play Equipment | | 1 | 2 | 1 | | | 4 | 2 | | | 1 | | 11 |
| Pothole | 65 | 74 | 26 | 33 | 4 | 29 | 5 | 15 | 12 | 4 | 14 | | 281 |
| Restroom | | 1 | | | | | | | | | 1 | | 2 |
| Signs | 63 | 53 | 29 | 28 | 21 | 18 | 23 | 38 | 24 | 52 | 38 | | 387 |
| Speed Complaint | 5 | 3 | 4 | 3 | 9 | 2 | 7 | 5 | 3 | 3 | 2 | | 46 |
| Street Light | 2 | 7 | 5 | 2 | 2 | 2 | 5 | 3 | 2 | 9 | 6 | | 45 |
| Street Sweeper Requests | | 3 | | | 3 | 4 | 2 | 1 | 1 | 5 | 3 | | 22 |
| Traffic | | | 2 | 1 | 3 | 2 | 3 | 5 | 3 | 4 | | | 23 |
| Traffic Signal | 6 | 2 | 3 | | 1 | 2 | 5 | 7 | 4 | 4 | 3 | | 37 |
| Unpermitted/Prohibited Signs | 9 | 15 | 6 | 2 | 9 | 23 | 7 | 20 | 12 | 14 | 8 | | 125 |
| Unsafe Power Lines | | | | | | | 6 | 2 | | | | | 8 |
| Vegetation-Related calls | 13 | 15 | 6 | 8 | 17 | 13 | 16 | 25 | 3 | 16 | 10 | | 142 |
| Other Requests | 2 | 9 | 17 | 14 | 37 | 46 | 29 | 16 | 20 | 25 | 24 | | 239 |
| Total | 342 | 337 | 253 | 236 | 252 | 301 | 289 | 354 | 305 | 320 | 248 | - | 3,237 |

Building Permit Activity Report

| | | | | | | | | | | | 2020 Change over 2019 | | | | | | | | | |
|--------------------------------------|-----------------|--------------|-----------|----|------------|-----------------|------|-----------|--------------------------|-------------|-----------------------|-------|----|-------------|-------|-----------|------------|--------|--|--|
| 2 12 2 13 | | tal 2019 - Y | | | | al 2020 - Y | TD | | Increase/(Decrease) # of | | | | | | | | | | | |
| Permit Type Description | # of Permits | Pe | rmit Fees | | Valuation | # of Permits | Pei | rmit Fees | | Valuation | # C | | | Permit Fees | | Valuation | | | | |
| Commercial | 418 | \$ | 598,827 | \$ | 30,185,099 | 374 | \$: | 1,044,123 | \$ | 83,204,395 | (44) | -11% | \$ | 445,295 | 74% | \$ | 53,019,296 | 176% | | |
| Commercial Addition | 5 | \$ | 5,034 | \$ | 130,154 | 6 | \$ | 134,588 | \$ | 21,208,280 | 1 | 20% | \$ | 129,554 | 2573% | \$ | 21,078,126 | 16195% | | |
| Commercial Carport | 24 | \$ | 13,325 | \$ | 215,999 | 1 | \$ | 499 | \$ | 8,800 | (23) | -96% | \$ | (12,826) | -96% | \$ | (207,199) | -96% | | |
| Commercial Deck | - | \$ | - | \$ | - | 2 | \$ | 2,734 | \$ | 87,227 | 2 | n/a | \$ | 2,734 | n/a | \$ | 87,227 | n/a | | |
| Commercial Demolition Permit | 11 | \$ | 3,743 | \$ | 871,565 | 25 | \$ | 6,949 | \$ | 1,074,800 | 14 | 127% | \$ | 3,206 | 86% | \$ | 203,235 | 23% | | |
| Commercial Gate | 4 | \$ | 6,461 | \$ | 214,050 | 4 | \$ | 4,443 | \$ | 118,628 | 0 | 0% | \$ | (2,018) | -31% | \$ | (95,422) | -45% | | |
| Commercial Mechanical | 54 | \$ | 38,532 | \$ | - | 69 | \$ | 107,184 | \$ | - | 15 | 28% | \$ | 68,652 | 178% | \$ | - | n/a | | |
| Comm Over-the-Counter Mechanical | 25 | \$ | 4,027 | \$ | - | 8 | \$ | 1,066 | \$ | - | (17) | -68% | \$ | (2,961) | -74% | \$ | - | n/a | | |
| Solar - Comm/Non-prescriptive Res | 2 | \$ | 1,052 | \$ | - | - | \$ | - | \$ | - | (2) | -100% | \$ | (1,052) | -100% | \$ | - | n/a | | |
| New Commercial Building | 14 | \$ | 225,007 | \$ | 19,046,685 | 10 | \$ | 304,652 | \$ | 40,110,308 | (4) | -29% | \$ | 79,644 | 35% | \$ | 21,063,623 | 111% | | |
| New Commercial Bldg - Multi-Family | - | \$ | - | \$ | - | 4 | \$ | 66,984 | \$ | 4,973,332 | 4 | n/a | \$ | 66,984 | n/a | \$ | 4,973,332 | n/a | | |
| Commercial Plumbing | 32 | \$ | 28,458 | \$ | - | 62 | \$ | 73,887 | \$ | - | 30 | 94% | \$ | 45,429 | 160% | \$ | - | n/a | | |
| Commercial Swimming Pool/Spa | - | \$ | - | \$ | - | - | \$ | - | \$ | - | 0 | n/a | \$ | - | n/a | \$ | - | n/a | | |
| Comm over-the-counter plumbing | 24 | \$ | 1,798 | \$ | - | 9 | \$ | 1,056 | \$ | - | (15) | -63% | \$ | (742) | -41% | \$ | - | n/a | | |
| Commercial Retaining Wall | - | \$ | - | \$ | - | - | \$ | - | \$ | - | 0 | n/a | \$ | - | n/a | \$ | - | n/a | | |
| Commercial Remodel | 132 | \$ | 212,012 | \$ | 6,941,291 | 107 | \$ | 304,834 | \$ | 13,669,915 | (25) | -19% | \$ | 92,823 | 44% | \$ | 6,728,624 | 97% | | |
| Commercial Re-roof | 7 | \$ | 12,777 | \$ | 539,662 | 6 | \$ | 6,778 | \$ | 279,753 | (1) | -14% | \$ | (5,998) | -47% | \$ | (259,909) | -48% | | |
| Comm re-roof over-the-counter | 67 | \$ | 38,128 | \$ | 1,814,813 | 19 | \$ | 10,511 | \$ | 846,678 | (48) | -72% | \$ | (27,617) | -72% | \$ | (968,135) | -53% | | |
| Commercial Window Replacement | 6 | \$ | 5,724 | \$ | 316,240 | 1 | \$ | 3,211 | \$ | 190,000 | (5) | -83% | \$ | (2,514) | -44% | \$ | (126,240) | -40% | | |
| Comm Window replacement OTC | 11 | \$ | 2,749 | \$ | 94,640 | 41 | \$ | 14,747 | \$ | 636,675 | 30 | 273% | \$ | 11,998 | 436% | \$ | 542,035 | 573% | | |
| Residential | 871 | \$ | 381,707 | \$ | 13,425,977 | 833 | \$ | 548,372 | \$ | 25,464,108 | (38) | -4% | \$ | 166,665 | 44% | \$ | 12,038,131 | 90% | | |
| Residential Accessory Structure | 16 | \$ | 17,286 | \$ | 512,181 | 11 | \$ | 14,763 | \$ | 606,350 | (5) | -31% | \$ | (2,523) | -15% | \$ | 94,169 | 18% | | |
| Residential Addition | 31 | \$ | 43,897 | \$ | 1,403,869 | 36 | \$ | 53,544 | \$ | 1,936,724 | 5 | 16% | \$ | 9,648 | 22% | \$ | 532,855 | 38% | | |
| Residential Accessory Dwelling Unit | 4 | \$ | 7,411 | \$ | 259,348 | 1 | \$ | 1,678 | \$ | 24,875 | (3) | -75% | \$ | (5,734) | -77% | \$ | (234,473) | -90% | | |
| Residential Demolition Permit | 24 | \$ | 4,562 | \$ | 983,000 | 28 | \$ | 5,078 | \$ | 390,490 | 4 | 17% | \$ | 516 | 11% | \$ | (592,510) | -60% | | |
| Residential Gate | 3 | \$ | 2,607 | \$ | 59,400 | - | \$ | - | \$ | = | (3) | -100% | \$ | (2,607) | -100% | \$ | (59,400) | -100% | | |
| Residential Mechanical | 3 | \$ | 233 | \$ | - | - | \$ | - | \$ | - | (3) | -100% | \$ | (233) | -100% | \$ | - | n/a | | |
| Res over-the-counter mechanical | 284 | \$ | 20,805 | \$ | - | 350 | \$ | 25,969 | \$ | = | 66 | 23% | \$ | 5,164 | 25% | \$ | = | n/a | | |
| New Single Family Residence | 17 | \$ | 95,621 | \$ | 5,735,881 | 46 | \$ | 256,799 | \$ | 15,415,616 | 29 | 171% | \$ | 161,178 | 169% | \$ | 9,679,736 | 169% | | |
| Residential Plumbing | 4 | \$ | 642 | \$ | - | 7 | \$ | 468 | \$ | - | 3 | 75% | \$ | (174) | -27% | \$ | - | n/a | | |
| Res over-the-counter plumbing | 86 | \$ | 4,643 | \$ | - | 76 | \$ | 10,866 | \$ | 346,202 | (10) | -12% | \$ | 6,223 | 134% | \$ | 346,202 | n/a | | |
| Residential Re-roof | 3 | \$ | 2,625 | \$ | 96,819 | - | \$ | - | \$ | - | (3) | -100% | \$ | (2,625) | -100% | \$ | (96,819) | -100% | | |
| Res re-roof over-the-counter | 72 | \$ | 26,244 | \$ | 967,401 | 65 | \$ | 22,489 | \$ | 960,744 | (7) | -10% | \$ | (3,755) | -14% | \$ | (6,657) | -1% | | |
| Residential Remodel/Repair | 166 | \$ | 142,424 | \$ | 3,251,153 | 128 | \$ | 139,162 | \$ | 5,109,979 | (38) | -23% | \$ | (3,263) | -2% | \$ | 1,858,827 | 57% | | |
| Solar - Residential Prescriptive OTC | - | \$ | - | \$ | - | 2 | \$ | 609 | \$ | 25,800 | 2 | n/a | \$ | 609 | n/a | \$ | 25,800 | n/a | | |
| Residential Window Replacement | 9 | \$ | 1,424 | \$ | 16,685 | 2 | \$ | 834 | \$ | 21,500 | (7) | -78% | \$ | (589) | -41% | \$ | 4,815 | 29% | | |
| Res Window replacement OTC | 37 | \$ | 5,248 | \$ | 140,241 | 81 | \$ | 16,112 | \$ | 625,828 | 44 | 119% | \$ | 10,864 | 207% | \$ | 485,587 | 346% | | |
| WEB Residential Furnace | 72 | \$ | 4,195 | \$ | - | - | \$ | - | \$ | - | (72) | -100% | \$ | (4,195) | -100% | \$ | - | n/a | | |
| WEB Residential Water Heater | 40 | \$ | 1,840 | \$ | - | - | \$ | - | \$ | - | (40) | -100% | \$ | (1,840) | -100% | \$ | - | n/a | | |
| Manufactured Home | 13 | \$ | 8,395 | \$ | 496,310 | 11 | \$ | 8,329 | \$ | 283,276 | (2) | -15% | \$ | (66) | -1% | \$ | (213,034) | -43% | | |
| Manufactured Home - residential lot | 2 | \$ | 3,542 | \$ | 181,304 | 2 | \$ | 3,704 | \$ | 160,000 | 0 | 0% | \$ | 162 | 5% | \$ | (21,304) | -12% | | |
| Manufactured Home - MH Park | 3 | \$ | 479 | \$ | 180,000 | - | \$ | - | \$ | - | (3) | -100% | \$ | (479) | -100% | \$ | (180,000) | -100% | | |
| Monument Sign | 8 | \$ | 4,374 | \$ | 135,006 | 9 | \$ | 4,626 | \$ | 123,276 | 1 | 13% | \$ | 251 | 6% | \$ | (11,730) | -9% | | |
| Other | 46 | \$ | 16,041 | \$ | 351,652 | 58 | \$ | 16,965 | \$ | 319,170 | 12 | 26% | \$ | 924 | 6% | \$ | (32,482) | -9% | | |
| Change of Use | 3 | \$ | 479 | | - | 13 | | 2,392 | | - | 10 | 333% | | 1,913 | 399% | \$ | - | n/a | | |
| Day Care | - | \$ | - | \$ | = | 2 | \$ | 350 | \$ | 3,000 | 2 | n/a | \$ | 350 | n/a | \$ | 3,000 | n/a | | |
| Pole Sign | 4 | \$ | 2,442 | \$ | 67,454 | 6 | \$ | 5,360 | \$ | 204,000 | 2 | 50% | \$ | 2,918 | 119% | \$ | 136,546 | 202% | | |
| Wall Sign | 34 | \$ | 12,457 | \$ | 279,198 | 21 | \$ | 6,136 | \$ | 112,170 | (13) | -38% | \$ | (6,321) | -51% | \$ | (167,028) | -60% | | |
| Adult Family Home | 5 | \$ | 663 | \$ | 5,000 | 16 | \$ | 2,727 | \$ | | 11 | 220% | \$ | 2,065 | 312% | \$ | (5,000) | -100% | | |
| Universal Base Plan | - | \$ | - | \$ | - | - | \$ | - | \$ | - | 0 | n/a | \$ | - | n/a | \$ | - | n/a | | |
| | 1,348 | \$ | 1,004,970 | \$ | 44,459,038 | 1,276 | \$: | 1,617,789 | \$ | 109,270,949 | (72) | -5% | \$ | 612,819 | 61% | \$ | 64,811,911 | 146% | | |

Note:

- Reports generated in the permits module are based either on application date range or issued date range and are meant to show activity.
- At application a portion of the fees are collected with the balance being collected at issuance which could fall in two different reporting periods.
- The report is not intended to be a revenue report, rather it is intended to show the number and types of permits and information on what those permits generated overall in permit fees and valuation.
- The Building Permit Report only reflects the building division and does not include planning and public works.
- The revenue reported on this spreadsheet is based on issued permits and will never match the financial revenue report as it does not include monies collected on permits that have not yet been issued.



24,436

1,004,970 \$

25,294 1,617,789 602,446

847,961

Manufactured & Other



TO: Mayor and City Councilmembers

FROM: Sally Martinez, Recreation Coordinator

THROUGH: John Caulfield, City Manager

DATE: December 14, 2020

SUBJECT: Special Events 2021 & Colonial Plaza Art Update

ATTACHMENTS: Special Events Power Point

2021 Special Events Spreadsheet

Public Art Options

Staff will attend the December 14, 2020 study session to present two topics:

2021 Special Events Summary: When COVID hit in 2020, the City responded quickly and by being flexible, nimble and thinking outside the box was able to implement successful community events. This same skillset will be used in 2021 to ensure the community is able to come together and engage in safe events. The attached spreadsheet lists the 2021 events and how the event will proceed based on which Covid "phase" we are in. The City of Lakewood's 25th anniversary will set the tone for the year. We are recommending using the theme of Unity. This theme would be carried throughout all of our events. Additional highlights are the very popular Farmers Market, which will have an extended 20 week season, a new Drive-in Movie series and utilizing the Colonial Plaza. Staff will present the proposed 2021 special event season. As always, innovation and flexibility will bring the highest quality experiences to community members.

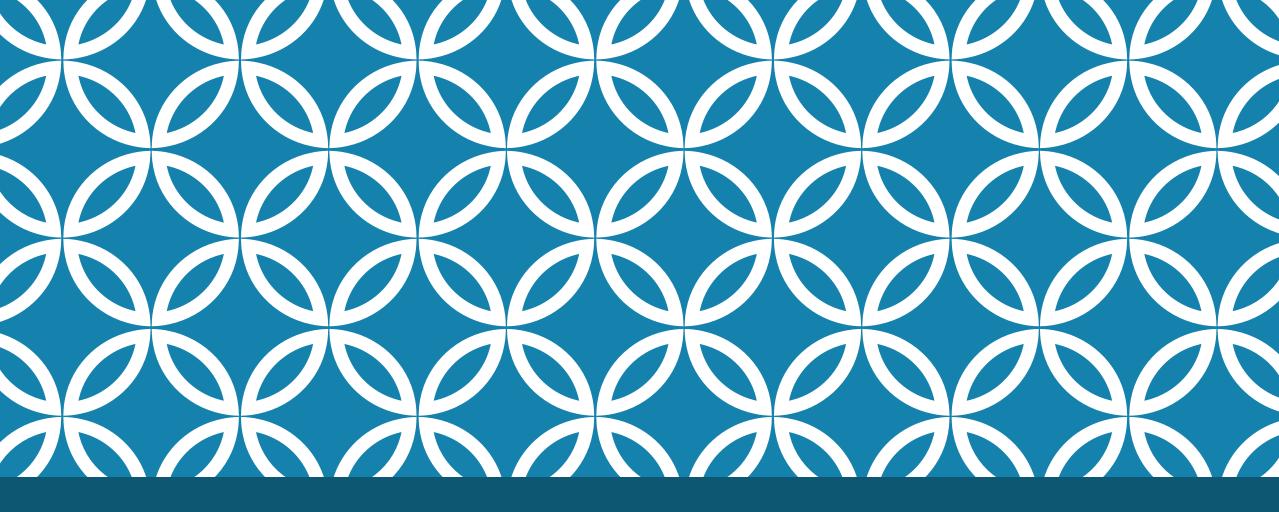
Public Art Colonial Plaza Next Steps: The artist who was contracted to implement the Colonial Plaza public art work has resigned from the project. The City consulted with the Lakewood Arts Commission, City of Tacoma Public Art Coordinators, fabricators and contractors to provide options to consider regarding next steps in the implementation of this project.

• Option 1 uses various contractors to install the previously approved artwork near the entry of the Colonial Plaza. The City owns the design. Several contractors (foundry and steel workers, general contractors, electricians and plumbers) anticipated timeline is six months. Could be ready for 25th anniversary party at Colonial Plaza.

• Option 2 and 3 would include selecting a new artist to create a new design for the plaza. The City could use one of the runner up artists from the previous selection process or select a new artist from existing local rosters (Washington State Arts Commission or Pierce Transit). More specificity would be provided to the artists to ensure a Council approved artwork would be presented. Anticipated timeline would be one year.

Additional information was gathered while researching various options. In terms of best practices we learned that the City of Tacoma no longer allows water features to be included in public art due to the high cost of failure and ongoing maintenance and operations. Also, with having more than two decades of experience implanting large-scale public art, they provide contracting services to local municipalities and various agencies. They have a reputation of ensuring that public art projects remain on time, on budget and are professionally executed.

Recommendation: Staff is recommending option one - using various contractors to fabricate and install the approved artwork near the gateway of the Colonial Plaza. The timeline for installation will be determined based on Council direction.



CITY OF LAKEWOOD SPECIAL EVENTS



CONSIDERED ESSENTIAL!



Farmers • Flowers Food Trucks • Vendors

All New Market!

Fridays 3:00-7:00pm

June 19 - September 18

Fort Steilacoom Park, 8714 87th Ave SW





Drive-thru & Walk-thru options Fresh, Fast, Safe Shopping

www.cityoflakewood.us

Priding ourselves on pivoting!

New Location

New Date

New Time

New Fall Market



Greatest Success in History of Market!

All new signs



Educate vendors and shoppers



COVID-19 Logistics













- Pick which option to use: 1. Drive thru or 2. Walk thru and follow the signs accordingly
- Stay home (not enter if I am sick or if I have been in contact with someone who is sick)
- Wear a facemask or covering of my nose and mouth
- Make a shopping list before visiting the market
- Designate one shopper per household
- · Leave my pet at home unless it is a service dog
- Be alert! I will notice modifications and signs
- Not touch products, instead I will ask a vendor for what I need
- Maintain 6 feet of space from others. I will look for physical cues like tape, barriers, chalk, and signs to help remind me
- Shop quickly and efficiently. I won't chat up my favorite farmer or friends — I will offer them a smile and a wave
- Wash or sanitize my hands before entering the market and after I leave
- Avoid touching my eyes, nose, mouth, and face in general
- Cover my cough or sneeze with a tissue, dispose of it then wash/sanitize my hands
- Wash my produce before consuming it
- Be the most responsible shopper I can be!



HEALTHY MARKET TIPS







Leveraging Partnerships:

3 Interns

University of Puget Sound,

30hrs wk,



Importance of new, fresh advertising





FOOD TRUCK FRIDAYS!

All your favorite treats in one place!

Every Friday starting June 19, 2020 3pm to 7pm Fort Steilacoom Park

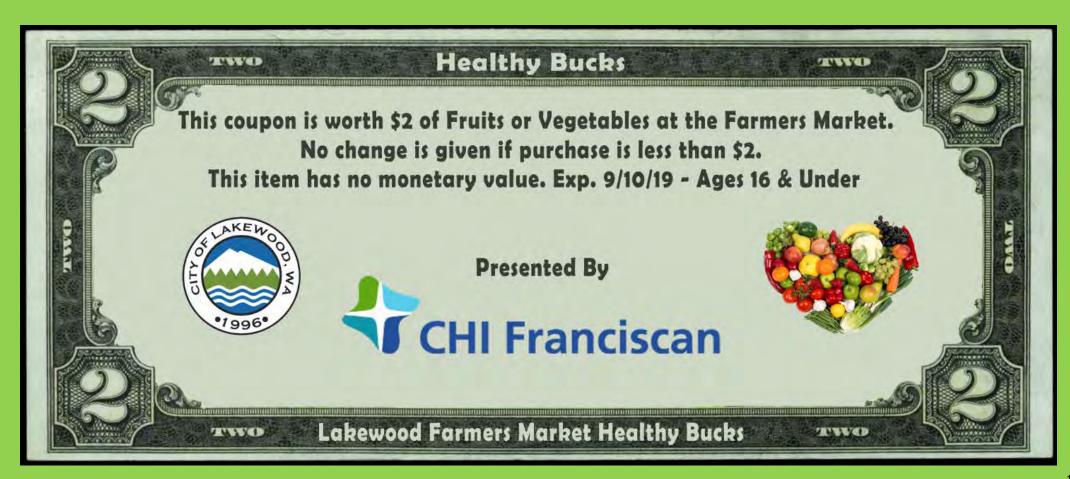


Cross Promotion with audiences from drive in movies.

Food trucks stayed movies followed the farmers market.



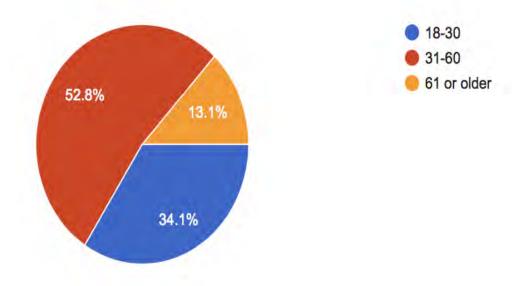
HEALTHY BUCKS: 2,500 CHILDREN ATE FRESH FRUITS AND VEGGIES AT THE MARKET THE YEAR!



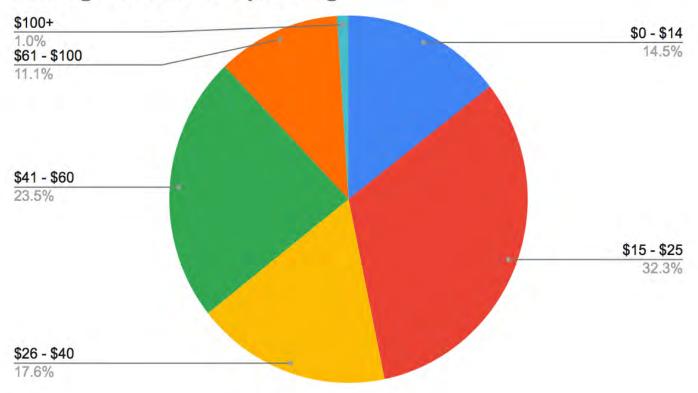


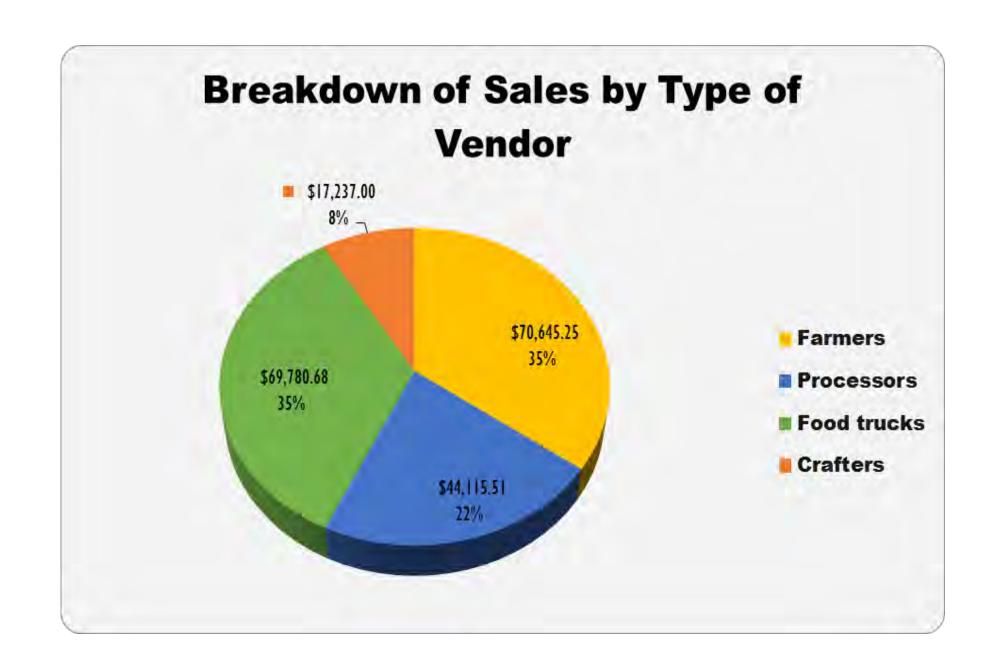
Please indicate your age

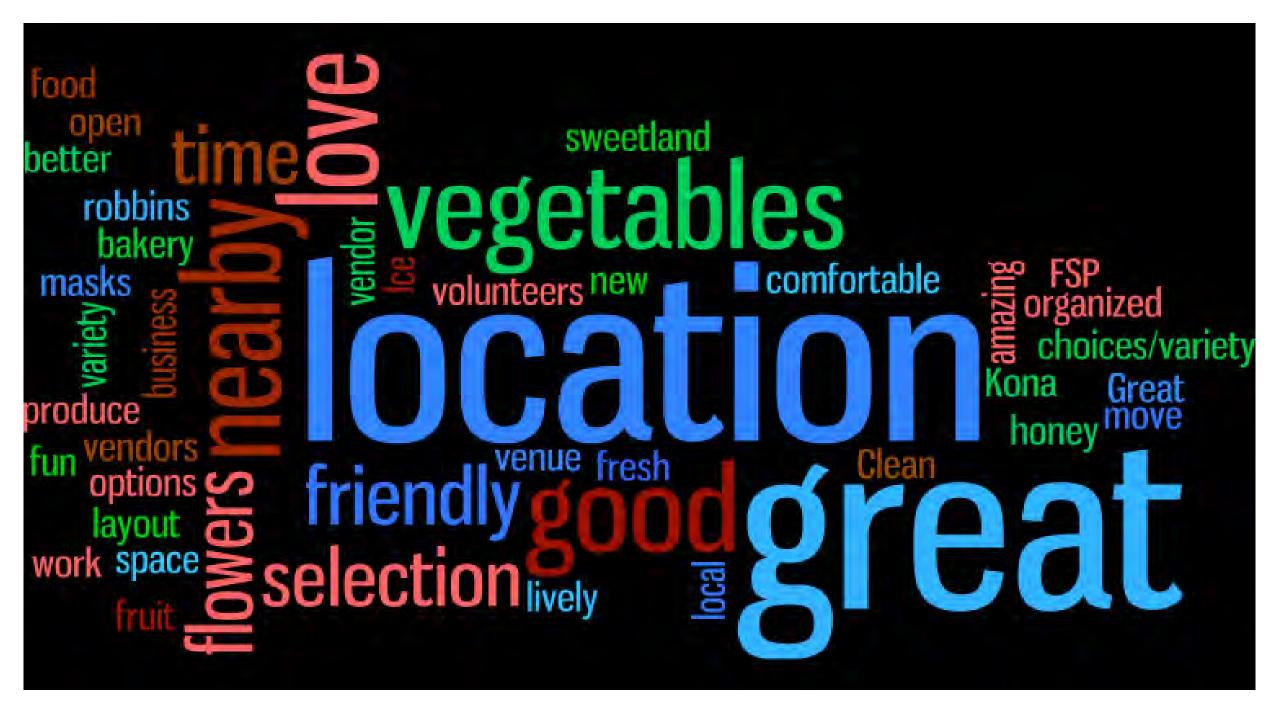
358 responses



Average Customer Spending









May 20- Sept. 30
2021
Thursdays
1:00-6:00pm
New 20 week season

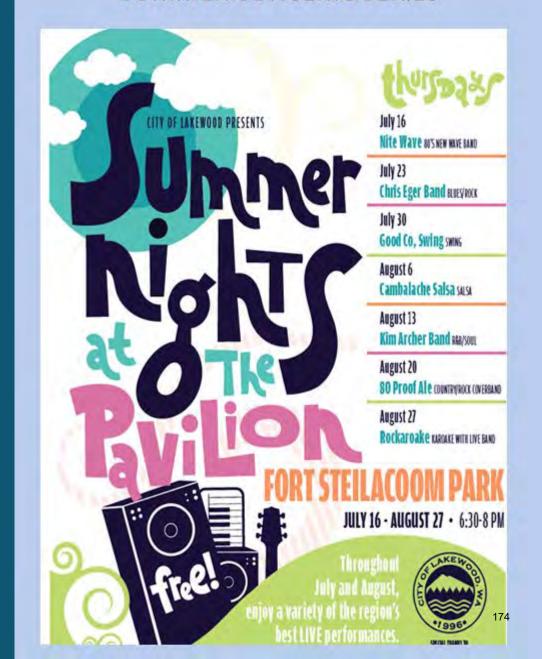


Colonial Plaza Market Exploring Options

July – August 2021

7 Thursdays
Following the
Farmers Market
6:00-8:00 pm

SUMMER CONCERTS SERIES



Bringing the community to together!



Accessible for all people of all ages....





....and abilities



and cultures.....



- Can take place in Phase 3 or 4
- Phase 3: 250People
- Reserve Time Slots





Summer 2020 - All New Drive-In Movies. Sold out!



2021

June – August

Friday Nights

8 week series





A 23 year tradition!

2021

- Create a 3 day event
 July 9, 10, 11
- Allows for social distancing
- Phase 3, 250 people per time slot
- Reserve time slots in advance



Plenty of space to social distance and divide areas



True to Tradition: Sister Cities International Festival





Key Element: WOW Factor X-games celeb, local to south sound!



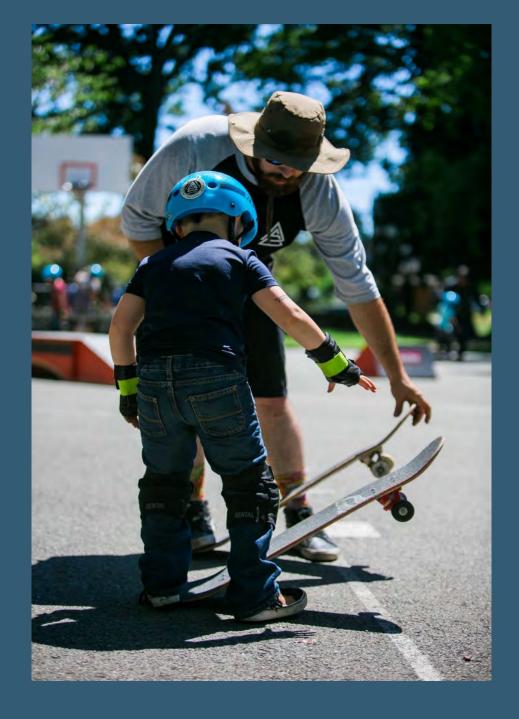
Attracting Teens!

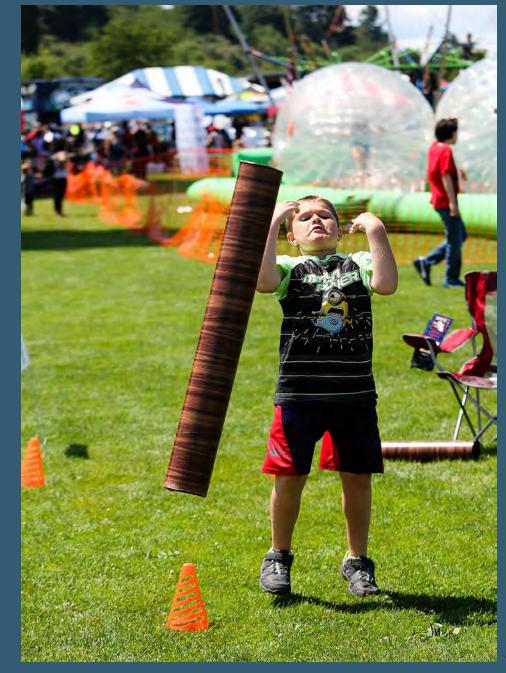


Passport to sports (24 sports)









Creating Memories



























11.00 x 17.00 in

Thankful for Sponsors/partners:

Swire Coca Cola New Movie Sponsor \$5

(partner PTSD Foundation of America)

Port of Tacoma Grant
Xfinity



TRUCK & TRACTOR DAY October 10th, 12-3pm





2020 Reverse Parade!





Christmas Festivities 2021 Phase 4 Plan

CHRISTMAS TREE LIGHTING CEREMONY

Phase 4- Full Event Dec. 4th.

- · Fun Run
- Vendors
- Entertainment
- Santa Visits
- · Parade
- Tree Lighting





Christmas Festivities 2021 Phase 3 Plan

CHRISTMAS TREE LIGHTING CEREMONY



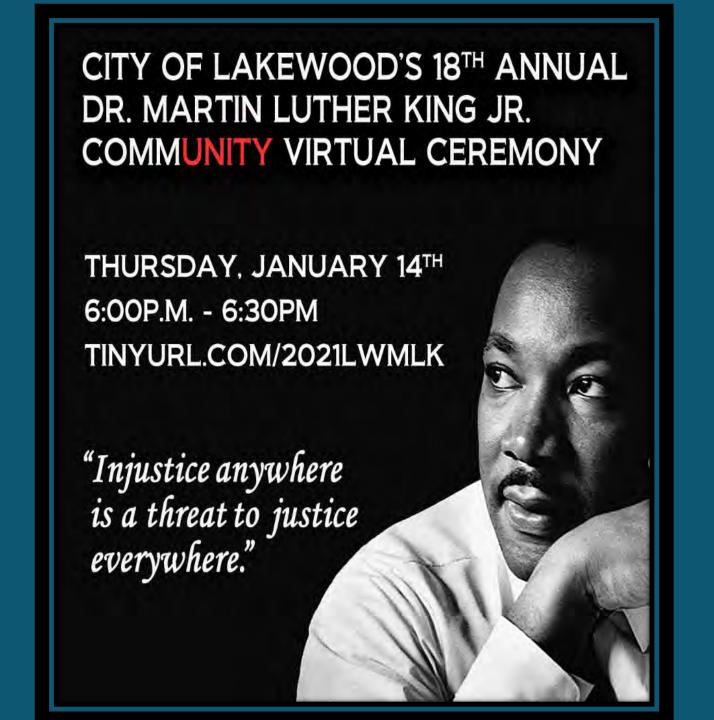
Phase 3 virtual tree lighting &

Reverse Parade Dec. 11th 6-8pm

2021 City of Lakewood's 25th Anniversary

Theme: (e.g. "UNITY")

Celebrating the coming together of our diverse Community!



City of Lakewood's 18th Annual Dr. Martin Luther King Jr. Celebration

| Welcome | Mayor, City of Lakewood |
|-----------------------|--------------------------------|
| Invocation | Elder, Larry Woods |
| Black National Anthem | Soloist; Vanessa Emanuel |
| Opening Remarks | CPSD Superintendent Ron Banner |
| Key Note Speaker | L. Denise Randall |

Inspirational Messages from Students

| Denisha Shipp Youth Council, Summit Olympus High School |
|---|
| Jalean PeekLakes High School |
| Arianie Esperson Youth Council, Clover Park High School |
| Gloria Arauja Ruiz Youth Council, Clover Park High School |
| Angel LeeYouth Council, Harrison Preparatory School |

Unification Messages from Community Leaders

| JoEthel Smith | Lakewood MLK Founder |
|--------------------|--|
| Mike Zaro | Chief of Police, City of Lakewood |
| Albert Cosio Board | of Directors, Asia Pacific Cultural Center |
| Bob EstradaBoard o | of Directors, VP Lakeview Light & Power |
| Mary MossCity | y Council Member & President of LMCC |

Closing Remarks

| Citili Other commissions of principality barret principality | Kimi | Ginn | •••••• | IMIK | Enterprises |
|--|------|------|--------|-------------|-------------|
|--|------|------|--------|-------------|-------------|

25th Anniversary Art Contest

- Virtual Exhibit February
 - Monetary Prizes

Theme: Unity
Theme: Love Lakewood

Call To Artists

1st Grade - Adults

City of Lakewood's 25th Anniversary Art Contest

Monetary prizes for all age categories

Sponsored by

Spend your holiday being creative!



Entry deadline: Jan 15th, 2021

Questions? Email smartinez@cityoflakewood.us

Read all contest details at cityoflakewood.us/25th-anniversary-art-contest/

Thank You Raffle Partners!













"Unity means coming together as a community, and I think that this is an awesome narrative for the celebrations of our City's 25th birthday."

25TH ANNIVERSARY COMMUNITY CELEBRATION COLONIAL PLAZA

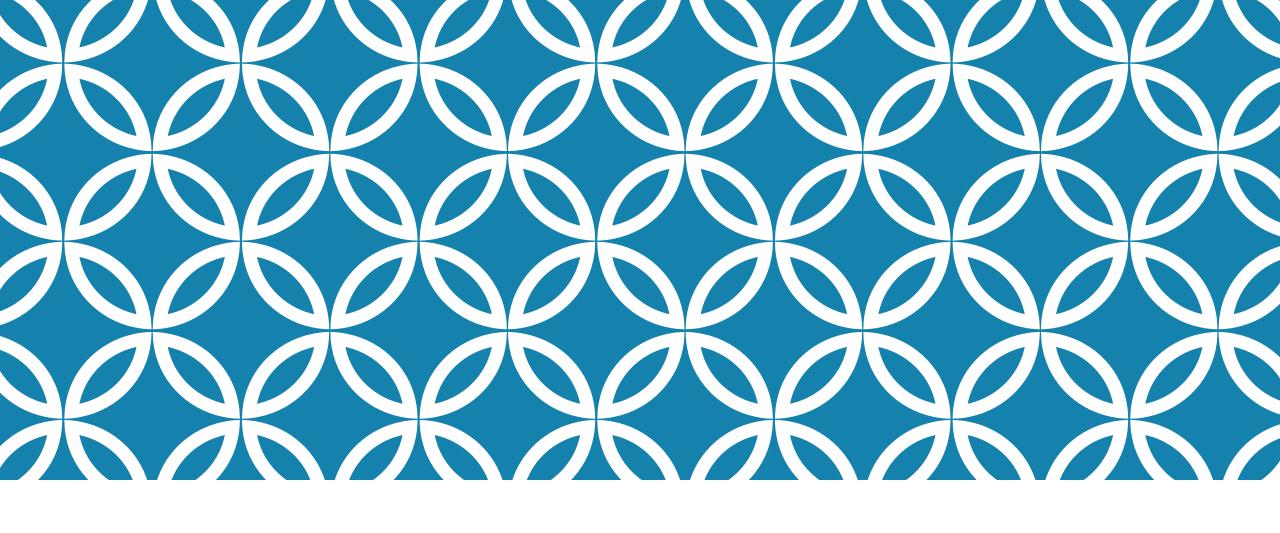
August or September 2021







Questions?



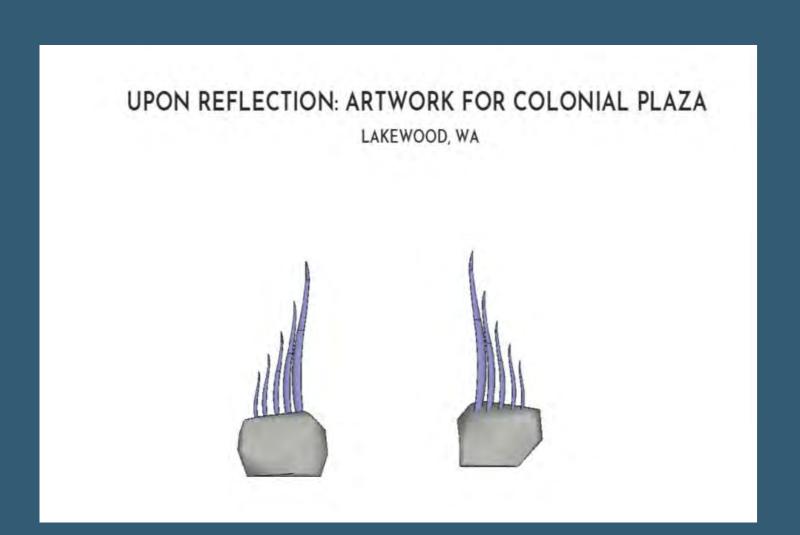
COLONIAL PLAZA PUBLIC ART

Colonial Plaza Public Art Options

1. Use Current design

2. Create New Design

Recommendation - #1





For consideration

Contract with
 City of Tacoma

Remove water feature

SPECIAL EVENTS 2021

| MLK Community Ceremony - January | COVID |
|--|---|
| COVID - Virtual Ceremony - 35 minutes | Status: Complete. Goes live January 16th @ 6:00pm |
| | |
| 25th Anniversary - February | Virtual event |
| Theme: Unity Title: Lakewood's 25th Anniversary Celebrating the coming together of our diverse CommUNITY | |
| Art Contest and Exhibit. Two themes: Unity and Love Lakewood Soft Launch virtual/digital art exhibit in February followed by in person exhibit and celebration in the summer Integrate theme into all community events | |
| 25th Anniversary Summer Celebration In-Person Events | |
| August or Sept event: Colonial Plaza, Live music, retro game night, art exhibit, cultural dance, food trucks, trivia, pie eating contest, etc. SummerFEST: In person art exhibit, Fireworks show, etc. | Phase 4 full event, Phase 3, 250 people, June 1 decision deadline Phase 1 or 2, cancelled. May 1 decision deadline |
| | |
| Farmers Market | |
| Farmers Market May 20 - September 30th, 20 week season Thursdays 1:00-6:00pm, Fort Steilacoom Park Due to popularity extending season and hours | Essential Service, takes place regardless of COVID Phase |
| May 20 - September 30th, 20 week season Thursdays 1:00-6:00pm, Fort Steilacoom Park | Essential Service, takes place regardless of COVID Phase |
| May 20 - September 30th, 20 week season Thursdays 1:00-6:00pm, Fort Steilacoom Park Due to popularity extending season and hours | Essential Service, takes place regardless of COVID Phase Must be in Phase 3 or 4. Can push concerts into August/Sept. if needed. |
| May 20 - September 30th, 20 week season Thursdays 1:00-6:00pm, Fort Steilacoom Park Due to popularity extending season and hours Summer Concert Series at the Pavilion | |
| May 20 - September 30th, 20 week season Thursdays 1:00-6:00pm, Fort Steilacoom Park Due to popularity extending season and hours Summer Concert Series at the Pavilion June - August Thursday nights, 6:30-8:00pm 7 Concerts - following the Farmers Market | Must be in Phase 3 or 4. Can push concerts into August/Sept. if needed. |

SummerFFST

July 9,10,11 at Fort Steilacoom Park Takes place in Phase 3 or 4. Phase 3 = 250 people per concert. May create a 3 day event to spread the crowds Pre-purchase tickets. Fenced areas for crowd control. Phase 1 or 2 = Cancel. Decision Deadline: May 1 for July 10 event. July 9: Movie July 10: Saturday Concerts, bands, food trucks, roaming entertainment, possible 4th of July show for 25th anniversary July 11: "Celebrate Cultures Sunday" International Festival, Live entertainment, food trucks Notes: Consider moving to August when COVID cases are more likely to be reduced

Colonial Plaza and Public Art Events (street fair/mural festival)

| University of Puget Sound Strategic Consultant, proposal Dec. 15th | Phase 3 or 4, February Decision Date |
|--|--------------------------------------|
| Saturday Nights at Colonial Plaza - Date/time TDB | Phase 1 or 2 cancelled. |
| | |
| Truck and Tractor Day | |

| October 10th, 12-3pm | Phase 4 full event. Phase 3, 250 people at a time. Reserve time slots | |
|----------------------|---|--|
| | Phase 1 or 2 cancel - Decision Deadline Sept. 1 | |

Christmas Tree Lighting Ceremony

| Saturday Dec. 4th | Decision Deadline Oct. 1 |
|---|---|
| Phase 4 = fun run, vendors, entertainment, Santa visits, parade and tree lighting | Phase 4, full event |
| Phase 3 virtual tree lighting and Reverse Parade Dec. 11th 6-8pm | Phase 2 & 3, limited components Phase 1 virtual tree lighting only |

COVID PHASES

COVID: Phase 1. No in-person special events. Can have drive-in movies,

Farmers Market, Drive-through parade, and virtual events.

Phase 2: 50 or fewer people gathered outdoors

Phase 3 250 or fewer people

Public Art Options Colonial Plaza

Summary: The artist contracted to develop the Colonial Plaza public art work has resigned from the project. The City consulted with the Lakewood Arts Commission, City of Tacoma Public Art Coordinators, fabricators and contractors to provide several options to consider regarding next steps in the implementation of this project. The timeline for installation will be determined based on Council direction.

| Options | Cost | Outcome | Notes |
|---|---|---|--|
| Install previous approved artwork | Not to exceed the \$95K approved budget. | Artwork installed at Colonial Plaza within 6 months | City owns the approved design. Work with a local Foundry and contractors for installation, electricity/lighting and plumbing to implement artwork. |
| 2. Select a new artist Choose runner up artist to submit new designs (Karsten Boysen, Chuck Fitzgerald, Ed Archie, Douglas Granum) | \$500 stipend for design. Installed artwork not to exceed the \$95k approved budget | One or two new design sketches. One piece selected and final artwork installed in a year. | Select artist based on their previous work and how that work would support/ impact the site. Provide selected artist very specific details regarding what art is envisioned in this area. |
| 3. Select a new artist Choose artist from an existing artist roster to submit new designs | \$500 stipend for design. Installed artwork not to exceed the \$95k approved budget | One or two new design sketches. One piece selected and final artwork installed in a year. | Select artist based on their previous work and how that work would support/ impact the site. Consideration for Lakewood artists. There are two public artist rosters available to select an artist. The sources are Pierce Transit and Washington State Arts Commission. |
| Other considerations and best pra | | actices | |
| Contract for project management - City of Tacoma | Typically 10-15% of project budget Installed artwork not to exceed the \$95k approved budget | Project completed on time and on budget. Utilizes experienced professionals, ensures efficiency and tried and true processes. | 25 yrs. of expertise in the field commissioning and implementing large sculptures. Contracts with other cities, Port of Tacoma, Pierce Transit, etc., to implement public art. Develop an interlocal agreement to include project development, review, approval, fabrication and installation. |
| Remove Water Feature | Reduce initial cost of artwork and ongoing cost of operations | Various effects can be created with lighting. | The city of Tacoma no longer allows water features because of the operational issues and ongoing maintenance & expense. |



TO: City Council

FROM: Tiffany Speir, Long Range & Strategic Planning Manager

THROUGH: John Caulfield, City Manager

DATE: December 14, 2020

SUBJECT: South Sound Housing Action Partnership (SSHAP)

ATTACHMENTS: Information regarding Cedar River Group; materials from December 7

SSHAP meeting

BACKGROUND

On November 23, the City Council held a discussion about Lakewood's potential involvement the South Sound Housing Affordability Partners (SSHAP); Council members requested additional information about the organization and what it would provide to the benefit of Lakewood in addition to the existing affordable housing program, agencies, and organizations operating in the region.

Jurisdictional Participation in SSHAP

The following elected officials have regularly attended the Mayors' Roundtables and SSHAP meetings:

- Pierce County Executive Dammeier
- Pierce County Councilmember Ladenburg
- Auburn Mayor Backus
- Edgewood Mayor Eidinger
- Fife Mayor Roscoe
- Fircrest Mayor George
- Gig Harbor Mayor Kuhn
- Lakewood Mayor Anderson

- Orting Mayor Penner
- Puyallup Mayor Door & Deputy Mayor Palmer
- Steilacoom Mayor Lucas
- Sumner Mayor Pugh
- Tacoma Mayor Woodards
- University Place Mayor Belleci
- Puyallup Tribe Councilmember Bryan

Incoming County Councilmembers Ryan Mello (District 4) and Jani Hitchen (District 6) attended the December 7 SSHAP meeting as well.

DISCUSSION

On December 2 the SSHAP Steering Committee met, and then on December 7 the full group met, to review draft documents (attached hereto) that would provide information and direction for SSHAP's next steps, including:

- SSHAP's "Value Proposition"
- Key elements for a SSHAP Interlocal Agreement
- SSHAP as Administrative Agency
- SSHAP Workplan Ideas
- SSHAP FAQs
- SSHAP Budget Options

The full group accepted these documents' suggestions and directed consultants Cedar River Group to draft an interlocal agreement for review. Information about Cedar River Group is attached at the end of this memorandum.

Next Steps

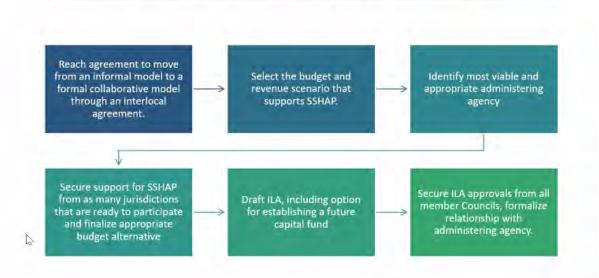
The next meetings for SSHAP will be held in January 2021. It is anticipated that proponents will be requesting time on the City Council agendas throughout the County in March or April to discuss SSHAP and answer questions, with the intent that an interlocal agreement could be finalized and the organization stood up by mid-2021.

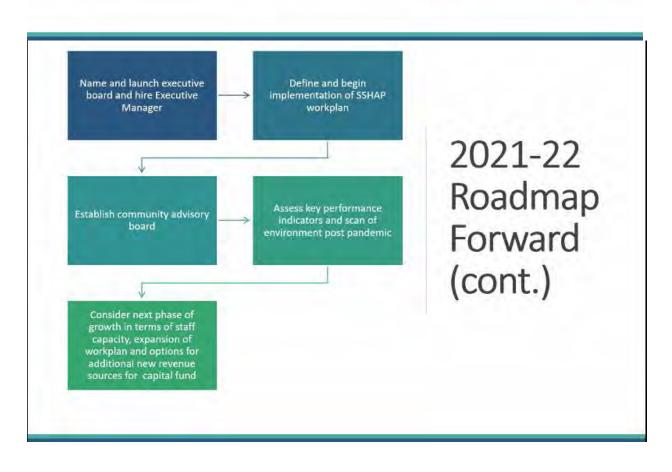
The Lakewood City Council should anticipate that this will be an item on a spring 2021 Council agenda and that proponents of SSHAP will be reaching out to provide information and explanations in order to assist the Council in deciding whether to formally join SSHAP.

Excerpts from the December 7 SSHAP meeting presentations are included below, and the handouts from the meeting are attached to this memorandum for the Council's reference.



The Roadmap Forward

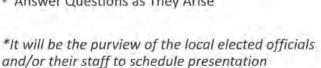




Process for Supporting Local Jurisdiction Presentations and Decisions

- Cedar River Group will support the staff working group and steering committee member in each jurisdiction to the degree requested including:
 - Presentation Materials
 - · Preparation and Coaching Support
 - Virtual Council Appearance to Support Portions of Presentations
 - · Answer Questions as They Arise

support as far in advance as is feasible





BRIEF OVERALL DESCRIPTION OF CONSULTANT AND SERVICES PROVIDED

Cedar River Group LLC is a public policy consulting firm whose work focuses on projects in the public interest. Since our formation in 1990, we have dedicated our work to improving the lives of people and enhancing the environment of the Pacific Northwest. Cedar River Group provides a wide range of services to help public agencies, private nonprofit organizations, and foundations develop new initiatives, carry out projects, and manage issues. We combine rigorous research and financial and business analysis with public process, group facilitation and project management to take projects from imagination to reality. Innovation, civic engagement, and successful implementation are hallmarks of our work.

We help our clients overcome challenges and capitalize on opportunities presented by:

Strategic Planning. Cedar River Group designs strategic planning processes that enable all stakeholders to agree on the best possible opportunities for unified and cohesive action. We help government agencies and non-profit organizations create plans that are based on insightful analysis of objective information and that are concrete and realistic.

Facilitation and Negotiation. Cedar River Group organizes and facilitates community meetings, negotiations, board retreats, planning processes, and meetings within and between organizations. Our work often requires in-depth research, interviews with key stakeholders, preparation of background materials, formulation of agendas, preparation of meeting summaries and draft and final reports, and presentation of results in public forums.

Public Engagement, Outreach and Information. Cedar River Group offers substantial experience in developing and implementing community outreach, information and involvement programs. We know that public engagement is critical to the success of strategic planning, coalition building and project management. We solicit input from a wide variety of sources including surveys and synthesize our findings in accessible formats for policy and decision makers. We specialize in taking information that is technical, scientific or complex and developing clear and consistent public messages and materials.

Project Initiation and Start-Up. Our firm helps individual clients and groups of stakeholders take ideas for new programs or organizations from the concept development stage through implementation. At times this work has required one of our principals to manage the start=up operations of the new program or organization, and in other cases we have helped clients launch the start-up utilizing our project management, fundraising and organizational development skills.

Project Management. Cedar River Group has served as project manager for a variety of complex capital and public policy projects. Our team is particularly skilled at creating the structure and process needed to translate broad visions and concepts into social, governmental and organizational change.

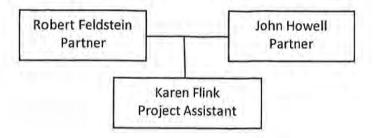
2

Business and Financial Planning. Cedar River Group provides a strong set of business planning skills. Each of the firm's principals has served as executive director or board chair for a nonprofit organization, with bottom line responsibility for business and strategic planning and implementation. Our team is also experience din analyzing and presenting financial and other information for use by boards, volunteers, and agencies in the development of finance and business plans.

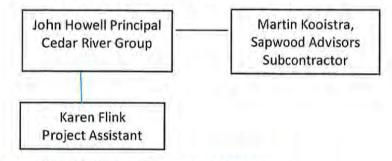
Consultant Organizational Chart

Below is an organizational chart for Cedar River Group showing the lines of authority.

Cedar River Group Organizational Chart



Organizational Chart for the Project



Consultant Mission and Vision Statements

Cedar River Group creates uncommon partnerships between its team of seasoned public policy experts and leaders in the diverse communities of the Northwest and beyond.

The Group helps nonprofits, foundations and governments realize ambitious visions by combining personal conviction with proven strategies and attention to detail. They also work with corporations committed to social responsibility.

Cedar River Group is unique in its understanding of public policy beyond the common practice of public affairs. The Group doesn't just help clients imagine change, it works with them to make it happen. Rebuilding neighborhoods. Getting people where they want to go. Attracting better jobs and a better quality of life across the region.

From Budget and project strategy to mediation, grassroots outreach, coalition building and networking with elected leaders, Cedar River Group knows how to get it done. And its clients keep coming back with new dreams.

CONSULTANT'S BACKGROUND, QUALIFICATIONS, AND EXPERIENCE

Background, qualifications and experience of Consultant's key staff:

John Howell, a founding partner of Cedar River Group, brings more than 30 years of experience specializing in group facilitation and mediation, strategic planning, community outreach, and project management. He provides clients with expertise in the development of coalitions, forming consensus on projects and in conceptualizing, funding and executing successful programs and projects.

John has considerable experience working on issues regarding affordable housing. Most recently, he served as facilitator for the South King County Housing and Homelessness Partners (SKHHP). That work resulted in the cities in South King County and King County agreeing to work together to create a new collaborative structure to address affordable housing. He also served as co-facilitator for the Seattle Affordable Middle-Income Housing Advisory Council, a stakeholder group asked by Seattle's Mayor to develop strategies to increase the development and preservation of middle-income housing units.

Past work has included working on several occasions for A Regional Coalition for Housing (ARCH) in East King County. He conducted a series of strategic planning workshops with ARCH member cities, to develop consensus around new strategies to increase the supply of affordable housing, and he did retreat planning and facilitation work with the staff and board. John also facilitated the Pierce County Affordable Housing Task Force, a diverse group of advocates and builders working to develop strategies for increasing the supply of affordable housing in Pierce County. The report and recommendations received a Puget Sound Regional Council Vision 2020 Award (2008). John was the facilitator for the ground breaking Seattle Housing Affordability and Livability Advisory Committee (HALA), which resulted in the development and adoption of sixty strategies, including the Mandatory Housing Affordability requirements for new development in local business districts. He also facilitated a process with cities and the County for Snohomish County Tomorrow's Affordable Housing Collaboration.

John also has experience facilitating large groups and helping them reach consensus on policy and program recommendations. He has successfully facilitated diverse groups on such topics as the adoption of a \$15 minimum wage, regional bus services, land preservation, and regional water rights.

Marty Kooistra is a co-principal with Sapwood Advisors, where he partners with his wife and Sapwood founder Dr. Shari Campbell Kooistra. Together they bring over 50 years of experience in the nonprofit sector, working both globally and domestically, serving everything from small community-based organizations to large international NGOs. Marty has been a nationally recognized leader in affordable housing and equity-based community development for over three decades. In Washington state, he has been instrumental in initiating and sustaining numerous local, regional, and statewide efforts in all facets of community-based affordable housing, including: housing policy & advocacy; housing laws & building codes; asset-based community needs assessments; neighborhood revitalization; innovation-driven design/build techniques; cross-sector

& cross-industry collaborations; and broad-based community ownership. He is known for his ability to achieve breakthrough results by bringing disparate (even historically adversarial) stakeholders together around a shared agenda, building trust and keeping equity at the forefront of mindsets, methodologies, and metrics.

Marty is recognized for his leadership in community revitalization, poverty alleviation, green building, board development, networks, and strategic alliances domestically and globally. As executive director of the Housing Development Consortium (HDC) in King County, Marty leads an association of 180 diverse organizations in a shared mission to increase access to affordable housing. A first career as founder of a diversified construction business and a subsequent degree in social work allowed Marty to merge his passion for the built environment with his commitment to social justice—and led him directly to the affordable housing sector. A past Bush Foundation fellow at the Joint Center for Housing and the Kennedy School of Government at Harvard, Marty co-chairs the University of Washington's West Coast Poverty Center Housing Roundtable and PSRC's Regional TOD Advisory Committee and serves on the Growth Management Policy Board, and serves on the boards of Global Washington and NACEDA. Previous appointments include All Home's coordinating board and the City of Seattle's Housing Affordability and Livability Agenda (HALA) committee.

Karen Flink has been with Cedar River Group since 2007, providing technical, logistical and analytical support to a variety of Cedar River Group projects. She also serves as the company's office manager, handling the accounting/payroll, insurance and contract responsibilities. Some of her past analytical work includes: the Joint Transportation Committee's Washington State Ferries Financing Study; Museum of History and Industry's move to its current location on Lake Union; Seattle Children's Global Alliance to Prevent Prematurity and Stillbirth (GAPPS) program; and fundraising for Pacific Tower. She has a great deal of experience drafting budgets and financing scenarios for projects and organizations.

Team Roles: Our team has worked together on multiple occasions in the past, most recently on the South King Housing and Homelessness Partners (SKHHP) project in 2018/19.

John will lead the project and serve as the point of contact for the consultant team. He will also take the lead in working with the Steering Committee, conducting and summarizing the stakeholder interviews, planning for the three convenings, developing the summary of other collaborative models, and creation of a draft interlocal agreement.

Marty will assist in conducting the interviews, planning and facilitating the three convenings, providing expertise in the discussions regarding potential housing policies and programs and how to tailor them to meet the needs of participating jurisdictions, and serving as a resource throughout the project.

Karen will provide administrative support and assist in the development of budget and financial scenarios for consideration by the Steering Committee and at the convenings.

Resumes for key staff people can be found at the end of this proposal.

SSHAP Value Proposition December 2020

What is the potential value to member jurisdictions in joining SSHAP? What will be the benefits for individual members?

Context

- Pierce County has had some of the *fastest rising rents* in the nation, yet wages remain stagnant. In the last five years, rents in Pierce County increased by 50% while household income increased by just 4%.
- Across greater Pierce County, more than 60% of home-owning households and almost 40% of renters spend a disproportionately high percentage of their income on housing costs. Households in all income ranges (including those making more than \$70,000 per year) are impacted by the high cost of housing.
- The pandemic has created housing instability for many families and individuals.
 There is great concern about the impacts on many communities when the moratorium on evictions is lifted.

The Concept Behind SSHAP

- Forming an enduring coalition will assist member governments in making needed progress on affordable/attainable housing issue for years to come while honoring the unique needs and circumstances of each government.
- Our *governments are stronger when they work together* and this work cannot successfully be completed by one agency nor under one elected official's term
- This collaborative approach has worked successfully in other regions including AHA in Snohomish County, ARCH in East King County, and SKHHP in South King County
- SSHAP would create new housing expertise and staff capacity to provide support for all member jurisdictions. For some members this will augment existing staff resources, for others it will provide capacity that does not now exist. The SSHAP Board will create a work plan for sharing this resource.

Benefits for SSHAP Members

There are two types of benefits for every member jurisdiction: Collective benefits for the county as a whole and individual benefits for each participating government.

Collective Benefits:

 Greater clout in advocacy at regional and state levels on these topics. Utilizing the power of uncommon partners.

- Pooling resources (staff and potentially capital) creates opportunities to develop projects and do policy work that individual governments would not be able to accomplish on their own.
- If SSHAP decides to create a capital fund, it will make Pierce County much more competitive for State funds or tax credits, which makes Pierce County a more attractive location for non-profit and for-profit housing developers.
- Greater ability to attract philanthropic dollars because collaboration sends signal that Pierce County is addressing affordable/attainable housing in a comprehensive manner
- Creating a single-issue coalition of local governments will institutionalize a sustained focus on affordable/attainable housing that will make an impact in all of our communities over time
- A sophisticated multi-jurisdictional brain trust that harnesses the deep, collective knowledge of its member governments' comprehensive plans, codes and policies

Individual Government Benefits:

- New affordable/attainable units in the ground and/or protection of existing units
- Provide customized, individual support for member governments to advance local strategies for affordable/attainable housing
- There are variety of ways to accomplish that, including:
 - Creation of local zoning or housing policies
 - > Design of programs to preserve or create affordable housing
 - Assist in streamlining codes and permitting practices resulting in development that is more convenient and accessible
 - Development of affordable housing plans
 - Drafting of required housing comprehensive plan elements
 - > Securing of resources for housing projects
 - ➤ Identification of innovative ways to make projects viable by serving as a liaison between government staff and housing developers
- Member governments will determine which strategies to employ to meet local needs

Key Elements of a SSHAP Interlocal Agreement

The RFP seeking consultant assistance to facilitate conversations about SSHAP's future mentions the potential creation of an interlocal agreement as a means to formalize the collaboration. The following provides a summary of the key provisions that could be included in a SSHAP interlocal agreement. The topics and issues below are drawn from review of the interlocal agreements approved by member governments of both ARCH and SKHHP. Based on that review, the SSHAP interlocal agreement could do the following:

- A. Creates the South Sound Housing Affordability Partners (SSHAP)
- B. Membership is voluntary.
- C. The interlocal agreement must be approved by Councils of all member governments.
- D. Creates an Executive Board to govern SSHAP. Every member appoints a representative: Chief Executive or designee.
 - SKHHP and ARCH agreements allow for one vote per member government.

Steering Committee Recommendation: Each member of SSHAP should have one vote on Executive Board. Membership should consist of decision makers from each government (i.e. elected officials or city manager)

- E. Establishes the Executive Board's role and responsibilities, including approval of annual budget and work plan; manages SSHAP staff. Also requires member Councils to approve SSHAP's annual work plans and budgets.
- F. Establishes term of agreement and ability of members to withdraw
 - ARCH agreement is five-year term, with renewal for another five years based on majority vote of Executive Board. Individual members can withdraw based on one years notice.
 - SKHHP agreement is two-year term, which automatically renews for another two-year term unless a majority of member's legislative bodies vote to terminate agreement. Individual members can withdraw based on three months' notice.

Steering Committee Recommendation: Start with a shorter term (2-4 years), with an automatic renewal option and provisions for individual members to withdraw.

- G. Creates an operating fund for payment for SSHAP operations, and allows for future creation of capital fund
- H. Establishes methodology for setting and collecting operating fees from members
- I. Describes approach for establishing an administrative agency i.e. fiscal agent and physical "home" for SSHAP staff

Steering Committee Recommendation: See Options for Administrative Agency summary.

- J. Establishes process and steps for creating a capital fund, if/when approved by Executive Board
- K. Allows for other governments to join collaboration
 - SKHHP requires two-thirds majority vote by Executive Board
 - ARCH requires majority vote by Executive Board
- L. Creates a community Advisory Board to provide advice to the Executive Board, using the lived experience and equity lens of community organizations and individuals to inform SSHAP's deliberations

Questions for Discussion

The following are several questions for the SSHAP Full Group members to discuss. The answers will help shape the drafting of the draft SSHAP interlocal agreement.

- ➤ Are there any questions or concerns about what will likely be included in interlocal agreement? Is anything missing?
- > Is there agreement with Steering Committee recommendations?

Options for Administrative Agency for SSHAP

Creation of a more formal SSHAP collaborative structure would require identification of one or more entities to carry out the roles associated with administering SSHAP. The following describes the roles that an entity will need to perform, several options for establishing an administrative entity for SSHAP, and the Steering Committee's recommendation.

Role of Administrative Agency as the Fiscal Agent

The fiscal agent would provide several important functions for SSHAP, including:

- Create a SSHAP Operating Account
- Collect and distribute Operating Account funds
- Hold and invest funds per rules regarding public funds
- Provide accounting and reporting on use of Operating Account funds
- Process and issue any contract for consulting services, as directed by Exec Board
- If/when Capital Account is established, create account and collect/distribute funds
- Enter into agreements with third parties, as necessary, for the use of public and private funds contributed to the Capital Account
- Process, issue and hold contracts for use of Capital Fund monies
- Provide accounting and reporting on use of Capital Fund monies
- Provide information required to comply with requirements for audit of public funds
- Could serve as employer for SSHAP staff (* Could be fiscal agent or Home agency)

Role of the Administrative Agency in Providing a "Home" for SSHAP

- Provide workspace for one or two FTE depending on final staffing and budget configuration. Budget assumes space will be provided in-kind.
- Provide HR and IT support for SSHAP staff.
- Provide meeting notices, agendas, minutes, and responses to public information requests
- Provide meeting space for SSHAP staff to use
- Provide equipment and supplies for SSHAP staff
- Could serve as employer for SSHAP staff (* Could be Home agency or fiscal agent)

Option 1 – One Participating Member Government Serves as both the Fiscal Agent and Home

Option 2 – One Participating Member Government Serves as the Fiscal Agent and Another Serves as the Home for SSHAP

Option 3 – Member Government Serves as Fiscal Agent and Home (Options 1 or 2) and Create a New 501c3 Structure to Accept Private Funds on Behalf of SSHAP

Steering Committee Recommendation: Pierce County should serve as the administering agency for SSHAP.

SSHAP Work Plan Focus Areas for Consideration

Draft for Steering Committee

11.4.2020



SOUTH SOUND HOUSING AFFORDABILITY PARTNERS

Shaping the Future of Housing Opportunities in Our Pierce County

RANGE OF POTENTIAL BENEFITS AND AREAS OF OPPORTUNITY FOR COLLABORATION:

| | TECHNICAL ASSISTANCE – Subject matter expert advice and consultation for members on comprehensive plans, code revisions, land use/zoning regulations, affordability incentives, etc. |
|-------------------------------------|---|
| Customized Individual Support | INNOVATIVE DEVELOPMENT CONSULTATION – Housing experts work alongside government staff and developers to find innovative solutions to make potential projects feasible and financially viable |
| | POLICY SUPPORT – Track housing policies, programs, and initiatives across the nation, offering best practices and how policies can be adapted to individual city needs |
| | LEGISLATIVE ADVOCACY – Serve as a unified voice on state and federal policy: develop shared policy goals, track legislation, and advocate for additional funding options |
| The Power of Collaboration | ATTRACT INVESTMENT – Formal collaboration, a committed work plan, and refined messaging make a strong case for attracting outside funding |
| | ADVANCE CAPITAL PROJECTS – With identified funding sources, some coalitions pool funds to add housing options through member-approved capital projects in the region |
| Community | COMMUNITY EDUCATION & ADVOCACY – Fact sheets and presentations for Community and Policymaker education; Building of community support/political will |
| Community Coalition Building | CENTRALIZED ADMINISTRATION & TRUST – While generally operating with very lean staffing, coalitions provide accounting/administration of individual contributions and ensure that coalition budgets/work plans are understood and approved by all member jurisdictions |

PREAMBLE: The focus areas in this document represents a range of work activities the new SSHAP collaborative effort could accomplish. This is not meant to be the final annual workplan should a formal collaboration be enacted. The final workplan needs to be shaped by the member governments, reflecting their individual needs and interests. It is not expected that each workplan activity will be universally applicable or desired by each of the participating governments. To that end, SSHAP staff will work with each participating government to create service and support plans that are designed around their unique needs. The newly created Executive Board will need to work closely with any new SSHAP staff to create a prioritized annual workplan. It is also important to note that the full combination of ideas listed below would take more time and/or staff resources to accomplish than is likely feasible to deploy in the early years.

Important Note: There are other groups and organizations doing ongoing work on affordable/attainable housing. It will be critical in the ultimate development of the SSHAP prioritized workplan to proactively honor and overlay the work already being done by various entities, whether governmental or nonprofit. The SSHAP work plan must recognize where the work that others are doing is germane to SSHAP's goals, and where activities will not be duplicative.

Finally, it should also be noted that some in-kind staff support from participating jurisdictions and other allies can be aligned with the new collaborative staff to augment capacity to accomplish the workload.

The groupings below organize SSHAP's potential activities into five focus areas. An additional area focuses on the governance work for SSHAP formation which is not optional but foundational to success.

FOCUS AREA 1. Work with member governments to prepare for, and respond to, a potential increase in households with housing insecurity because of pandemic.

Examples of Possible Actions:

- Create clear assessment of capacity of all intake and assessment programs, hotlines, and legal support and foreclosure counseling.
- Determine scope and scale of existing rental assistance programs. Identify potential additional pooled resources to augment.
- Map all available tools available to limit the increase of distressed households resulting from evictions and foreclosures.
- Devise phased implementation plans for response.

FOCUS AREA 2: Work with member governments to develop and implement locally supported policies and programs that accelerate access to affordable housing and provide housing security.

Examples of Possible Actions:

- Review housing elements and based on best practices create roadmaps of opportunity. Assist jurisdictions that request assistance in drafting or enhancing the housing element of their comp plan.
- Catalog and share examples of locally applicable affordable housing policies.

- Support staff in drafting and enacting local policies (for example, Accessory Dwelling Units (ADUs), voluntary or mandatory affordable housing zoning provisions, MFTE, healthy housing policies, tenant protections etc.).
- Support governments who want to develop comprehensive affordable housing strategy plans. Compile
 existing contemporary strategy plans and utilization of HB1923. Conduct quality and quantity needs
 assessment of local housing stock and produce local relevant data/ housing study.
- Identify potential locations for future, new high capacity transit development opportunities and work with jurisdictions to foster inclusion of affordable housing.
- Assist members in drafting and enacting legislation and policies to create safe and healthy rental housing (e.g. rental inspection programs, Just Cause Eviction legislation, etc.).
- Additional activity areas not listed above may be included.

FOCUS AREA 3. Design and establish SSHAP "Housing Capital Fund" to enable development and preservation of attainable housing (see subpoints of activity below which are dependent on a capital fund being established).

Examples of Possible Actions:

- Benchmark other existing trust funds to present range of possible formats and uses.
- Create portfolio of potential uses and allocation strategies.
- Develop case for support for fund.
- Explore support from public sector fund sources. Evaluate current utilization of all local options available to jurisdictions including but not limited to HB 1406, 1590, property tax levies, bonding, DRFs, NAHASDA etc.
- Convene public and philanthropic funders to discern what potential funding sources could be leveraged for the developments.
- Explore support from private/philanthropic fund sources.
- Present fund design proposal to governing body of SSHAP.
- If approved, move forward with implementation of fund.
- Additional activity areas not listed above may be included.

Assist local governments in designing an affordable/attainable housing demonstration program whereby potentially pooled resources could match up to available development sites, developers and communities desirous of additional housing.

Examples of Possible Actions:

- Research current promising practices of successful demonstration projects and critical ingredients and aspects of same.
- Work with developers (individually and/or in a group charrette) to identify challenges, barriers, incentives, and opportunities to shape the program.
- Work with Mayors, Councils, and Planning Commissions to ascertain qualities and parameters
 of desired development and potential siting opportunities.
- Work with the WA State Housing Finance Commission and local nonprofits to develop a focused homeownership program that includes marketing and outreach, prepurchase counseling and downpayment assistance.

- Identify potential projects that could leverage the HOME and HOPE early learning/affordable housing programs and other unique programs that can leverage additional funding.
- Identify and leverage potentially underutilized publicly owned and tax-exempt lands in Pierce County including but not limited to transit-oriented development sites.
- Additional activity areas not listed above may be included.

♣ Design and implement housing stability and preservation strategies to protect existing affordable housing stock.

Examples of Possible Actions:

- Create clear assessment by government of existing preservation programs for rental and ownership housing.
- Assess physical conditions of existing housing stock.
- Design acquisition rehab program for multi-family rental housing and foreclosed vacant single family including naturally occurring affordable housing that could be vulnerable to market/crisis pressures.
- Assess capacity of Public Housing Authorities to lead acquisition rehab strategy and implementation.
- Map expiring tax credit developments that will need to have ownership transferred to keep it affordable.
- Work with member governments to create or expand weatherization programs, owner-occupied repair programs, foreclosure prevention, or other programs to support residents' ability to age in place.
- Assist member governments address threats to manufactured home communities.
- Additional activity areas not listed above may be included.

FOCUS AREA 4. Represent Pierce County governments and their unique affordable/attainable housing needs at all applicable "decision tables" and coordinate activities to define a WA State legislative agenda and align advocacy for policies and resources.

Examples of Possible Actions:

- Work with members to create unified positions and a unified "voice" when interacting with allied
 partners and funders at the regional and state level including but not limited to PCRC and PSRC.
- Create schedule of priority meetings and make sure a designated ambassador is in attendance representing SSHAP interests.
- Develop presentations and set up meetings with key leaders to share the Pierce County story and needs.
- Identify locally applicable implementation opportunities from regional planning efforts.
- Coordination of efforts and services to address issues of homelessness.
- Additional activity areas not listed above that should be included:
- Survey each jurisdiction staff to identify common legislative priorities.
- Coordinate outreach activities among jurisdictions to support work with state legislature on affordable housing issues.
- Conduct working sessions with State Legislators from Pierce County districts on affordable housing issues.
- Where feasible, connect Pierce County priorities to broader Tacoma Pierce County Affordable Housing Consortium and/or WA Low Income Housing Alliance agendas.

Additional activity areas not listed above may be included.

FOCUS AREA 5. Further strengthen understanding of the spectrum of affordable/attainable housing options and the range of related needs and opportunities.

Examples of Possible Actions:

- Create tours (real time and virtual) for local officials of affordable/attainable housing that demonstrates best practices and promising approaches.
- Work with area universities to conduct listening sessions and related education materials.
- Inform developers on jurisdiction needs and interests with respect to affordable housing.
- Prepare materials for, and make presentations to Councils, Planning Commissions and others as appropriate, regarding affordable housing definitions, needs, and programs. Enhance understanding of the connection between the creation of affordable housing units and homelessness.
- Additional activity areas not listed above may be included.

FOCUS AREA 6. OTHER ITEMS THAT SHOULD BE ADDED:

FOCUS AREA--SET UP SSHAP GOVERNANCE. Establish the collaborative's governance and decision-making and foster internal and external alignment of SSHAP-specific needs. (This is work to be completed to implement the collaboration if determined to move forward)

- Assist committed participating governments implement the interlocal agreement. Put in place locally controlled governance structure, Advisory Committee structure, and decision-making protocols including setting of advocacy priorities.
- Develop annual work plan that addresses both countywide and local needs. Help member jurisdictions determine priorities for work plan.
- Develop annual reporting procedures to all member governments.
- Assist staff from member governments align policies, coordinate programs, or share information, as requested.
- Additional activity areas not listed above may be included.

Frequently Asked Questions Potential SSHAP Collaboration among Pierce County Governments To Address Affordable/Attainable Housing Needs December 4, 2020

Who will participate?

Members of the collaboration will be governments in Pierce County – cities, towns, tribe and county – who see value in the collaboration and want to take advantage of this collaborative work. Participation is voluntary.

What work will this collaborative structure accomplish? What is its role?

Members will decide what SSHAP's annual work plan will be, based on discussion about their government's affordable/attainable housing needs. That being said, SSHAP could assist in drafting housing elements for comprehensive plan updates, or provide technical support for drafting policies or suggest programs that member governments want to pursue (e.g. rental licensing and inspection programs, or multi-family tax exemption programs), draft zoning proposals that expand affordable/attainable housing opportunities (e.g. Accessory Dwelling Unit (ADU) or inclusionary zoning), work with local governments and developers to identify demonstration projects, represent members at regional and state forums where policy and funding decisions are made, write grants or help member governments compete in regional and state funding processes.

Who will do this work?

The initial proposal is to pool resources to create central staff capacity – initially 1 FTE in the first year and potentially an additional .5 FTE in the second year. (NOTE: Proposal to be determined by SSHPA Steering Committee.) The staff will provide services to all member governments. The staff might do some work that only one member requests, as well as work that could benefit all members.

Where will funding support come from?

It is anticipated that funding to support the staff would come mostly from member governments. A modest amount of funding could be secured from outside sources – philanthropy and other aligned organizations.

What will be the local share of SHHAP operations? How will local shares be determined?

This will depend on several factors: 1) the amount of staff capacity created (the expense total), 2) the amount of matching funds secured from outside sources, and 3) the number of governments that participate. The participating governments will need to determine how they want to allocate shares. One common approach is to determine shares based on percentage of population. An initial rough estimate to support 1 FTE or 1.5 FTE suggests that local shares could range between approximately \$1,500 - \$95,000 annually, depending on the population of the member government.

What is the value-add to member government?

The work will focus on important functions that currently one government on its own cannot afford, must use scarce resources to support, or lack the staff capacity to carry out. There are significant efficiencies in jointly funding staff work that supports multiple member governments. There is also value in having ongoing expertise available to all members to work on issues regarding affordable/attainable housing, and in helping all Pierce County governments to play a more effective role in leveraging local, state, and federal funds for affordable/attainable housing. (See also the separate two-page summary on the SSHAP Value Proposition.)

Why is SSHAP necessary when we have existing coalitions, consortia and regional councils that focus on housing?

This is an important question given that staff capacity to participate in and track many different government initiatives is precious. The primary difference between SSHAP and other regional efforts is that SSHAP will be providing customized, individual support for member governments to advance local strategies for affordable/attainable housing. These strategies will vary from one community to another, depending on local needs. For example, SSHAP staff may provide support for creating local zoning or housing policies; design programs to preserve or create affordable/attainable housing; assist in streamlining codes and permitting practices to create efficient development processes; help with development of affordable/attainable housing plans or drafting required housing comp plan elements; help secure resources for housing projects; or serve as a liaison with non-profit or for-profit housing developers proposing projects. In short, their role will be to help local governments create or preserve affordable housing units in each member community.

In addition, it is clear that elected officials involved in recommending the creation of SSHAP (the Steering Committee) perceive a need for something more than what is currently provided by other regional efforts. The Steering Committee believes there is significant benefit in developing a shared understanding about both affordable/attainable housing needs and the strategies to meet those needs. They believe they are stronger in developing actions together (in pooling resources and advocating for housing policies or funding) and will make more of an impact than any single jurisdiction can accomplish on its own. The Steering Committee believes there is value in generating and projecting a unified voice that truly represents the needs of Pierce County governments in conversations at regional and state tables where affordable/attainable housing issues and systems changes are being decided. They believe that the benefit of creating a single-issue coalition of local governments is that it will institutionalize a sustained focus on affordable/attainable housing that will make an impact in all of our communities over time. SSHAP would be unique from traditional housing authorities or other non-profits working on housing, as it would approach the work in a way that recognizes that this issue impacts residents of all income levels.

Will this effort focus on the development of new or preservation of existing affordable/attainable housing?

The member governments will determine the focus of the work effort. In interviews with representatives of Pierce County governments, and focus groups with private and non-profit housing developers, there was strong interest in developing strategies to address the "missing middle", helping seniors stay in their homes, and housing for local workforce. Non-profit developers and community-based organizations have a great concern about the potential flood of evicted households at the end of the moratorium (both in terms of renters who will owe back rent and small landlords who will be forced to sell their property, increasing the likelihood of a loss of "naturally occurring" affordable/attainable housing).

What would be the governance structure?

The member governments will need to determine the governance structure. The governance structure used by other collaborative models includes several features: 1) all member governments must approve their budget allocations to the collaborative and approve an annual work plan, and 2) an executive board, comprised of one member from every participating government, makes decisions about staffing, annual priorities, and project approvals. Each board member has an equal vote in decisions. To ensure that community-experience and voice is infused in decision-making, a community advisory board could be established (see below).

How would my government be assured that resources would be shared equitably across the SSHAP membership?

The governance structure would allow for the executive board to decide collaboratively where resources will be used. Given the limited size of the organization, members will need to acknowledge that in any individual year SSHAP resources may be used in other communities, but over a several year period it will be important to make sure that all members receive the support they need to pursue their own local affordable/attainable housing goals.

Who would staff report to?

This will need to be determined by the members. There are different approaches that could be taken, but in other collaborations the staff report to the executive board. One of the jurisdictions would need to serve as the "administering agency". The administering agency would house the staff that work on behalf of SSHAP and manage the fiscal and administrative aspects of the collaborative. The membership would determine which jurisdiction would serve as the administering agency.

What is the role of Housing Authorities and other affordable housing developers?

Generally, Housing Authorities, non-profit and for-profit housing developers construct, own and manage affordable housing units aimed at a variety of income levels. It is not anticipated that the new collaborative structure would be an entity that would develop, own or manage affordable housing units. The member governments would need to determine the role, if any, that Housing Authorities or other affordable housing developers would play in the collaborative structure. The range of roles could be as a financial contributor to the collaboration, participation on the governance board, serve solely in an advisory capacity, or no formal involvement. Also, the

staff employed by the collaborative structure, with knowledge and expertise about affordable/attainable housing and familiarity with each member city, can serve as a very valuable resource for the housing developers (both for-profit and non-profit).

When would it start?

It is hoped that an agreement to create a collaborative structure can be reached by the end of the first quarter 2021, and the new structure would begin in the middle of 2021.

What mechanism would be used for participating governments to make commitments to this collaborative structure?

It is assumed that the initial members will approve and sign an inter-local agreement that spells out the role of the group, the governance structure, and the financial commitments from members. Of course, each participating government would need to make its own decision about a financial contribution.

Are there other similar models?

Yes, there are three comparable models in the Puget Sound region – Snohomish County (AHA), East King County (ARCH) and South King County (SKHHP), and several models around the country. (A summary of other models was prepared.) ARCH has been in place for approximately 20 years, and SKHHP for 2 years. The Alliance for Housing Affordability (AHA), in Snohomish County has been in place for 7 years.

Would a Capital fund be created to provide matching funding for development of new affordable housing?

The Steering Committee for SSHAP is having discussions about the potential of creating a capital fund that could be used to leverage state and federal resources and attract developers for affordable/attainable housing project development. Whether such a fund is created initially or not, the interlocal agreement that member governments would need to adopt would facilitate the creation of a capital fund at a future point. Such creation would require the approval of SSHAP members.

Does every Pierce County government need to participate to make this work?

No. There needs to be a large enough core group to spread the initial costs. It is hoped that initially somewhere between 10 - 14 governments will participate.

Would community organizations have a role in the work?

One approach used by other collaborations is the creation of a Community Advisory Board which would be a formal structure to enable community-based organizations to provide advice and expertise to the executive board regarding SSHAP's work and activities and ensure that community and lived experience voices provide the essential equity lens.

How is this proposal different than the work done as part of the SSHAP project in 2019? The foundational work of 2019 laid the groundwork for the coalition efforts to evolve from an informal basis to a more formal collaborative structure. The trust and understanding established

during that formative time has been invaluable in moving this important work forward. A key difference, if SSHAP moves forward with a more formal structure, is that there will be dedicated staff capacity to support the affordable/attainable housing work in member communities, and potentially the creation of a capital fund to leverage additional resources for this work.

What would this new staff capacity provide that isn't already provided by existing staff? Most small and mid-sized governments in Pierce County do not have staff dedicated solely to working on increasing the supply of affordable/attainable housing. Issues related to affordable housing get "shoe horned" on top of many other responsibilities, sometimes for planning staff, economic development staff, or human services staff. Staff from several governments have said that generally they do not have the capacity to focus on affordable/attainable housing issues to the extent that is needed or attend all key meetings where the Pierce County voice needs to be represented.

What are the next steps?

The governments that want to create the SSHAP collaboration need to indicate their willingness to move to the next steps – reviewing, commenting on, and adopting an interlocal agreement. For jurisdictions not quite ready to commit to that next step there needs to be presentations and discussions with the elected officials in those governments. Each participating government must also be prepared to allocate their "share" of the SSHAP operating funds to begin operations in mid-2021.

Assumptions Used for Budget Options

- 1. Each option includes year 1 and year 2 of SSHAP operations
- 2. All Options' expense budgets assume 6 months salary for the Manager in year 1 and 12 months for year 2.
- 3. Options 3 & 4 assume .5 FTE for 12 months in year 2 to support creation and management of a capital fund.

 Those funds could either be used to hire a second position or to contract with a local govt to administer the fund.
- 4. There is an inflation factor of 3.5 % applied to salaries/benefits for year 2.
- 5. Salaries are based on SKHHP experience, using Auburn's salary structure.
- 6. There is a 10% administrative fee charged for the agency that serves as the SSHAP administering agency
- 7. Space will be donated in-kind
- 8. Outside revenue will be secured to help support SSHAP (\$7,500 in year 1 and \$15,000 in year 2)
- 9. Options 1 and 3 assume participation only by those governments who have financially supported the work in 2020
- 10. Options 2 and 4 assume four additional cities will agree to join SSHAP
- 11. Each options apportions costs using two methodolgies: a) based on 2020 OFM population estimates, and b) a grouping of governments of similar size who would pay the same amount.

DRAFT STRAW PROPOSAL OPTION 1 (11.04.20)

YEAR 1

1 FTE w/ Govts Providing 2020 Funding 6 months of Operations 1 FTE

Shares for participating cities:

| | | | | | _ | |
|--------------------------|----------------|-----------------|----|-----------------|------------------|------------|
| | Population | | C | ption A: Strict | Option B: Groupe | |
| | (OFM 2020 est) | % of Population | | Population | | by sized** |
| Auburn | 9,980 | 1% | \$ | 1,057 | \$ | 1,750 |
| Fife | 10,200 | 1% | \$ | 1,081 | \$ | 1,750 |
| Gig Harbor | 11,240 | 1% | \$ | 1,191 | \$ | 1,750 |
| Lakewood | 60,030 | 8% | \$ | 6,361 | \$ | 8,000 |
| Puyallup | 42,700 | 5% | \$ | 4,525 | \$ | 6,000 |
| Puyallup Tribe | 6,000 | 1% | \$ | 636 | \$ | 1,000 |
| Steilacoom | 6,505 | 1% | \$ | 689 | \$ | 1,000 |
| Sumner | 10,360 | 1% | \$ | 1,098 | \$ | 1,750 |
| Tacoma | 213,300 | 27% | \$ | 22,602 | \$ | 20,000 |
| | | | | | | |
| Unincorporated Pierce Co | 426,200 | 54% | \$ | 45,161 | \$ | 42,500 |
| TOTAL | 796,515 | | \$ | 84,400 | \$ | 85,500 |

YEAR 2 Govts Providing 2020 Funding; Full Year of Operations 1 FTE

| | Population (OFM 2020 est) | % of Population | tion A: Strict Population | n B: Grouped y sized* |
|--------------------------|------------------------------|-----------------|------------------------------|------------------------------|
| Auburn | 9,980 | 1% | \$ 2,189 | \$ 3,500 |
| Fife | 10,200 | 1% | \$ 2,238 | \$ 3,500 |
| Gig Harbor | 11,240 | 1% | \$ 2,466 | \$ 3,500 |
| Lakewood | 60,030 | 8% | \$ 13,169 | \$ 14,000 |
| Puyallup | 42,700 | 5% | \$ 9,367 | \$ 10,000 |
| Puyallup Tribe | 6,000 | 1% | \$ 1,316 | \$ 2,000 |
| Steilacoom | 6,505 | 1% | \$ 1,427 | \$ 2,000 |
| Sumner | 10,360 | 1% | \$ 2,273 | \$ 3,500 |
| Tacoma | 213,300 | 27% | \$ 46,791 | \$ 43,000 |
| Unincorporated Pierce Co | 426,200 | 54% | \$ 93,494 | \$ 90,000 |
| TOTAL | 796,515 | | \$ 174,729 | \$ 175,000 |

DRAFT STRAW PROPOSAL OPTION 2 (11.04.20)

YEAR 1

1 FTE w/ Govts Providing 2020 funding + 4 Addtl Cities 6 months of Operations 1 FTE

Shares for participating cities:

| | Population | | (| Option A: Strict | Ор | tion B: Grouped |
|--------------------------|----------------|-----------------|----|------------------|----|-----------------|
| | (OFM 2020 est) | % of Population | | Population | | by sized** |
| Auburn | 9,980 | 1% | \$ | 966 | \$ | 1,500 |
| Bonney Lake | 21,390 | 2% | \$ | 2,071 | \$ | 3,000 |
| Edgewood | 12,070 | 1% | \$ | 1,168 | \$ | 1,500 |
| Fife | 10,200 | 1% | \$ | 987 | \$ | 1,500 |
| Gig Harbor | 11,240 | 1% | \$ | 1,088 | \$ | 1,500 |
| Lakewood | 60,030 | 7% | \$ | 5,811 | \$ | 7,000 |
| Orting | 8,635 | 1% | \$ | 836 | \$ | 1,500 |
| Puyallup | 42,700 | 5% | \$ | 4,133 | \$ | 5,000 |
| Puyallup Tribe | 6,000 | 1% | \$ | 581 | \$ | 500 |
| Steilacoom | 6,505 | 1% | \$ | 630 | \$ | 500 |
| Sumner | 10,360 | 1% | \$ | 1,003 | \$ | 1,500 |
| Tacoma | 213,300 | 24% | \$ | 20,647 | \$ | 18,500 |
| University Place | 33,310 | 4% | \$ | 3,224 | \$ | 5,000 |
| Unincorporated Pierce Co | 426,200 | 49% | \$ | 41,255 | \$ | 37,500 |
| TOTAL | 871,920 | | \$ | 84,400 | \$ | 86,000 |

YEAR 2 Govts Providing 2020 Funding + 4 Addtl Cities; Full Year of Operations 1 FTE

| | Population | | (| Option A: Strict | On | tion B: Grouped |
|--------------------------|----------------|-----------------|----|------------------|----|-----------------|
| | (OFM 2020 est) | % of Population | | Population | Op | by sized* |
| Auburn | 9,980 | 1% | \$ | 2,000 | \$ | 3,000 |
| Bonney Lake | 21,390 | 2% | \$ | 4,286 | \$ | 6,000 |
| Edgewood | 12,070 | 1% | \$ | 2,419 | \$ | 3,000 |
| Fife | 10,200 | 1% | \$ | 2,044 | \$ | 3,000 |
| Gig Harbor | 11,240 | 1% | \$ | 2,252 | \$ | 3,000 |
| Lakewood | 60,030 | 7% | \$ | 12,030 | \$ | 14,000 |
| Orting | 8,635 | 1% | \$ | 1,730 | \$ | 3,000 |
| Puyallup | 42,700 | 5% | \$ | 8,557 | \$ | 10,000 |
| Puyallup Tribe | 6,000 | 1% | \$ | 1,202 | \$ | 1,000 |
| Steilacoom | 6,505 | 1% | \$ | 1,304 | \$ | 1,000 |
| Sumner | 10,360 | 1% | \$ | 2,076 | \$ | 3,000 |
| Tacoma | 213,300 | 24% | \$ | 42,744 | \$ | 40,000 |
| University Place | 33,310 | 4% | \$ | 6,675 | \$ | 10,000 |
| | | | | | | |
| Unincorporated Pierce Co | 426,200 | 49% | - | 85,409 | \$ | 75,000 |
| TOTAL | 871,920 | | \$ | 174,729 | \$ | 175,000 |

DRAFT STRAW PROPOSAL OPTION 3 (11.04.20) YEAR 1

1.5 FTE w/ Govts Providing 2020 Funding 6 months of Operations First Year for 1 FTE

Shares for participating cities:

| | Population (OFM 2020 est) | % of Population | C | Option A: Strict Population | Ор | tion B: Grouped by sized** |
|--------------------------|------------------------------|-----------------|----|-----------------------------|----|-------------------------------|
| Auburn | 9,980 | 1% | \$ | 1,057 | \$ | 1,750 |
| Fife | 10,200 | 1% | \$ | 1,081 | \$ | 1,750 |
| Gig Harbor | 11,240 | 1% | \$ | 1,191 | \$ | 1,750 |
| Lakewood | 60,030 | 8% | \$ | 6,361 | \$ | 8,000 |
| Puyallup | 42,700 | 5% | \$ | 4,525 | \$ | 6,000 |
| Puyallup Tribe | 6,000 | 1% | \$ | 636 | \$ | 1,000 |
| Steilacoom | 6,505 | 1% | \$ | 689 | \$ | 1,000 |
| Sumner | 10,360 | 1% | \$ | 1,098 | \$ | 1,750 |
| Tacoma | 213,300 | 27% | \$ | 22,602 | \$ | 20,000 |
| Unincorporated Pierce Co | 426,200 | 54% | \$ | 45,161 | \$ | 42,500 |
| TOTAL | 796,515 | | \$ | 84,400 | \$ | 85,500 |

YEAR 2 Govts Providing 2020 Funding; Full Year of Operations 1.5 FTE

| | Population (OFM 2020 est) | % of Population | C | Option A: Strict Population | Ор | tion B: Grouped by sized* |
|--------------------------|------------------------------|-----------------|----|-----------------------------|----|------------------------------|
| Auburn | 9,980 | 1% | \$ | 3,121 | \$ | 4,500 |
| Fife | 10,200 | 1% | \$ | 3,190 | \$ | 4,500 |
| Gig Harbor | 11,240 | 1% | \$ | 3,516 | \$ | 4,500 |
| Lakewood | 60,030 | 8% | \$ | 18,776 | \$ | 20,000 |
| Puyallup | 42,700 | 5% | \$ | 13,355 | \$ | 15,000 |
| Puyallup Tribe | 6,000 | 1% | \$ | 1,877 | \$ | 3,000 |
| Steilacoom | 6,505 | 1% | \$ | 2,035 | \$ | 3,000 |
| Sumner | 10,360 | 1% | \$ | 3,240 | \$ | 4,500 |
| Tacoma | 213,300 | 27% | \$ | 66,714 | \$ | 65,000 |
| Unincorporated Pierce Co | 426,200 | 54% | \$ | 133,304 | \$ | 130,000 |
| TOTAL | 796,515 | | \$ | 249,128 | \$ | 254,000 |

DRAFT STRAW PROPOSALOPTION 4 (11.04.20) YEAR 1

1.5 FTE w/Govts Providing 2020 Funding + 4 Addtl Cities 6 months of Operations 1 FTE

Shares for participating cities:

| | Population | | (| Option A: Strict | Ор | tion B: Grouped |
|--------------------------|----------------|-----------------|----|------------------|----|-----------------|
| | (OFM 2020 est) | % of Population | | Population | | by sized** |
| Auburn | 9,980 | 1% | \$ | 966 | \$ | 1,500 |
| Bonney Lake | 21,390 | 2% | \$ | 2,071 | \$ | 3,000 |
| Edgewood | 12,070 | 1% | \$ | 1,168 | \$ | 1,500 |
| Fife | 10,200 | 1% | \$ | 987 | \$ | 1,500 |
| Gig Harbor | 11,240 | 1% | \$ | 1,088 | \$ | 1,500 |
| Lakewood | 60,030 | 7% | \$ | 5,811 | \$ | 7,000 |
| Orting | 8,635 | 1% | \$ | 836 | \$ | 1,500 |
| Puyallup | 42,700 | 5% | \$ | 4,133 | \$ | 5,000 |
| Puyallup Tribe | 6,000 | 1% | \$ | 581 | \$ | 500 |
| Steilacoom | 6,505 | 1% | \$ | 630 | \$ | 500 |
| Sumner | 10,360 | 1% | \$ | 1,003 | \$ | 1,500 |
| Tacoma | 213,300 | 24% | \$ | 20,647 | \$ | 18,500 |
| University Place | 33,310 | 4% | \$ | 3,224 | \$ | 5,000 |
| Unincorporated Pierce Co | 426,200 | 49% | \$ | 41,255 | \$ | 37,500 |
| TOTAL | 871,920 | | \$ | 84,400 | \$ | 86,000 |

YEAR 2 Govts Providing 2020 Funding + 4 Addtl Cities; Full Year of Operations 1.5 FTE

| | Population | | c | Option A: Strict | Op | tion B: Grouped |
|--------------------------|----------------|-----------------|----|------------------|----|-----------------|
| | (OFM 2020 est) | % of Population | | Population | · | by sized* |
| Auburn | 9,980 | 1% | \$ | 2,852 | \$ | 4,000 |
| Bonney Lake | 21,390 | 2% | \$ | 6,112 | \$ | 7,000 |
| Edgewood | 12,070 | 1% | \$ | 3,449 | \$ | 4,000 |
| Fife | 10,200 | 1% | \$ | 2,914 | \$ | 4,000 |
| Gig Harbor | 11,240 | 1% | \$ | 3,212 | \$ | 4,000 |
| Lakewood | 60,030 | 7% | \$ | 17,152 | \$ | 18,000 |
| Orting | 8,635 | 1% | \$ | 2,467 | \$ | 4,000 |
| Puyallup | 42,700 | 5% | \$ | 12,200 | \$ | 11,000 |
| Puyallup Tribe | 6,000 | 1% | \$ | 1,714 | \$ | 2,000 |
| Steilacoom | 6,505 | 1% | \$ | 1,859 | \$ | 2,000 |
| Sumner | 10,360 | 1% | \$ | 2,960 | \$ | 4,000 |
| Tacoma | 213,300 | 24% | \$ | 60,945 | \$ | 58,000 |
| University Place | 33,310 | 4% | \$ | 9,517 | \$ | 11,000 |
| | | | | | | |
| Unincorporated Pierce Co | 426,200 | 49% | \$ | 121,775 | \$ | 118,000 |
| TOTAL | 871,920 | | \$ | 249,128 | \$ | 251,000 |